# Lunzheng Li

## **Contact Information**

Address SInnoPSis and Economics Research

Cyprus

Centre.

 $E ext{-}Mail$ 

lunz3706@outlook.com lunzheng.li@ucy.ac.cy

University of Cyprus,

Website

lunzhengli.site

## **Research Interests**

Behavioural Economics, Experimental Economics, Economics of Science

## Work Experience

Postdoctoral Fellow

2022 - present

University of Cyprus, Cyprus

2020 - 2022

Research Associate
Shenzhen University, China

Education

Ph.D., Economics

2015 - 2020

University of Southampton, UK

Supervisors: Zacharias Maniadis & Michael Vlassopoulos

Examiners: Maksymilian Kwiek (University of Southampton) & Fabio Tufano (University of Nottingham)

M.sc., Economics, with distinction

2013 - 2014

University of Southampton, UK

B.A., Management

2009 - 2013

China University of Political science and Law, China

#### **Publications**

"Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept." *Journal of Behavioral and Experimental Economics*, 2021. [pdf] with Z. Maniadis and C. Sedikides

"Can Biased Polls Distort Electoral Results? Evidence From The Lab" European Journal of Political Economy, 2023. [pdf]

with A. Boukouras, W. Jennings and Z. Maniadis

# **Working Papers**

"Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory" [ pdf ]

"Childbearing Age and Gender Discrimination in Hiring Decisions: A Large-scale Field Experiment." (under review)

with K. Li, W. Si and Z. Xu

#### Awards & Grants

#### ESRC DTC +3 Research Studentship

2015 - 2018

ESRC DTC, University of Southampton

The Andrew Dumble Prize

2014

(awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton

Economics Postgraduate Performance Prize

2014

# **Teaching**

Guest Lecturer (An oTree Crashed Course)	2021
ECON6053: Experimental Economics, University of Southampton	
Teaching Assistant	2018, 2019
ON1009: Introduction to Economics For Non-Economists, University of Southampton	
Teaching Assistant (Lab sessions)	2017, 2019
ECON1014: Economics with Experiments, University of Southampton	
Teaching Assistant	2017
ECON2003: Microeconomics of Markets, University of Southampton	
Presentations	
SZU Public Policy and Experimental Economics Workshop	2021
Shenzhen University	
Fintech Research Center	2021
Zhejiang Lab	
The Center for Behavioural and Experimental Research	2019
Wuhan University	
South Coast Doctoral Training Partnership	2017
University of Southampton	
Economic Division	2016, 2017
University of Southampton	
Summer Schools & Masterclasses	
Tree-Based Models in Machine Learning	2023
by Pui Hang Wong; UNU-MERIT	
Experimetrics	2018
by Peter Moffatt; University of East Anglia	
Behavioural Game Theory	2017
by Pierpaolo Battigalli, Martin Dufwenberg & Amrish Patel; University of East Anglia	
Incorporating More Realistic Psychology into Economic Analysis	2017

# **Computer Programming**

Python, R, Stata, JavaScript, Matlab

by Matthew Rabin; Institute for Fiscal Studies

Experiments: Otree, Ztree

### References

Zacharias Maniadis
ERA Chair holder in SInnoPSis
Economics Department
University of Cyprus
zmania 01 @ucy.ac.cy

Michael Vlassopoulos
Professor in Economics
Economic Division
University of Southampton
M. Vlassopoulos@soton.ac.uk

Constantine Sedikides
Professor of Psychology
School of Psychology
University of Southampton
cs2@soton.ac.uk