**浙大复试常见问题及解答参考**

**一、常见基本问题：**

**1、自我介绍**

该问题一般是开场必问问题，有的老师会强调用英语，有的老师不强调用英语，这个时候如果自己的口语实在太差，可以用中文介绍，但最好还是自己事前准备背诵一段适合自己的自我介绍，不要太过追求词汇的华丽，通俗易懂即可。考生应该是重点介绍能展现自己水平能力的一面。该问题如果是硕士复试，可从自身基本情况、学校专业、获奖情况及毕业论文方面回答；如果是博士复试，那么其硕士期间的科研经历及成果可作为重点。

eg:

Respected professors, Good morning/afternoon:

my name is XXX. It is really a great honor to have this opportunity for a interview, I would like to answer whatever you may raise, and I hope I can make a good performance today. Now I will introduce myself briefly, I am XXX years old, born in XXX . I am graduate student at XXX. my major is vehicle engineering. and I will receive my master's degree after my graduation in July, 2016. in the past 3 years, I spend most of my time on study. I have published four academic papers and one patent. besides, I have taken a tour to some big factory and company. So I have acquired basic knowledge of vehicle both in theory and in practice. I love sports, my favorite sport is badminton. Thank you!

**2、考研/考博原因**

该问题主要是要了解你对科研的兴趣程度和学习状态。一、要主题鲜明，突出自己的核心竞争力，就是学术素质和对学科的兴趣。二、简明体现自己四年的成长成熟过程，并表达自己的感受和对以后科研工作的期待，用一个生动活泼的短小例子佐证是最好的。三、自信与谦逊的平衡，讲自己的成果，目的是突出学术经历和能力，态度要诚恳，要表明自己想继续学习、进步。

eg:

There are several reasons accounting for my endeavor. Above all, I have been deeply impressed by the academic atmosphere. In my opinion, as one of the most famous university in XXX, it provides people with enough room to get further achievement. Secondly, I learnt a lot from my undergraduate study during the past four years. However, I think further study is still urgent for me to realize self-value. Life is precious. It is necessary to seize any chance for self-development, especially in this competitive modern world. In a word, I am looking forward to making a solid foundation for future profession after three years study here.

**3、为什么会报考这个专业，以及今后的研究计划。**

该问题结合自己的专业背景及研究方向，比如报这个专业是因为科研兴趣，并且自己在这一方面特别的擅长（可以说说自己的学习科研经历，这方面取得的成绩、发表的论文，或者相关的工作经验、实习经验）。最好稍微准备一个小型的研究计划，比如你喜欢的感兴趣的方向，此外，自己也想在这一方面发展，毕业之后从事相关的工作。如果你是跨专业考的，可阐述自己专业和所跨专业之间的联系以及对你以后研究的影响等等。

eg:

First, I hope I can form systematic view of Chinese ancient literature. As for research direction, my express wish is to get a complete comprehension of the formation and development about yuan ming and qing dynasties. If possible, I will go on with my study for doctorate degree. In a word, I am looking forward to making a solid foundation for future profession after three years study here.

**4、为什么选择我们学校?**

该问题的回答重点是一定要真诚。应结合自己的实际情况，如专业背景（比如该校该专业的名气和老师的实力）、个人原因及规划等，不要让老师感觉你很虚伪。

eg:

I chose XXX has three reasons, First, The teacher has a profound academic standards. Second, There is a high level of professional construction, especially, The vehicle engineering is ranked in the first few in the country; Third, in the same professional level of the school, XXX is closer to home, so i plan to work in XXX in the future.

**5、你的优点\缺点是什么？**

该问题应该结合自己实际情况。优点不要吹嘘，应让老师了解你的同时，最好说出自己最适合科研的态度或者性格。缺点：不能说没缺点，来回避这个问题，应勇于承认自己的弱点，但同时表明你在予以改进，并有克服弱点的计划。

eg:

I feel that my strongest asset is my ability to stick to things to get them done. I feel a real sense of accomplishment when I finish a job and it turns out just as I'd planned. I've set some high goals for myself. For example, I want to graduate with highest distinction. And even though I had a slow start in my freshman year, I made up for it by doing an honor's thesis.

I think my biggest weakness is English listening ability. Although I often practice in the evening, but still do not greatly improve.

**二、常见专业问题**

**1、请讲讲你的毕业论文（或设计）的情况。**

该问题要结合自己的毕业设计进展情况。不能编造，以防老师深入提问回答不出来。对于本科生，不能直接回答“还没有开始”。来回避该问题，因为再过两个月就要毕业了，毕业论文还没有开始表现的进度太慢。让老师侧面看出自己在所在学校未接受过多少研究或设计训练。从而看出该生所在院系的研究水平的档次，也看出培养的学生的研究能力不怎么样。对于研究生，应该尽可能详细地对自己的毕业论文目的意义，研究方法及研究结果进行阐述。

