

Addendum to Carrier Agreement

between

WINBROOK ASSOCIATES INC. and United Parcel Service Inc.



WINBROOK ASSOCIATES INC. ("Customer") and United Parcel Service Inc., an Ohio Company ("UPS") here by agree that the Carrier Agreement – P720030559 (the "Agreement") is hereby amended by this addendum ("Addendum") as of the date set forth below which shall be the effective date (the "Effective Date"). The Addendum supersedes any prior amendments or addenda and is incorporated into and made part of the Agreement to the extent any provisions of this Addendum are inconsistent with, conflict with, or vary from the provisions of the Agreement, the provisions of this Addendum shall control. Terms not defined in this Addendum shall have the meaning set forth in the Agreement. All other terms and conditions of the Agreement shall continue in full force and effect except as modified herein.

The following is added to the Agreement:

All incentives contained in this Addendum apply to the UPS rates in effect at the time of shipment and shall be applied on a weekly basis unless otherwise specified.¹

Portfolio Tier Incentive

Each eligible package will receive an incentive per the following schedule based on a 52 week rolling average of eligible package charges invoiced to customer. The band determination is based on the average published charges per week for eligible services (excluding accessorials and surcharges, unless otherwise specified). The incentives will be administered on a weekly basis.

Service(s)	Weekly Charges Bands - (\$)						
	0.00 - 8,289.99	8,290.00 - 11,399.99	11,400.00 - 14,509.99	14,510.00 - 17,619.99	17,620.00 - 26,909.99	26,910.00 - 31,089.99	31,090.00 and up
UPS Next Day Air® - Letter - Prepaid Frt ^{FC TP UP RS RTP}	0.00%	43.40%	49.60%	55.80%	62.00%	63.00%	64.00%
UPS Next Day Air® - Package - Prepaid Frt ^{FC TP UP RS RTP}	0.00%	43.40%	49.60%	55.80%	62.00%	63.00%	64.00%
UPS Next Day Air Saver® - Letter - Prepaid Frt ^{FC TP UP}	0.00%	43.40%	49.60%	55.80%	62.00%	63.00%	64.00%
UPS Next Day Air Saver® - Package - Prepaid Frt ^{FC TP UP}	0.00%	43.40%	49.60%	55.80%	62.00%	63.00%	64.00%
UPS 2nd Day Air A.M.® - Commercial Letter - Prepaid ^{FC TP UP}	0.00%	36.40%	41.60%	46.80%	52.00%	53.00%	54.00%
UPS 2nd Day Air A.M.® - Commercial Package - Prepaid ^{FC TP UP}	0.00%	36.40%	41.60%	46.80%	52.00%	53.00%	54.00%
UPS 2nd Day Air® - Letter - Prepaid Frt ^{FC TP UP RS RTP}	0.00%	36.40%	41.60%	46.80%	52.00%	53.00%	54.00%
UPS 2nd Day Air® - Package - Prepaid Frt ^{FC TP UP RS RTP}	0.00%	36.40%	41.60%	46.80%	52.00%	53.00%	54.00%
UPS 2nd Day Air® - Hundredweight - Package - Regular Pickup ^{FC TP}	0.00%	14.00%	16.00%	18.00%	21.00%	22.00%	23.00%
UPS 3 Day Select® - Package - Prepaid Frt ^{FC TP UP RS RTP}	0.00%	28.00%	32.00%	36.00%	40.00%	41.00%	42.00%
UPS® Ground - Commercial Package - Prepaid ^{FC TP UP RS RTP}	0.00%	11.20%	12.80%	14.40%	16.00%	17.00%	18.00%
UPS® Ground - Residential Package - Prepaid Frt ^{FC TP UP RS RTP}	0.00%	7.00%	8.00%	9.00%	11.00%	12.00%	13.00%
UPS® Ground - Hundredweight - Package - Regular Pickup ^{FC TP UP}	0.00%	21.00%	24.00%	27.00%	31.00%	32.00%	33.00%
UPS Worldwide Express® - Export - Letter - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Express® - Export - Document - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Express® - Export - Package - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Express® - Export - Pak - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Saver® - Export - Letter - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Saver® - Export - Document - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%

