Mr. Heng Khemara and Mdm. Heng Sok Leang **Financial Statement**

Description	Income Statement		
Description	2014	2015	2016
Revenues	12-months	12-months	11-months
Construction Materail			
COGS	1,000,151.80	1,052,791.37	1,015,851.32
Gross Profit	823,424.98	865,394.50	832,998.08
GIOSS FIOR	176,726.82	187,396.86	182,853.24
Operating Expenses			
Workers' Salary			
Utilities	8,928.70	9,300.73	8,974.39
Transportation	5,043.11	5,308.53	5,176.76
Other expeneses	17,071.10	18,555.54	18,488.31
Total expense	41,202.98	42,919.77	41,413.81
EBIT	72,245.88	76,084.57	74,053.27
Average monthly EBIT	104,480.94	111,312.29	108,799.97
	8,706.75	9,276.02	9,890.91
Average monthly rental (Serviced Apartment)			2,300.00
Total avergae monthly income	8,706.75	9,276.02	12,190.91

Prepared By: 6 MLP 62 EM



Mr. Heng Khemara and Mdm. Heng Sok Leang **Financial Statement**

	Income Projection		
Description	2017	2018	2019 12-months
	12-months	12-months	
Revenues			
Construction Materail	1,163,611.51	1,221,792.09	1,282,881.69
COGS	954,161.44	1,001,869.51	1,051,962.99
Gross Profit	209,450.07	219,922.58	230,918.70
Operating Expenses			
Workers' Salary	10,279.76	10,793.74	11,333.43
Utilities	5,873.27	6,108.20	6,352.53
Transportation	21,177.52	22,236.39	23,348.21
Other expeneses	47,437.64	49,809.52	52,299.99
Total expense	84,768.18	88,947.86	93,334.17
EBIT	124,681.89	130,974.72	137,584.54
Average monthly EBIT	10,390.16	10,914.56	11,465.38
Average monthly rental (Serviced Apartment)	2,550.00	2,550.00	2,550.00
Total avergae monthly income	12,940.16	13,464.56	14,015.38

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Mr. Heng Khemara and Mdm. Heng Sok Leang Summary of sale invoice (Constrution Materail)

y/Month	Sep-16	Oct-16	Nov-16
1	8,291.00	4,789.00	5,403.55
2	3,476.70	5,489.00	5,260.00
3	3,977.60	4,680.50	2,787.90
4	3,826.00	1,861.00	2,957.20
5	3,968.65	1,981.20	1,734.10
6	2,463.80	6,930.00	1,589.60
7	5,526.40	1,019.00	2,295.00
8	1,519.00	632.00	3,283.40
9	3,348.25	284.00	2,127.30
10	4,891.15	359.00	2,967.80
11	1,154.00	5,079.00	5,686.80
12	3,584.40	1,407.00	1,820.00
13	3,021.30	2,959.80	5,268.00
14	2,375.40	1,201.50	3,250.00
15	3,434.40	2,493.00	2,505.00
16	3,193.70	4,404.50	4,798.00
17	1,952.90	4,088.18	2,369.12
18	1,618.00	1,936.30	2,580.10
19	3,290.60	2,696.00	3,410.89
20	4,008.00	8,272.95	3,967.50
21	2,844.20	2,614.25	4,720.80
22	3,322.00	1,624.10	1,863.40
23	2,666.60	1,146.50	2,643.30
24	2,220.60	3,000.20	1,903.40
25	935.50	2,534.70	2,360.00
26	1,522.00	2,358.40	3,740.88
27	672.15	3,644.60	1,120.65
28	8,853.00	4,832.05	4,780.55
29	895.50	790.00	1,300.22
30	850.72	1,679.50	1,780.00
31		1,951.50	
Total	93,703.52	88,738.73	92,274.46
		Average	91,572.24