RHB INDOCHINA BANK LIMITED Branch: CMO Property Site Visit Report

Borrower (s)	Mr. Kiv Sokunthea and Md	m. Leum Srey March		
Property Type	2 parcels of land accommo	odating with a single 2-storey h	ouse	
Land Area	528sqm	Built-up Area	72sqm (Approximate)	
Property Address	Phum Chres, Sangkat Phno	om Penh Thmey, Khan Sen Sok	, Phnom Penh.	
Site Inspected by	Sok Ratanak	Visiting Date	27-07-2017	

1	Recent photograph(s) of the proper	ty enclosed		[√] Yes	[] No
2	An internal inspection of the proper	ty has been done		[√] Yes	[] No
3	The property is found to be in good If No, please state: N/A	state of repair		[√] Yes	[] No
4	Method of valuation	[√] Direct Comparis [] Others:	son:		
5	Cross check	[√] Verbal Indicatio [] Valuation Repor			
6	Factors that may affect demand/ma		:		
	State of Repair		[] Poor	[] Fair	[√]Good
	Occupancy rate of neighboring property		[] Poor	[] Fair	[√]Good
	Demand for sale/rent		[] Poor	[] Fair	[√] Good
	Incidence of crime on vicinity		[√] Low	[] Average	[] High
	Proper access road to the property		[√] Yes	[] No	
	Is location of the property flood prone		[] Yes	[√]No	
	Are there any fire hazard nearby		[] Yes	[√]No	
	Undesirable factors (e.g. cemetery, vices	, etc)	[] Yes	[√]No	
	Other (please state)		[] Yes	[√]No	
7	Encumbrances		[] Yes	[√]No	
	Bank Name : N/A Facility :		Loan Amount Security Coverage	*	
8	Existing Insurance [] Yes			ſ 1No	
9	Brief description of surrounding neights a subject property is considered as a hard-mey, Khan Sen Sok, Phnom Penh City.	nigh marketability and eas	t any adverse obser sy to access where loc	vation: rated Borey New World,	Sangkat Phnom Penh
10	nronerty	USD222K N/A			
11	Reasons for valuation by Branch/Ba [√] Value can be determined [] Request by customer [] Other (please elaborate):	nk			

Inspected / Prepared by:	Concurrence by:
adorere	
Sok Ratanak	Chiv Hak
Assistant Manager	Senior Manager
Date: 27-07-17	Date: 27-07-17

Contact/Call Report

Date / Time	:	27-07-2017	10:00 am
Borrower (s)	:	Mr. Kiv Sokuntha and Mdm. Leum Srey March	
Guarantor (s)	:	N/A	
Business Name	:	Employee at Cambodian Distribution System (C	DS)
Type of Business	:	Director Help Desk and Training (Mr. Kiv Sokun Director Finance and Admin (Mdm. Leum Srey I	
Business Address	:	Online Building, #60, Monivong Blvd., 3rd floor Spenh.	Sangkat SrasChork, Khan Daun Penh, Phnom
Tel No	:	Mr. Sok Lay (Tel: 086 211 777) Mdm. Un Serey Vuth (Tel: 016 955 551)	
New / Existing Facilities	:	New 10-Year HL: USD150K	O/S: N/A
Visiting Officer	:	Mr. Sok Ratanak and Ms. Lav Meng Houy	
Observation/ Notes		used to be our loan customer 2014 and fully so loan was approval HL of USD150K located in Sthe applicants. Purpose of loan Presently they requests new HL with us to parent of the period of the period of the period of the period of the purchased house located in Phum Chres, Phnom Penh with verbal disclosed price of Upurchase payment will be made after loan approxist to be transfer ownership to the applicants' nate. Employment Applicants are employed with Cambodian Districts.	Srey March are related as husband and wife. They ettled loan after a couple year later. Noted that, the siem Reap City. But it was sold out as confirmed by art finance on purchased house located in Phnomes Sangkat Phnom Penh Thmey, Khan Russey Keo, SD300K. A formal SPA and differential sum on oval and submitted upon the loan disbursement. It me and to be charged with RHBIBL.
Conclusion	:	- The borrowers have stable and comfortable sa	lary to secure the loan installment.