**2、请介绍你专业的培养方案**

该问题是了解学生的整体知识体系等。应结合自己的培养计划，专业课程，但不能无层次、无结构的罗列几门课程。最好从自己学的比较好的专业课来阐述。

**3、请讲一讲你学得最好的一门课程的内容。**

该问题如果老师问的比较浅的话，所出自己学的最好的专业课就行了，但深入点的话，还得了解该课程的知识体系或里面的一些重点。注意不要班门弄斧了。

**4、你对那些研究方向感兴趣。**

该问题可能老师差不多让你复试通过了，但是不能大意，如果在复试之前找过相关导师，而且导师在面试现场的话，最好结合该导师的研究项目或者研究方向。

**5、请说一篇期刊上发表的学术论文的格式或结构。**

该问题考查考生的科研素养，如果考生连论文格式或者结构都不知道，能说明之前根本没有科研经历，给老师留下缺乏科研素养的印象。

**6、举例说你如何做科学实验。**

该问题考查考生的设计实验的经验，应根据实际情况阐述实验的目的、步骤、调试、结果等，教师还可以即时根据学生的回答提出更加深入的联想问题来。

**三、其他问题：**

**1、What would you like to be doing five years after graduation?(在毕业以后5年内你想做些什么?)**

如果我能就读XXX，那么我的主要精力就是用于科研学习当中。首先根据导师的项目需求，通过检索大量文献，寻找值得深入研究的方向，然后制定科研学习计划，脚踏实地地完成每项工作，争取在毕业时取得较好的科研成果。

If I can study at XXX, my main focus is on research and study. First, according to the project needs of the tutor, I will look for the study direction of the project by searching a large number of documents. Then I will make a scientific research program to try my best to finish any work, and strive to achieve good results in graduation.

**2、 How do you feel about your progress to date?"(对于你至今所取得的进步你是怎样看的?)**

我对于我至今取得的进步，我感到很欣慰，因为这些科研学习的进步，让我更加相信一句话：有志者，事竟成。

I am pleased with the progress I have made so far. Because of the progress of these research and study, let me more believe a word:“where there is a will, there is a way.”

**3、What has been your greatest accomplishment?(你最大的成就是什么？)**

在读学士期间最大的成就是获得了国家励志奖学金，在读硕士期间最大的成就是发表了一篇国内权威期刊-机械工程学报。

The greatest achievement in the bachelor's degree is the national motivational scholarship. The greatest achievement of the master's degree is the publication of a domestic authoritative journal-Journal of Mechanical Engineering.

**4、What have you learned from the jobs you have held?（你从你的工作中学到了什么？）**

我从我的工作中学到了，如何合作和交流，提高了集体荣誉感。

I learned how to cooperate and exchange from my work, and i have improved the collective sense of honor.

**5、Describe the best/worst team of which you have been a member.(描述你曾经是一个最佳/最坏团队的成员)**

记得在高二时，那会我们在一个郊区的新校区上学，由于交通十分不便，所以在学校只能每天再教室学习，在班主任的支持下，我们开展了一系列的班级活动，不仅丰富了同学们的课外生活，而且增进了我们的友谊。

Remember in high school, we will be in a new campus in the suburb to go to school. Due to the traffic is very inconvenient, so we can only learn in the classroom every day. With the support of the teacher, we carried out a series of class activities. These activities not only enrich the students' extracurricular life, but also enhance our friendship.

**6、Tell me about a time when your course load was heaviest. How did you get all of your work done? (告诉我你的课程负担最重的时候。你是怎么把你的工作做完的? )**

我会制定好学习计划，每天把时间分成还几个时间段，在不同的时间段完成不同的工作。

I will make a good study plan. Divide time into several time periods each day，and i will do different jobs at different times.

**7、Give me a specific example of a time when you sold someone on an idea or concept.(给我一个具体的例子，当你在向别人推荐你的想法或概念时。)**

首先我要做的是让我的想法能吸引他，然后就是让他心甘情愿地听取我的建议，在此之后，我们有可能会深入的探讨相关问题。

First of all I want to do is get my idea to attract him, then let him be most willing to listen to my advice, after this, we may discuss relevant problems deeply.

**8、Tell me about a time when you were creative in solving a problem. (告诉我你有什么创造性去解决问题。)**

首先，我会了解造成这类问题的原因，然后总结以前解决该类问题的方法和经验，在此基础上，尝试提出新的解决措施。

First of all, I will understand the cause of the problem. Then I will summarize the methods and experience to solve this kind of problem. on the basis of this, I try to propose new solutions.

**9、Describe a time when you got co-workers or classmates who dislike each other to work together. (描述一次你有同事或同学不喜欢彼此一起工作。)**

在一次班级活动时，由于某些同学对该活动不感兴趣，所以不想加入我们。但是经过其他同学的劝说，最终我们还是达成了共识，活动效果也非常好。

In a class activity, because some students are not interested in the activities, so they do not want to join us. But after other students to persuade, we have reached a consensus, and the activity effect is also very good.

**10、Tell me about a time when you made a bad decision. (告诉我你做了一个坏决定的时候。)**

在做了一个坏决定的时候，我会感到后悔。当然，我也会去反思，找出问题的原因。以免将来发生同样的错误。

I will feel regret when I make a bad decision. Of course, I will also go to reflect and find out the reasons for the problem. So as to avoid the same mistakes in the future.

**11、 If you failed this time what will you do in the near future? (如果你这次失败了，在不久的将来你会做什么？)**

如果我失败了，在接下来的几个月我可能会好好找一份工作，积累社会经验。如果在工作的过程中，我依然觉得读博是有必要的，那么我也许还会继续参加博士入学考试。

If I fail, I will be looking for a job in the next few months to build up my social experience. If in the process of work, I still feel that it is necessary to read doctor, then maybe I will continue to participate in the entrance examination in the future.

**12、Do you think English is quite important in vehicle engineering study? Why?**

是的，我认为英语对于我们专业来说非常重要。首先，通过阅读英文文献，我们可以了解国外相关研究的进展。其次，如果有机会，我们可以通过与外国专家面对面的交流，来提升自己的学术水平。

Yes, I think English is very important for us. First of all, by reading the English literature, we can understand the progress of foreign related research. Secondly, if there is an opportunity, we can communicate with foreign experts face to face, and enhance our academic level.