Request for Proposal (RFP)

Development of Generative AI-powered Agent Suite

Issued by: Tech Innovations, S.p.A.

Issue Date: **August 28, 2025**
RFP Reference Number: GAI-AGT-2025-01

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1. Purpose and Background

Tech Innovations, S.p.A. (hereafter "the Client") is seeking proposals from qualified firms to design, develop, and deploy a modular suite of Generative AI-powered agents. These agents must autonomously support internal operations—such as knowledge retrieval, drafting communications, content summarization, and workflow orchestration—under appropriate human oversight.

Why needed?
The RFP process, especially for AI systems, is fraught with inefficiency: outdated content, repetitive work, and alignment gaps. Agentic AI can automate repetitive tasks, enhance accuracy, and orchestrate cross-functional collaboration qorusdocs.com+3XenonStack+3autorfp.ai+3. But let's be cautious: boilerplate can be automated, but differentiation and real strategy still need expert insight Reddit. We want a system that amplifies human expertise—not replaces it.

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2. Project Objectives

- **Autonomous Retrieval**: The agents must parse incoming documents (PDF, Word, email) and extract structured requirements or context.
- **Context-aware Drafting**: Generate first-draft responses, summaries, emails, or content, tailored to inputs, and referencing a managed knowledge base.
- **Collaborative Workflow**: Enable cross-team collaboration—allow SME review, refinement, and finalization via intuitive interface.
- **Continuous Learning**: Improve content quality over time through feedback loops and reinforcement, learning from past proposals' performance.
- **Governance & Compliance**: Include fail-safe oversight—agents flag compliance issues, missing sections, or outdated language.

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3. Scope of Work / Deliverables

Phase	Deliverables	Details
Discovery & Design	● Functional spec document ● Agentic architecture blueprint	Identify key use cases, data sources, and governance structure.
Prototype Development	● MVP agents ● Integration proof-of-concept	Basic parsing, retrieval, and drafting in a controlled pilot environment.
Pilot Testing	● User testing reports ● Iteration plan	Validate with actual users (e.g., proposal teams), measure time savings, evaluate quality.
Production Deployment	● Final agents ● Monitoring dashboards ● Governance workflows	Roll-out to broader user base with oversight workflows.
Knowledge Transfer	● Training workshops ● Documentation ● Governance guidelines	Enable internal team to operate, maintain, and evolve the system.

4. Proposal Requirements

A compelling response should include:

1. **Company Profile** – Brief history, relevant domain experience with Generative AI and agentic systems.
2. **Technical Approach** – Architecture overview, LLMs selected, knowledge-base integration, compliance strategy, human-in-the-loop design.
3. **Pilot Strategy** – Proposed metrics (e.g., time saved, draft quality improvements, win-rate lift), evaluation criteria.
4. **Timeline & Roadmap** – Realistic breakdown by deliverable.
5. **Team Composition** – Roles, resumes of lead engineers, data scientists, UX experts, etc.
6. **Cost Breakdown** – Clear estimates per phase, including governance and maintenance costs.
7. **Risk Assessment** – Identify potential limitations (e.g., content hallucination, data drift, user adoption), and mitigation approaches.
8. **References** – At least two case studies of similar AI-agent deployments.

5. Evaluation Criteria

We'll assess proposals on:

- **Technical Credibility (30%)** – Robustness of architecture, alignment with best practices.
- **Human Oversight & Governance (20%)** – Quality of compliance, transparency, and fail-safe mechanisms.

- **Impact & Metrics (20%)** – Defined metrics tied to business value; emphasis on measurable gains.
- **Team & Experience (15%)** – Proven track record with similar systems.
- **Cost Efficiency (10%)** – Reasonable pricing relative to deliverables.
- **Risk-awareness & Realism (5%)** – Critically understanding what AI can and can't do, and building for that.

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6. Timelines

- **RFP Released**: **August 28, 2025**
- **Questions Due**: **September 5, 2025** (submit to rfp@techinnovations.it)
- **Clarifications Posted**: **September 10, 2025**
- **Proposal Submission Deadline**: **September 25, 2025** (17:00 CET)
- **Vendor Selection / Notifications**: **October 10, 2025**
- **Project Kickoff**: **Late October 2025**

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7. Submission Instructions

- Format: PDF, max 25 pages + appendices.
- Contact: Submit via email to **rfp@techinnovations.it** with subject "Proposal – GAI-AGT-2025-01".
- Late submissions will be disqualified.
- Questions must be submitted by the **September 5, 2025** deadline.

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8. Additional Notes (Skeptical Lens)

- We expect the AI to automate *boilerplate*, but real differentiation—strategic framing, tone, positioning—remains human work quiq.com+3medium.com+3stack-ai.com+3getgenerative.ai+6responsive.io+6github.com+6github.com+1adoption.microsoft.com+1XenonStack+5autorfp.ai+5github.com+5stack-ai.com+1.
- AI should *augment* the process: faster, consistent, compliant—but not misleadingly claim to replace strategic proposal thinking.
- We're optimistic about metrics: some implementations report 40–60% time savings and win-rate increases of 15–20% autorfp.ai. But we remain critical: ambitious targets must be underpinned by valid pilot data and solid governance.

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9. Contact Information

Primary Contact: Dr. Alessia Rossi, Head of Digital Innovation, Tech Innovations, S.p.A.
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We look forward to proposals that are not only sophisticated in technology, but grounded in realistic, measurable value—and cognizant of where AI still needs human guidance.