

Specialist Recruitment Agency

Global Enterprises & Series A+ Startups
Technology, Corporate Functions
BFSI, SaaS, IT/ITES
Permanent & Contract
USA & India



Who We Are

We're an established HR Consulting, Search and Staffing business with a vision to help our clients stay relevant in an ever evolving talent landscape.

Why Choose Us

We bring speed, rigor and fanatic customer orientation to everything that we do. Oh, we also recruit.

What We Do



Consult & Deliver

Bring in HR industry veterans who walk the talk.



Search & Select

From CXOs to junior staff, attract top talent who can join soon.



Staffing & Payroll

Get ready to deploy resources on short notice.

Trusted by 50+ clients like:



and more...



ENABLING ROCKETSHIP BUILDERS

In 2018 we started building a rocketship, but failed.

**Eventually found our calling
in helping other leaders
build theirs.**

**From Series A+
funded startups to
global organisations,
we've hired across
roles, levels and
geographies.**

-  Leadership
-  Lateral
-  Volume



PLAN

Business Analyst, Product Owners, Product Managers

DESIGN

Product Designer, UI/UX Designers, UX Research

BUILD

Programmer Analyst, Full Stack, Front-end, Back-end, Android, iOS, QA, SRE, DevOps, MLOps, LLM Ops, Automation, Solutions Architect, Tech Architect, PMO, TPM

SELL

Product Marketing, Brand Marketing, Content Marketing, Performance Marketing, GTM, B2B / Enterprise SaaS Sales, SDRs, Account Executives, Client Partners

ANALYSE

Data Analyst, Modelers, Big Data Engineers, Enterprise Data Architects, Data Scientist, BI, Data Visualization, GenAI

CLOUD / APPLICATIONS

AWS, Azure, GCP, .NET, SAP, MS Dynamics, Sharepoint, Oracle, Snowflake, Databricks, Tableau, Power BI, Qlik, Tiger Graph, C3

SUPPORT

Customer Onboarding, Implementation Managers, Customer Success, Integration Engineers

CORPORATE

HRBP, Talent Acquisition, Legal, Compliance, Grievance, FP&A, Accounting, Internal Audit, IT Risk, Third Party Risk, Financial Risk, Procurement, EA to CEO / Founder's Office



YOU MIGHT FORGET WE'RE A VENDOR

**We hire for you like it's
our brand,
our money and
our reputation at stake.**

“ ...we're losing revenue
as relevant people
won't join us in time.

- said none of our
long term customers ”



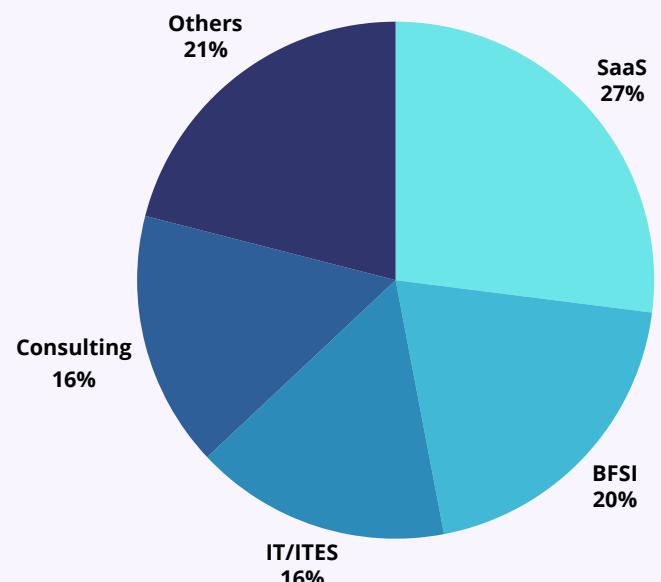
OPERATORS WHO ALSO RECRUIT

Our senior leaders have 50 years+ of combined working experience, with deep understanding of the industries that we operate in.



DEEPLY CURATED TALENT POOL

Our rigorous screening process ensures that only the most relevant candidates are presented to you. Less is more.



FLEXIBLE ENGAGEMENT MODELS

From permanent to staffing and payroll to RPO and project-based hiring, we've got a model that adapts to your needs.



