

LUCÍA GARBAYO BUGEDA

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Education

2023 – Present	Master's Degree in Industrial Engineering – ICAI, Universidad Pontificia Comillas <ul style="list-style-type: none">• Mechanical specialty	Madrid
2019 - 2023	Bachelor's Degree in Engineering for Industrial Technologies – ICAI, Universidad Pontificia Comillas <ul style="list-style-type: none">• Mechanical specialty• Diploma in Communicative Competences and Foreign Language Studies• Diploma in Personal, Communicative and Professional Skills	Madrid
2022 - 2023	Bachelor's Degree in Engineering for Industrial Technologies – University of Illinois <ul style="list-style-type: none">• Last year coursed at the University of Illinois at Urbana-Champaign	Illinois
2007 – 2019	School: Paraiso Sagrados Corazones <ul style="list-style-type: none">• Baccalaureate Excellence Scholarship from the Community of Madrid• Average grade in Technological Baccalaureate: 9.88• Excellence Scholarship for University Students	Madrid

Experience

2020 – Present	Co-founder - maluKíta <ul style="list-style-type: none">• Creator of a brand and business of clothing and accessories• Management of accounting, suppliers, marketing, showrooms, charity markets and online sales	Madrid
Jan– May 2023	University Housing Services – University of Illinois at Urbana – Champaign	Illinois
July 2023	Technological Campus at ICAI – Salvador Soler Foundation, Universidad Pontificia Comillas <ul style="list-style-type: none">• Coordinator and teacher of one of the scientific courses	Madrid
Sept. 2024– Present	Sales Intern – Salesforce <ul style="list-style-type: none">• Skilled in Salesforce CRM, customer relationship management, and negotiations, with expertise in sales strategy, client engagement, and closing deals while delivering tailored solutions and ensuring customer satisfaction.• Advanced proficiency in Microsoft tools (Excel, Word, PowerPoint), Google Suite (Sheets, Docs, Slides), and Salesforce CRM for data analysis, reporting, and workflow optimization.	Madrid

Additional Information

Languages	<ul style="list-style-type: none">• Spanish: Native• English: Fluent, both spoken and written (Cambridge C1 Certificate, TOEFL: 99/120)• French: Basic
Extracurricular	<ul style="list-style-type: none">• Private tutor of students in the second year of baccalaureate• Volunteering in soup kitchens, residences and with socially inclusive children• Collaboration with the ONCE Foundation: guide dog training.