

How to Maximize the Selling Price of your King County Home

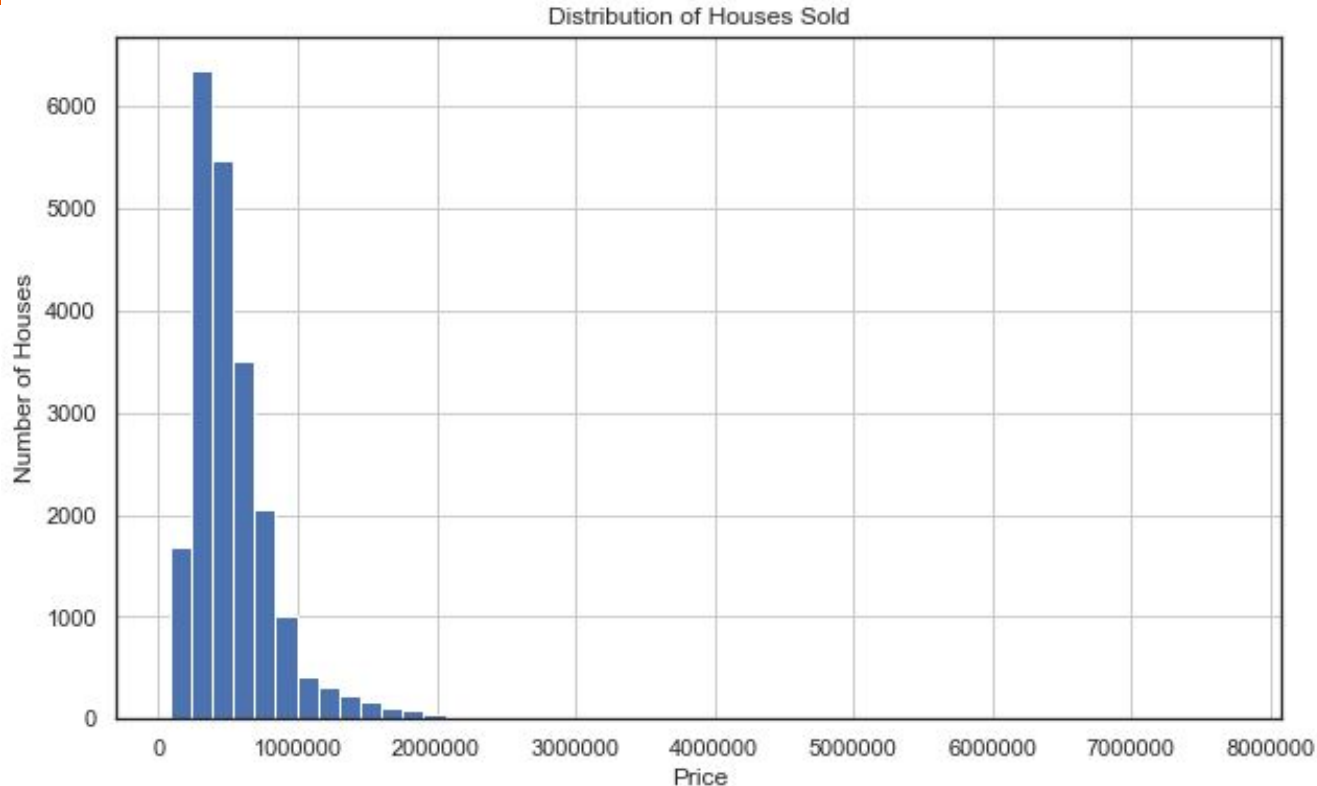


What Will Help You Maximize Profit?

