

Partnership Agreement

Created by Digital Agency

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Overview

We are a company focused on the design, identity and implementation of e-commerce. Founded in June 2015 by former INFRASAT senior professionals, we direct our knowledge and investments in the development of interfaces, functionalities, implementation and solutions for the e-commerce market.

In a short time, we became a reference, delivering layouts and fully customized features for virtual stores and platforms for shopping malls. We focus on conversion in our mindset. All the extensions and features we create are designed to help our customers engage their customers and generate more sales.

MISSION

Simplify

Simplify people's lives and make the digital market accessible to everyone with functional and interactive solutions.

Surprise

Surprise our customers and their target audience, delivering innovations that generate brand value and greater return.

To transform

Transform the work environment into a pleasant, pleasant and productive place.

Aware

Raise awareness and transmit knowledge to customers, employees, partners and suppliers.

To manage

Management focused on the solidity and profitability of the business.

EYESIGHT

Lead

Be a market leader and model. Create trends by developing innovative concepts and contributing to the growth of the environment in which we operate.

Collective

Have a talented and renowned team.

Sustainable Operation

Be sustainable in our operations, processes and products.

VALUES

Commitment; Creativity; Innovation; Happiness; Proactivity; Inspiration; Efficiency, Knowledge; Team work; Honesty

Proposal

We intend to establish partnerships with multiple and safe advantages for both companies in the following segments:

- Resale of software for e-commerce, schools, schools and private universities in Angola.
- Development of online scheduling applications for commercial surfaces and customers.
- Development of an application for sending SMS marketing with telephone operators in Angola.

Resale or implementation of the Jumper bajar application for online purchase in Angola.

Actions

To achieve the objectives within the partnership between the parties, responsibilities will be distributed as follows:

HAJANAWANA will be responsible for:

- Provide software;
- Perform the entire software development life cycle;
- Write well-structured and testable code;
- Produce specifications and determine operational feasibility;
- Integrate software components into a fully functional software system;
- Document and maintain software functionality;
- Ensure that the software is updated with the latest features;
- Partner compensation program
- Training model.

MAINDO in Angola will be responsible for:

- Represent and sell the Hajanaone brand;
- Prospecting for private and state-owned companies in the Angolan market;
- Preparation of commercial proposals;
- Finalization of sales;
- Opening up new opportunities and customers;
- Product demonstrations;
- Sales and marketing materials;
- Incentive programs and engagement actions;
- Assistance at the time of customers' purchase decision;
- Monitor the delivery of products;
- Close sales and contracts;

Benefits: Some of the benefits of this partnership for Hajanaone will be:

- Advantages of outsourcing;
- Expansion of the brand and the product;
- High profitability index;
- Great business opportunities;
- Lower selling costs;
- We are Salesmen totally focused on the goals;
- More time available for Hajanaone to focus on its strategies;
- Less bureaucracy;
- More coverage and capillarity;

Period: We schedule to define in contract

Price: We schedule to evaluate at conference

however, present this epistle to you in request of your concern to our sought-after career. We are in a bid to pave a future and we can bank on you for partnership, first experience- wise and lastly career- based.

We hereby conclude by asking you if by all costs you could fuel our quest to build a career basing on experience learnt in the digital industry

Kind Regards
Ludmil Paulo on behalf of Maindo
Senior Software Engineer