

VALUATION OF

A parcel of land accommodating a double-storey detached house with an attic roof



No. 143, Preah Trasak Phaem Street (Street 63) corner Preah Ang Phanavong Street (Street 240), Village of 8, Commune of Chaktomuk,
District of Daun Penh, Capital City of Phnom Penh,
Kingdom of Cambodia.

Under legal interest of Chan Sarun

Prepared for
Phillip Bank Plc
(Mao Tse Toung Branch)

Date: 21 June 2017

Ref: V17-678 (A)

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Valuation Certificate

Ref: V17-678 (A)

Purpose of valuation: 14 June 2017 Purpose of valuation: Financing Name of owner(s): Chan Sarun.

Prepared for: Phillip Bank Plc (Mao Tse Toung Branch)

Valuation of a parcel of land accommodating a double-storey detached house with an attic roof held under Certificate of Real Estate Ownership No. 12020708-0034, Lot No. 34, Village of 8, Commune of Chaktomuk, District of Daun Penh, Capital City of Phnom Penh, Kingdom of Cambodia.

Market Value

USD2,489,000 (Two millions four hundred and eighty nine thousand US dollars).

Breakdown Market Values:

Subject Property	Area (sq.m)	USD/sq.m	Market Value (USD)
Land	557	About \$4,000	\$2,228,000
Building	863	About \$303	\$261,000

Forced Sale Value

USD1,991,000 (One million nine hundred and ninety one thousand US dollars).

Fire Insurance Value

USD270,000 (Two hundred and seventy thousand US dollars).

For and on behalf of

Key Real Estate Co., Ltd

TOUCH BIN BEAKNA

Valuation Manager

Certificate No. V-10-079-03

SORN SEAP

Executive Director

License No. EV-10-079

1.0 Introduction

Property valuation is the process of forming an opinion of value-in-exchange under certain assumptions. Supply and demand within the property market as a whole and in specific submarkets will be changing all the time and therefore a valuation is a snapshot estimate of exchange price at a particular point in time. In our valuation practice, we use 5 common property valuation methods as follow:

Comparison Method

This approach considers the sales of similar or substitute properties and related market data, and establishes a market value estimated by adjustments made for differences in factors (such as time element, location, frontage, shape, size, lot type, tenure and other relevant factors) that affect value.

Cost Method

This approach considers the possibility that, as a substitute for the purchase of a given property, one could construct another property that is either a replica of the original or could offer comparable utility.

In practice, the approach also involves an estimate of depreciation for older or less functional properties where the estimated cost of a new replacement is likely to exceed the price that would be paid for the subject property.

Investment Method

This approach considers the net income that a property might generate, typically in the form of rent, and this income is capitalized using an appropriate yield at a suitable target rate of return.

Profits Method

This approach is most appropriate for properties occupied as business premises and in essence, attempts to determine the net operating profit from the trading accounts which is then capitalized using an appropriate yield.

Residual Method

This approach is used to estimate land value remaining from value of the completed development, measured in terms of Gross Development Value, after deduction of the costs of creating the development, Gross Development Cost, and the Developer's Profit requirement.

1.1 Terms of Reference

We have been instructed by Phillip Bank Plc (Mao Tse Toung Branch) to ascertain the current **Market Value**, **Forced Sale Value** and recommended **Fire Insurance Value** of the subject property for **Financing** purpose.

1.2 Date of Valuation

The date of valuation is 14 June 2017. The site inspection of the subject property was carried out with the assistance of owner's representative, Mr. Bou.

2.0 PROPERTY DESCRIPTION

2.1 General Description

Type of property

The subject property is a parcel of land accommodating a double-storey detached house with an attic roof.

Address

No. 143, Preah Trasak Phaem Street (Street 63) corner Preah Ang Phanavong Street (Street 240), Village of 8, Commune of Chaktomuk, District of Daun Penh, Capital City of Phnom Penh, Kingdom of Cambodia.

Utilities/facilities

Public electricity, water supply and drainage system have been connected to the subject property.

