# TIAGO LUCHINI

## Personal Data

ADDRESS: 63 Hortontown Hill Rd., Hopewell Junction, NY 12533 (Green card holder)

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# Work Experience

Present | Sr. Director of Engineering at VIASAT, New York

Aug 2019 | Global Technology & Customer Success

Leading a cross-functional global team of 90+ engineers & product manager in charge

of digital, architectural, & organizational transformations at scale.

Aug 2019 | Partner, Technology at Work & Co, New York

SEP 2013 | Digital Product Innovation

Ramped up a global team from scratch of 110+ engineers, product managers, & strategists behind hundreds of digital products for companies such as APPLE, FACE-BOOK, GOOGLE, TWITTER, PEPSI, PHILZ COFFEE, VIRGIN AMERICA, and DISNEY. Responsible for defining the technical strategy, vision, processes, and team culture.

Aug 2013 | Startup Guy at Savalanche and Hintfy, Oulu, Finland Jan 2013 | Digital Marketplace and Mobile Recommendation Platforms

Co-founded and led two startups. Acted as CTO/CEO. At HINTFY we explored solutions to improve entertainment discovery on mobile devices. At SAVALANCHE we created a platform for hundreds of media houses and thousands of merchants to establish marketplaces online.

DEC 2012 | Technology Strategist at DIGITALIST, Finland/Germany/China

DEC 2006 | R&D services for Mobile and Embedded Devices

Responsible for developing new products and new global markets, revamping account management processes, pioneering international expansions, and managing key projects in Asia, Europe and America - in particular for NOKIA, SAMSUNG, and ESPN.

Ramped up R&D centers in Beijing and Chengdu.

Nov 2006 | Guest Lecturer at FIAP, São Paulo, Brazil

Aug 2005 | Data Modeling, Design Patterns, Object Oriented Programming

Received positive review from students. Rated "truly inspiring."

JUL 2006 | Head of Software Production at BDK SOLUTIONS, São Paulo, Brazil

Mar 2003 | Data-Driven Business Decision Tools

Led five development teams building data-driven business-decision tools. Responsible for managing & architecting all LATAM, multi-million, multi-year projects.

FEB 2003 | Managing Director at St. Paul's School, São Paulo, Brazil

Jan 1996 | Council of British International Schools

Headed over engineering, IT, accounting, financial, and legal teams. Reported to board of directors. Steered the organization at the tactical and operational level.

#### Noteworthy Clients

TECHNOLOGY: Apple, Facebook, Google, Twitter

Transportation & Tourism: Virgin America, Virgin Voyages, Aeromexico, Marriott

Mobile Devices & Hardware: Nokia, Samsung, Kodak, Polar

Media: ESPN, ABC, Turner Entertainment, Göteborgs-Posten

REAL ESTATE: HouseLogic, Haus

RETAIL: Aesop, Aldo Shoes, Philz Coffee, Just Mayo

Automotive & Aviation: Porsche, Volkswagen, Peugeot, Marcopolo, Embraer

TELECOM CARRIERS: T-Mobile, China Telecom, Telefónica, Viasat, Oi (Brazil)

FINANCIAL SERVICES: Chase, MasterCard, Elo, Itaú (Brazil)

NGO: Salvation Army (Brazil), Breastcancer.org

CPG: Gatorade

# EDUCATION

2013-2015	Columbia University - Columbia Business School, New York Master of Business Administration (MBA), <i>Executive</i>
2013-2015	LONDON BUSINESS SCHOOL - UNIVERSITY OF LONDON, London Master of Business Administration (MBA), Executive
2002-2002	Universidade Estadual de Campinas, Brazil Master of Science (MSc) in <i>Strategic Management of Information Systems</i>
1998-2001	Universidade Presbiteriana Mackenzie, São Paulo, Brazil Bachelor of Arts (BA) in <i>Business Administration</i>
1994-1998	CENTRO FEDERAL DE EDUCAÇÃO TECNOLÓGICA, São Paulo, Brazil Bachelor of Science (BSC) in Computer Science

# **OBJECTIVES**

Create and develop a passionate, cross-functional team that aspires to make people's lives better. Innovate responsibly taking into account customers' real needs. Participate in codefining the future of the organization. Empower the organization through data.

# Personal Philosophies

PEOPLE FIRST: Technology should make users' lives better.
PRAGMATISM: Good technology is working technology.

## Most Recent Awards

- 2019 ADAGE'S A-List
   2019 FAST COMPANY 10 Most Innovative Companies
   2018 DIGIDAY Best Brand Platform, Givewith
- 2018 CES INNOVATION AWARDS Software and Mobile Apps, Philz Coffee
- 2018 W3 AWARDS Mobile Features-Best User Experience for Mobile Sites & Apps, Philz Coffee
- 2018 HOW International Design Awards Website, Aesop
- 2018 Design Week Website, Aesop
- 2018 DIGIDAY Agency of the Year
- 2018 Cannes Lions Grand Prix & Titanium
- 2017 CES INNOVATION AWARD, Virgin America Mobile App
- 2017 Webby's Best Practices Award, Virgin America website
- 2017 Webby's Best Travel App, Virgin America mobile app

#### SKILLS

Business: P&L Ownership, Strategy, Team ramp up, Culture setting

Preferred Languages: Clojure(Script), Java, Swift, Kotlin, OCaml Databases/Stores: Datomic, Hadoop, Spark, DynamoDB, Cassandra

CLOUD INFRASTRUCTURE: AWS, GoogleCloud, Docker, Terraform DEEP LEARNING: TensorFlow, Theano, Cortex, Flare

# LANGUAGES

PORTUGUESE: Native SPANISH: Comprehension ENGLISH: Fluent FINNISH: Basic Knowledge

#### Interests and Activities

Open-Source, Language Design, Deep Learning, Human-Centric Tooling. Trail & Ultra-marathoner, Board Gaming.