Lunzheng Li

Contact Information

Address SInnoPSis and Economics Research

Centre.

University of Cyprus,

Cyprus

 $\begin{array}{c} \textit{E-Mail} \\ \textit{Website} \end{array}$

lunz3706@outlook.com

lunzhengli.site

Research Interests

Behavioural Economics, Experimental Economics, Economics of Science

Work Experience

Postdoctoral Fellow University of Cyprus, Cyprus

Research Associate

Shenzhen University, China

2022 - present

2020 - 2022

Education

Ph.D., Economics

University of Southampton, UK

Supervisors: Zacharias Maniadis & Michael Vlassopoulos

Examiners: Maksymilian Kwiek (University of Southampton) & Fabio Tufano (University of Nottingham)

M.sc., Economics, with distinction

University of Southampton, UK

B.A., Management

2013 - 2014 2009 - 2013

2015 - 2020

China University of Political science and Law, China

Publications

"Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept." *Journal of Behavioral and Experimental Economics*, forthcoming. [pdf] with Z. Maniadis and C. Sedikides

Working Papers

- "Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory" [pdf]
- "Can Biased Polls Distort Electoral Results? Evidence From The Lab" (under review) with A. Boukouras, W. Jennings and Z. Maniadis
- "Childbearing Age and Gender Discrimination in Hiring Decisions: A Large-scale Field Experiment." (under review)

with K. Li, W. Si and Z. Xu

Work in Progress

- "How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?" with A. Boukouras and Z. Maniadis
- "Mind the Nudge: an Experimental Approach to Changing Defaults under Rational Inattention." with H. Calvo Pardo and Z. Maniadis
- "Failures in Rational Cascades Formation."

Awards & Grants

University of Cyprus

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	SRC DTC +3 Research Studentship	
ESRC DTC, University of Southampton The Andrew Dumble Prize		2014
•	o has the best performance in examinate	ions at the MSc level) School of Social
Sciences, University of Southampton Economics Postgraduate Perform		2014
Economic Division, University of So		2027
Touching		
Teaching		
Guest Lecturer (An oTree Crast	•	2021
ECON6053: Experimental Economic Teaching Assistant	s, University of Southampton	2018, 2019
_	ics For Non-Economists, University of	
Teaching Assistant (Lab sessions	\mathbf{s})	2017, 2019
ECON1014: Economics with Experim	nents, University of Southampton	2017
Teaching Assistant ECON2003: Microeconomics of Markets, University of Southampton		2017
Deonzooo. Microcconomics of Main	cess, Chieversity of Bountamepton	
Presentations		
SZU Public Policy and Experim	nental Economics Workshop	2021
Shenzhen University		0001
Fintech Research Center Zhejiang Lab		2021
The Center for Behavioural and	Experimental Research	2019
Wuhan University		
South Coast Doctoral Training	Partnership	2017
University of Southampton Economic Division		2016, 2017
University of Southampton		2020, 2021
Summer Schools & Maste	erclasses	
Experimetrics		2018
by Peter Moffatt; University of East Anglia		22.17
Behavioural Game Theory by Pierpaolo Battiqalli, Martin Dufwenberg & Amrish Patel; University of East Anglia		Zast Analia
Incorporating More Realistic Psychology into Economic Analysis		ast Anghu 2017
by Matthew Rabin; Institute for Fisco		
Computer Programming		
Python, Stata, Matlab, JavaScr Experiments: Otree, Ztree	ipt	
References		
Zacharias Maniadis	Michael Vlassopoulos	Constantine Sedikides
ERA Chair holder in SInnoPSis	Professor in Economics	Professor of Psychology
Economics Department University of Currus	Economic Division University of Southamnton	School of Psychology

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