

Econometrics

TA Session 7

Lucia Sauer

2025-11-14

Overview

- Instrumental Variables (IV)
 - Two-Stage Least Squares (2SLS)
 - Probit (IV-Probit)
 - Marginal Effects
 - Local Average Treatment Effect (LATE)
-

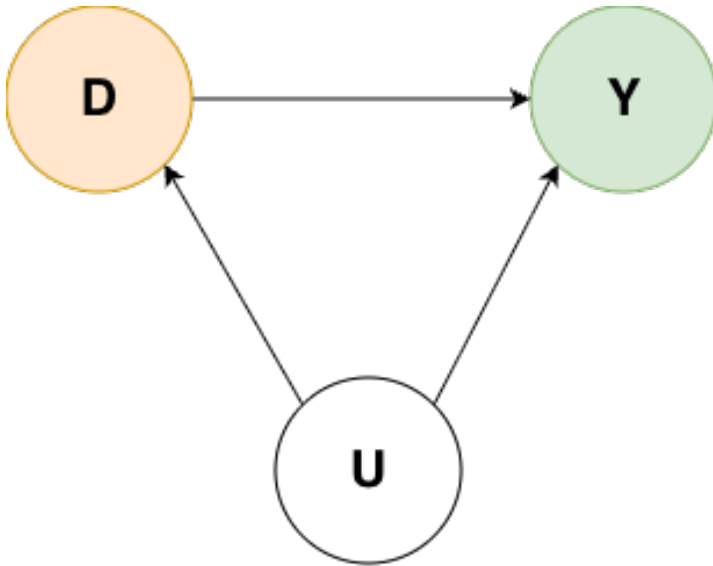
Motivation

- Previously we have seen that RCT is the gold standard to identify causal effects.



Ways to address endogeneity

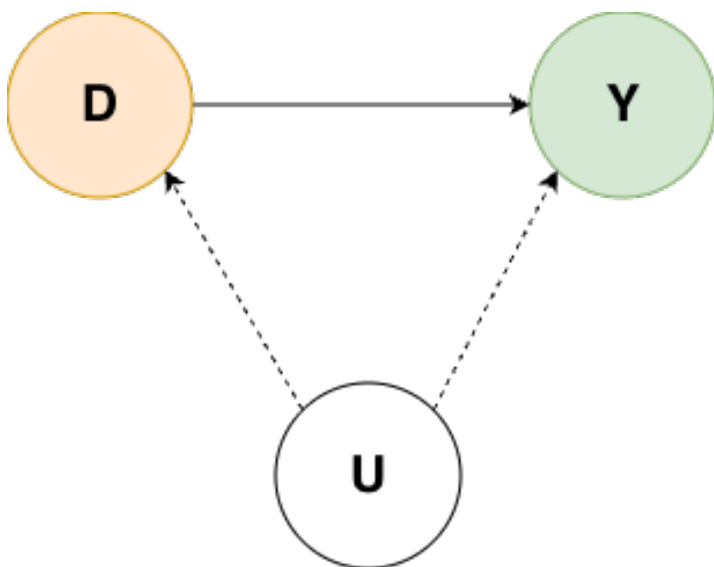
However, in many situations, RCTs are not feasible or ethical and the presence of **confounders** can bias our estimates.



1. **Matching:** we try to control for all confounders, but this only works when the confounders are **observable**.
-

Ways to address endogeneity

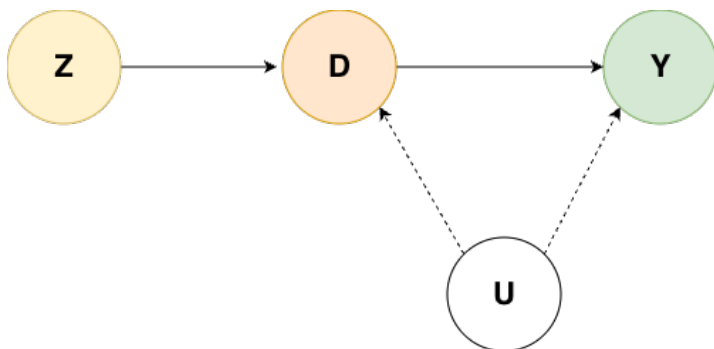
However, in many situations, RCTs are not feasible or ethical and the presence of **confounders** can bias our estimates.



2. **Instrumental Variables (IV)**: use an external variable (instrument) that affects the treatment but is not directly related to the outcome, removing the bias from unobserved confounders.
-

Instrumental Variables (IV)

- Assumptions for a valid instrument:
 1. Relevance: $Cov(Z, X) \neq 0$
 2. Exogeneity: $Cov(Z, u) = 0$



So when we criticize IV, we usually focus on these two assumptions.

