

## **Tasks to be Performed:**

### **Task 1: Data Preprocessing and Cleaning**

- Eliminate duplicate post entries
- Standardize date and platform formats
- Ensure numeric columns (likes, impressions, ad spend, downloads) are correctly formatted
- Split multi-hashtag columns into separate entries

### **Task 2: Engagement Analysis**

Use the “Posts” sheet to:

- Calculate Engagement Rate per platform:  
(Likes + Comments + Shares) / Impressions
- Identify Top 10 posts by engagement rate
- Create Pivot Table showing:
  - Total Likes, Shares, Comments by Content Type (e.g., Text, Story) and Platform
  - Average Clicks per post by Hashtag
- Highlight Top-performing hashtags using ranking formulas

### **Task 3: Platform Performance Analysis**

- Determine which platform yields highest engagement
- Compare weekly follower growth rates across platforms
- Visualize Ad Spend vs. Engagement using charts
- Recommend focusing on 1–2 platforms or continuing multi-platform justify with data

### **Task 4: Hashtag & Content Strategy**

Identify:

- Most frequent hashtags and average engagement for each
- Compare content types (Text, Story, Reel) performance across platforms
- Recommend optimal content type-platform combinations

### **Task 5: Campaign Effectiveness**

- Compute:
  - Total & average impressions, likes, clicks per campaign
  - Engagement uplift during vs. before campaign
- Evaluate:
  - Campaign with highest ROI (engagement/ad spend)
  - Campaign with strongest follower or app download growth

## **Task 6: Follower Retention & Loyalty**

- Identify week with highest net follower gain
- Moving average chart to analyze follower trends
- Correlation between Ad Spend vs. Follower Growth/App Downloads