# Chensheng Xu

A passionate self-starter with strong critical thinking and problem-solving skills. Started online business during university out of passion, and continued the entrepreneurship into a full-time business after graduation. Began the journey of learning web-development out of interests and curiosity last year, where a full-stack MERN Facebook-clone website was the most recent project. Eager to learn and adapt to web development industry where amazing services are designed, programmed and provided for everyone.

# Experience

Online Business Owner 2018 – present

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- Founded online business, crafting and selling high-end bespoke leather products for individual clients around the world.
- Created web shop based on Square online services. Utilized online seller platforms like Etsy and Instagram Shop to list products, promote shop, and managed marketing campaigns.
- Coordinated with individual clients to create unique designs for products, meeting clients' requirements. Provided explanations and guidance throughout the ordering process.
- Established and maintained great relationships with clients to bring recurring orders from previous trusted clients. Supported clients with after-services and resolved issues upon completing orders.
- Managed the timelines of individual custom-orders with waitlists of several months, coordinated time frames of global sourcings of materials for specific orders.
- Collaborated with fellow professional leather craftsmen locally and globally, established good relationships and shared industry knowledge and improved techniques to existing and new members of the community.
- Analyzed sales and marketing data from selling platforms, adapting to style trends, highlighting and perfecting core products, adjusting prices meeting changing demands.

## Full Stack Web Development

2022 – present

The Odin Project 🔗

- Self-taught full-stack web development, currently making MERN projects from ideas.
- Utilized API-first design for creating and deploying full-stack projects independently with various frameworks and continued learning new skills.

# **Projects**

#### Odinbook &

Full-stack Facebook-clone Website

- A Facebook-clone website project using MERN (MongoDB, Express, React, Node.js) stack with Next.js.
- Developed RESTful API with Test Driven Design(jest & supertest) allowing CRUD actions from API endpoints.
- Implemented authentication with NextAuth and Passport.js for credential sign-up/log-in, Facebook log-in and JWT.
- Designed front-end with Next.js and Bootstrap where responsive design was prioritized.

## Blog ⊘

Full-stack Blog Project with REST-API, Client and CMS

- Followed API-first design to develop a RESTful API for blog CRUD actions.
- Developed front-end with Next.js and CMS with authentication.

## **Technical Skills**

JavaScript/TypeScript | React.js | Next.js | HTML/CSS | Bootstrap | Tailwind | Express | Node.js | Jest MongoDB | JWT | Firebase | Python | Git | GitHub | Webpack

### Education

University of Toronto 2015 – 2019