Zoning

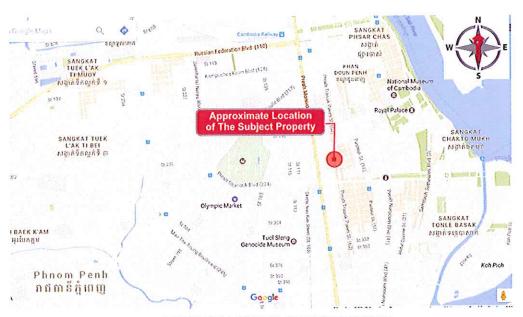
Our investigation and enquiry conducted with Commune of Chaktomuk, revealed that the subject property is located within an area designated for mixed use.

However, at the date of our inspection we note that the subject property is currently located within residential and commercial area.

Location

It front onto Preah Trasak Phaem Street (Street 63) corner Preah Ang Phanavong Street (Street 240) and is located about 450 meters due north-west of National Institute of Education and 400 meters due north-east of Preah Yukunthor High School.

It is accessible from Independence Monument via Preah Shihanouk Boulevard (Street 274) and thence turning onto Preah Trasak Phaem Street (Street 63) corner Preah Ang Phanavong Street (Street 240), totally travelling about 810 meters.



APPROXIMATE LOCATION OF SUBJECT PROPERTY



LOCATION OF SUBJECT PROPERTY CAPTURED FROM GOOGLE EARTH

GOOGLE EARTH POINT: (11°33'30.14"N 104°55'20.79"E)

Neighborhood

Within 1 kilometer radius from the subject property, there are market, school, shop, bank, restaurant, hotel, apartment, condo, guesthouse, petrol station pagoda and residences.

Landmark

National Institute of Education is located about 450 meters due south-east of the subject property.

Preah Yukunthor High School is located about 400 meters due south-west of the subject property.

Langka Pagoda is located about 570 meters due south-east of the subject property.

University of Puthisastra is located about 500 meters due north-west of the subject property.



NATIONAL INSTITUTE OF EDUCATION



PREAH YUKUNTHOR HIGH SCHOOL

2.2 Site Description

Land area

The subject site has titled land area of 557 sq.m.

Land shape

It is a corner lot and rectangular in shape.

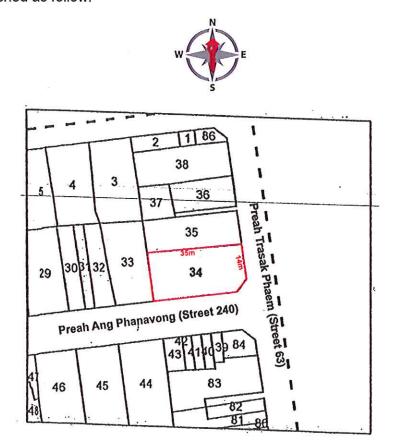
Terrain

The site is generally flat and lies slightly higher than frontage road level.

Site Boundaries

	Description	Demarcation				
North	Abuts onto neighbouring lot.	2-meter high plastered brickwalls.				
South	Abuts onto Street 240.	2-meter high plastered brickwalls.				
East	Abuts onto Street 63.	2-meter high plastered brickwalls.				
West	Abuts onto neighbouring lot.	2-meter high plastered brickwalls.				

 Site plan of the subject property 'edged red' extracted from title deed is attached as follow:



2.3 Building Description

The building specifications and finishes are as follows:

- Structure : Reinforced concrete

frameworks.

Floor : Ceramic tiles.

- Wall : Concrete and ceramic

tiles.

- Ceiling : Cement plaster, ceiling

board and timber strips.

Roof : Roof tiles.

Doors : Timber, metal, and timber frame incorporating glass

panels.

- Windows : Mental casement incorporating glass panels.

- Vertical access : Concrete staircase incorporating concrete handrail.

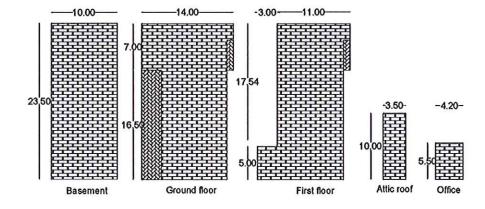
Accommodation : Residence.

- Main floor area (MFA) : 781 sq.m.

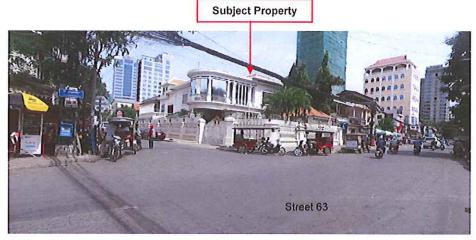
- Ancillary floor area (AFA) : 82 sq.m.

