👤 SUMMARY

Accomplished Enterprise Architect offering deep understating in opportunity qualification, pre-sales and development. Proficiency to learn new technologies and always searching for efficient solutions to deliver value for business.

💼 EXPERIENCES

Pre-Sales Enterprise Architect   2018 - Present
Qlik

Qlik is one of the leaders in Gartner's Magic Quadrand for Analytics. Qlik helps enterprises get value out of data, with an end-to-end solution.

- Worked with target accounts in industries like:
  » Retail, Manufacturing, Telecom, Pharmaceuticals, Public Sector and Financial Institutions
- Achieved 120% of sales quota in 2018
- Finalist of America's Pre-Sales of the year in 2019
- Presenter of QlikWorld 2020 Session - Hybrid Cloud Data Architectures & Data Movement
- Host of Americas Fireside Chats in 2020

Sr. Data Warehouse Analyst   2016 - 2018
JBS S.A. - USA

JBS S.A. – Currently the largest protein processor and the second largest food company in the world. Presence in 22 countries on five continents and serve more than 350,000 customers in over 150 nations.

- Started and managed QlikView to JBS USA and JBS Canada
- January 2016 – Beef Division 200 Users
- January 2018 - Beef/Poultry/Pork 2,000+ users (46 Industrial Units)
- Managed/Coordinated QlikView training across more than 2,000 users
- Coordinated Business Intelligence Applications development
- Integrated applications in depth for all departments through the organization
  » Sales, HR, Pricing, IT and Operations

Business Specialist   2013 - 2015
JBS S.A. - Brazil

- Coordinated and developed Business Intelligence Applications for the biggest business unit in Brazil
- August 2013 – Beef Division 500 users
- December 2015 - Beef Division 2,500 users
- Coordinated projects that empowered business users to track their key performance indicators
- Created best development practices and layout standards to be used for contractors and internal developers
- Mapped manufacturing processes and delivered KPIs to be tracked at operational level
- Delivered mobile solutions for the executive team using QlikSense
- Supported QlikView implementation across Seara, JBS Leather, JBS Australia and Swift Retail

Pre-Sales & QlikView Architect   2011 - 2013
W&S Central IT - Brazil

W&S Central IT – Business Intelligence solution provider and consulting company.

- Presented and developed insight solutions with the sales force for new customers
- Provided solutions based on opportunities for potential customers to use the software (QlikView)
- From January 2011 to August 2013 – 170% of Growth of Customers
  » 5 Key Customers
  » In different industries such as: television, retail, construction, broadcast, religious establishments, and more

Business Analyst   2010 - 2011
Scriptus - Brazil

Scriptus – Training company for business management and merges and acquisitions.

- Map business processes and create data bases
- Created presentations for executive team

Luciano F. Assad
Pre-Sales Enterprise Architect

- ✉ luc.assad@gmail.com
- 📞 +55 (11) 97641-5656
- 🌐 lucassad.com
- 𝗂𝗇 lucianoassad
- 𝖦 lucassad

EDUCATION

Bachelor of Information Systems
FIAP - Faculdade de Informática e Administração Paulista
2010 - 2014

LANGUAGES

Portuguese (Native)
English (Fluent)
Spanish (Professional)

INTERESTS

Data Analytics
Cloud

CERTIFICATIONS

- Qlik Sense System Admin.
- Qlik Sense Data Architect
- Qlik Sense Business Analyst
- Demo2Win
- QlikView 11 Designer
- QlikView 11 Developer
- Virtual Business Discovery

SKILLS & PROFICIENCY

- Qlik Sense
- Qlik View
- Qlik NPrinting
- Qlik Catalog
- Qlik Replicate
- Qlik Compose
- SQL
- Cloud Deployment
- SAP Business Warehouse
- SAP HANA
- Node.js
- Python
- Docker
- Kubernetes