Pitchboard: EduVacation

Short Pitch

An online travel agency targeted to college students in order to find trip accommodations for popular destinations at various universities. It helps with finding inexpensive flights, cheaper hotels, and more to accommodate for the typical college budget.

Long Pitch

The process of booking and paying for a vacation can be stressful and expensive. Many websites have flashy deals with mountains of hidden fees behind them that make the purchasing process more difficult than it has to be. For college students that have very little time and money to spare on vacations, it is important that they have destinations that are curated to them and simple checkout processes to keep the trip exciting rather than it being a burden. By providing students with trip accommodations that they can afford and ones that are interested in by other college students, they can prevent wasting time by going to websites with consumer bases with bigger budgets and different experience expectations.

Personas

College students that are not associated with many social clubs.

Parents of lower income households looking for trip accommodations for their college students.

Educational club board members looking for an affordable trip destination for the students in the club.

Comps

Airbnb



Tripadvisor



Expedia















