



GOKULCHAND R. PAL

D09 – Ivy Botanica, Ivy Estate, Wagholi, Pune- 412207, Maharashtra

Mobile: 9923108170 / Alt. 8983937237 E- Mail: gokulchand.pal@gmail.com

- A result-oriented professional with **nearly 20 years'** experience in Consumer Durable and home appliances Product (Mobile, TV, Monitor, Refrigerator, Freezer / Commercial Refrigeration's , Air conditioner, Washing Machine, Gas Cooker , Fan and Small Appliances) production , services and technical support and technical support for Power Product (Battery, Inverter, Solar Panel and Charge Controllers)
- OEM and EMS handling ,supplier Coordination & Plan execution for Product Manufacturing
- Vendor and Supplier development for OEM / EMS Products ☑
- Handling OEM and EMS factory for Samsung, Royal, Panasonic, Nexus , LG ,Skyworth, Electrolux Bruhm Brand for AC, Refrigerator,TV, Freezer/ Commercial Refrigeration's , Air conditioner, Washing Machine, Gas Cooker , Fan ,Small Appliances , Battery, Inverter, Solar Panel and Charge Controllers
- ***Previously associated with Electromax, Angola as a Factory Manager (LG and Bruhm OEM)***
- An excellent communicator coupled with exceptional interpersonal and managerial skills.
- Demonstrated success driven growth in targeted implementation of key projects, skillful in building & guiding top performing operation teams.
- Possess in depth knowledge of Line Balancing, Process Excellence 5'S, Poka-yoke Set Part Production System, kaizen , FI-11 Activity , Field culture Activity , Handling factory , service and Warehouse Operations activity
- Strong Leadership Skill, Strong Shop Floor Management
- Franchise network development and creation for service operation
- FFR Analysis and Improvement for FFR reduction
- OEM and EMS supplier communication and handling
- **Visited to china for Industrial Training & benchmarking in 2011**

CORE COMPETENCIES

*Shop floor Management, Production Planning ~ Quality Adherence/ Management ~
Manpower Management ~ Controlling Cost & Rejections ~ Process Improvement
Enhancements ~ Cross Functional Coordination ~ Target Oriented Work.*

EMPLOYMENT PROFILE

Since May 2023 to Nov 2023 at Electromax, Angola as a Factory Manager

Job Role:

- Responsible for Managing Factory operations and Production Assembly line for Air Conditioners, Gas Cooker, Freezer. Refrigerator
- Accountable for:**
 - Line set, line balancing, cost & line innovations, daily process audits, etc.
 - Daily production planning, targets & production management.
 - Troubleshooting of all maintenance & production problems.
 - Improving the process quality through process improvement
 - Operator / staff training
 - Machine Preventive Maintenance
 - Machine , Parts and tools Procurements
 - OEM/ EMS vendor / supplier Development
 - Scrap reduction

- Defective part claim to Supplier
- Shop floor Management
- Operator Multiskilling and training
- Supplier / Vendor claim raising for spare / product for Quality related issue

Mar'22 to May'23: Voltas Ltd., Pune as Asst.Manager

Job Role:

- FFR Analysis and Improvement for FFR reduction
- Supplier / Vendor / Factory visit for FFR reduction
- New Model field issue and feature sharing
- Vender, Supplier & ASP Training for the Product feature and defect troubleshooting
- Part failure analysis report sharing for failure reduction
- Spare Part planning and arrangement for service support
- Escalated customer visit for failure Analysis
- ASP network creation for service support

Since Oct 2020 to Feb 2022 at Deekay Group, Nigeria as a Factory Manager

Job Role:

- Responsible for achievement of the production plans for Air Conditioners, Gas Cooker, Freezer. Refrigerator, TV and small appliances (Fan, Blender gas stove) by ensuring optimal utilization of all resources that include manpower, machinery and raw materials.
- Proactively identify potential bottlenecks and deviations; and implement corrective actions to ensure that production targets are met within stipulated time and budget constraints.
- Look after the Daily Production Problems & System Updating of daily production & Material
 - Co-ordination with various departments namely purchase, stores and Dispatch, planning & control to ensure smooth operations at the production lines and with design department in case of any design or drawing related issue
- Coordinate with the OEM and EMS vendor / supplier and Machine Supplier Team for new line set up.
- Technically sound and abreast with latest techniques and procedures. Identified and implemented contemporary techniques to enhance production and ensure optimal utilization of manufacturing facilities
- Responsible for ISO 9001 implementation & updating of the effectiveness of the same
- Responsible for Improve production line efficiency and Field Culture.
- Handling Overall Quality, Production and Field Quality of the all products
- Handling maintenance and sourcing / purchasing of equipment's and parts

Accountable for:

- Line set, line balancing, cost & line innovations, daily process audits, etc.
- Daily production planning, targets & production management.
- Troubleshooting of all maintenance & production problems.
- Improving the process quality through process improvement.
- Scrap reduction
- Defective part claim to Supplier
- Shop floor Management
- Operator Multiskilling and training
- Supplier / Vendor claim raising for spare / product for Quality related issue

Key Achievements

- Successfully developed and implemented New Air conditioner, TV, Freezer Assembly Lines Set up
- Successfully developed and implemented Skill development & evaluation methodology for Team members
- Reduced the Internal Defect level by forming & guiding the team using problem solving technique like QC tools, why -why analysis.
- Reduction in Scrap rate
- Increased the productivity line balancing and using FLO Analysis

- Formed improvement team & started Brainstorming session to solve the problem/improvements problem solving methodology.
- Reduced the defects by providing the foolproof systems.