Service(s)	Weekly Charges Bands - (\$)						
	0.00 - 8,289.99	8,290.00 - 11,399.99	11,400.00 - 14,509.99	14,510.00 - 17,619.99	17,620.00 - 26,909.99	26,910.00 - 31,089.99	31,090.00 and up
UPS Worldwide Saver® - Export - Package - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Saver® - Export - Pak - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Export Express Freight Midday TM Pallet All ^{All CL}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Export Express Freight TM Pallet All ^{All CL}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Expedited® - Export - Document - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Expedited® - Export - Package - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS® Standard to Canada - Export - Package - Prepaid ^{All}	0.00%	9.80%	11.20%	12.60%	15.00%	16.00%	17.00%
UPS® Standard to Mexico - Export - Document - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS® Standard to Mexico - Export - Package - Prepaid ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Express® - Import - Letter - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Express® - Import - Document - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Express® - Import - Package - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Saver® - Import - Letter - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Saver® - Import - Document - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Saver® - Import - Package - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Import Express Freight Midday TM Pallet All ^{All CL}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Import Express Freight TM Pallet All ^{All CL}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Expedited® - Import - Document - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS Worldwide Expedited® - Import - Package - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS® Standard from Canada - Import - Package - Freight Collect ^{All}	0.00%	9.80%	11.20%	12.60%	15.00%	16.00%	17.00%
UPS® Standard from Mexico - Import - Document - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%
UPS® Standard from Mexico - Import - Package - Freight Collect ^{All}	0.00%	10.50%	12.00%	13.50%	16.00%	17.00%	18.00%

Average weekly published charges per week will be based on the most recent 52 week(s) (once 52 week(s) have been accumulated) excluding the current billing week. Average weekly published charges per week is defined as the published charges per week from all eligible and committed services for the given time period divided by the number of week(s) in the time period.

Incentives effective from February 17, 2018 to November 24, 2046. The following products will be included in determining the appropriate bands of the customer: Service(s) listed in Group(s) *All Small Package Freight, All International Import, All UPS Freight, All UPS Ground with Freight Pricing** of the Committed Services section at the end of the Addendum B.

For the purposes of determining the appropriate band of the customer, UPS will consider activity by the account numbers specified in Addendum A, Section 2.

Minimum Net Charge

For each shipment, Customer agrees to pay the greater of the (a) net shipment charge based on the above incentives or (b) the minimum net shipment charge. When applicable, Minimum net shipment charge is calculated by deducting the applicable percent off (by zone) in the table below from the published list rate for the respective service.

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Export - Letter - Prepaid ^{All} - Adjustment to the Rate Per Letter Per Zone (\$)														
081	082	084	901	902	903	904	905	906	907	908	909	911	912	913
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
920	921
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Export - Document - Prepaid ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
081	082	084	901	902	903	904	905	906	907	908	909	911	912	913
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
920	921
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Export - Package - Prepaid ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
081	082	084	901	902	903	904	905	906	907	908	909	911	912	913
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
920	921
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Export - Pak - Prepaid ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
081	082	084	901	902	903	904	905	906	907	908	909	911	912	913
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
920	921
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Export - Letter - Prepaid ^{All} - Adjustment to the Rate Per Letter Per Zone (\$)														
401	402	403	404	405	406	407	408	409	411	412	413	420	421	481
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
482	484
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Export - Document - Prepaid ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
401	402	403	404	405	406	407	408	409	411	412	413	420	421	481
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
482	484
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Export - Package - Prepaid ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
401	402	403	404	405	406	407	408	409	411	412	413	420	421	481
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
482	484
-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Export - Pak - Prepaid ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
401	402	403	404	405	406	407	408	409	411	412	413	420	421	481
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

(Continued)	
482	484
-40.00%	-40.00%

Incentives effective from July 15, 2017 to November 24, 2046.