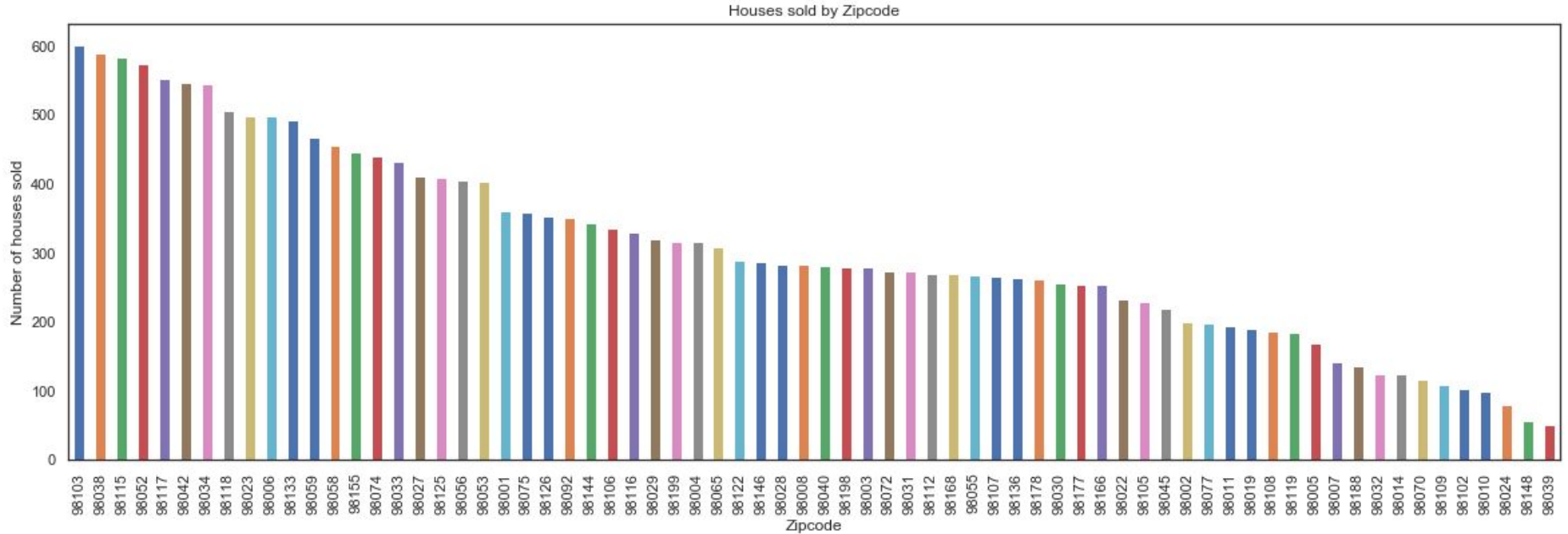


1. What does the data show as trends in sales price?
2. What areas, by zip code, are selling the most? What areas are selling the least?
3. Should you buy on the waterfront?
4. Should you renovate?
5. How can maintenance and upkeep affect your final selling price?

