## **LUIZ FERNANDO COELHO PASSOS**

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Brazil

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### **EDUCATION**

Bachelor of Science in Statistics
Universidade Federal Fluminense (UFF) - Brazil

## **EXPERIENCE**

### Business Intelligence and Digital Marketing

#### **ADC - Marketing and Technological Solutions**

m Oct. 2020 -- Present

Brazil

- Dashboard and web application development using Shiny and Google DataStudio.
- Report development using RMarkdown.
- Site and platform tagging using Google Tag Manager.
- Customer behavior tracking and analysis using ActiveCampaign, Google Analytics and Google DataStudio.
- Creating and managing the DataSet that store strategic customer information.
- Paid Traffic Management, mainly Facebook Ads and Google Ads.
- Marketing strategies for info-products.
- Process automation of marketing strategy steps.
- Creation, development and analysis of tools and processes for business improvement.

# Statistical Infrastructure and Modeling Analyst Fundação Getúlio Vargas - IBRE

m Jul. 2020 -- Oct. 2020

P Botafogo - RJ, Brazil

- Web application development with the Shiny library and using the PostgreSQL database
- Project development involving text classification (with NLP techniques) and quantitative variables using the R language

# Research & Development and Data Science Intern Fundação Getúlio Vargas - IBRE

🛗 Jun. 2018 - Jun. 2020

P Botafogo - RJ, Brazil

- I participated in the development of the application Custo Médio Gerencial (CMG), a public tool responsible for the calculation of managerial costs of works under DNIT management
- I participated in the realization of optimization improvements in the Brazil Economic Uncertainty Index IIE-Br
- Automation of the production of extensive reports with more than 5000 pages and spreadsheets with high formatting requirements with a focus on reproducibility and performance, production-oriented code and development of a web interface for handling the application using R and LaTeX languages
- Development of a Customer Relationship Management (CRM) application using the R language and SQL for database management
- Development of an application for automated (hourly) data collection and analysis using R, Python and SQL languages
- I participated in the development of the material and was mentor in 2 editions of the internal workshop: How to generate applications for automatic report production with R and Shiny
- Statistical analysis with a focus on exploratory data analysis and time series
- Immersion project for getting to know the areas/stages responsible for the creation of public indicators with the objective of proposing improvements

## **PROJECTS**

#### Nubank

Cct. 2022 - Present

Analytical support for a consultancy in an economic study on interchange fees. Understanding the problem, importing, structuring, arranging, and analyzing the databases.

### Universidade de São Paulo

Mar. 2022 - Oct. 2022

- Analytical support for a PhD student in an Antitrust study. Understanding the problem, importing, structuring, arranging and analyzing the databases.
- Analytical support for a consultancy in a study on Infant Nutrition. Understanding the problem, importing, structuring, arranging and analyzing the databases.

#### Presentation of papers at events

**#** 2019

- Presidential Tweeting: Analysis of the tweets of the current and some former presidents of Brazil - IV International Seminar of Statistics with R - Poster Session.
- Mining Safety Index: Safety indicator for the state of Minas Gerais - 11th Week of Statistics at UFF - Poster Session.

# ADDITIONAL INFORMATION

- I was awarded the Academic Recognition Award, for merit achieved in the year 2020, at the UFF.
- Studying English Fluency Academy
- Studying Data Science Certification with R DataCamp

## **SKILLS**

R/RMarkdown/RShiny Python, DataStudio/Looker SQL, PowerBI



## **LANGUAGES**

Portuguese - Native English - B2

