

# BUSINESS APPLICATIONS OF HYPOTHESIS TESTING AND CONFIDENCE INTERVAL ESTIMATION

~~WEEK 4~~

NORMAL DISTRIBUTION: SYMMETRIC CONTINUOUS DISTRIBUTION WITH TWO PARAM. (THE MEAN AND STD)

THUS, STANDARD NORMAL DISTRIBUTION HAS

MEAN = 0 AND STD = 1

T-DISTRIBUTION: VERY SIMILAR TO NORMAL DIST.

BUT WITH DEGREES OF FREEDOM (DF).

$DF \rightarrow \infty \Rightarrow T-DISTR. = = = NORMAL DISTR.$

DEF.: DEGREES OF FREEDOM IS THE NUMBER OF INDEPENDENT PIECES OF INFO. THAT WENT INTO CALCULATING THE ESTIMATE. BY DEFINITION, DEGREES OF FREEDOM EQUALS TO  $N-1$  ( $N$  IS THE SIZE OF POP.)

CONFIDENCE INTERVAL: DEFINES AN INTERVAL WITH

A PROBABILITY THAT CERTAIN SHARE WILL BE WITHIN THIS INTERVAL. E.G.:

95% CONFIDENCE INTERVAL FOR VOTE SHARE OF CANDIDATE A IS  $[55.7\%, 64.3\%]$  WHERE 4.3% IS THE MARGIN OF ERROR.

CONFIDENCE INTERVALS ARE USUALLY USED FOR

- POPULATION PROPORTION (PROPORTION OF VOTES FOR A CERTAIN CANDIDATE)
- POPULATION MEAN (AVERAGE SALARY OF BUSINESS STUDENTS)

### THE Z STATISTIC AND THE T STATISTIC

$$Z\text{-STATISTIC} = \frac{\bar{X} - \mu}{\sigma / \sqrt{n}} \sim \text{NORMAL}(0, 1)$$

$$T\text{-STATISTIC} = \frac{\bar{X} - \mu}{S / \sqrt{n}} \sim t_{n-1} = \text{T-DISTRIBUTION}$$

ONE SHOULD USE THE Z-STATISTIC WHEN THE  $\sigma$  IS KNOWN, AND THE T-STATISTIC OTHERWISE, SINCE S (THE SAMPLE STANDARD DEVIATION, USUALLY IS THE INFORMATION KNOWN).

BOTH STATISTICS ARE USED TO BUILD CONFIDENCE INTERVALS.

★ THE PROBABILITY FOR OUTSIDE THE CONFIDENCE INTERVAL IS REPORTED AS  $\alpha$ , SO, ONE WANTS TO BUILD A  $(1 - \alpha)$  CONFIDENCE INTERVAL FOR THE POP. MEAN.

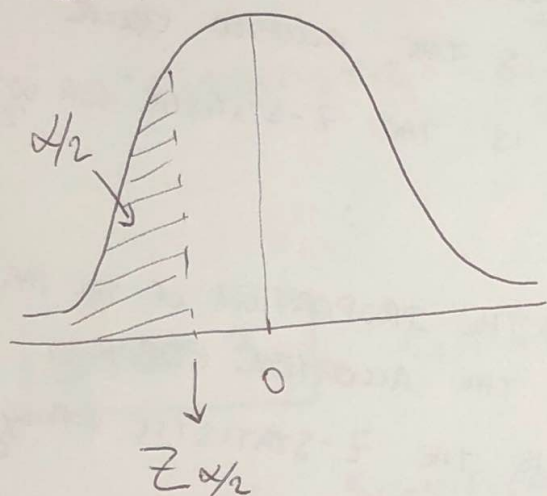


THE FORMULA IS GIVEN BY:

$$\underbrace{\bar{x} - |Z_{\alpha/2}| \cdot \frac{\sigma}{\sqrt{n}}}_{\text{lower limit}} < \mu < \underbrace{\bar{x} + |Z_{\alpha/2}| \cdot \frac{\sigma}{\sqrt{n}}}_{\text{upper limit}}$$

MARGIN OF ERROR:  $Z_{\alpha/2} \cdot \frac{\sigma}{\sqrt{n}}$

So, a confidence interval of 80% equals to  $\alpha = 20\%$ .



