



# Entrepreneurial Skills Pass CERTIFICATE

Florencia Gira

Name and Surname

101729

Student code

Argentina  
null

Country

92.86

Score (%)

Has successfully completed the Entrepreneurial Skills Pass:

- ☒ A practical entrepreneurial experience
- ☒ An assessment of entrepreneurial competences
- ☒ An examination of business, economic and financial knowledge

The Entrepreneurial Skills Pass is an international certification coordinated by members of the Junior Achievement network across the world. Successful candidates gain theoretical and factual knowledge as well as cognitive and practical skills about business, economics and finance.

nov-25-2022

Exam Date

Salvatore Nigro  
Chief Executive Officer  
JA Europe

Leo Martellotto  
President  
JA Americas



Member of  
JA Worldwide



**JA Americas**  
100 YEARS OF ACHIEVEMENT  
A Member of JA Worldwide



Organization of  
American States



### Entrepreneurial Skills

- ☒ Company structure and roles
- ☒ Idea generation and business opportunity
- ☒ Customer/User Focus
- ☒ Marketing Strategies
- ☒ Business Plan
- ☒ Design and Production
- ☒ Sales strategies
- ☒ Financial literacy
- ☒ Presentation technics and communication skills

**National and international competitions**

**Mentors from business community**

### Entrepreneurial competences

- ☒ Creativity
- ☒ Self-confidence
- ☒ Taking initiative
- ☒ Teamwork
- ☒ Resourcefulness
- ☒ Perseverance
- ☒ Taking responsibility

### Knowledge of business, economics and finance

- ☒ General understanding of organizations
- ☒ Main steps and legal requirements
- ☒ From the idea generation to the market
- ☒ Financial Resources & Budgeting

**International conferences and student events**