TIAGO LUCHINI

Personal Data

Address: 10 City Point, 31K, Brooklyn, NY 11201 (Green card holder) Contact: info@tiagoluchini.eu https://luchini.nyc +1 (646) 684 7728

WORK EXPERIENCE

| Current SEP 2013 | Partner, Technology at Work & Co, New York Digital Product Creation Ramped up and led a global team of 100+ engineers, product managers, and strategists who plan, develop, release, and maintain hundreds of digital products for companies such as Apple, Facebook, Google, Twitter, Pepsi, Philz Coffee, Virgin America, Disney and the NBA. Responsible for defining Work & Co's technical | |
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| | strategy, vision, and culture. | |
| Aug 2013 Jan 2013 | Startup Guy at Savalanche and Hintfy, Oulu, Finland Digital Marketplace and Mobile Recommendation Platforms Co-founded and led two startups. Acted as CTO/CEO. At Hintfy we explored solutions to improve entertainment discovery on mobile devices. At Savalanche we created a platform for hundreds of media houses and thousands of merchants to establish marketplaces online. | |
| DEC 2012 DEC 2006 | Technology Consultant at DIGITALIST, Finland/Germany/China R&D services for Mobile and Embedded Devices Responsible for developing new products and new global markets, revamping account management processes, pioneering international expansions, and managing key projects in Asia, Europe and America - in particular for NOKIA, SAMSUNG, and ESPN. Ramped up R&D centers in Beijing and Chengdu. | |
| Nov 2006 Aug 2005 | Guest Lecturer at FIAP, São Paulo, Brazil Data Modeling, Design Patterns, Object Oriented Programming Received positive review from students. Rated "truly inspiring". | |
| Jul 2006 Mar 2003 | Head of Software Production at BDK SOLUTIONS, São Paulo, Brazil Data-Driven Business Decision Tools Led five development teams tasked with creating data-driven business-decision tools. Responsible for managing and architecting all LATAM, multi-million, multi-year projects. | |
| FEB 2003 JAN 1996 | Managing Director at St. Paul's School, São Paulo, Brazil Council of British International Schools Headed over engineering, IT, accounting, financial, and legal teams. Reported to board of directors. Steered the organization at the tactical and operational level. | |
| EDUCATION | | |

EDUCATION

| 2013-2015 | Columbia University - Columbia Business School, New York Master of Business Administration (MBA), <i>Executive</i> |
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| 2013-2015 | LONDON BUSINESS SCHOOL - UNIVERSITY OF LONDON, London Master of Business Administration (MBA), <i>Executive</i> |
| 2002 | Universidade Estadual de Campinas, Brazil Master of Science (MSc) in <i>Strategic Management of Information Systems</i> |
| 1998-2001 | Universidade Presbiteriana Mackenzie, São Paulo, Brazil Bachelor of Arts (BA) in $Business\ Administration$ |
| 1994-1998 | CENTRO FEDERAL DE EDUCAÇÃO TECNOLÓGICA, São Paulo, Brazil Bachelor of Science (BSc) in <i>Computer Science</i> |

OBJECTIVES

Create and develop a passionate, cross-functional team that aspires to make people's lives better. Innovate responsibly taking into account customers' real needs. Participate in codefining the future of the organization. Empower the organization through data.

Personal Philosophies

PEOPLE 1ST: Technology, first and foremost, should make users' lives better.

Pragmatism: Good technology is working technology.

Portfolio

Technology: Apple, Facebook, Google, Twitter

Transportation & Tourism: Virgin America, Virgin Voyages, Aeromexico, Marriott

MOBILE DEVICES & HARDWARE: Nokia, Samsung, Otto, Kodak, Polar

MEDIA: ESPN, ABC, Turner Entertainment, Göteborgs-Posten

REAL ESTATE: HouseLogic, Haus

RETAIL: Aesop, Aldo Shoes, Philz Coffee, Just Mayo

 $\label{eq:automotive & Aerospace: Porsche, Volkswagen, Peugeot, Marcopolo, Embraer} \\$

TELECOM CARRIERS: T-Mobile, China Telecom, Telefónica, Oi (Brazil)

FINANCIAL SERVICES: Chase, MasterCard, Elo, Itaú (Brazil)

NGO: Salvation Army (Brazil), Breastcancer.org

CPG: Gatorade

HEALTH: NHS (United Kingdom)

Awards

2017 The One Show – Bronze Pencil Award, Virgin America Travel App

2017 CES INNOVATION AWARD, Virgin America Mobile App

2017 Webby's – Best Practices Award, Virgin America website

2017 Webby's – Best Travel App, Virgin America mobile app

2016 $\,$ Pixel Awards – Best Responsive Design Awards, Virgin America website

2015 The One Show - One Show Merit Award, Virgin America website

2015 Webby's – Best Visual Design Award, Virgin America website

2015 Cannes Lions – Bronze Lion Award, Virgin America project

2015 Clio's – Bronze Clio Award, Virgin America project

2015 DIGIDAY AWARD for Best Brand Platform, Virgin America project

2014 USER EXPERIENCE AWARDS – Most Significant Industry Evolution, Virgin America

2014 LONDON INTERNATIONAL AWARDS - Silver Medal, Virgin America

SKILLS

BUSINESS: P&L Ownership, Strategy, Team ramp up, Culture setting

Preferred Languages: Clojure(Script), Java, Swift, Kotlin, OCaml

Databases/Stores: Datomic, Hadoop, Spark, DynamoDB, Cassandra

CLOUD INFRASTRUCTURE: AWS, GoogleCloud, Docker, Terraform DEEP LEARNING: TensorFlow, Theano, Cortex, Flare

LANGUAGES

PORTUGUESE: Native ENGLISH: Fluent

SPANISH: Comprehension FINNISH: Basic Knowledge

Interests and Activities

Open-Source, Language Design, Deep Learning, Human-Centric Tooling. Ultra-marathoner, Board Gaming, Trail & Distance Running.