Two-Stage Least Squares (2SLS)

1. First Stage: regress the endogenous variable X on the instrument Z and other exogenous variables to obtain the predicted values of X

$$X = \delta_0 + \delta_1 Z + v$$

2. Second Stage: regress the dependent variable Y on the predicted values \hat{X} and other exogenous variables.

$$Y = \beta_0 + \beta_1 \hat{X} + \varepsilon$$

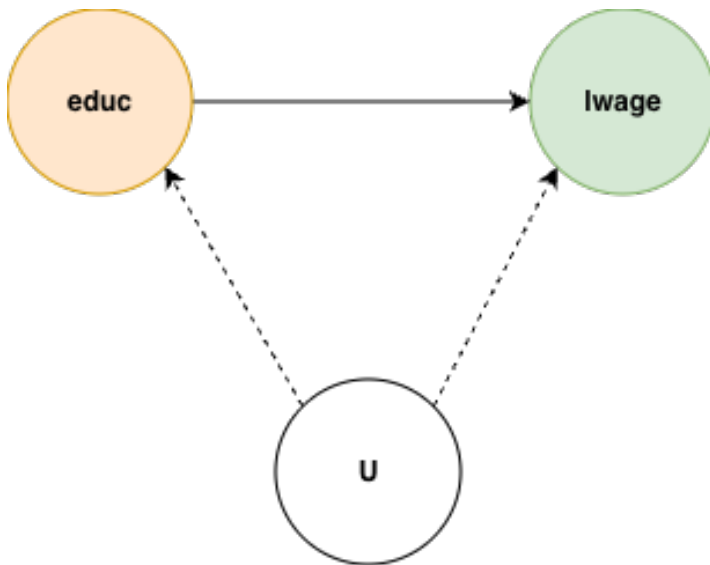
- Statistical software that supports 2SLS estimation directly (e.g., `ivreg` in R, `ivregress` in Stata, in python `linearmodels.iv`).

Returns of Education

We want to estimate the effect of education on wages.

$$\text{lwage}_i = \beta_1 + \beta_2 \text{exper}_i + \beta_3 \text{expersq}_i + \beta_4 \text{educ}_i + \varepsilon_i$$

However, `educ` may be endogenous due to omitted ability bias.

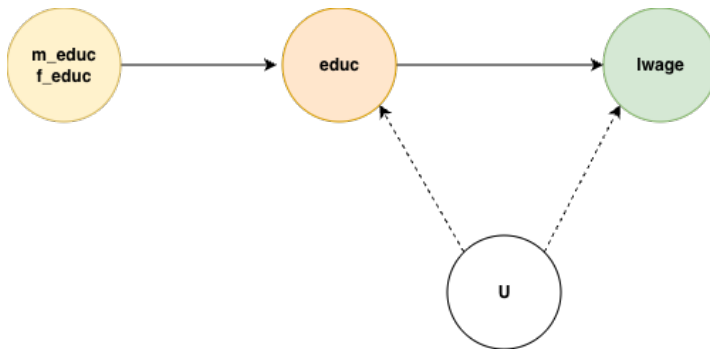


Returns of Education - IV

We want to estimate the effect of education on wages.

$$\text{lwage}_i = \beta_1 + \beta_2 \text{exper}_i + \beta_3 \text{expersq}_i + \beta_4 \text{educ}_i + \varepsilon_i$$

- We can use `fatheduc` and `motheduc` as instruments for `educ`:
 - Relevance: Parents' education likely affects child's education.
 - Exogeneity: Parents' education likely does not directly affect child's wage, except through child's education.



Implementation of 2SLS in Stata

1. First Stage

```
use http://fmwww.bc.edu/ec-p/data/wooldridge/mroz, clear
regress educ fatheduc motheduc exper expersq if !missing(lwage)
```

Implementation of 2SLS in Stata

2. Second Stage

```
predict educat
regress lwage educat exper expersq
```

Implementation of 2SLS in Stata

Or we can use the built-in command for 2SLS:

```
ivregress 2sls lwage exper expersq (educ= fatheduc motheduc)
```

Probit (IV-Probit)

We are interested in estimating the effect of household income on female labor force participation.

$$\text{fem_work}_i = \beta_1 + \beta_2 \text{other_inc}_i + \beta_3 \text{fem_educ}_i + \beta_4 \text{kids}_i + \varepsilon_i$$

