

Haydee Q

Colombia

Applied through AIESEC in UNINORTE, Colombia.

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PROFESSIONAL EXPERIENCE

Intern on Credit & Collections NAM

**Philips** Jul 2017 - Sep 2018 Panama

Supported the Collections team for North America market (NAM).  
Achieved a decreasing of 65% of credit items over 30 days in one of the business units in a three months term generating an impact of \$780.000,00 approximately.  
Responsible for generating the teams data that supports the decision taking, execution and follow up of the leading indicators.  
Managed a project with Legal Department giving resolution to Abandon Properties of NAM customers in order to comply with United States laws.  
Participated in different projects of the area as key user supporting activities like training.

Stakeholders Services Project Manager

**AIESEC** Jul 2016 - Jul 2017 Colombia

Managed projects of the logistic plan of an international congress for 1.200 delegates.  
Achieved the sponsorship target for the in-kind required.  
Achieved 80% satisfaction in the agenda requirements management for local partners, global partners and the Congress.  
Generated added value to the organization through partnership.

ACADEMIC EXPERIENCE

**Universidad del Norte** Jan 2013 - Mar 2018 Colombia

Business administration

SUMMARY

I consider myself a team player. Someone who will perform in the best way regarding of the situation.

LANGUAGES

English	Advanced
Spanish	Native
French	Intermediate
Italian	Beginner

SKILLS

Advanced	<div><div></div><div></div><div></div><div></div></div>
+ Windows PC usage	
+ Team Management	
Intermediate	<div><div></div><div></div><div></div><div></div></div>
+ Financial management	
+ Community Development	
+ Client servicing	
+ Leadership	
+ Sales	
+ Presentation skills	