

# ZIJUN LUO

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## EMPLOYMENT

Sam Houston State University	
Assistant Professor, Department of Economics and International Business	2015 - current
Colgate University	
Visiting Assistant Professor, Department of Economics	2012 - 2015
Kansas State University	
Instructor/Graduate Teaching Assistant, Department of Economics	2009 - 2012

## EDUCATION

Ph.D., Economics, Kansas State University	2012
B.A., Economics, South China Normal University	2007

## FIELDS OF SPECIALIZATION

**PRIMARY:** International Trade, Economics of Peace and Conflict  
**SECONDARY:** Chinese Economy, Industrial Organization

## TEACHING

**SAM HOUSTON STATE UNIVERSITY:** Business Analysis, Intermediate Microeconomics, International Economics  
**COLGATE UNIVERSITY:** Introduction to Economics, Chinese Economy, Intermediate Microeconomics, Seminar in International Economics  
**KANSAS STATE UNIVERSITY:** Principles of Microeconomics, Principles of Macroeconomics, Intermediate Microeconomics, Managerial Economics

## RESEARCH

### *Publications*

“Endogenous Destruction in Conflict: Theory and Extensions,” *Economic Inquiry*, accepted for publication. (with Yang-Ming Chang)  
“The Timing of Third-Party Intervention in Social Conflict,” *Defence and Peace Economics*, forthcoming. (with Yang-Ming Chang and Yongjing Zhang)  
“Social Insurance with Chinese Characteristics: The Role of Communist Party in Private Firms,” *China Economic Review*, Vol.37, 40-51, 2016. (with Zhiqiang Dong and Xiahai Wei)  
“Tax Policies, Regional Trade Agreements, and FDI: A Welfare Analysis,” *Pacific Economic Review*, forthcoming. (with Charles Braymen and Yang-Ming Chang)  
“Choosing between Order-of-Entry Assumptions in Empirical Entry Models: Evidence from Competition between Burger King and McDonald’s Restaurant Outlets,” *Journal of Industrial Economics*, Vol.63, No.1, 129-151, 2015. (with Philip Gayle)

“Endogenous Division Rules as a Family Constitution: Strategic Altruistic Transfers and Sibling Competition,” *Journal of Population Economics*, Vol.28, No.1, 173-194, 2015. (with Yang-Ming Chang)

“War or Settlement: An Economic Analysis of Conflict with Endogenous and Increasing Destruction,” *Defence and Peace Economics*, Vol.24, No.1, 23-46, 2013. (with Yang-Ming Chang)

#### *Working papers*

“Gainers and Losers of Political Instability: Evidence from the Anti-Japanese Demonstration in China,” submitted. (with Yonghong Zhou)

“A Theory of Rivalry with Endogenous Strength.” (with Xin Xie)

#### *Works in progress*

“When Airpocalypse Met Blockbusters: The Impact of Air Pollution on Box Office.” (with Xiaobo He and Junjie Zhang)

“Third-Party Intervention with Endogenous Destruction: Peacekeeping, Active Combat, or Subsidy.”

### CONFERENCE/WORKSHOP PRESENTATIONS

2016 Chinese Economists Society North America Conference, Sacramento, CA (scheduled)	Apr., 2016
10th Defence and Security Economics Workshop, Carleton University, Canada	Nov., 2015
4th Annual AERE Summer Conference, San Diego, CA	June, 2015
2015 Chinese Economists Society North America Conference, University of Michigan	Mar., 2015
Workshop on Strategic Aspects of Terrorism, Security, and Espionage, Stony Brook University	July, 2014
12th Annual International Industrial Organization Conference, Northwestern University	Apr., 2014
2014 AEA/ASSA Annual Meeting, Philadelphia, PA	Jan., 2014
2013 Asian Meeting of the Econometric Society, National University of Singapore, Singapore	Aug., 2013
47th Annual Conference of the Canadian Economic Association, HEC Montréal, Canada	May, 2013
Midwest International Trade Conference, Indiana University	May, 2012
Midwest Economic Theory Conference, Indiana University	May, 2012
10th Annual International Industrial Organization Conference, George Mason University	Mar., 2012
80th Annual Meeting of Southern Economic Association, Atlanta, GA	Nov., 2010
4th Annual Economics Graduate Student Conference, Washington University in St. Louis	Oct., 2009
9th Annual Missouri Economics Conference, University of Missouri	Mar., 2009

### SEMINARS

Georg-August-Universität Göttingen (University of Göttingen), Göttingen, Germany	Nov., 2014
Department of Economics, Harvard University, Cambridge, MA	Feb., 2014

### DEPARTMENT, COLLEGE, AND UNIVERSITY SERVICES

Homecoming/Tailgate Committee, College of Business Administration	2015 - current
Major Assessment Team, International Business	2015 - current

### REFEREEING ACTIVITIES

Defence and Peace Economics, Eastern Economic Journal, Economic Modelling, Journal of Integrative Agriculture

### COMPUTER SKILLS

Stata, Matlab, L<sup>A</sup>T<sub>E</sub>X