WHAT IS GIVEN:

- $\bar{x}$  (SAMPLE MEAN)
- $\sigma$  (POP. SD)
- $N$  (SIZE OF POP.)
- $\alpha$  (PROB. OF OUTSIDE OF C.I.)

FOR A C.I. OF 100%,  $\Rightarrow (-\infty < \mu < \infty)$

IN CASE THE SD FOR THE POPULATION IS UNKNOWN, USE THE t-STATISTIC ( $t_{\alpha/2}$ ) INSTEAD OF THE Z-STATISTIC.

THUS,

$$\bar{x} - |t_{\alpha/2}| \cdot \frac{s}{\sqrt{n}} < \mu < \bar{x} + |t_{\alpha/2}| \cdot \frac{s}{\sqrt{n}}$$

FOR A  $(1-\alpha)$  CONFIDENCE INTERVAL FOR THE POPULATION MEAN.

## CONFIDENCE INTERVAL FOR THE POP. PROPORTION

IS GIVEN BY THE FOLLOWING FORMULA:

$$\hat{p} - |Z_{\alpha/2}| \sqrt{\frac{\hat{p}(1-\hat{p})}{n}} < p < \hat{p} + |Z_{\alpha/2}| \sqrt{\frac{\hat{p}(1-\hat{p})}{n}}$$

WHERE  $\hat{p}$  IS THE SAMPLE PROPORTION.

## SAMPLE SIZE CALCULATION

- FOR POPULATION MEAN

$$n = \frac{Z_{\alpha/2}^2 \cdot \sigma^2}{e^2}$$

WHERE

$\sigma$  IS THE SD OF THE POP.  
 $e$  IS THE ACCEPTED ERROR  
 $Z_{\alpha/2}$  IS THE Z-STATISTIC FOR  $\alpha/2$

- FOR POPULATION PROPORTION

$$n = \frac{Z_{\alpha/2}^2 \cdot p(1-p)}{e^2}$$

WHERE

$p$  IS THE PROPORTION OF THE POP.  
 $e$  IS THE ACCEPTED ERROR  
 $Z_{\alpha/2}$  IS THE Z-STATISTIC FOR  $\alpha/2$

\* THE  $p$  EQUALS TO 50% MAXIMIZES THE ESTIMATION

## HYPOTHESIS TESTING (T-TEST)

THE IDEA/GOAL IS TO TEST TWO HYPOTHESIS/PROPOSALS FROM A STATISTICAL POINT OF VIEW.

BELOW THERE IS AN EXAMPLE WITH THE FOUR STEPS TO PERFORM THE TEST.

SUPPOSE YOU HAVE THE FOLLOWING:

$$n=10, \bar{x}=199 \text{ mL}, s=0.8 \text{ mL}$$

### STEP 1

FORMULATE THE HYPOTHESIS

NULL HYPOTHESIS

$$H_0: \mu = 200$$

ALTERNATE HYPOTHESIS

$$H_A: \mu \neq 200$$

} TWO TAILED TEST

(SINCE IT CAN BE TOO MUCH OR TOO LITTLE)

