## Luise Eisfeld

University of Lausanne Extranef Building, Office 230 1015 Lausanne, Switzerland

Email: luise.eisfeld@unil.ch Web: luiseeisfeld.github.io Phone: +41 (0)21 692 3357

Current Position	University of Lausanne and Swiss Finance Institute	Aug 2023-
	Assistant Professor of Finance (tenure track)	

**Swiss Finance Institute** Jan 2024-

**Faculty Member** 

**Education Toulouse School of Economics** 

> Ph.D. in Economics 2017-23

- Advisors: Alexandre de Cornière, Daniel Ershov, and Bruno Jullien.

M.Sc. in Economic Theory and Econometrics 2015-17

University of Mannheim

**B.Sc.** in Economics 2012-15

**Academic Visits** Boston University, Technology and Policy Research Initiative

Jan-Jun 2022

& Questrom School of Business

Yale School of Management (1 week) Apr 2022

Hong Kong University of Science and Technology (undergraduate) Sep-Dec 2014

#### **Working Papers Entry and Acquisitions in Software Markets**

- Best Paper Award, Doctoral Workshop on the Economics of Digitization, 2023.
- Schumpeter Prize for Best Student Paper in Antitrust, 2022.
- Finalist, Lear Competition Festival Award, 2021.

How Do Online Product Rankings Influence Sellers' Pricing Behavior?

# Who Bears the Brunt of Cost Shocks? Analyzing Pass-Through on Dual-Mode E-

**Commerce Platforms** 

(with Jun Yan and Li Yu)

#### Presentations

**Work in Progress** 

\* scheduled † by coauthor

#### 2025

- Seminars: UZH Entrepreneurship Retreat; Stockholm School of Economics\*; Norwegian School of Economics\*
- Conferences: MaCCI\*; St. Gallen Financial Economics Workshop\*

### 2024

- Seminars: Mines Paris PSL (cancelled for medical reasons); EPFL Lausanne (Machine Learning and Optimization Laboratory); University of Zürich (Department of Business Administration); University of Mannheim; Xiamen University<sup>†</sup>; University of Geneva
- Conferences: Midwest Finance Association Annual Meeting (Chicago); Bridging Theory and Empirical Research in Finance (Boston College); SFI Research Days

- (Gerzensee); EARIE (Amsterdam) $^{\dagger}$ ; St. Gallen Financial Economics Workshop; APIOC (Seoul; cancelled) $^{\dagger}$
- **Discussions:** Digital Economics Conference (Toulouse); Lausanne Management and Economics Workshop; EFA Annual Meeting (Bratislava); Market Power Workshop (UZH Zurich)

#### 2023

- Seminars: HEC Lausanne; HEC Montreal; McGill University; ifo Institute (Munich); DICE (Düsseldorf); Royal Holloway University of London (online); Institut Mines-Télécom Business School (online); Sciences Po Paris; HEC Paris; Institut Polytechnique Paris (CREST); IFC / World Bank (online); ZEW Mannheim; UK Competition and Markets Authority; Universidad Alberto Hurtado Santiago de Chile (online)
- Conferences: Digital Economy Workshop (Lausanne); MaCCI Annual Conference (Mannheim); Paris Conference on Digital Economics; IIOC (Washington D.C.); CEPR-JIE Summer School on Applied Industrial Organization (Cambridge, UK); Doctoral Workshop on the Economics of Digitization (Liège, Belgium); Compass Lexecon Economics Conference (Oxford, UK); Workshop on Market Power and the Economy (UZH Zurich); NABE-TEC (Santa Clara, CA)
- **Discussions:** MaCCI Annual Conference (Mannheim); HEC Paris Entrepreneurship Workshop
- Panel: CEPR Competition Policy RPN "Beyond Leveraging: Ecosystem Theories of Harm in Digital Mergers" (London Business School)

#### 2022

- Seminars: Boston University Econ (Empirical IO Reading Group); Questrom School of Business (Strategy & Innovation Brown Bag); Technology and Policy Research Initiative (online); Universidad Carlos III Madrid (Business Administration); University of Bristol; Católica Lisbon; KU Leuven (MSI); NEOMA Business School Reims (online)
- Conferences: Trans-Atlantic Doctoral Conference (online); EARIE (Vienna); Jornadas de Economía Industrial (Las Palmas); APPAM (Washington D.C.)
- **Discussions:** TADC (London Business School); Jornadas de Economía Industrial (Las Palmas)

