Lunzheng Ll

Personal Information

AddressSInnoPSis, Citizenship P.R. China Department of Economics, D.O.B.January 1993

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Research Interests

Behavioural Economics, Experimental Economics, Economics of Science

Work Experience

Postdoctoral Fellow	2022.11 - present
University of Cyprus, Cyprus	
Research Associate	2020.09 - 2022.10
Shenzhen University, China	

Education	
Ph.D., Economics	2015.09 - 2020.07
University of Southampton, UK	
Thesis: Essays in Bounded Rationality and Economic Experiments	
Supervisors: Zacharias Maniadis & Michael Vlassopoulos	
Examiners: Maksymilian Kwiek & Fabio Tufano	
M.sc., Economics, with distinction	2013.09 - 2014.12
University of Southampton, UK	
B.A., Management	2009.09 - 2013.07
China University of Political science and Law, China	

Publications

"Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept." Journal of Behavioral and Experimental Economics, 2021.

with Z. Maniadis and C. Sedikides

"Can Biased Polls Distort Electoral Results? Evidence From The Lab" European Journal of Political Economy, 2023.

with A. Boukouras, W. Jennings and Z. Maniadis

Working Papers

"Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory"

"Childbearing Age and the Shadow Mommy Effect on Hiring: A Large-Scale Field Experiment." with K. Li, W. Si and Z. Xu

"Reciprocity in Lying for Others"

with P. Louis, Z. Maniadis and D. Xefteris

Work in Progress

"Applications of Biometeorological Indices for Environmental-related Health Effects: A Systematic Review"- $coding\ completed$

with K. Pantavou, A. Fillon, Z. Maniadis and G. Nikolopoulos

"Testing the Predictive Power of an Experimental 'Preference-Identification Tool' for Retail Investors' Preferences Over Structured Investment Solutions" - experimental design finished

with N. Hanaki, E. Lykopoulos and D. Sonsino

"Reward vs Punishment in Collective Action: A Lab-in-the-Field Experiment in China's Pastoral Area" - data analysis in progress

with M. Liu and J. Wang

"How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?" - experimental design in progress

with A. Boukouras, Z. Maniadis and D. Xefteris

Awards & Grants

ESRC DTC +3 Research Studentship ESRC DTC, University of Southampton The Andrew Dumble Prize (awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton Economics Postgraduate Performance Prize Economic Division, University of Southampton

Teaching

Lecturer	2024
ECON365: Behavioural & Experimental Economics, University of Cyprus	
Guest Lecturer (An oTree Crashed Course)	2021
ECON6053: Experimental Economics, University of Southampton	
Teaching Assistant	2018, 2019
ECON1009: Introduction to Economics For Non-Economists, University of Southampton	
Teaching Assistant (Lab sessions)	2017, 2019
ECON1014: Economics with Experiments, University of Southampton	
Teaching Assistant	2017
ECON2003: Microeconomics of Markets, University of Southampton	

Presentations

7th World Congress of the Game Theory Society (scheduled)	2024
Peking University	
2024 Asia Pacific ESA Meeting (scheduled)	2024
Nanyang Technological University	
1st SInnoPSis Conference	2023
University of Cyprus	
SZU Public Policy and Experimental Economics Workshop	2021
Shenzhen University	
Fintech Research Center	2021
Zhejiang Lab	
The Center for Behavioural and Experimental Research	2019
Wuhan University	
South Coast Doctoral Training Partnership	2017
University of Southampton	
Economic Division Internal Seminar	2016, 2017
University of Southampton	

Additional Training

Implementing Experimental Designs: Best Practices for Software Programming	2023
by Boon Han Koh & Theodore Turocy; University of East Anglia	
Tree-Based Models in Machine Learning	2023
by Pui Hang Wong; UNU-MERIT	
Experimetrics	2018
by Peter Moffatt; University of East Anglia	
Behavioural Game Theory	2017
by Pierpaolo Battigalli, Martin Dufwenberg & Amrish Patel; University of East Anglia	
Incorporating More Realistic Psychology into Economic Analysis	2017
by Matthew Rabin; Institute for Fiscal Studies	

Refereeing

Experimental Economics, Journal of Behavioral and Experimental Economics

Computer Programming

Python, R, Stata, JavaScript, Matlab Experiments: Otree, Ztree

References

Zacharias Maniadis

ERA Chair holder in SInnoPSis Economics Department University of Cyprus zmania01@ucy.ac.cy

Philippos Louis

Assistant Professor Department of Economics University of Cyprus louis.philippos@ucy.ac.cy

Jingjing Zhang

Professor and Department Head Economics Discipline Group Royal Melbourne Institute of Technology jingjing.zhang@rmit.edu.au

Constantine Sedikides

 $Professor\ of\ Social\ and\ Personality\ Psychology\\ Psychology\ Department\\ University\ of\ Southampton\\ cs2@soton.ac.uk$

Last updated on: April 9, 2024