### STEP 2

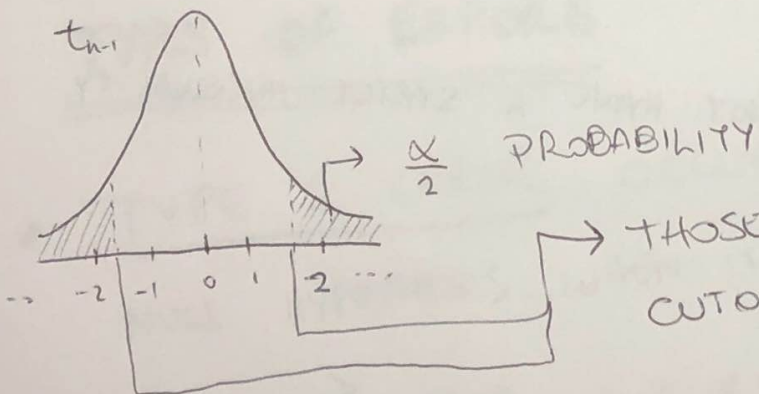
CALCULATE THE T-STATISTIC

$$T\text{-STATISTIC} = \frac{\bar{x} - \mu}{s/\sqrt{n}} = \frac{199 - 200}{0.8/\sqrt{10}} = -3.9529$$

### STEP 3

CUTOFF VALUES FOR THE T-STATISTIC

$\alpha$ : SIGNIFICANCE LEVEL ( $1-\alpha$ ) IS ~~USUALLY~~ THE CONFIDENCE INTERVAL, SO USUALLY 0.05 OR 0.01)



### STEP 4

CHECK WHETHER T-STATISTIC FALLS IN THE REJECTION REGION

THUS, IN THIS EXAMPLE WE WOULD REJECT THE NULL HYPOTHESIS.



★ FOR A SINGLE TAIL HYPOTHESIS TEST, THE DIFFERENCE WILL RELY ON THE FOLLOWING STEPS:

EXAMPLE: THE CLAIM IS THAT  $\mu$  WILL BE GREATER OR EQUAL TO 200

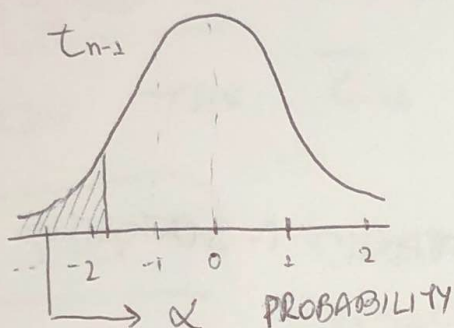
**STEP 1**

$$H_0 : \mu \geq 200$$

$$H_A : \mu < 200$$

**STEP 3**

THE CUTOFF IS DEFINED ONLY FOR THE LEFT SIDE OF THE DISTRIBUTION:



THE VALUE OF THE CUTOFF PER SE IS GIVEN BY THE STATISTIC  $t_{\alpha}^{(n-1)}$  AND THE VALUE WILL BE POSITIVE OR NEGATIVE DEPENDING ON THE HYPOTHESIS.

### • IMPORTANT OBSERVATION:

NULL HYPOTHESIS SHOULD NOT HAVE A STRICT INEQUALITY  
SO, IT CAN ONLY HAVE:

=

≥

≤

TWO TAILED  
HYPOTHESIS TEST

ONE TAIL TEST,  
REJECTION REGION  
ON LEFT SIDE

ONE TAIL TEST,  
REJECTION REGION  
ON RIGHT SIDE

# HYPOTHESIS TESTING FOR POPULATION PROPORTION

**STEP 1**  $H_0 : p \geq 0.70$

$H_A : p < 0.70$

**STEP 2** CALCULATE THE Z-STATISTIC

$$Z\text{-STATISTIC} = \frac{\hat{p} - p}{\sqrt{\frac{p(1-p)}{n}}}$$

WHERE  $\hat{p}$  IS THE SAMPLE PROPORTION AND  $p$  IS THE PROPORTION WE WANT TO TEST

**STEP 3** THE CUTOFFS ARE CALCULATED BASED ON THE  $Z_\alpha$ , WHERE  $\alpha$  IS THE PROBABILITY

**STEP 4** CHECK WHETHER Z-STATISTIC FALLS IN THE REJECTION REGION.

## TYPES OF ERRORS

- TYPE 1 ERROR OCCURS WHEN WE REJECT THE NULL HYPOTHESIS WHEN ITS TRUE.
- TYPE 2 ERROR OCCURS WHEN WE FAIL TO REJECT THE NULL HYPOTHESIS WHEN ITS FALSE.

