

### LANGUAGES

C/C++, Javascript, Java, Python, HTML/CSS, Racket (PLT Scheme), bash, SQL, Excel VBA, Octave/Matlab

### **FRAMEWORKS**

**Web:** Node.js, Express, REST API, Bootstrap, Flask, socket.io, Tornado, Jekyll

**Database:** MongoDB, SQLite, SQLAlchemy

**Mobile:** React Native, Android development

### **EDUCATION**

University of Waterloo Candidate for Bachelor of Computer Science (2014 – 2019)

#### **AWARDS**

### **Dean's Honours List**

(Winter 2015 - Present)

President's Scholarship of Distinction (95%+ entrance average)

**Top 10%** in Euclid Mathematics Contest

**Top 14%** in Sir Isaac Newton Physics Exam

## **Portfolio**

lucyyu.me
github.com/lucyyu24
ca.linkedin.com/in/lucyjyu

#### **Contact**

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# **WORK EXPERIENCE**

# Software Engineer | TheRedPin.com

Jan 2016 - now

- with Bootstrap, Salesforce, Node.js, Express, React Native, REST
- Took ownership of capturing leads from paid advertising channels by building a landing page (Bootstrap, jQuery, HTML/CSS, javascript) optimized for conversion and a backend (Apex) designed to handle complex signup scenarios that is integrated with Salesforce. Managed and executed on all aspects of the project: UI/UX design, implementation, testing, launching, monitoring, iteration. Approximately \$1M worth of search engine advertising traffic will be sent to this site annually.
- Led a team of three in the development of a mobile app (with React Native, Salesforce Mobile SDK) designed for real estate agents.
- Developed an interactive SMS service (with Twilio, Google Places API) for mailing list registration and neighbourhood info inquiry at open houses.
- Conceptualized and built a scheduling system for generating weekly conversion rate reports that deprecated a poor existing solution.
- Built a Scratch-and-Win web application for a real estate trade show.
- Wrote a web service (in Node.js) that syncs Facebook leads to Salesforce.

# Software Engineer | TheRedPin.com

May - Aug 2015

- with Salesforce (Apex, Visualforce), REST, Excel VBA
- Automated a full-time business analytics position within the organization that previously demanded 100k+ in salary, notably:
- Built a cohort analysis model for lead tracking and assessing the effectiveness of marketing channels, consisting of:
  - web display of detailed statistics across conversion stages broken down by cohort and acquisition channels
  - scheduled monthly data snapshot that tracks changes over time
- Developed a unit economics model assessing the cost effectiveness of cohorts across marketing channels.

## **ACTIVITIES & INTERESTS**

# Backend Developer | Hack the North

Mar 2016 – now

with Python, Tornado, SQLAlchemy

One of the organizers for Canada's largest international hackathon. Currently building updated API endpoints and restructuring database schemas.

## PROGRAMMING PROJECTS

# Watchr - Hack Princeton

Apr 2016

- with Node.js, socket.io, Google Maps API, Android

A crisis management system that issues alerts and estimates the location of suspicious sound activities using sound level data gathered from mobile devices. Winner of the \$500 Most Socially Impactful prize.

# SiteSee - PennApps XII

Aug 2015

with Android, IBM Bluemix visual recognition API

Mobile app built to help the visually-impaired navigate the world around them by describing the content of image captures using visual recognition.