## Introspection report on objects

| Module          | Name  | Version  | Directory       | Web                            |
|-----------------|-------|----------|-----------------|--------------------------------|
| sale_management | Sales | 17.0.1.0 | sale_management | https://www.odoo.com/app/sales |

Manage sales quotations and orders

This application allows you to manage your sales goals in an effective and efficient manner by keeping track of all sales orders and history.

It handles the full sales workflow:

\* \*\*Quotation\*\* -> \*\*Sales order\*\* -> \*\*Invoice\*\*

Preferences (only with Warehouse Management installed)

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If you also installed the Warehouse Management, you can deal with the following preferences:

- \* Shipping: Choice of delivery at once or partial delivery
- \* Invoicing: choose how invoices will be paid
- \* Incoterms: International Commercial terms

With this module you can personnalize the sales order and invoice report with categories, subtotals or page-breaks.

The Dashboard for the Sales Manager will include

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- \* My Quotations
- \* Monthly Turnover (Graph)

Reports:

Menu:

Sales/Configuration/Sales Orders/Quotation Templates

View:

- \* INHERIT Order Options (qweb)
- \* INHERIT digest.digest.view.form.inherit.sale.order (form)
- \* INHERIT report\_saleorder\_document\_inherit\_sale\_management (qweb)
- \* INHERIT res.config.settings.view.form.inherit.sale.management (form)
- \* INHERIT sale.order.form.inherit.sale\_management (form)

sale.order.template.form (form) sale.order.template.search (search) sale.order.template.tree (tree) Dependencies: sale - Installed digest - Installed

| Object: digest.digest    |  |
|--------------------------|--|
| kpi_all_sale_total       | All Sales, boolean                           |
| kpi_all_sale_total_value | Kpi All Sale Total Value, monetary, readonly |

| Object: res.company    |                                 |  |
|------------------------|---------------------------------|--|
| sale_order_template_id | Default Sale Template, many2one |  |

| Object: res.config.settings |                              |
|-----------------------------|------------------------------|
| company_so_template_id      | Default Template, many2one   |
| group_sale_order_template   | Quotation Templates, boolean |

| Object: sale.order    |  |
|-----------------------|--|
| company_id            | Company, many2one, required  |
| create_date           | Creation Date, datetime, readonly  |
| create_uid            | Created by, many2one, readonly   |
| display_name          | Display Name, char, readonly   |
| id                    | ID, integer, readonly  |
| journal_id            | Invoicing Journal, many2one If set, the SO will invoice in this journal; otherwise the sales journal with the lowest sequence is used. |
| name                  | Order Reference, char, required  |
| note                  | Terms and conditions, html   |
| prepayment_percent    | Prepayment percentage, float The percentage of the amount needed that must be paid by the customer to confirm the order.               |
| require_payment       | Online payment, boolean<br>Request a online payment from the customer to confirm the order.  |
| require_signature     | Online signature, boolean Request a online signature from the customer to confirm the order.   |
| sale_order_option_ids | Optional Products Lines, one2many  |

| sale_order_template_id | Quotation Template, many2one        |
|------------------------|-------------------------------------|
| write_date             | Last Updated on, datetime, readonly |
| write_uid              | Last Updated by, many2one, readonly |

| Object: sale.order.line |                                   |
|-------------------------|-----------------------------------|
| sale_order_option_ids   | Optional Products Lines, one2many |

| Object: sale.order.option |   |  |
|---------------------------|---|--|
| create_date               | Created on, datetime, readonly  |  |
| create_uid                | Created by, many2one, readonly  |  |
| discount                  | Discount (%), float   |  |
| display_name              | Display Name, char, readonly  |  |
| id                        | ID, integer, readonly   |  |
| is_present                | Present on Quotation, boolean, readonly This field will be checked if the option line's product is already present in the quotation.  |  |
| line_id                   | Line, many2one  |  |
| name                      | Description, text, required   |  |
| order_id                  | Sales Order Reference, many2one   |  |
| price_unit                | Unit Price, float, required   |  |
| product_id                | Product, many2one, required   |  |
| product_uom_category_id   | Category, many2one, readonly<br>Conversion between Units of Measure can only occur if they belong to the same category. The<br>conversion will be made based on the ratios. |  |
| quantity                  | Quantity, float, required   |  |
| sequence                  | Sequence, integer Gives the sequence order when displaying a list of optional products.   |  |
| uom_id                    | Unit of Measure, many2one, required   |  |
| write_date                | Last Updated on, datetime, readonly   |  |
| write_uid                 | Last Updated by, many2one, readonly   |  |

