

Brazil

Applied through AIESEC in FORTALEZA, Brazil.

PROFESSIONAL EXPERIENCE

Customer Service / International Trade Analyst

Bobst Group Mar 2018 - Present Brazil

Business intermediation between the Bobst factories in France / Switzerland and customers from South America (LAS) in the sales of spare parts for the Bobst corrugated board machines. Focused work on pre and post sales customer service and support, quotations, negotiations, order confirmations, documents for customs clearance and follow up.

International Trade Assistant

Stage Telecom Nov 2016 - Feb 2018 Brazil

- Import and Export:
- Purchases & Sales negotiations
 - Documentation & Legislation for customs
 - International Logistics
 - Prospecting of Customers & Suppliers around the world
 - Follow up of International freights and procedures
 - Offer products
 - Quotes
 - Customer service & support
 - Purchase & Sales Management Reports

Bank Cashier

Banco Cooperativo Sicredi Sep 2015 - May 2016 Brazil

Payment of tickets and bills, deposits and bank transfers.

International Trade intern

Master Trends Feb 2015 - Aug 2015 Brazil

- Purchase and sale management reports;
- Contact with China, India and Uruguay for business;
- 'Follow-up' of import procedures;
- International logistics;
- Conference of import documentation.
- Purchase negotiations

ACADEMIC EXPERIENCE

Universidade Presbiteriana Mackenzie Feb 2018 - Jul 2020 Brazil

Accounting, Banking, Business administration, Economics, Entrepreneurship, Finance, International Trade, Logistics

UNIP - Universidade Paulista Jan 2014 - Jan 2016 Brazil

Business administration, International relations, International Trade, Languages, Logistics, Marketing


LANGUAGES

Portuguese	Native
English	Advanced
Spanish	Advanced
Italian	Beginner

SKILLS

Expert 

+ Work Ethic

Advanced 

+ Personal skills and knowledge

+ World citizenship

+ Windows

+ Windows PC usage

+ Self-Confidence

+ Collaboration

+ Critical Thinking

+ Self Awareness

+ Problem Solving

+ Relationship Management

+ Time Management

+ Negotiation

+ Solution Orientation

+ Adaptability

+ Creativity

+ Internet usage

Intermediate 

+ Research

+ Controlling

+ Social Media Management

+ Team Management

+ SQL

+ Data Analytics

+ ERP

+ Computer

+ Network management and data transmission

+ AIESEC Leadership qualities

+ Mac usage

+ Google Drive

- + Dropbox
- + Market Research
- + Organisational Management
- + Handling Pressure
- + Project Management
- + MS Exchange
- + SAP
- + Sharepoint
- + Data Analysis
- + Business Intelligence
- + Client servicing
- + Sales
- + Microsoft Excel
- + Microsoft Powerpoint
- + Microsoft Word
- + Supply Chain management
- + Leadership
- + Presentation skills
- + Salesforce
- + Strategic Planning
- + Consulting
- + Financial management
- + Training

Beginner

- + Language Teaching
- + Content Marketing