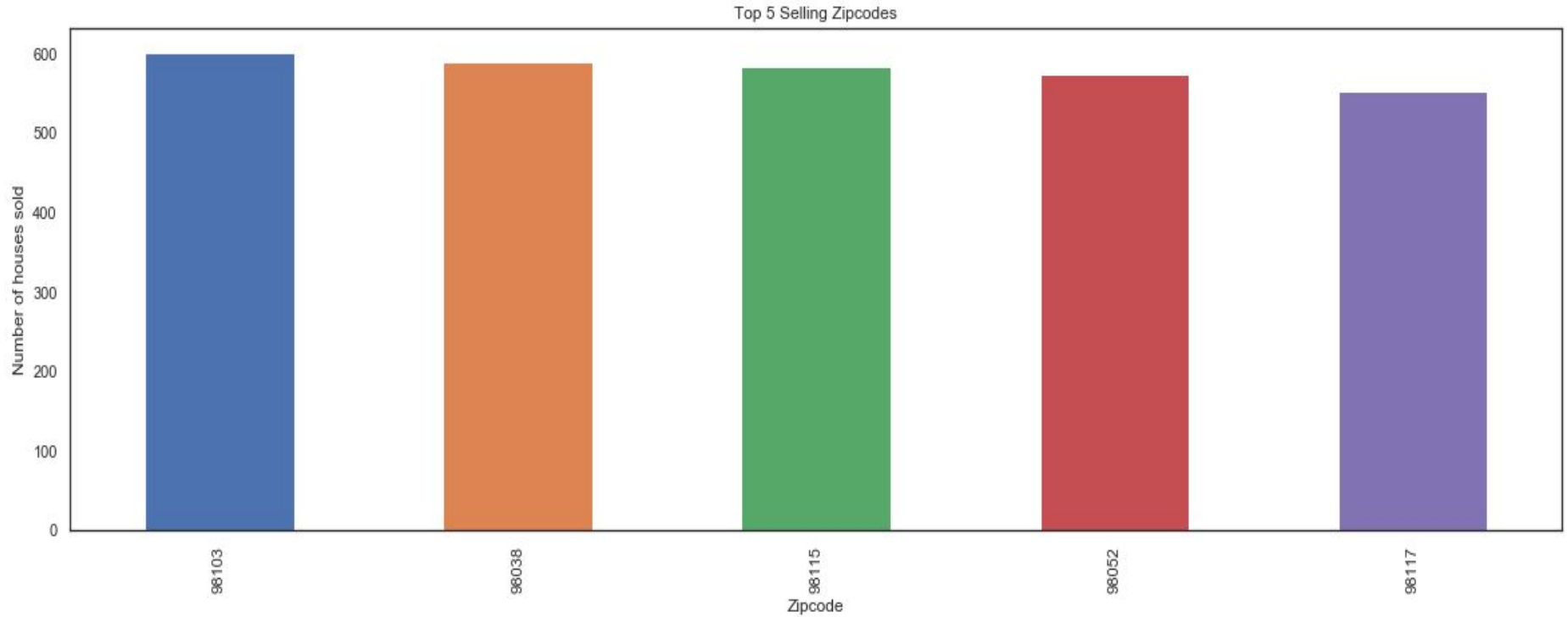
1. What to expect from the sales data 2014/2015