#### 2021

- Seminars: LED Young Economist Seminar (Université Catholique de Louvain, online)
- Conferences: Lear Competition Festival (online)

#### 2020

 Conferences (all cancelled due to Covid-19): Workshop on Platforms, E-Commerce and Digital Economics (CREST Paris); Trans-Atlantic Doctoral Conference (London Business School); EBE Summer Meeting (LMU Munich)

#### 2019

• Conferences: Competition and Innovation Summer School (Montenegro); EARIE (Barcelona)

#### 2018

• **Discussions:** ENTER Jamboree (Toulouse)

Press Coverage	World Finance; Finance Derivative; HEC Lausanne Outreach.	
Grants	HEC Research Fund (6,000 CHF), University of Lausanne · Research project: "Competition in Digital Markets" (extended for 2024) HEC Data Fund, University of Lausanne, joint with Roxana Mihet ADRES Conference Travel Grant UT1 Mobility Grant and EUR TSE Mobility Grant Alfred P. Sloan Foundation: Conference Participation & Travel	2023 2023 2022 2022 2019
Awards	Best Teacher Award, MSc Finance, HEC Lausanne Best Paper Award, Doctoral Workshop on the Economics of Digitization Schumpeter Prize, Best Student Paper on Antitrust Finalist, Lear Young Talent Competition Award Dean's List, Hong Kong University of Science and Technology	2024 2023 2022 2021 2014
Scholarships	TSE Job Market Fellowship (4,000€) Fondation Jean Jacques Laffont Scholarship Toulouse School of Economics PhD Scholarship PROMOS Scholarship, German Academic Exchange Service (DAAD)	2022 2021-22 2017-21 2014
Teaching	Valuation (MSc Finance, HEC Lausanne) • 140+ students Principles of Finance / Principes de Finance (Bachelor, HEC Lausanne) • 500+ students, bilingual (French & English); with Michael Rockinger	2024 2024
	Guest Lecturer Toulouse School of Economics, Campus Talk Toulouse School of Economics, Topics in Applied Industrial Organization  Teaching Assistant  · Competition Policy Workshop (M.Sc.), TSE  · Intermediate Econometrics (M.Sc.), TSE	2025 2024 2020-Fall 2021 Fall 2020
	<ul><li>Intermediate Econometrics (M.Sc.), TSE</li><li>Applied Econometrics (M.Sc.), TSE</li></ul>	Fall 2019 Spring 2019
Professional Service	<b>Refereeing</b> Management Science; RAND Journal of Economics; International Journal of Industrial Organization; Journal of Industrial Economics; Information Economics and Policy; Journal of Asian Economics	
	Grant Review European Research Council	2025
	Program Selection Annual Conference of Verein für Socialpolitik Rare Voices in Economics Conference	2024 2024
	Conference Organization "AI and Market Power" Track, Applied Machine Learning Days (EPFL) · Co-Organizer & Panel Moderator	2024

	Workshop Organization Organizer, Finance Brown Bag, UNIL & EPFL	Spring 2024	
	Coordinator, Applied Micro Workshop, TSE	Fall 2018	
	Committees / Mentoring		
	Mentoring, Rare Voices in Economics	2023-	
	Committee for improving well-being of PhD Students, TSE	2023	
	Mentoring and Organization, Women in Economics at TSE	2020-22	
Invited	NBER Economics of Digitization: Tutorial (online)	2021	
Workshops	NBER Economics of Artificial Intelligence: Graduate Workshop (Toronto)	2019	
<b>Further Experience</b>	Research Assistantships:		
-	Toulouse School of Economics, RA for Patrick Rey	2023	
	University of Mannheim, CRC "Political Economy of Reforms"	2012-13	
	Mannheim Center for European Social Research	2011-12	
	Internships:		
	United Nations Industrial Development Organization, Vienna	2016	
	Landesbank Hessen-Thüringen, Frankfurt	2014	
Skills	Technical: R, Python, MATLAB, LATEX		
	<b>Languages:</b> German (native), English (fluent), French (fluent), Mandarin (very basic)		

Updated January 2025