

MODULE 2: DEMAND

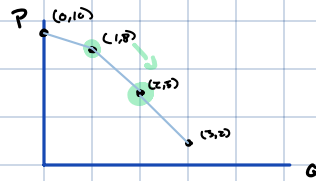
DEMAND SCHEDULE

- Ask: How much of good X would I buy at price P?
- lets think of the demand schedule for smoothies

Quantity of smoothies Q_s	P
3	2
2	5
1	8
0	10

- read as I would buy 3 smoothies if each cost \$2.

graphically:



LAW OF DEMAND:

- As P increases, quantity demanded Q_D decreases ($P \uparrow \Rightarrow Q_D \downarrow$)
- As P decreases, quantity demanded Q_D increases ($P \downarrow \Rightarrow Q_D \uparrow$)

MOVEMENT VS. SHIFTS OF DEMAND

- Movement: A movement along the demand curve, also called a change in quantity demanded, comes from a change in the price of the good. This is represented by a movement along the existing demand curve (ie, when smoothies go from \$8 to \$5)

• ex Price of smoothies change from \$8 \rightarrow \$5

- Shift: A shift of the demand curve occurs when one of the following occurs:
 - (1) change in income
 - (2) change in preferences
 - (3) change in price of related goods
 - (4) expectations of future
 - (5) congestion & network effects
 - (6) changes in type or numbers of buyers

• ex Income increases

↳ Demand shifts out for lattes

↳ Demand shifts in for instant coffee

DEMAND & INVERSE DEMAND

- recall our linear equation: $y = mx + b$
- Demand Function: the demand function has Q_D on the left hand side & price on the right hand side

$$Q_D = b - mP$$
- Inverse Demand Function: the inv. D function has price on the LHS & Q_D on the RHS.

$$P = b' - m'Q_D$$

- we can solve for the Inv. D function given the D function

② $Q_D = 10 - 2P$ using algebra: $Q_D = 10 - 2P$
 $2P = 10 - Q_D$
 $P = 5 - \frac{1}{2}Q_D$

• When we shift our Demand curve, it will change our inv. Demand curve too

② let D shift out by 5 units

(1) add to D: $Q_D = 10 - 2P + 5$

(2) solve for inverse:

$$Q_D = 10 - 2P + 5$$

$$Q_D = 15 - 2P$$

$$2P = 15 - Q_D$$

$$P = 7.5 - \frac{1}{2}Q_D$$