Inspected/ Prepared by,

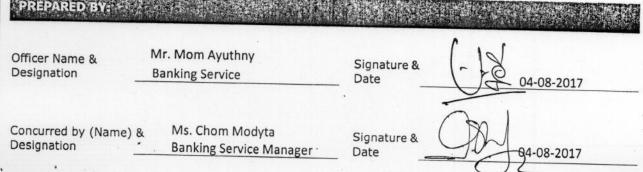
Sok Ratanak Assistant Manager Reviewed by,

Chiv Hak Senior Manager

KYC FORM - CREDIT FACILITIES

PART A
This part is to be completed by the Front Office (e.g. Sale

(F	leas	e indicate N/A to questions that are not applicable. However, tho	se marked with * are mandatory)
	CUS	STOMER PROFILE:	
* *	1. 2. 3. 4. 5. 6. 7.	Name Contact Number Fixed Line Mobile Correspondence / Business Address Post Code Country of Origin Is Customer a Politically Exposed Person (PEP)? (For Non-Resident Only) Occupation Description / Nature of Business Business Type:	: Mdm, Leum Srey March : 012/016 442 146 : N/A : Cambodia : No : Director Finance and Admin : Corporation Partnership Sole Proprietorship V Others (please specify)
*	11.	Business Registration No & Registration Date Employer's Name Employer's Address Monthly Income / Combined Income (USD) (For Individual Only) If low margin of advance, is the differential sum identified to be from legal source? (Please tick the appropriate column) Note: Low MOA is MOA below 80%. If answer is NO, do not expected number of transaction in Savings And/ or Current Account (both facility/ non Facility) in a month (Please tick the appropriate column) Expected total Debit and Credit in a month Is customer activity relatively low cash Intensive. (For Business Entity Only)	Employement N/A Cambodian Distribution System (CDS) Online Building, #60, Monivong Blvd., 3rd floor Sangkat SrasCh 3,943.75 V Yes No (please specify) No (please specify) Total Credit LOW MEDIUM (No. of cash Trnx < 50 or Trnx < 50 and Trnx > 50 Total aggregate <usd100k) (no.="" a="" cash="" credit="" high="" n="" of="" total="" trnx=""> 50 Total aggregate and total aggregate VUSD100K) System (CDS) No (please specify)</usd100k)>
	17.	Expected total Turnover in a month (For Business entity only) Existing or New Account (Please tick the appropriate column) Account Type	: V Existing A/C No: 2010002000039079 New : V Savings Current Others (please specify)
k :	19.	Was there verification that the collateral is Not ill gotten?	: V Yes No
PF	ΪĘΡ	ARED BY:	



KYC FORM - CREDIT FACILITIES

<u>PART B</u>
This part is to be completed by the Back Office Procuring Team (Please indicate N/A to questions that are not applicable)

RIS	SCORING:		
	signing the score, kindly use 1 Yes 2 No f score is 2 please specify the reason in remark column	or N/	A Not Applicable
RISH	(SCORING:		
No.	Question	Score	Remark
	II Categories		
1.	Is customer (Individual/ Business) a resident? Has the purpose of the credit application/account opening been clearly	1	
	identified?	1	
3.	Is the occupation/business classified as low risk? (Please refer – Risk category High Risk Business)	1	
4.	Is the source of income & repayment identifiable and is from their occupation/business (not illegal business)?	1	
5.	If there is a guarantor, is the guarantor's background checked for AML purposed and PEP?	N/A	
6.	What type of collateral offered? (Please use the score below)		
	1 Land/ Building 2 Other (please specify) 3 Fixed Deposit/ Cash Margin	1	
7.	Was there verification that the collateral is not ill gotten?	1	
8.	Are you comfortable with the individual customer/business integrity and reputation?	1	
For Co	prporation/ Commercial Only		
9.	Is the director/shareholders background checked for AML purpose and PEP?	N/A	
10.	Is the director/shareholders known not to be involved in any illegal/ immoral activities?	N/A	
11.	Is the customer's activity relatively low cash intensive?	N/A	
	Total Score		A ARTHUR HURSTON
CONC	CLUSION:		
	tegory: 7 Scoring provide the scoring and tick the appropriate column)	LOW	
· Risk	Score (For Consumer): LOW HIGH 6 to 8 LOW	9 and above	HIGH
· Risk	Score (For Corporate & Commercial): 9 to 14 LOW	.5 and above	нісн
s the ci	ustomer's expected transaction profile in line with customer profile/source of fun-	-	100000000
	X Yes No		
PREP	ARED BY:		
Officer Designa	Name & Mr. Sok Ratanak Signature & Date	Saran	04-08-2017
Concur	red by (Name) & Mr. Chiv Hak Signature & Date	am	04-08-2017

KYC FORM - CREDIT FACILITIES

PART A
This part is to be completed by the Front Office (e.g. Sales Personnel)