Since Oct 2018 to May 2020 at SIMS Nigeria, Nigeria as a Factory Manager

Job Role:

- Responsible for Managing Factory operations and Production Assembly line for Air Conditioners, Gas Cooker, Freezer. Refrigerator, TV and small appliances (Fan, Blender gas stove)

Accountable for:

- Line set, line balancing, cost & line innovations, daily process audits, etc.
- Daily production planning, targets & production management.
- Troubleshooting of all maintenance & production problems.
- Improving the process quality through process improvement.
- Scrap reduction
- Defective part claim to Supplier
- Shop floor Management
- Operator Multiskilling and training
- Supplier / Vendor claim raising for spare / product for Quality related issue

Since Aug'17 to Sep'18: Intex Technologies Private India Pvt. Ltd., Mumbai as Asst.Manager

Job Role:

- FFR Analysis and Improvement for FFR reduction
- Product feature sharing to Dealer and ASP
- Vender, Supplier & ASP Training product and CRM
- Part failure analysis report for failure reduction
- customer visit for failure Analysis
- local vendor development spare parts
- Supplier / Vendor / Factory visit for FFR reduction

Since Jul'06 to Jun'17: LG Electronics Pvt India Ltd as a Deputy Manager

Job Role:

- Responsible for achievement of the production plans for TV, Monitor, GSM, ODD & Air-conditioning by ensuring optimal utilization of all resources.
- Improving the process quality through process optimization & Self & Sequential Strengthening
- Multi-skilling of manufacturing operations to make them system dependent.
- Implementing 5S and 3R on shop floor.
- Co-ordinate with R&D & Procurement for new product introduction on shop floor.
- Bench marking & Best Practices through other subsidiaries various continuous improvement process
- Cost Savings through suggestions & suggestions have given the impact to company for life time.
- Development activities for Minimizing Manufacturing cost, Consumable cost, Productivity Improvement
- Implementing quality practices on the shop floor.
- Implemented In-house manufacturing technique on shop floor
- Handling PCB incoming quality
- Assessing the training needs of the various employees in co-ordination with the various department heads in the respective departments.
- Coaching employees & counseling, appraising and reviewing performance, ensuring optimum performance.
- Multiskilling Program of employees
- Campaign & Field Culture Activity for shop floor employees

At LG Pune India:

- Leading change, Interpersonal skills & personality development By LG India
- 7 QC Tools New Training By LG India
- Completed Six Sigma Green Belt Training Programme by LG India
- ISO 14001 and OHSAS 18001 for internal auditor Programme provided by LG India
- **Successfully Completed TV Cross Production 150 K Units at AC line during AC Off Season**

THE ATTAINMENTS

- Best Innovation award on Production
- Best TDR award
- Best FI11 award for archiving global No 1
- Best Award for defect reduction

TRAININGS:**At LG India:**

- Operation of Room Air Conditioner line set up.
- Seeking about Low Cost Automation(LCA)
- Fool Proofing innovation on line.
- Analyzing skill in terms of Quality and Productivity.
- Creativity and Man Management
- FLO analysis Training
- Benchmarking with HQ Supplier
- ERP Application, GMES, GERP, LQIS system training

At LG china:

- PCB Manufacturing and Repair Process Bench Marking in LGEND, China
- Manufacturing and Line Process Bench Marking in LGEND, China

Since Jun'05 to Jul'06: Adonis Electronics Ltd. (Onida), Mumbai as Sr. Officer (Service Execute)**Job Role:**

- Rendered technical support / services and repairs support for all Onida Services center and its franchises for BenQ, Kyocera, ZTE, Partech mobile phone.
- Providing new model product training and resolving client issues
- Managed the operations of MIS Activities and Warranty Claim Settlement

Since Nov'03 to Jul'05: Bright point Pvt. India Ltd., Mumbai (Nokia Services) as Service & Technical Support Engineer**Job Role:**

- Handled the activities of Main PCB Repairing for SMT IC's,
- BGA IC's replacement Training to beginners
- Service Centre Setup & Installation
- Defect root cause analysis for various Mobile Phone Defect)

EDUCATIONAL & PROFESSIONAL CREDENTIALS

⇔ B.E. (Electronics and Telecommunications)

PERSONAL DETAILS

Date of Birth : 16th Aug, 1980
Language Proficiency : English, Hindi, Marathi.
Expected CTC : As per Industry Standard
Marital Status : Married