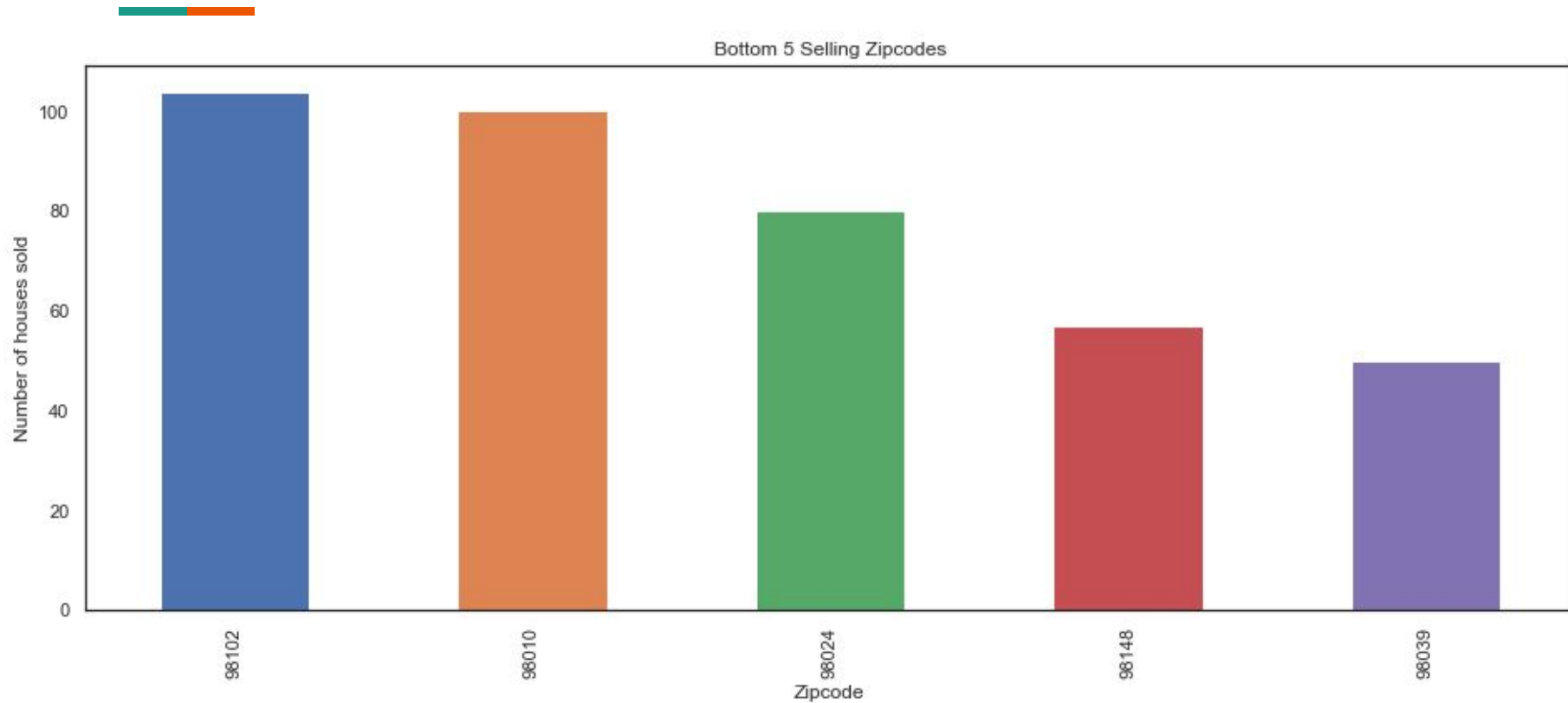
2. Houses Sold by Zip Code



Top Selling Zip Codes



Worst Selling Zip Codes



3. Should You Buy on the Waterfront?



Average price of houses sold on the waterfront = \$ 1.7 million

Average price of houses sold off the waterfront = \$530,000

Difference of roughly \$535,000

Average cost of flood insurance = \$870/year

<https://www.betterflood.com/average-cost-of-flood-insurance-in-washington-state/#Kingcounty>

4. Should You Renovate?



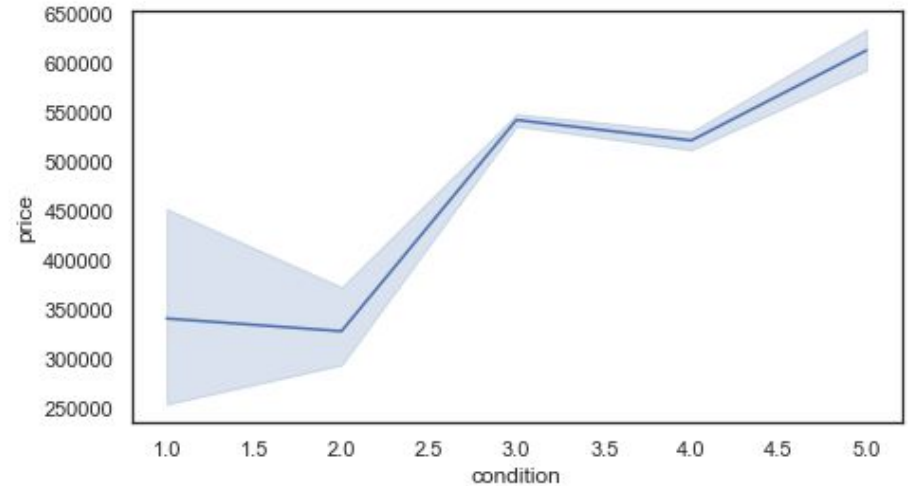
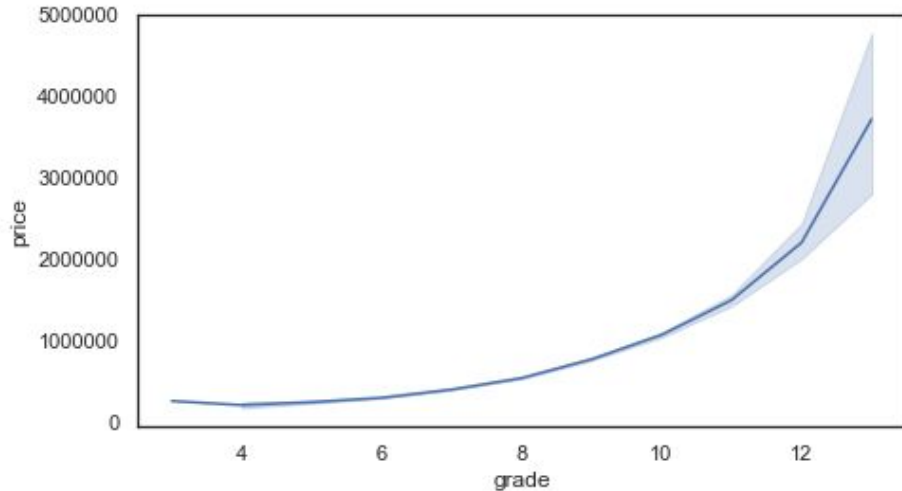
Average price of renovated houses sold = \$ 780,000

