## **Report 1: Comprehensive Property Valuation Report**

Report ID: PG-VR-2024-123COLLINS

# **Key Findings:**

- **Valuation Methodology**: Combined sales comparison (55%), income capitalization (35%), and cost approach (10%)
- Value Breakdown: Land \$5.2M, Building \$3.1M, Intangibles \$200k
- Risk Adjustments: -\$300k flood discount, +\$420k market appreciation
- Strategic Recommendation: 7-10 year hold with \$185k infrastructure investment

# **Comparative Analysis:**

Property	Distanc e	Premium to Market
111 Collins Street	200m	+15.6%
130 Exhibition Street	450m	+8% above comparable
150 Lonsdale Street	600m	+23% premium justified

#### **Executive Summary**

This comprehensive valuation report examines 123 Collins Street, a prime CBD commercial property with heritage significance. Our Al-driven analysis establishes a current market value of \$8,500,000 AUD (92% confidence), reflecting its premium location while accounting for material flood exposure. The property demonstrates strong fundamentals including 98% occupancy and 4.8% yield, but requires strategic risk mitigation to preserve long-term value.

### **Valuation Methodology**

PropGuard AI employed three valuation approaches:

- 1. Sales Comparison: Analyzed 12 recent CBD transactions (2023-2024)
- 2. Income Capitalization: Projected 10-year cash flows at 5.2% cap rate
- 3. Cost Approach: Rebuild cost less depreciation

pie

title Valuation Approach Weighting

"Sales Comparison" : 55

"Income Capitalization" : 35

"Cost Approach" : 10

#### **Detailed Valuation Breakdown**

Component	Value (AUD)	Key Drivers
Land Value	\$5,200,000	0.12 acre CBD premium, zoning B4 mixed-use
Building Value	\$3,100,000	Heritage facade (1928), 5,200sqm GFA, 85% efficiency
Intangibles	\$200,000	"Collins Street" prestige, tenant goodwill

Total Value	\$8,500,000
•	ψο,οοο,οοο

### **Risk Adjustments**

Factor	Adjustment	Rationale
Flood Zone Discount	-\$300,000	Yarra River proximity (800m), 2022 flood history
Heritage Premium	+\$200,000	Facade protection increases scarcity value
Lease Expiry Risk	-\$150,000	Primary tenant lease ends 2026 (40% NLA)
Market Appreciation	+\$420,000	12-month CBD office value growth trend

### **Comparative Analysis**

Comparable	Distance	Value/sqm	Adjusted Value
111 Collins Street	200m	\$23,800	\$8,100,000 (-5%)
130 Exhibition Street	450m	\$22,100	\$7,800,000 (-8%)
150 Lonsdale Street	600m	\$20,500	\$6,900,000 (-19%)

## **Strategic Recommendations**

1. Immediate Action: Install IoT flood monitoring system (\$4,200) to reduce insurance premiums by 18%

- 2. Medium-Term: Negotiate lease extensions with anchor tenant (2024-2025 window)
- 3. Capital Works: \$185,000 foundation stabilization to address 2.8cm settlement
- 4. Portfolio Strategy: Hold 7-10 years to capture infrastructure-led appreciation

"This property represents a core CBD asset with value-add potential through proactive risk management. The 70% LVR position provides flexibility for strategic capital investment."

— PropGuard AI Valuation Committee