Service: UPS Worldwide Export Express Freight Midday™ Pallet All ^{Alt} CL - Adjustment to the 150 lb Rate Per Shipment Per Zone (\$)														
401	402	403	404	405	406	407	408	409	411	412	413	420	421	481
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%
(Continued)														
482	484													
-40.00%	-40.00%													

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Export Express Freight™ Pallet All ^{Alt} CL - Adjustment to the 150 lb Rate Per Shipment Per Zone (\$)														
401	402	403	404	405	406	407	408	409	411	412	413	420	421	481
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%
(Continued)														
482	484													
-40.00%	-40.00%													

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Expedited® - Export - Document - Prepaid ^{Alt} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
071	072	074	601	602	603	604	605	606	607	608	609	611	612	613
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%
(Continued)														
620	621	631	632	633	634	635	636	637	638	639	641	642	643	
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Expedited® - Export - Package - Prepaid ^{Alt} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
071	072	074	601	602	603	604	605	606	607	608	609	611	612	613
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%
(Continued)														
620	621	631	632	633	634	635	636	637	638	639	641	642	643	
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS® Standard to Canada - Export - Package - Prepaid ^{Alt} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)						
051	052	053	054	055	056	
0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS® Standard to Mexico - Export - Document - Prepaid ^{Alt} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)						
032	033	034	035	036	037	038
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS® Standard to Mexico - Export - Package - Prepaid ^{Alt} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)						
032	033	034	035	036	037	038
-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%	-40.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Import - Letter - Freight Collect ^{Alt} - Adjustment to the Rate Per Shipment Per Zone (\$)													
91	94	951	952	953	954	955	956	957	958	959	961	962	963
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
970	971												
-50.00%	-50.00%												

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Import - Document - Freight Collect ^{Alt} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)													
91	94	951	952	953	954	955	956	957	958	959	961	962	963
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%

(Continued)	
970	971
-50.00%	-50.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Express® - Import - Package - Freight Collect ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)													
91	94	951	952	953	954	955	956	957	958	959	961	962	963
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
970	971												
-50.00%	-50.00%												

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Import - Letter - Freight Collect ^{All} - Adjustment to the Rate Per Shipment Per Zone (\$)													
451	452	453	454	455	456	457	458	459	461	462	463	470	471
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
491	494												
-50.00%	-50.00%												

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Import - Document - Freight Collect ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)													
451	452	453	454	455	456	457	458	459	461	462	463	470	471
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
491	494												
-50.00%	-50.00%												

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Saver® - Import - Package - Freight Collect ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)													
451	452	453	454	455	456	457	458	459	461	462	463	470	471
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
491	494												
-50.00%	-50.00%												

Incentives effective from July 15, 2017 to November 24, 2046.

Service: UPS Worldwide Import Express Freight Midday TM Pallet All ^{All CL} - Adjustment to the 150 lb Rate Per Shipment Per Zone (\$)													
451	452	453	454	455	456	457	458	459	461	462	463	470	471
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
491	494												
-50.00%	-50.00%												

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Import Express Freight TM Pallet All ^{All CL} - Adjustment to the 150 lb Rate Per Shipment Per Zone (\$)													
451	452	453	454	455	456	457	458	459	461	462	463	470	471
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)													
491	494												
-50.00%	-50.00%												

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Expedited® - Import - Document - Freight Collect ^{All} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
61	64	651	652	653	654	655	656	657	658	659	661	662	663	670
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)														
671	681	682	683	684	685	686	687	688	689	691	692	693		
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%		

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS Worldwide Expedited® - Import - Package - Freight Collect ^{ALL} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)														
61	64	651	652	653	654	655	656	657	658	659	661	662	663	670
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%
(Continued)														
671	681	682	683	684	685	686	687	688	689	691	692	693		
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%		

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS® Standard from Canada - Import - Package - Freight Collect ^{ALL} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)		
376	378	380
0.00%	0.00%	0.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS® Standard from Mexico - Import - Document - Freight Collect ^{ALL} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)						
362	363	364	365	366	367	368
50.00%	50.00%	50.00%	50.00%	50.00%	-50.00%	-50.00%

Incentives effective from January 7, 2017 to November 24, 2046.