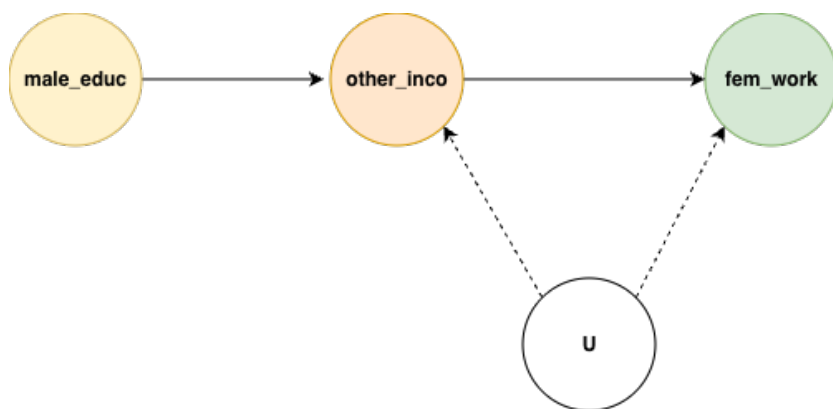
where:

- fem_work: Female labor force participation
- other_inc: Other family income (endogenous)
- fem_educ: Female education level
- kids: Number of kids

But other_inc is likely endogenous due to omitted variable bias (e.g., family preferences)

Endogeneity & Instrument

- other_inc correlated with unobserved family attitudes that also affect female labor participation.



- Use `male_educ` as instrument:
 - \uparrow Education $\rightarrow \uparrow$ Income (**relevance**)
 - No direct effect on `fem_work` (**exogeneity**)
 - Controls: `fem_educ`, `kids`
-

Non-Linear Model: Probit

- `fem_work` is a binary outcome (1 if working, 0 otherwise).
- OLS is not suitable for binary outcomes \rightarrow may predict probabilities outside $[0,1]$.
- Probit models the probability that $Y = 1$ using a normal CDF:

$$P(Y = 1|X) = \Phi(X\beta)$$

- Captures the **nonlinear** link between covariates and probability of working.
-

Stata code for IV-Probit

```
clear all
webuse laborsup, clear
ivprobit fem_work fem_educ kids (other_inc = male_educ)
```

Interpretation of `kids` = -0.18

- A one-child increase reduces the **latent propensity** to work by **0.18 SD**, holding other factors constant.
- This is **not yet** a change in probability because the Probit model is **nonlinear**.

$$P(\text{fem_work} = 1|X) = \Phi(X\beta)$$

The **marginal effect** of one more child on that probability is:

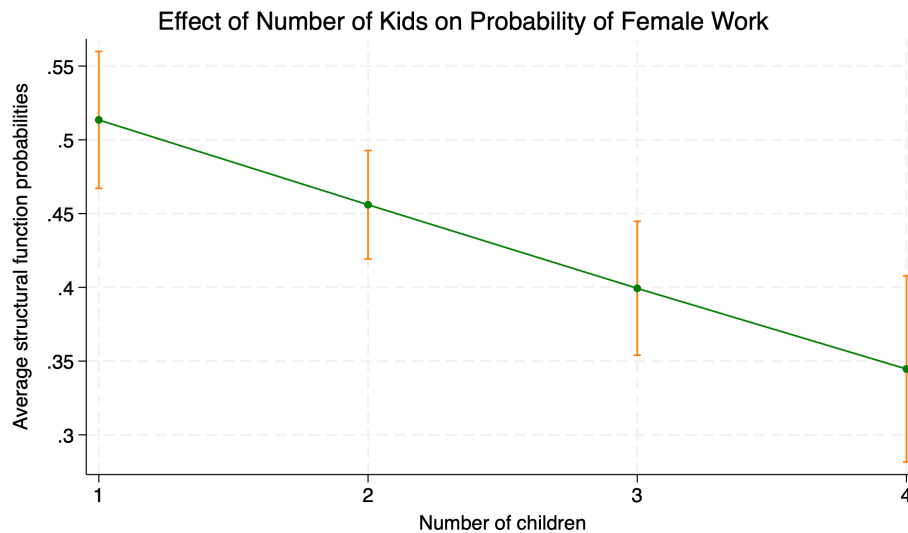
$$\frac{\partial P(\text{fem_work} = 1|X)}{\partial \text{kids}} = \phi(X\beta) \cdot \beta_{\text{kids}}$$

where $\Phi(\cdot)$ and $\phi(\cdot)$ are the CDF and PDF of the standard normal.

