Team Serotonin



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Interviews + Insights

- Topic: Sleep/Mental Health/Stress
- Conducted interviews to narrow down the problem
- Insights:
 - Sleep, stress, and mental health are all interconnected
 - Tang process long and complicated for students
 - Everyone has a different way of coping with stress

Problem Statement

270

Therapists to sift through in Tang's current list

1

of Tang workers assisting with long-term personalized care

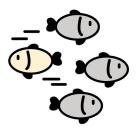
For Berkeley students, **the process** of finding long term **mental health care** outside of Tang is **ineffective**, **long**, **and impersonal**.

Insights

 Students seek help from their communities because they want to speak with someone they're comfortable with and who will relate to their struggle.



2. Students don't want to match with a random therapist because they feel that **their problems are unique**.



3. Students who feel Tang offers insufficient support are discouraged from finding an outside therapist by the long and complicated process.



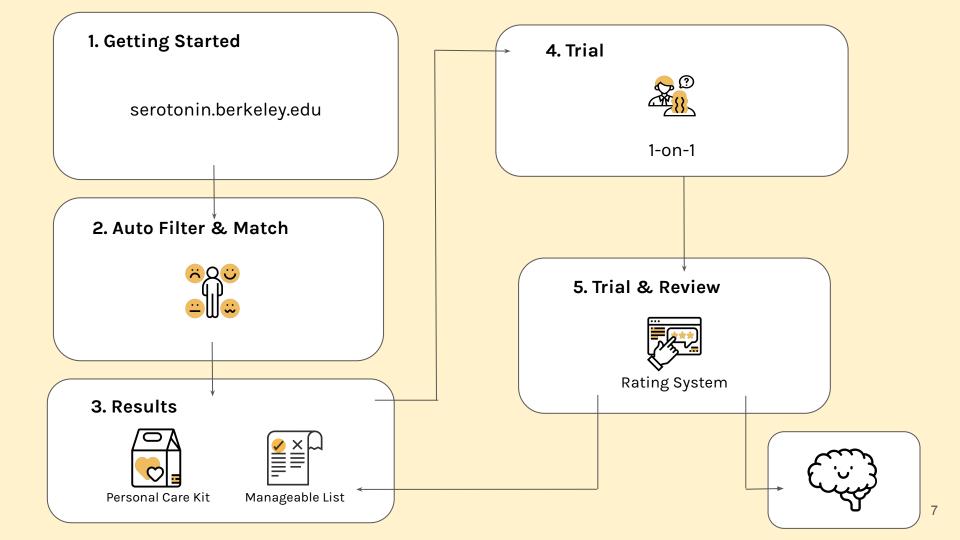
HMW's

How might we help students feel like they are getting **personalized care?**

Solution

serotonin

Our mission is to help students feel like they're getting personalized care, so we redesigned the process of seeking long-term care through the university healthcare system.





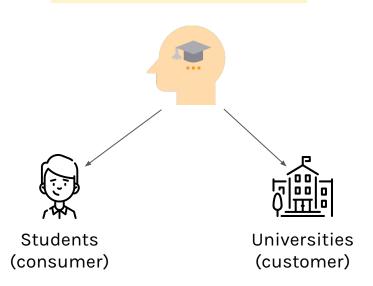
Prototype of the Personal Care Kit

Feedback

- User Tests
 - Personalized Care Kit was a favorite
 - Physical reminder
 - Catered to your interests and needs
 - O Time frame:
 - Could take between 1 week to 3 months depending on # of trials
 - Automation to be more efficient and limit self initiation steps
- Talked to a Tang employee
 - Legally can only do 15 min over the phone for free

Business Model Canvas

Customer Segments



Value Proposition



Save time through efficient matching



Students receive sustained long-term help & personalized care

Business Model Canvas

Nonprofit Business Model



Partnering with universities and local therapists

Revenue Streams







Subsidies





Sponsorships

Q&A