- PROBABILITY OF TYPE 1 ERROR IS SET BY OUR CHOICE OF  $\alpha$ .
- PROBABILITY OF TYPE 2 ERROR CAN BE REDUCED BY TAKING A LARGER SAMPLE SIZE.

## DIFFERENCE IN MEANS TEST

EXAMPLE: DIFFERENCE BETWEEN THE POPULATION MEAN HEIGHT OF MEN AND WOMEN IS 12.5 cm (CLAIM)

STEP 1

$$H_0: \mu_{\text{men}} - \mu_{\text{women}} = 12.5$$

$$H_1: \mu_{\text{men}} - \mu_{\text{women}} \neq 12.5$$

} - DIFFERENCE IN MEANS TEST  
- TWO TAILED TEST

STEP 2

- NEED TO ASSUME EITHER EQUAL VARIANCE OR UNEQUAL VARIANCE ACROSS THE TWO POPULATIONS
- SUBJECT JUDGEMENT
- IN MOST CASES, EQUAL OR UNEQUAL DO NOT CHANGE THE CONCLUSION.

"EQUAL VARIANCE"

$$\frac{\bar{x}_1 - \bar{x}_2 - \mu}{\sqrt{\left( \frac{(n_1 - 1)S_1^2 + (n_2 - 1)S_2^2}{n_1 + n_2 - 2} \right) \left( \frac{1}{n_1} + \frac{1}{n_2} \right)}} = T\text{-STAT}$$



"UNEQUAL VARIANCE"

$$\frac{\bar{x}_1 - \bar{x}_2 - \mu}{\sqrt{\left( \frac{s_1^2 + s_2^2}{n_1 + n_2} \right)}} = T\text{-STAT}$$

STEP 3

CALCULATE THE T-CUTOFF (TWO TAIL TEST)

STEP 4

CHECK IF T-STATISTIC FALLS IN THE REJECTION REGION.

THIS IS CALLED THE T-TEST

ON THIS SPECIFIC CASE ITS THE "T-TEST: TWO SAMPLE ASSUMING EQUAL VARIANCES"

THERE IS ALSO THE PAIRED T-TEST USED FOR CASES LIKE SCORES OF EXAMS FOR INDIVIDUALS BEFORE AND AFTER A CERTAIN EXPERIMENT.

STEP 1

$$H_0: \mu_{\text{AFTER}} - \mu_{\text{BEFORE}} \geq 10$$

$$H_A: \mu_{\text{AFTER}} - \mu_{\text{BEFORE}} < 10$$

FINALLY, THERE ARE CASES WHERE ONE WANTS TO KNOW WHETHER TWO AVERAGES ARE THE SAME, EXAMPLE BELOW.

STEP 1

$$H_0: \mu_{\text{GROUP 1}} - \mu_{\text{GROUP 2}} = 0$$

$$H_A: \mu_{\text{GROUP 1}} - \mu_{\text{GROUP 2}} \neq 0$$

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## ADDITIONAL INFORMATION:

- ALL TESTS PERFORMED IN THIS COURSE USING THE T-DISTRIBUTION IS OF THE TYPE "T-TEST". ALSO, T-DISTRIBUTION CAN ALSO BE CALLED "STUDENT'S T-DISTRIBUTION".
- FOR NON-PARAMETRIC DISTRIBUTION, I.E., WHEN THERE IS NO PARAMETERS DEFINING THE DISTRIBUTION, THE TEST TO BE USED SHOULD BE THE WILCOXON TEST.
- IN CASE THERE ARE MORE THAN TWO HYPOTHESES (A, B, C, D, ...) , YOU SHOULD USE ANOVA TEST