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# LUKE PHILLIPS

SOFTWARE DEVELOPER

## PROFESSIONAL SUMMARY

Creative and problem-solving software developer. Good communicator with a strong passion for technology. Recently graduated from a bootcamp and eager to apply newly acquired skills to contribute to a dynamic tech team.

## EMPLOYMENT HISTORY

AUG, 2022 - PRESENT

### Sales Consultant, PureVidaWater

- Sold potential clients on services and established relationships from scratch
- Made \$74k worth of sales from scratch in 6 months
- Identify potential sales opportunities and develop strategies to maximize revenue
- Identify and target potential clients in the health and wellness industry to promote PureVidaWater's products and services.

JAN, 2022 - AUG, 2022

### Manager, Jimmy Johns, 1204 Railroad Avenue, Bellingham, WA, 98225

- Manage inventory to ensure all ingredients and supplies are stocked and available for daily operations.
- Implement strategies to improve customer satisfaction and increase sales revenue
- Train and supervise new employees to ensure they are knowledgeable and proficient in their job duties.
- Train and develop employees to ensure consistent quality and efficiency in sandwich preparation
- Ensure compliance with health and safety regulations

APR, 2021 - DEC, 2021

### Retail Sales Consultant, AT&T, 1 Bellis Fair Pkwy, suite 322, Bellingham, WA, 98226

- Develop and maintain a deep understanding of AT&T's products and services to effectively communicate their value to customers
- Deliver exceptional customer service by providing personalized solutions to meet individual customer needs and preferences
- Provide personalized recommendations and solutions based on customer needs and preferences to enhance their overall experience and satisfaction.

AUG, 2019 - JAN, 2020

### Valet Parker, BroadmoorHotel, 1 Lake Avenue, Colorado Springs, CO, 80906

- Ensure the confidentiality and security of guests' personal belongings and vehicles.
- Provide exceptional customer service by greeting guests, assisting with luggage, and ensuring a smooth and efficient valet parking experience.
- Maintain a professional and friendly demeanor while interacting with guests, providing excellent customer service and addressing any concerns or issues that may arise
- Efficiently manage the flow of vehicles in the parking area to ensure prompt pick-up and delivery for guests.

## EDUCATION

JUN, 2023 - DEC, 2023

### Full stack web development, University of Denver

AUG, 2015 - MAY, 2019

### The Classical Academy High School

## SKILLS

Teamwork

Communication

Sales

Management

Customer Service

HTML

SKILLS

CSS	JavaScript
SQL	noSQL
MERN	React

REFERENCES

Steven Scott

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