Lunzheng Li

Contact Information

Address

Shenzhen Audencia Business School,

Shenzhen University,

China

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lunzhengli.site

Research Interests

Behavioural Economics, Experimental Economics

Work Experience

Research Associate

Shenzhen University, China

2020- present

Education

Ph.D., Economics

University of Southampton, UK

Supervisors: Zacharias Maniadis & Michael Vlassopoulos

Examiners: Maksymilian Kwiek (University of Southampton) & Fabio Tufano (University of Nottingham)

M.sc., Economics, with distinction

2013 - 2014

2015 - 2020

University of Southampton, UK

B.A., Management

2009 - 2013

China University of Political science and Law, China

Publications

"Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept." Journal of Behavioral and Experimental Economics, forthcoming. with Z. Maniadis and C. Sedikides

Working Papers

"Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory" [pdf](submitted)

"Can Biased Polls Distort Electoral Results? Evidence From The Lab" [pdf] (submitted) with A. Boukouras, W. Jennings and Z. Maniadis

Work in Progress

"Paid Maternity Leave and Gender Discrimination: A Field Experiment in China." with K. Li, W. Si and Z. Xu

"How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?" with A. Boukouras and Z. Maniadis

"Mind the Nudge: an Experimental Approach to Changing Defaults under Rational Inattention." with H. Calvo Pardo and Z. Maniadis

"Failures in Rational Cascades Formation."

Awards & Grants

ESRC DTC +3 Research Studentship

ESRC DTC, University of Southampton

The Andrew Dumble Prize

2015 - 2018

(awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton

Economics Postgraduate Performance Prize

Economic Division, University of Southampton

2014

Teaching

reaching	
Teaching Assistant	2018, 2019
ECON1009: Introduction to Economics For Non-Economists, University of Southampton	
Teaching Assistant (Lab sessions)	2017, 2019
ECON1014: Economics with Experiments, University of Southampton	201
Teaching Assistant	2017
ECON2003: Microeconomics of Markets, University of Southampton	
Presentations	
Cherry Blossom Workshop on Experimental Economics	2019
The Center for Behavioural and Experimental Research, Wuhan University	201
ESRC Final Year Conference	2017
South Coast Doctoral Training Partnership, University of Southampton	2017
Annual PhD Workshop	2017
Economic Division, University of Southampton	0016
Departmental Seminar	2016
Economic Division, University of Southampton	
Summer Schools & Masterclasses	
Europeino Autor	9010
Experimetrics	2018
by Peter Moffatt; University of East Anglia Palayia and Cama Theory.	2017
Behavioural Game Theory	2017
by Pierpaolo Battigalli, Martin Dufwenberg & Amrish Patel; University of East Anglia	2017
Incorporating More Realistic Psychology into Economic Analysis	2017

Computer Programming

Python, Stata, Matlab, JavaScript Experiments: Otree, Ztree

 $by\ Matthew\ Rabin;\ Institute\ for\ Fiscal\ Studies$

References

Dr Zacharias Maniadis

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Dr Michael Vlassopoulos

Professor in Economics Economic Division University of Southampton M. Vlassopoulos@soton.ac.uk +44 (0)2380 593268

Dr Spyros Galanis

Senior Lecturer in Economics Department of Economics City University of London spyros.galanis@city.ac.uk +44 (0)20 7040 8533

Last updated on: May 13, 2021