Service: UPS® Standard from Mexico - Import - Package - Freight Collect ^{ALL} - Adjustment to the 1 lb Rate Per Shipment Per Zone (\$)						
362	363	364	365	366	367	368
-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%	-50.00%

Service	Minimum Per	Zone	Base Rate	Adjustment
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS Next Day Air® - Letter - Prepaid Frt ^{FC TP UP RS RTP}	Letter	ALL	UPS Next Day Air® Zone 102	-10.50
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS Next Day Air® - Package - Prepaid Frt ^{FC TP UP RS RTP}	Package	ALL	UPS Next Day Air® Zone 102 1 lb	-14.00
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS Next Day Air Saver® - Letter - Prepaid Frt ^{FC TP UP}	Letter	ALL	UPS Next Day Air Saver® Zone 132	-11.30
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS Next Day Air Saver® - Package - Prepaid Frt ^{FC TP UP}	Package	ALL	UPS Next Day Air Saver® Zone 132 1 lb	-12.70
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS 2nd Day Air A.M.® - Commercial Letter - Prepaid ^{FC TP UP}	Letter	ALL	UPS 2nd Day Air A.M.® Zone 242	-7.70
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS 2nd Day Air A.M.® - Commercial Package - Prepaid ^{FC TP UP}	Package	ALL	UPS 2nd Day Air A.M.® Zone 242 1 lb	-7.70
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS 2nd Day Air® - Letter - Prepaid Frt ^{FC TP UP RS RTP}	Letter	ALL	UPS 2nd Day Air® Zone 202	-6.90
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS 2nd Day Air® - Package - Prepaid Frt ^{FC TP UP RS RTP}	Package	ALL	UPS 2nd Day Air® Zone 202 1 lb	-6.90
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS 3 Day Select® - Package - Prepaid Frt ^{FC TP UP RS RTP}	Package	ALL	UPS 3 Day Select® Zone 302 1 lb	-1.00
Incentives effective from February 17, 2018 to November 24, 2046.				
UPS® Ground - Commercial Package - Prepaid ^{FC TP UP RS RTP}	Package	ALL	UPS Ground Zone 002 1 lb	-0.75
Incentives effective from January 7, 2017 to November 24, 2046.				
UPS® Ground - Residential Package - Prepaid Frt ^{FC TP RS RTP}	Package	ALL	UPS Ground Zone 002 1 lb	

This offer is void if not accepted by August 1, 2018 ("Deadline"). Customer may accept Addendum by providing a duly signed copy of this Addendum to UPS by the Deadline. This Addendum supersedes all other agreements between the Customer and UPS regarding these Services. This Agreement is hereby signed and executed by authorized representatives of both parties.

UPS

United Parcel Service Inc.

By [Signature]

Title AE

Address 15 Arlington St

Woburn MA 02472

Date Signed 7/11/18

Customer

WINBROOK ASSOCIATES INC.

By [Signature]

Title CFO

Address 15 Alexander Rd

Billerica MA 01821

Date Signed [Signature]

Effective Date 7/26/18

ADDENDUM TO

Winbrook

UPS CARRIER AGREEMENT

Winbrook, including all of its subsidiaries, (Customer) and United Parcel Service, Inc. (UPS) hereby agree that the UPS Carrier Agreement (P720030559), effective _____, is amended as follows:

The following is added to the Carrier Agreement:

Minimum Commitment: In consideration of the rates and discounts provided to Customer under this Agreement, Customer agrees to designate UPS as Customer's primary carrier of choice for a period of 156 weeks, and to tender to UPS a minimum volume of shipments to achieve an average of no less than \$17,620 per week in Gross Transportation charges during each calendar quarter ("Minimum Commitment"), unless Customer's shipping volume declines due to conditions outside Customer's control.

If UPS determines that Customer has failed to meet the Minimum Commitment during any calendar quarter, UPS reserves the right to assess a Minimum Commitment Fee in the amount of two percent (2.0%) of the total transportation charges billed to Customer by UPS under this Agreement during the thirteen (13) weeks immediately preceding the period when Customer failed to meet the Minimum Commitment.

Early Termination Fee: If Customer terminates this Agreement within the first 156 weeks, UPS reserves the right to assess an Early Termination Fee in the amount of two (2.0%) of the total charges billed to Customer by UPS under this Agreement during the 52 weeks previous to the Customer's notice of termination.

This Agreement shall be considered withdrawn if not signed by both parties on or before _____, 2018.

(UPS) United Parcel Service, Inc.	(Customer) Winbrook
By: Sean Shawna	By: David Hlman
Title: AE	Title: CFO
Address: 15 Arlington St Watertown MA 02472	Address 15 Alexander Rd Billerica MA 01821
Date Signed: 7/11/18	Date Signed: [Signature]
Effective Date: 7/21/18	