(F	lease	indicate N/A to quest	ions that are not applicable. However, the	ose ma	arked with * are man	datory)		
	cus	TOMER PROFIL	E :					
*	1. 2.	Name Contact Numbe Fixed Line Mobile	е	:	Mr. Kiv Sokunthea			
*	3. 4. 5.	Post Code Country of Orig	e / Business Address in Politically Exposed Person	:	N/A It is to be			
*	6.	(PEP)? (For Non-I		:	No Director Help Dest a	nd Training		
	7.	Business Type		:	Corporation Sole Proprietorsh	ip [Partnership V Others (plea	-
		Employer's Nan Employer's Add	ress e / Combined Income (USD)		N/A Cambodian Distributi Online Building, #60, 3,277.08	on System Monivong	(CDS)	
	12.	If low margin of sum identified to (Please tick the appli	advance, is the differential o be from legal source?	:	Yes .		No (please s	pecify)
*	13.	And/ or Current	er of transaction in Savings Account (both facility/ non onth (Please tick the appropriate column)	:	EMERITARY ASSESSED.	1 to 50	51 to 100	Over 100
*	14.	Expected total [Debit and Credit in a month	:	N/A Total	Debit III		Total Credit
			ivity relatively low cash		LOW No. of cash Trnx < 50 or Total aggregate <usd100k)< td=""><td>(No. Trnx Total</td><td>22/22/2009</td><td>HIGH (No. of cash Trnx > 50 and total aggregate</td></usd100k)<>	(No. Trnx Total	22/22/2009	HIGH (No. of cash Trnx > 50 and total aggregate
	16.	Expected total T	furnover in a month	:	N/A			>USD100K)
		Existing or New (Please tick the appr	Account	:	Existing A/C No:	20100	002000039079	New
	18.	Account Type			y Savings Fixed Deposit	Other	ent rs (please speci	fy)
*	19.	Was there verification Not ill gotten?	cation that the collateral is	: [Yes	No		
	REP	ARED BY:						
		Name &	Mr. Mom Ayuthny Banking Service		Signature &	1	04-08-2	017
		red by (Name) &	Ms. Chom Modyta Banking Service Manager		Signature &	Ph	04-08-20	017

KYC FORM - CREDIT FACILIT	IES

PART B

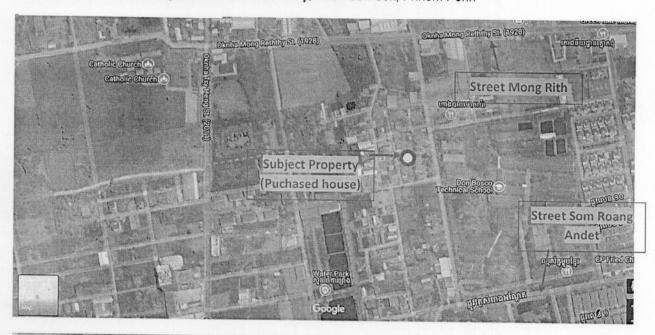
Please	oart is to be completed by the Back Office Procuring Team indicate N/A to questions that are not applicable)		
RIS	K SCORING:		
n as: ote: i	signing the score, kindly use 1 Yes 2 f score is 2 please specify the reason in remark column	No or N	/A Not Applicable
RISK	SCORING:		
lo.	Question	Score	Remark
or A	Il Categories Is customer (Individual/ Business) a resident?		
2.	Has the purpose of the credit application/account opening been clearly identified?	1	
3.	Is the occupation/business classified as low risk?		
4.	(Please refer - Risk category High Risk Business) Is the source of income & repayment identifiable and is from their occup	pation/	
5.	business (not illegal business)? If there is a guarantor, is the guarantor's background checked for AML purposed and PEP?	N/A	
6.	What type of collateral offered? (Please use the score below) Land/ Other (please specify) Fixed Depos		
	Building Cash Margin		
7.	Was there verification that the collateral is not ill gotten?	1	
8.	Are you comfortable with the individual customer/business integrity and reputation?	1	
or Co	prporation/ Commercial Only		
9.	Is the director/shareholders background checked for AML purpose and P		
10.	Is the director/shareholders known <u>not</u> to be involved in any illegal/ impactivities?	moral N/A	
11.	Is the customer's activity relatively low cash intensive?	N/A	
	Total Score		
ONC	CLUSION:		
	itegory: 7 Scoring and tick the appropriate column)	ng LOW	
Risk	Score (For Consumer): LOW HIGH 6 to 8 LOW	9 and above	HIGH
Risk	Score (For Corporate & Commercial): 9 to 14 LOW	15 and above	HIGH
he cu	ustomer's expected transaction profile in line with customer profile/source tick the appropriate column)	e of fund/source of we	alth details obtained
[X Yes No		
REP	ARED BY:		
	Name & Mr. Sok Ratanak Signature & ation Assistant Manager Date	Downer Coll W	04-08-2017
ncurr	red by (Name) & Mr. Chiv Hak Signature & Senoir Manager Date	MILLO	04-08-2017