| Object: sale.order.template |   |
|-----------------------------|---|
| active                      | Active, boolean If unchecked, it will allow you to hide the quotation template without removing it. |
| company_id                  | Company, many2one   |

| create_date                    | Created on, datetime, readonly  |
|--------------------------------|---|
| create_uid                     | Created by, many2one, readonly  |
| display_name                   | Display Name, char, readonly  |
| id                             | ID, integer, readonly   |
| journal_id                     | Invoicing Journal, many2one If set, SO with this template will invoice in this journal; otherwise the sales journal with the lowest sequence is used. |
| mail_template_id               | Confirmation Mail, many2one This e-mail template will be sent on confirmation. Leave empty to send nothing.   |
| name                           | Quotation Template, char, required  |
| note                           | Terms and conditions, html  |
| number_of_days                 | Quotation Duration, integer<br>Number of days for the validity date computation of the quotation  |
| prepayment_percent             | Prepayment percentage, float The percentage of the amount needed to be paid to confirm quotations.  |
| require_payment                | Online Payment, boolean<br>Request an online payment to the customer in order to confirm orders automatically.  |
| require_signature              | Online Signature, boolean Request a online signature to the customer in order to confirm orders automatically.  |
| sale_order_template_line_ids   | Lines, one2many   |
| sale_order_template_option_ids | Optional Products, one2many   |
| write_date                     | Last Updated on, datetime, readonly   |
| write_uid                      | Last Updated by, many2one, readonly   |

| Object: sale.order.template.line |   |  |
|----------------------------------|---|--|
| company_id                       | Company, many2one, readonly   |  |
| create_date                      | Created on, datetime, readonly  |  |
| create_uid                       | Created by, many2one, readonly  |  |
| display_name                     | Display Name, char, readonly  |  |
| display_type                     | Display Type, selection   |  |
| id                               | ID, integer, readonly   |  |
| name                             | Description, text, required   |  |
| product_id                       | Product, many2one   |  |
| product_uom_category_id          | Category, many2one, readonly Conversion between Units of Measure can only occur if they belong to the same category. The conversion will be made based on the ratios. |  |

| product_uom_id         | Unit of Measure, many2one  |
|------------------------|--|
| product_uom_qty        | Quantity, float, required  |
| sale_order_template_id | Quotation Template Reference, many 2 one, required                                     |
| sequence               | Sequence, integer Gives the sequence order when displaying a list of sale quote lines. |
| write_date             | Last Updated on, datetime, readonly  |
| write_uid              | Last Updated by, many2one, readonly  |

| Object: sale.order.template.option |   |
|------------------------------------|---|
| company_id                         | Company, many2one, readonly   |
| create_date                        | Created on, datetime, readonly  |
| create_uid                         | Created by, many2one, readonly  |
| display_name                       | Display Name, char, readonly  |
| id                                 | ID, integer, readonly   |
| name                               | Description, text, required   |
| product_id                         | Product, many2one, required   |
| product_uom_category_id            | Category, many2one, readonly Conversion between Units of Measure can only occur if they belong to the same category. The conversion will be made based on the ratios. |
| quantity                           | Quantity, float, required   |
| sale_order_template_id             | Quotation Template Reference, many2one, required  |
| uom_id                             | Unit of Measure, many2one, required   |
| write_date                         | Last Updated on, datetime, readonly   |
| write_uid                          | Last Updated by, many2one, readonly   |