Marginal Effects

- **Treatment variable continuous**, we can compute the marginal effects to understand the impact of a one-unit increase in the treatment on the probability of the outcome.

```
margins, at(kids=(1(1)4)) predict(pr)
marginsplot
```



Local Average Treatment Effect (LATE)

:auto-animate:

LATE

The IV estimate identifies the causal effect for compliers, i.e., those whose treatment decision responds to the instrument.

	$Z = 0$	$Z = 1$
$D(0)$	complier o never-taker	defier o never-taker
$D(1)$	defier o always-taker	complier o always-taker

Local Average Treatment Effect (LATE)

:auto-animate:

LATE

The IV estimate identifies the causal effect for compliers, i.e., those whose treatment decision responds to the instrument.

	$Z = 0$	$Z = 1$
$D(0)$	complier o never-taker	defier o never-taker
$D(1)$	defier o always-taker	complier o always-taker

Local Average Treatment Effect (LATE)

:auto-animate:

LATE

The IV estimate identifies the causal effect for compliers, i.e., those whose treatment decision responds to the instrument.

	Z = 0	Z = 1
D(0)	complier o never-taker	defier o never-taker
D(1)	defier o always-taker	complier o always-taker

The Ghana Experiment

“*The Impact of Free Secondary Education: Experimental Evidence from Ghana*”, Duflo, Dupas & Kremer (2021), *QJE*

- Many students **qualify** for secondary school but **cannot afford to enroll**.
- Researchers implemented a **scholarship lottery**:
 - Surveyed students *who qualified for secondary school* but had not yet enrolled.
 - Randomly offered scholarships that covered school fees.

So instead of assigning education randomly, they conducted a randomized controlled trial (RCT) where they assigned scholarships to some students to attend secondary school.

Variables

$$Y_i = \beta_0 + \beta_1 D_i + \varepsilon_i$$

- **Outcome:**

Y_i = post-intervention cognitive test score

- **Treatment:**

$D_i = 1$ if the student actually attended secondary school

- **Instrument:**

$Z_i = 1$ if student was randomly offered a scholarship

Imperfect Compliance

Getting a scholarship does not translate into **1 to 1** relationship with going to school:

Defiers

1. Some scholarship winners ($Z = 1$) **still do not enroll** ($D = 0$)
2. Some students without scholarships ($Z = 0$) **manage to enroll anyway** ($D = 1$)

Therefore, the instrument Z_i affects schooling D_i **but imperfectly**, creating the classic compliance groups.

Compliance Types

- **Always Takers** enroll **with or without** scholarship.

$$D(1) = 1, \quad D(0) = 1$$

- **Never Takers** do **not** enroll even if they receive a scholarship.

$$D(1) = 0, \quad D(0) = 0$$

- **Compliers (the key group)** enroll **only if** they receive the scholarship, these are the students **whose decisions change because of the instrument**.

$$D(1) = 1, \quad D(0) = 0$$

- **Defiers (usually ruled out)** do the **opposite** of the instrument assignment.

$$D(1) = 0, \quad D(0) = 1$$

Assumption: **Monotonicity** \rightarrow no defiers.

1. Effect of scholarship offer on enrollment

$$E[D_i \mid Z_i = 1] - E[D_i \mid Z_i = 0]$$

- Scholarship increases enrollment

- Many students enroll when offered
- Few enroll without scholarship

2. Effect of scholarship offer on cognitive scores.

$$E[Y_i | Z_i = 1] - E[Y_i | Z_i = 0]$$

Using expression for the outcome variable:

$$E[Y_i | Z_i = 1] - E[Y_i | Z_i = 0] = \beta_1(E[D_i | Z_i = 1] - E[D_i | Z_i = 0])$$

Wald Estimator

$$\hat{\beta}_{IV} = \frac{E[Y_i | Z_i = 1] - E[Y_i | Z_i = 0]}{E[D_i | Z_i = 1] - E[D_i | Z_i = 0]}$$

Causal effect of schooling.

What Does IV Identify?

IV does **not** estimate the average effect for all students.

- Always Takers: scholarship does not change their attendance.
- Never Takers: scholarship does not change their attendance.
- Defiers: assumed not to exist.
- **Compliers**: the only group whose behavior is affected by the instrument \rightarrow the only source of identifying variation.

Thus IV identifies a **Local** Average Treatment Effect.

$$\text{LATE} = E[Y(1) - Y(0) | \text{Compliers}]$$

Interpretation:

The causal effect of secondary schooling **for students whose attendance decisions are actually changed by the scholarship offer.**

Connection to Duflo-Dupas-Kremer (2021)

They write:

“Our estimates capture the causal impact of secondary schooling for students whose enrollment decisions are affected by the scholarship offer.”

This is **exactly** the definition of LATE.