RHB Indochina Bank Limited

Site Visit was conducted by Mr. Sok Ratanak, Ms. Lav Meng Houy Dated on 27-Jul-2017

Map: Collateral (The purchased house)

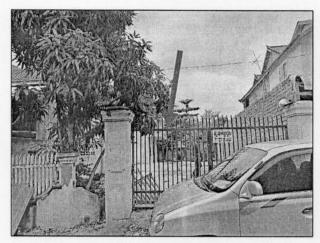
Address: Phum Chres, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh

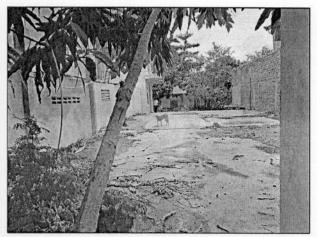




RHB Indochina Bank Limited

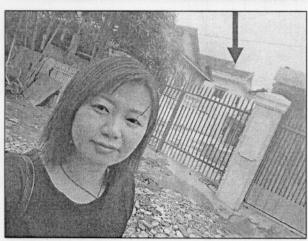
Photo: Collateral (The purchased house) Address: Phum Chres, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh

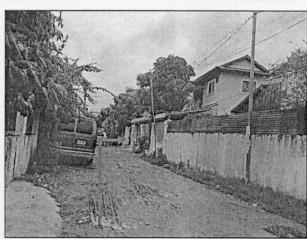


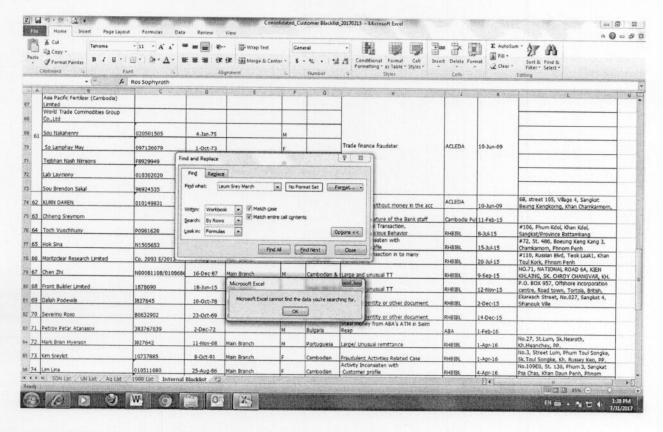


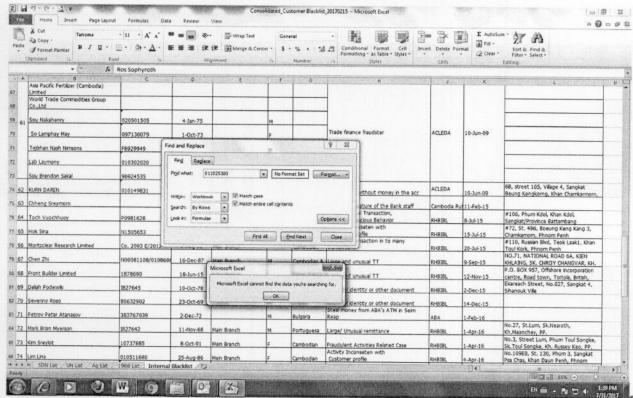


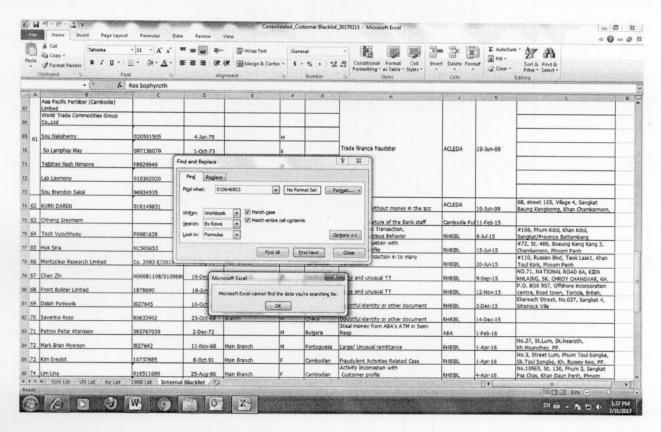


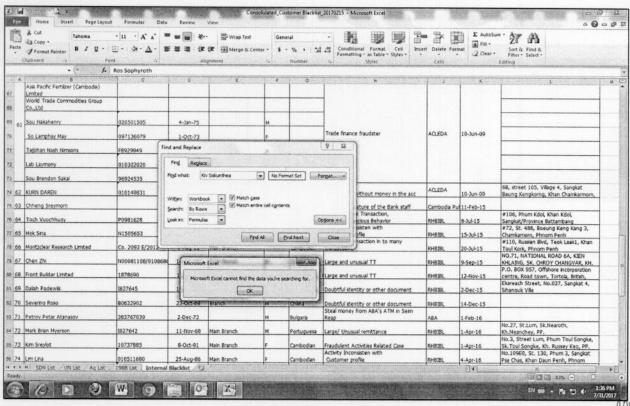












RHB INDOCHINA BANK LIMITED

27-07-2017 Date Credit Risk Rating Sheet for Individuals CMO Branch Mr. Kiv Sokunthea and Mdm. Leum Srey March Borrower(s) **Total Score** Weight Score (A) **Borrower Credit Rating** (AXB) (B) (total annual income) More than More than Below 1.1 **Debt Service Ratio** USD50K USD50K USD50K USD50K (Total Monthly Gross Income / Total Debt Servicing) = 2.02 times 250 200 50 5 4 5 and above 200 150 4 3 4 to less than 5 150 100 3 2 3 to less than 4 100 50 2 1 Below 3 50 50 1 1 No document Weight **Total Score** Score (CXD) (D) (C) Years of good conduct of borrowing with RHBIBL 1.2 30 3 10 Above 2 years 20 2 1 year to less than 2 years 10 1 6 months to less than 1 year 0 0 No borrowing -30 -3 Unsatisfactory conduct Net worth (Total Assets - Total Liabilities) 1.3 40 10 4 Above USD300K 30 3 Above USD100K to USD300K 20 2 Above USD50K to USD100K 10 1 USD50K and below 0 Unsubstantiated net worth 1.4 Age - Years 40 10 4 Above 35 to 55 30 3 Above 30 to 35 20 2 Above 25 to 30 / above 55 to 65* 10 1 Above 18 to 25 0 0 Below 18 / above 65 * Note: Government servants retire at the age of 65 **Financial Statements** 1.5 40 4 10 Audited by qualified professional 20 2 Unaudited 0 0 Unsubstantiated / No documents 200 (Y) **Total Borrower Credit Rating Score**

