

Resumo dos insights: - As vendas (Sales) apresentam a distribuição concentrada, com alguns outliers de altos. - A segmentação de clientes via K-Means ( $K=3$ ) tem clusters with distinct perfis: 1. High value (frequentes frequentes and high gasto). 2. Intermediários. 3. Low-end clients. - A análise shows that high-value discounts may reduzir significantly the lucro. Based on these data, elabore a clear, formal and detailed report, focused on business opportunities and advice.