

Contact Information

<i>Address</i>	Shenzhen Audencia Business School, Shenzhen University, China	<i>E-Mail</i>	lunz3706@outlook.com
		<i>Website</i>	lunzhengli.site

Research Interests

Behavioural Economics, Experimental Economics

Work Experience

Research Associate <i>Shenzhen University, China</i>	2020- present
--	---------------

Education

Ph.D., Economics <i>University of Southampton, UK</i> Supervisors: Zacharias Maniadis & Michael Vlassopoulos Examiners: Maksymilian Kwiek (University of Southampton) & Fabio Tufano (University of Nottingham)	2015 - 2020
M.sc., Economics, with distinction <i>University of Southampton, UK</i>	2013 - 2014
B.A., Management <i>China University of Political science and Law, China</i>	2009 - 2013

Publications

“Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept.” *Journal of Behavioral and Experimental Economics*, forthcoming. [[pdf](#)]
with Z. Maniadis and C. Sedikides

Working Papers

“Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory” [[pdf](#)]
“Can Biased Polls Distort Electoral Results? Evidence From The Lab” (*under review*)
with A. Boukouras, W. Jennings and Z. Maniadis

Work in Progress

“Paid Maternity Leave and Gender Discrimination: A Field Experiment in China.”
with K. Li, W. Si and Z. Xu
“How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?”
with A. Boukouras and Z. Maniadis
“Mind the Nudge: an Experimental Approach to Changing Defaults under Rational Inattention.”
with H. Calvo Pardo and Z. Maniadis
“Failures in Rational Cascades Formation.”

Awards & Grants

ESRC DTC +3 Research Studentship <i>ESRC DTC, University of Southampton</i>	2015 - 2018
The Andrew Dumble Prize <i>(awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton</i>	2014
Economics Postgraduate Performance Prize <i>Economic Division, University of Southampton</i>	2014

Teaching

Teaching Assistant <i>ECON1009: Introduction to Economics For Non-Economists, University of Southampton</i>	2018, 2019
Teaching Assistant (Lab sessions) <i>ECON1014: Economics with Experiments, University of Southampton</i>	2017, 2019
Teaching Assistant <i>ECON2003: Microeconomics of Markets, University of Southampton</i>	2017
Guest Lecturer (An oTree Crashed Course) <i>ECON6053: Experimental Economics, University of Southampton</i>	2021

Presentations

Cherry Blossom Workshop on Experimental Economics <i>The Center for Behavioural and Experimental Research, Wuhan University</i>	2019
ESRC Final Year Conference <i>South Coast Doctoral Training Partnership, University of Southampton</i>	2017
Annual PhD Workshop <i>Economic Division, University of Southampton</i>	2017
Departmental Seminar <i>Economic Division, University of Southampton</i>	2016

Summer Schools & Masterclasses

Experiments <i>by Peter Moffatt; University of East Anglia</i>	2018
Behavioural Game Theory <i>by Pierpaolo Battigalli, Martin Dufwenberg & Amrish Patel; University of East Anglia</i>	2017
Incorporating More Realistic Psychology into Economic Analysis <i>by Matthew Rabin; Institute for Fiscal Studies</i>	2017

Computer Programming

Python, Stata, Matlab, JavaScript
Experiments: Otree, Ztree

References

Zacharias Maniadis
Associate Professor in Economics
Economic Division
University of Southampton
Z.Maniadis@soton.ac.uk
+44 (0)2380 593562

Michael Vlassopoulos
Professor in Economics
Economic Division
University of Southampton
M.Vlassopoulos@soton.ac.uk
+44 (0)2380 593268

Constantine Sedikides
Professor of Psychology
School of Psychology
University of Southampton
cs2@soton.ac.uk
+44 (0)2380 594733