## Luca Gius

Contacts	luca.gius@hotmail.it www.lucagius.com			
Employment	Assistant Profe	essor, Bocconi University (Department of Management & Technology)	Sep 2025-	
Education	PhD, Management, MIT Sloan (TIES Group)  SM, Management, MIT Sloan  MSc, Economics, University of Pisa  BSc, Economics, University of Pisa and Scuola Superiore Sant'Anna  20			
Publications	Gius, L. (2024). "Disagreeing about startup ideas: Evidence from venture competitions", <i>Strategy Science</i> , 10.1287/stsc.2024.0169.			
<b>Book Chapters</b>	Gambardella, A. & Gius, L. & Stern, S. (2025). "Homo Entrepreneuricus", in Agrawal et al. (eds.), <i>Bayesian Entrepreneurship</i> , forthcoming.			
Working Papers	Gius, L. (2025). "Commercializing Contrarian Ideas: Evidence from Artificial Intelligence Competitions".			
	Delgado, M. & Gius, L. (2024). "Are Female Inventors Geographically Constrained? Gender Differences in Team Collocation", supported by NSF grant no. 1757344.			
	Gius, L. (2024). "Measuring welfare losses in markets for ideas: Evidence from Digital Startups Auctions"			
	Gius, L. (2024). "Do NDAs help to sell ideas? Evidence from 900 confidentiality agreements"			
Talks & Conferences	2024-2025	PlatStrat 2025; ISA 2025 conference; Smith Entrepreneurship Research Conference; ION conference; GeorgiaTech Scheller (Strategy & Innovation); BU Questrom (Strategy & Innovation); U Toronto Rotman (Strategic Management); Bocconi (Dept. of Management & Technology); Wisconsin School of Business; Insead (Strategy); Warwick Business School; Esade; REER, GeorgiaTech Scheller; MIT TIES; MIT ESWG.		
	2023-2024	Academy of Management, Chicago; CCC Doctoral Conference, St. Louis; Bayesian Entrepreneurship Conference, MIT Sloan.  Academy of Management, Boston; Strategy Science Conference, NYU; Workshop on Entrepreneurial Finance and Innovation ( <i>virtual</i> ); Druid Conference, Copenhagen; NBER Entrepreneurship Bootcamp.		
	pre-2023			
Grants & Awards	2025 2022 2013-2018	Sloan Doctoral Thesis Prize [2 <sup>nd</sup> place] Roberts Hammond & Krasner Fund Grant, MIT Entrepreneurship Center Merit-based full scholarship, Scuola Superiore Sant'Anna	[\$ 12,000]	
Referee Service	Management Science, Organization Science			

## Teaching MIT Sloan School of Management

Idea Lab (15.704), Executive MBA Program, TA	2024 - 2025
Entrepreneurial Strategy (15.911), MBA and Executive MBA Program, TA	2022 - 2024
Economics of Ideas, Innovation, and Entrepreneurship (15.357), PhD, TA	2023 - 2024
Competitive Strategy (15.714), Executive MBA Program, TA	2021

## **References** Professor Scott Stern

Massachusetts Institute of Technology, Sloan School of Management

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Professor Fiona Murray

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