

AFCP Research needs you to bring your brilliant topics and ideas with us

## AFCP Research

Manage knowledge, Create insights.

1

### Career development

- Career trainings
- Legal process
- Career statistics

### Examples

- Training on ppt/excel
- How to deliver a public speech?
- Guide on “changment de statu”
- Guide on dimissionnement
- Statistics of first job salary
- Etc.

2

### Industry & business

- Industry & business insights focusing on China & France

### Example

- French cars in China
- Chinese luxury brands
- Sino-Franco start-ups
- French wines and Chinese consumer
- Etc.

3

### Cultural & Sociology

- Chinese cultural in France
- Identity of immigrants
- Français in China

### Example

- Chinese population in France
- Cross-cultrual families
- House renting in France among Chinese population
- Chinese tea & tea houses in France
- Etc.

To join us,  
please contact:

Research.afcp@gmail.com

or

廉和 (LIAN He)

He.lian.afcp@gmail.com

- AFCP Research is a branch of AFCP
- Mr. Lian is a bureau member of AFCP, leading AFCP Research
- Mr. Lian works as a strategy & management consultant for Oliver Wyman in Paris

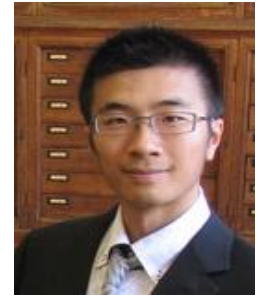
# AFCP Research: We need you!

|                | <b>Jobs &amp; Functions</b>  | <b>Requirement</b>  | <b>Time<br/>demanding</b> | <b>Number</b> |
|----------------|--|---|---------------------------|---------------|
| <b>Members</b> | <ul style="list-style-type: none"><li>• Select topics</li><li>• Conduct research (survey / reports / interview, etc.)</li><li>• Organize presentations / trainings</li></ul> | <ul style="list-style-type: none"><li>• Motivation</li><li>• Time</li><li>• Knowledge/ contacts preferred</li></ul> | 1-2 hour / week           | 3-4           |
| <b>Experts</b> | <ul style="list-style-type: none"><li>• Bring expertise on certain topics</li><li>• Participate in interviews</li><li>• Provide contacts to other experts</li></ul>          | <ul style="list-style-type: none"><li>• Expertise</li><li>• Knowledge</li><li>• Contact</li></ul>                   | NA                        | NA            |

Please send your CV and interested topics to  
[research.afcp@gmail.com](mailto:research.afcp@gmail.com)  
(Please specify your application for “member” or for “expert”)

# Appendix: CV of 廉和 LIAN He

## Fonder of AFCP research & Consultant of Oliver Wyman



He.lian.afcp@gmail.com

- He LIAN is a consultant from Oliver Wyman, with experiences in transportation (automotive, train, airline), energy (nuclear, oil & gas), luxury and retailing industries.
- Mr. LIAN has worked in Europe, China and Middle-East.
- Mr. LIAN leads AFCP research

### Biography

- |             |   |
|-------------|---|
| – 2012-Now  | Consultant at Oliver Wyman (Paris Office) |
| – 2011      | Intern at Total E&P                       |
| – 2009-2011 | Ingénier student of Mines ParisTech       |
| – 2005-2009 | Bachelor of Physics of Peking University  |
| – 2011-now  | Bureau member of AFCP                     |



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