

CH 1 - Introduction to Microeconomics

Luke Lu • 2026-01-07

Definition

Economics: the study of Behaviour & Incentives

Mircroecomics: the study of individual Markets, Consumers, and Firms

Textbook definitions:

Economics: the study of what, how, and for whom

At the core of microeconomics is the idea that people act in their own self-interest, and that these individual choices—through markets—often lead to efficient outcomes.

However, markets are not always perfect. Government intervention is justified when it can improve overall efficiency or correct market failures, but it should be designed carefully so that it does not unnecessarily distort individual incentives or self-interest.

Finally, an outcome is said to be in the social interest when it maximizes the well-being of society as a whole, not just individual gains.

Economic ways of thinking



Info – Definitions of Important Terms

1. Every choice is a trade-off
2. Opportunity Cost
 - The highest value forgone alternative
3. Rational choice, assuming everyone is perfectly rational
4. **Marginal**
 - Change (gain/loss) due to the change (more/less) of input
5. Marginal Benefit (MB)
 - Benefit associated with one more of an action
6. Marginal cost (MC)
 - Cost associated with one more of an action
7. Incentives
8. Economic Models
 - Simplify the economic world around
 - ▶ Mathematical
 - Graphs
 - Equations

Basically: Whenever answer to: Do I ...?

- Yes $\rightarrow MB \geq MC$
- No $\rightarrow MC < MC$

Example: Model of Pizza Consumption

MB: Red line

MC: Blue line $MB = MC$ at the green line