Secu	rity Rating	Score (E)	Weight (F)	Total Score (E X F)
2.1	Security Coverage (Margin of Advance)			(EXI)
	Less than 40%	4	30	120
	40% to less than 50%	3	30	90
	50% to less than 60%	2		60
	60% to less than 70%	1		
	Above 70%	0		30 0
2.2	Type of Security			
	Fixed Deposit / Bank Guarantee	5	20	100
	Shophouses / Factories / Industrial Buildings / Residential Houses	4	20	80
	All Types of Vacant Development Land	2		40
	All Types of Cultivated / Vacant Agricultural Land	1		20
	Debenture / Guarantor / Clean	0		0
2.3	Penalty Factors			
	In the case of property:-			
	Within flooding vicinity			-40
	Mortgage/ownership of property could be subject to legal dispute			-40
	(eg: owner of the property is the beneficiary of the deceased is stated in the title deed)			-40
		Total Security	Rating Score	110 (Z)

3.0 Overall Credit Risk Rating Score	
Annual Income below USD50,000	(X + Y) X 100 = % 570
Annual Income above USD50,000	(200 + 110) X 100 = 50% 620

CREDIT SCORING CLASSIFICATION CRITERIA

No.	Credit Scoring	Credit Risk Grade	
1	80% and above	1 = Excellent	
2	70% to 79%	2 = Strong	
3	60% to 69%	3 = Adequate	
4	50% to 59%	4 = Minimum / Pass with condition	
5	40% to 49%	5 = Watch list	
6	Below 40%	6 = Unacceptable	-
7	Special Mention	7 = Special Mention*	-
8	Sub-standard	8 = Sub-standard*	
9	Doubtful	9 = Doubtful*	
10	Bad / Loss	10 = Bad / Loss*	

^{*} Classifications of Special Mention, Sub-standard, Doubtful and Bad/Loss is subject to the criteria as per NBC's Prakas on loan classification.

