# Luke C. Hauver

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#### **EDUCATION**

## **Brigham Young University - Marriott School of Business**

Provo, UT April 2025

Bachelor of Science, Marketing

- GPA: 3.50/4.00
- BYU Marketing Association, Director of Events for 2023/2024
- BYU Y-Serve Spanish mentor for college service program, Conexiones for 2021/2022
- Skills: Spanish (fluent), Microsoft Suite (Word, Excel, PowerPoint), Facebook & Instagram Paid Advertising, Marketing Research, consumer insights, Brand Strategy, Sprinklr Social Listening, Data Analysis, Adobe Suite (Photoshop, Lightroom, InDesign), HTML, CSS, Tableau, Photography, Davinci Resolve, SQL

#### **EXPERIENCE**

## The Dram Shop (Restaurant Sports Bar)

Brooklyn, NY

Social Media Specialist

Jun - Present 2023

- Increased Instagram reach by 503.9% through consistent organic and paid content strategy
- Captured 3,989 Google My Business profile interactions through generating reviews and optimizing the profile

### **Rock On Media (Full-Service Advertising Agency)**

Lehi, UT

Social Media Specialist

Jan – May 2023

- Reached 86,099 people through the @earthxorg social media accounts
- Gained 1,188 new social media followers through brand research with Sprinklr social media listening, creation and implementation of SWOT analysis and organic content creation
- Assisted in attaining a 10,000+ attendance for Earthx2023 in Dallas, TX by leading an on-site social media activation, capturing real-time content, and collaborating with Sponsors, Exhibitors, and Speakers

#### **Raintree Apartments**

Provo, UT

Social Media Manager

Nov 2021 - Feb 2023

- Reached 18,165 unique Instagram accounts by leveraging the creation and management of social media content
- Obtained a 30% increase in property event attendance through social media event promotion

### **Smoke Effect (Smoke Bomb Special Effects)**

Orem, UT

Digital Marketing Specialist

Aug 2022 - Jan 2023

- Grew post interaction by 118% through personalized video content
- Procured an ordered product value of \$6,926 and an email open rate of 44% through email marketing campaign
- Improved TikTok profile views by 21% by creating organic viral content

# **RevRoad (Venture Service Provider)**

Provo, UT

Social Media Specialist

Jul - Aug 2022

- Attained 3,000+ individuals of attendance at a Utah community event through organic social media campaign
- Developed market research skills by teaching myself how to use Pitchbook to conduct company valuation research

### Wilford Woodruff Papers (Non-Profit Digital Publication)

Provo, UT

Marketing and Public Relations Assistant

Apr - Aug 2022

- Expanded social media reach and post engagement by 30% by producing a new social media content strategy, engagement campaign and influencer campaign
- Achieved 50% more exposure to the press by developing press releases and contacting different press/media outlets

# LEADERSHIP & SERVICE

### The Church of Jesus Christ of Latter-Day Saints

El Paso, TX

 $Volunteer\ Representative$ 

Jul 2019 - Jul 2021

- Created and managed 14 Facebook business pages and 4 Instagram business profiles
- Attained a cost-per-result of \$0.30 by managing and executing Facebook/Instagram A/B & look-alike audience ads
- Led and trained a team of 280 people on different social media, marketing, and sales strategies

#### PERSONAI

- Lead drummer in my band "Sunday @6", desert born mountain biker, luckiest skier on the planet
- 2<sup>nd</sup> place winner in Stowaway Magazine Photo Contest and published photographer in Winter 2023 edition
- Eagle Scout Award