

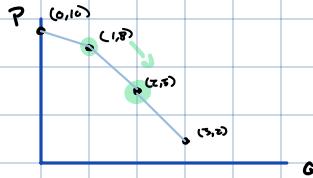
MODULE 2: DEMAND

DEMAND SCHEDULE

- **Asks:** How much of good x would I buy at price p ?
- ④ lets think of the demand schedule for smoothies

Quantity of smoothies	Q_s	P
3	2	- read as I would buy 3 smoothies if each cost \$2.
2	5	
1	8	
0	10	

graphically:



LAW OF DEMAND:

- As P increases, quantity demanded Q_D decreases ($P \uparrow \Rightarrow Q_D \downarrow$)
- As P decreases, quantity demanded Q_D increases ($P \downarrow \Rightarrow Q_D \uparrow$)

MOVEMENT vs. SHIFTS OF DEMAND

- **Movement:** A movement along the demand curve, also called a change in quantity demanded, comes from a change in the price of the good. This is represented by a movement along the existing demand curve (ie, when smoothies go from \$8 to \$5)

④ Price of smoothies change from \$8 \rightarrow \$5

- **Shift:** A shift of the demand curve occurs when one of the following occurs:

- (1) change in income
- (2) change in preferences
- (3) change in price of related goods
- (4) expectations of future
- (5) congestion + network effects
- (6) changes in type or numbers of buyers

④ Income increases

- ↳ Demand shifts out for lattes
- ↳ Demand shifts in for instant coffee

DEMAND & INVERSE DEMAND

- recall our linear equation: $y = mx + b$
- **Demand Function:** the demand function has Q_D on the left hand side + price on the right hand side

$$Q_D = b - mP$$
- **Inverse Demand Function:** the inv. D function has price on the LHS + Q_D on the RHS.

$$P = b' - m' Q_D$$
- We can solve for the Inv. D function given the D function

Ex) $Q_D = 10 - 2P$ using algebra: $Q_D = 10 - 2P$
 $2P = 10 - Q_D$
 $P = 5 - \frac{1}{2}Q_D$

• When we shift our Demand curve, it will change our inv. Demand curve too

Ex) let D shift out by 5 units

(1) add to D: $Q_D = 10 - 2P + 5$

(2) solve for inverse:

$$Q_D = 10 - 2P + 5$$

$$Q_D = 15 - 2P$$

$$2P = 15 - Q_D$$

$$P = 7.5 - \frac{1}{2}Q_D$$