Joshua D. Lutz

✉ lutz_143@yahoo.com   📍 Stone Ridge, VA   in www.linkedin.com/joshlutz

Skilled in data analysis, government contracts, and finance, I utilize my passion for critical thinking to progress business efficiency. As a graduate of the Lockheed Martin Finance Leadership Development Program (FLDP), I have the experience to develop quickly and communicate results at all levels.

Work Experience (DoD Security Clearance: Top Secret)

■ Lockheed Martin Corporation
Recipient of Various Formal Recognitions Including 6 Monetary Awards

Independent Cost Evaluation Staff Analyst, Washington D.C.   **March 2021 to Present**
Expanded analytical thinking with an emphasis on statistical theory and regression analysis
- Developed, coded, and tested a program to analyze inputs to determine proposal delegation derived from dynamic algorithms
- Utilized data modeling and regression to inform a confidence factor on program cost and performance

Senior Program Finance Analyst, Washington D.C.   **July 2019 to March 2021**
Cultivated a thorough knowledge of earned value and the efficient allocation of resources necessary for successful program performance
- Incorporated linear regression techniques in calculating outlooks and long range plans for increased forecasting accuracy
- Introduced automated tools, processes, and checkpoints to ensure accuracy and compliance, saving hourly and direct costs

Corporate Contracts, Bethesda, MD (FLDP 3rd Rotation, Transitioned to Support Full Time upon Graduation)   **January 2017 to July 2019**
Heightened sense of business acumen through managing contractual risk and formulating data analytics for Program Assessment & Evaluation
- Engaged in multiple levels of the Corporation's business pursuits, reviews, and approvals maximizing return on invested capital
- Developed, coded, and tested an Access-SQL database regarding independent cost metrics and presented the resulting analytics to the CFO and the Corporation's leadership team
- Coordinated with DCMA Directors and executive leadership relating to several program health metrics and strategic priorities

Government Finance, Lakeland, FL (FLDP 2nd Rotation)   **January 2016 to January 2017**
Fostered a deeper understanding of the allocation of costs as it relates to the disclosure statement and government regulations
- Performed in-depth analysis in support of government negotiations regarding unallowable premiums and Incurred Cost Claims
- Designated by leadership to partake in a tiger team to analyze and rectify post-implementation issues with Concur

Accounts Receivable Management, Columbus, OH (Accountant & FLDP 1st Rotation)   **September 2012 to January 2016**
Developed business acumen by using financial analytical skills to identify process inefficiencies and form procedures to improve upon them
- Held positions of increasing rank by accurately forecasting, monitoring and reconciling receivables for the company's largest business unit while meeting with the USG customer to turn ~$1B worth of receivables into cash monthly
- Coded automated checkpoints to identify discrepancies between databases and source systems to relieve current resources
- Identified and implemented a pilot invoicing program that led to quicker payment times by the USG; ultimately being rolled out across the corporation for simplified billing, accounting, and collecting procedures

■ Search2Close Title Company
Business Partner, Marketing Coordinator, Columbus, OH   **May 2010 to August 2012**
- Responsible for multiple in-state and out-of-state sales territories; producing over $250,000 worth of revenue

Additional Leadership Experience

Finance Leadership Development Program (FLDP)   **January 2015 to December 2017**
- Created Full Spectrum Leadership Workshops that are utilized to teach and foster a leadership culture within the organization
- Developed and presented leadership training focused on assessing and conquering the five dysfunctional dynamics of a team

Quest4Leadership Training by The Partnership for Excellence   **February 2014 to May 2014**
- Completed leadership coursework developed and taught by CEO and former Automobile Executive Margot Hoffman, PhD

Education

Ohio University, Athens, OH   **August 2018 to August 2020**
- Masters in Business Administration: Business Analytics, GPA: 4.0

The Ohio State University, Fisher College of Business, Columbus, OH   **September 2007 to August 2011**
- Dual Major in Bachelor of Science in Business Administration: Finance and International Business
- Delta Sigma Pi Professional Business Fraternity

Hobbies, Interests, & Involvement

- Proficient in Excel, Excel's Power Query, VBA, and Microsoft Office
- Skilled in Data Analytics and Data Management including Python, SQL, Tableau, Alteryx, R, and Microsoft Access
- Adept in HTML, CSS, JavaScript, MySQL, and PHP
- Involved in local food drive charity and volunteer initiative MENU (Mission: Engage. Nourish. Unite.)