Average price of non-renovated houses sold = \$533,000

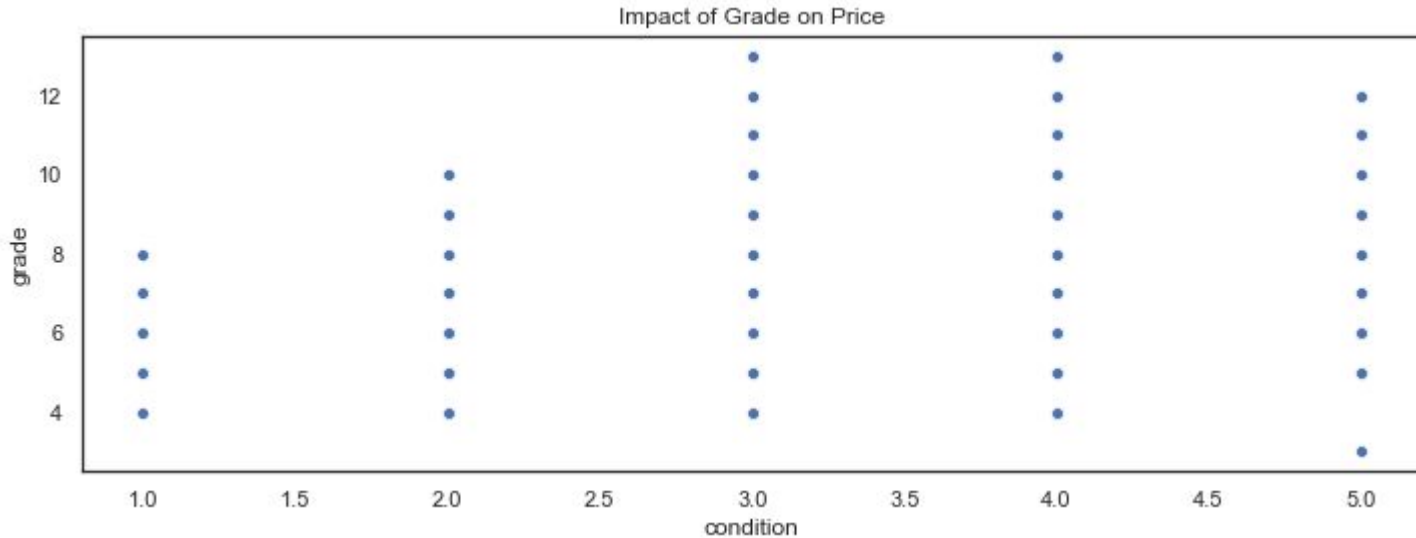
Difference of roughly \$250,000

Average age of homes = 43 years old

5. How Much Effort Should Go into Maintenance?



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