

Personal Information

<i>Address</i>	SInnoPSis, Department of Economics, University of Cyprus, Cyprus	<i>Citizenship</i>	P.R. China
		<i>D.O.B.</i>	January 1993
		<i>E-Mail</i>	lunzheng.li@ucy.ac.cy lunz3706@outlook.com
		<i>Website</i>	lunzhengli.site

Research Interests

Behavioural Economics, Experimental Economics, Economics of Science

Work Experience

Postdoctoral Fellow <i>University of Cyprus, Cyprus</i>	2022.11 - present
Research Associate <i>Shenzhen University, China</i>	2020.09 - 2022.10

Education

Ph.D., Economics <i>University of Southampton, UK</i> Thesis: <i>Essays in Bounded Rationality and Economic Experiments</i> Supervisors: Zacharias Maniadis & Michael Vlassopoulos Examiners: Maksymilian Kwiek & Fabio Tufano	2015.09 - 2020.07
M.sc., Economics, with distinction <i>University of Southampton, UK</i>	2013.09 - 2014.12
B.A., Management <i>China University of Political science and Law, China</i>	2009.09 - 2013.07

Publications

- “Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept.” *Journal of Behavioral and Experimental Economics*, 2021.
with Z. Maniadis and C. Sedikides
- “Can Biased Polls Distort Electoral Results? Evidence From The Lab” *European Journal of Political Economy*, 2023.
with A. Boukouras, W. Jennings and Z. Maniadis

Working Papers

- “Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory”
- “Childbearing Age and the Shadow Mommy Effect on Hiring: A Large-Scale Field Experiment.”
with K. Li, W. Si and Z. Xu
- “Reciprocity in Lying for Others”
with P. Louis, Z. Maniadis and D. Xefteris

Work in Progress

“Applications of Biometeorological Indices for Environmental-related Health Effects: A Systematic Review”- coding completed

with K. Pantavou, A. Fillon, Z. Maniadis and G. Nikolopoulos

“Testing the Predictive Power of an Experimental ‘Preference-Identification Tool’ for Retail Investors’ Preferences Over Structured Investment Solutions”- experimental design finished

with N. Hanaki, E. Lykopoulos and D. Sonsino

“Reward vs Punishment in Collective Action: A Lab-in-the-Field Experiment in China’s Pastoral Area”- data analysis in progress

with M. Liu and J. Wang

“How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?”- experimental design in progress

with A. Boukouras, Z. Maniadis and D. Xefteris

Awards & Grants

Shenzhen Overseas High-Caliber Personnel (Level C)

2021.06 - 2026.05

(RMB 320,000 annually if working in Shenzhen) Human Resources and Social Security Administration of Shenzhen Municipality

ESRC DTC +3 Research Studentship

2015 - 2018

ESRC DTC, University of Southampton

The Andrew Dumble Prize

2014

(awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton

Economics Postgraduate Performance Prize

2014

Economic Division, University of Southampton

Teaching

Lecturer

2024

ECON365: Behavioural & Experimental Economics, University of Cyprus

Guest Lecturer (An oTree Crashed Course)

2021

ECON6053: Experimental Economics, University of Southampton

Teaching Assistant

2018, 2019

ECON1009: Introduction to Economics For Non-Economists, University of Southampton

Teaching Assistant (Lab sessions)

2017, 2019

ECON1014: Economics with Experiments, University of Southampton

Teaching Assistant

2017

ECON2003: Microeconomics of Markets, University of Southampton

Presentations

7th World Congress of the Game Theory Society (scheduled)

2024

Peking University

2024 Asia Pacific ESA Meeting

2024

Nanyang Technological University

1st SINnoPSis Conference

2023

University of Cyprus

SZU Public Policy and Experimental Economics Workshop

2021

Shenzhen University

Fintech Research Center

2021

Zhejiang Lab

The Center for Behavioural and Experimental Research

2019

Wuhan University

South Coast Doctoral Training Partnership

2017

University of Southampton

Economic Division Internal Seminar

2016, 2017

University of Southampton

Additional Training

Implementing Experimental Designs: Best Practices for Software Programming <i>by Boon Han Koh & Theodore Turocy; University of East Anglia</i>	2023
Tree-Based Models in Machine Learning <i>by Pui Hang Wong; UNU-MERIT</i>	2023
Experimetrics <i>by Peter Moffatt; University of East Anglia</i>	2018
Behavioural Game Theory <i>by Pierpaolo Battigalli, Martin Dufwenberg & Amrisha Patel; University of East Anglia</i>	2017
Incorporating More Realistic Psychology into Economic Analysis <i>by Matthew Rabin; Institute for Fiscal Studies</i>	2017

Refereeing

Experimental Economics, Journal of Behavioral and Experimental Economics

Computer Programming

Python, R, Stata, JavaScript, Matlab
Experiments: Otree, Ztree

References

Zacharias Maniadis

*ERA Chair holder in SInnoPSis
Economics Department
University of Cyprus
zmania01@ucy.ac.cy*

Philippos Louis

*Assistant Professor
Department of Economics
University of Cyprus
louis.philippos@ucy.ac.cy*

Jingjing Zhang

*Professor and Department Head
Economics Discipline Group
Royal Melbourne Institute of Technology
jingjing.zhang@rmit.edu.au*

Constantine Sedikides

*Professor of Social and Personality Psychology
Psychology Department
University of Southampton
cs2@soton.ac.uk*