

Contact Information

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| <i>Address</i> | SInnoPSis and Economics Research Centre, University of Cyprus, Cyprus | <i>E-Mail</i> | lunz3706@outlook.com lunzheng.li@ucy.ac.cy |
| | | <i>Website</i> | lunzhengli.site |

Research Interests

Behavioural Economics, Experimental Economics, Economics of Science

Work Experience

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| Postdoctoral Fellow <i>University of Cyprus, Cyprus</i> | 2022 - present |
| Research Associate <i>Shenzhen University, China</i> | 2020 - 2022 |

Education

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| Ph.D., Economics <i>University of Southampton, UK</i> Supervisors: Zacharias Maniadis & Michael Vlassopoulos Examiners: Maksymilian Kwiek & Fabio Tufano | 2015 - 2020 |
| M.sc., Economics, with distinction <i>University of Southampton, UK</i> | 2013 - 2014 |
| B.A., Management <i>China University of Political science and Law, China</i> | 2009 - 2013 |

Publications

- “Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept.” *Journal of Behavioral and Experimental Economics*, 2021.
with Z. Maniadis and C. Sedikides
- “Can Biased Polls Distort Electoral Results? Evidence From The Lab” *European Journal of Political Economy*, 2023.
with A. Boukouras, W. Jennings and Z. Maniadis

Working Papers

- “Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory”
- “Childbearing Age and Gender Discrimination in Hiring Decisions: A Large-scale Field Experiment.”
with K. Li, W. Si and Z. Xu

Awards & Grants

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| ESRC DTC +3 Research Studentship <i>ESRC DTC, University of Southampton</i> | 2015 - 2018 |
| The Andrew Dumble Prize <i>(awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton</i> | 2014 |
| Economics Postgraduate Performance Prize <i>Economic Division, University of Southampton</i> | 2014 |

Teaching

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| Guest Lecturer (An oTree Crashed Course) <i>ECON6053: Experimental Economics, University of Southampton</i> | 2021 |
| Teaching Assistant <i>ECON1009: Introduction to Economics For Non-Economists, University of Southampton</i> | 2018, 2019 |
| Teaching Assistant (Lab sessions) <i>ECON1014: Economics with Experiments, University of Southampton</i> | 2017, 2019 |
| Teaching Assistant <i>ECON2003: Microeconomics of Markets, University of Southampton</i> | 2017 |

Presentations

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| 1st SInnoPSis Conference <i>University of Cyprus</i> | 2023 |
| SZU Public Policy and Experimental Economics Workshop <i>Shenzhen University</i> | 2021 |
| Fintech Research Center <i>Zhejiang Lab</i> | 2021 |
| The Center for Behavioural and Experimental Research <i>Wuhan University</i> | 2019 |
| South Coast Doctoral Training Partnership <i>University of Southampton</i> | 2017 |
| Economic Division <i>University of Southampton</i> | 2016, 2017 |

Summer Schools & Masterclasses

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| Implementing Experimental Designs: Best Practices for Software Programming <i>by Boon Han Koh & Theodore Turocy; University of East Anglia</i> | 2023 |
| Tree-Based Models in Machine Learning <i>by Pui Hang Wong; UNU-MERIT</i> | 2023 |
| Experiments <i>by Peter Moffatt; University of East Anglia</i> | 2018 |
| Behavioural Game Theory <i>by Pierpaolo Battigalli, Martin Dufwenberg & Amrish Patel; University of East Anglia</i> | 2017 |
| Incorporating More Realistic Psychology into Economic Analysis <i>by Matthew Rabin; Institute for Fiscal Studies</i> | 2017 |

Refereeing

Journal of Behavioral and Experimental Economics

Computer Programming

Python, R, Stata, JavaScript, Matlab
Experiments: Otree, Ztree

References

Zacharias Maniadis
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University of Cyprus
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Michael Vlassopoulos
*Professor in Economics
Economic Division
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Constantine Sedikides
*Professor of Psychology
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