YOUR BRAND AMBASSADORS

Our ownership, research, conviction and communication style ensure that candidates feel they are talking to you, and not a third party.



YOU'LL BE IN GREAT COMPANY



*partial client list



LEADERS ROOTING FOR YOU



Jilian Macwan

Leads: Search & Select
jilian@datavruti.com

Two people have Jilian on speed dial, the hiring manager and the candidate. With over 8 years in Talent Acquisition and HR Operations, Jilian leads the delivery team for our strategic accounts. She has a penchant to sift through hoards of applications and zero in on talent that align well to our client's needs. A young mother, Jilian is a natural at multi-tasking and delivering on challenging hiring mandates.



Ravi Vyas

Leads: India biz
ravi@datavruti.com

Ravi lives and breathes people decisions. With over 20 years in Human Resource and Business Development, Ravi has built a keen eye for what it takes to attract and retain top talent. Our clients benefit from his deep expertise of hiring for Data Analytics & Insights, Data Research, Risk Management, Banking Operations, Corporate Finance, Human Resources, Talent Acquisition and Customer Service. A Chemical Engineer and Business Diploma holder, Ravi's career spans across industry leading companies like GE, Genpact, Lehman Brothers, and JP Morgan Chase. Ravi reads, writes, and runs. For fun.



Vikram Parekh

Leads: Offshore biz
vikram@datavruti.com

A hardcore generalist, Vikram has over 23 years of global experience across building startups, product development, IT Strategy, business development, and enterprise risk management domains. He is passionate about helping people connect the dots, and currently "all-in" on building a leading HR Consulting, Search and Staffing business. Prior to this Vikram has also been a co-founder & investor at IIT-BOM alum B2B startup, and has worked at JP Morgan Chase, Mondelez and KPMG. He lives by his motto: "No harm trying, what's the worst that can happen?"



Want to experience the power of Just-In-Time recruitment, at scale?

Let's schedule an exploratory call.

✉️ vikram@datavruti.com



Guha Athreya

I have had the pleasure of working with Vikram and his recruitment agency on multiple occasions, and each time, they have exceeded my expectations. Their unique approach to understanding the specific needs of the job beyond the written description has resulted in a consistently high success rate in finding the right talent, especially for niche roles. His thorough vetting process makes him an invaluable partner. I highly recommend Vikram and his team to anyone looking for top-tier recruitment services.

*Chief Product Officer
Current customer at Ai Palette and previously at Asper.ai*

[in /company/datavruti](#)

For all things data, from Data Analysts to PhDs and everything in between.



CASE STUDY - Asper.ai - AI/ML SaaS - SCM

AT A GLANCE

STAKEHOLDERS: CEO, CPTO, VP HR

CHALLENGES

- No one knew the brand
- Poor articulation of problem statement
- Spending too much time on interviews
- Struggling to build core tech team

KEY POSITIONS HIRED

- Head of Engineering
- Head of Design
- Lead Data Scientist
- Junior Data Scientists (perm & contract)

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GUHA ATHREYA

Ex-CPTO Asper.ai (currently with Ai Palette)

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BACKGROUND

Asper.ai is a leading AI/ML SaaS startups helping global FMCG companies in Revenue Growth Management, and is a part of Fractal, a leader in Analytics Consulting.

OBJECTIVE

Asper.ai was operating under the shadow of its large parent company, and was looking for talent partners who can help them pitch the opportunity to relevant candidates, while still keeping an extremely high bar for the quality of candidates presented.

SOLUTION

Our team conducted several interviews to understand the company history, product, its roadmap etc. and built an extremely strong candidate pitch.

We did thorough sourcing & screening, including 30-45 minutes calls for senior roles to ensure only the best are presented to the client. This resulted in successfully closing all key positions within 4 months.

WHY WE SUCCEEDED

- Our pitch and conviction made candidates forget that they are talking to external recruiters and **assumed we're a part of Asper.ai**
- Deep market understanding
- Focus on role alignment and candidate engagement
- Provide salary benchmarking
- Assist in offer negotiations and comparisons

