

## Lu Dong

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EDUCATION	<b>University of Nottingham, U.K.</b> <i>Ph.D. in Economics (No Correction)</i> <i>M.Sc. in Behavioral Economics</i>	<b>Jul. 2017</b> <b>Dec. 2011</b>
	<b>University of Nottingham, China Campus</b> <i>B.A. in Business Economics (First Class)</i>	<b>Jul. 2010</b>
ACADEMIC VISITS	<b>Monash University, Australia</b> <i>Visiting Researcher / Research Assistant</i> <b>Stony Brook University, U.S.A.</b> <i>Visiting PhD Student</i>	<b>Jul. 2017 – present</b> <b>Jan – Jun. 2016</b>
PUBLICATIONS	<b>Dong, L.,</b> Montero, M., Possajennikov, A., (2017) “Communication, Leadership and Coordination Failure” <b>Theory and Decision</b> , Forthcoming.	
WORKING PAPERS	“Fair share and social efficiency: a mechanism in which peers decide on the payoff division” (with Rod Falvey and Shravan Luckraz) <i>R&amp;R in Games and Economic Behavior</i> “Favoritism, Monitoring and Equity in Team Production” <i>Job Market Paper</i> “Is There No ‘I’ in Team? Strategic Effects in Dynamic Team Competition” (with Lingbo Huang) <i>Under review</i>	
WORKS IN PROGRESS	“Where do fairness preferences come from? Norm transmission in a teen friendship network” (with David Hugh-Jones and Jinnie Ooi) ( <i>Manuscript in preparation</i> ) “Talking Behind Your Back: Asymmetric Communication in A Three-person Dilemma” (with Klaus Abbink and Lingbo Huang) ( <i>Manuscript in preparation</i> ) “Friendship and Cheating in the Classroom: A Field Experiment” (with Peter De-Scioli, Ninghua Du and Lingbo Huang) ( <i>Analysing Data</i> ) “Is Endowment Necessary for the Endowment Effect?” (with Elias Khalil) ( <i>Analysing Data</i> ) “Whatever It Takes: Fear in the First-strike Game” (with Klaus Abbink and Lingbo Huang) ( <i>Collecting Data</i> ) “The Study of Culture in Economics: Experimental Approaches and Contributions” (with Swee-Hoon Chuah and Robert Hoffmann) ( <i>Reviewing Literature</i> )	
ACADEMIC PRESENTATIONS	<b>2017:</b> University of East Anglia; East China Normal University; Shanghai University of Finance and Economics; Monash University; Royal Melbourne Institute of Technology; Australia New Zealand Workshop on Experimental Economics, University of Melbourne. <b>2016:</b> University of Michigan (School of Information); Yale University (Human Cooperation Laboratory); Beijing Normal University Conference on Experimental Economics; The 6th Xiamen University International Workshop on Experimental Eco-	

nomics; Stony Brook University; Annual Conference of the Royal Economic Society, Brighton (Poster).

**2015:** World Congress of the Econometric Society, Montréal; CREED-CeDEx-CBESS Meeting, Norwich, U.K.; CeDEx Brown Bag Seminar, Nottingham; Economic Science Association European Meeting, Heidelberg.

**2014:** CeDEx Brown Bag Seminar, Nottingham; Economic Science Association European Meeting, Prague; China Meeting of Econometric Society, Xiamen; CREED-CeDEx-CBESS Meeting, Nottingham

**2013:** CREED-CeDEx-CBESS Meeting, Amsterdam; SABE/IAREP/ICABEEP Conference, Clayton State University; Stony Brook University.

TEACHING	<p><b>Teaching Fellow</b> in University of Nottingham, China (Average Student Evaluation Score: 4.5/5):</p> <p>Industrial Economics A (UG), Module Covenor (full responsibility), 2014–2015</p> <p>Research MethodS (PG), Instructor, 2014–2015</p> <p>Microeconomics for Business (UG), Lecturer, 2013–2014</p> <p>Quantitative Method 1B (UG), Tutor, 2013–2014</p> <p>Thesis Supervision (PG): 5 Master students, 2014–2015</p> <p><b>Graduate Teaching Assistant</b> in University of Nottingham, UK (Average Student Evaluation Score: 4/5):</p> <p>Introduction to Macroeconomics (UG), Tutor, 2012–2013</p> <p>Introductory Econometrics (UG), Tutor, 2012–2013</p>
FELLOWSHIP, AWARDS	<p>PGR Conference Funding, University of Nottingham, 2013–2015 (£750 per annum)</p> <p>CeDEx Funding for Research Projects, University of Nottingham, 2013–2015 (£5500)</p> <p>CeDEx Masters Scholarship, University of Nottingham, 2010 (£2000)</p> <p>Dean’s Scholarship, University of Nottingham (China), 2007–2010 (£1200 per annum)</p>
PROFESSIONAL ACTIVITIES	<p>Referee for <i>Journal of Economic Psychology</i> (2); <i>Journal of Behavioral and Experimental Economics</i> (1)</p>
OTHER TRAINING, CONFERENCE ATTENDANCE	<p>Shanghai Workshop of Behavioral and Experimental Economics, China, 06/2017</p> <p>NYU CESS 9th Annual Experimental Political Science Conference, NY, US, 02/2016</p> <p>RES-York Summer School on Game Theory (Instructors: Larry Samuelson, Vincent Crawford, Fuhito Kojima), University of York, UK, 06/2013</p> <p>Summer School on Structural Modelling in Industrial Organization (Instructor: Eugenio Miravete), University of East Anglia, UK, 06/2013</p> <p>Summer School on Experiments and Economics of Organization (Instructor: David Cooper), University of East Anglia, UK, 06/2013</p>
SKILLS	<p>Computer: z-Tree, Stata, Python</p> <p>Language: Mandarin (native), English (fluent)</p>
REFERENCES	<p>Prof. Martin Sefton University of Nottingham Room C38B, School of Economics Sir Clive Granger Building University Park, Nottingham NG7 2RD Tel: +44(0)115 84 66130 martin.sefton@nottingham.ac.uk</p>

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