- Gross floor area (GFA) : 863 sq.m.

- Sketched floor layout plans of the building are attached as follow:



2.4 Property Photos



VIEW FROM SOUTH-EASTERN ANGLE



ANOTHER VIEW FROM SOUTH-EASTERN ANGLE



VIEW FROM EASTERN ANGLE



VIEW OF NORTH-EASTERN ANGLE



VIEW FROM SOUTH-WESTERN ANGLE



VIEW OF GROUND FLOOR



VIEW OF LIVINGROOM ON GROUND FLOOR



VIEW OF KITCHEN ON GROUND FLOOR



VIEW OF FIRST FLOOR

V17-678 (A)



EXTERNAL VIEW OF OFFICE



INTERNAL VIEW OF OFFICE

3.0 SWOT ANALYSIS

The analysis groups key pieces of information into two main categories which are briefly described as follow:

3.1 Internal Factors

Strengths	Weaknesses
- The subject property is under hard	- It has limited parking lot
title	
- It fronts onto paved road	
- Can be accessible all types of	
vehicle	
- It is rectangular shape	
- It sites on the corner	
- The terrain of the subject site is	
generally flat	
- The building is well-maintained	

3.2 External Factors

Opportunities	Threats
- The subject property is currently	- The changing of inflation rate can
located within commercial area	affect the market price of the
- It is located within high density of	subject property.
population with 5 kilometers radius	
- It has alternative accessibilities	
- It can easily be converted into	
office and other workable business	
activities	

4.0 OCCUPANCY STATUS

At the date of our inspection, we noted that subject property is currently owner occupied.

5.0 TITLE PARTICULARS

Title particulars extracted from the copied title document provided to us by the client are as follow:

Legal Description : Certificate of Real Estate Ownership No.

12020708-0034, Lot No. 34, Village of 8, Commune of Chaktomuk, District of Daun Penh, Capital City of Phnom Penh, Kingdom of

Cambodia.

Boundaries : North - Lot No. 35.

South - Road.

East - Road.

West - Lot No. 33.

Type of Land : Nil.

Land Area : 557 sq.m.

Name of Owner(s) : Chan Sarun.

Date of Issue : 31 March 2006.

A photocopy of the aforesaid title deed is attached as Appendix 'A'.

6.0 BASES OF VALUATION

The bases of valuation adopted are as follow:

6.1 Market Value

It is defined as the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

Market Value is understood as the value of a property estimated without regard to cost of sale or purchase, and without offset for any associated taxes.

6.2 Forced Sale Value

It is the amount that may reasonably be received from the sale of a property under forced sale conditions that do not meet all the criteria of a normal market transaction. It is a price which arises from disposition under extraordinary or atypical circumstances, usually reflecting an inadequate marketing period without reasonable publicity.

Forced Sale is an inappropriate mode of sale reflecting an unwilling seller condition, and/or disposal under compulsion or duress.

The recommended Forced Sale Value is arrived based on assumptions that the disposal of the property is carried out in a manner reflecting the position of an unwilling seller under conditions of compulsion or duress without an adequate period of marketing for the sale of such property.

6.3 Fire Insurance Value

It is the recommended total cost of reinstatement / reproduction of the building(s) erected on the site including costs of demolition and debris clearance plus the professional fees.

The recommended Fire Insurance Value for building does not include advice on cover for loss of rent or benefits, or cost of use of alternative premises during their period of reconstruction. Clients are therefore advice to seek guidance from professional insurance consultants in respect of their insurance needs.

7.0 VALUATION METHODOLOGY

In arriving at our opinion of the market value, we have used **Comparison Method** and/or **Cost Method** to value the Subject Property.

Using the Comparison Method, we have considered the sales of similar or substitute properties and related market data, and establishes a market value estimated by adjustments made for differences in factors (such as time element, location, frontage, shape, size, lot type, tenure and other relevant factors) that affect value.

Detail worksheet and comparable plan are attached as Appendix 'B'.

*Worksheet: Market Value Analysis

APPENDIX 'A'



ព្រះរាប់ារលាចក្រកម្ពុបា បាតិ សាសនា ព្រះមហក្សត្រូ

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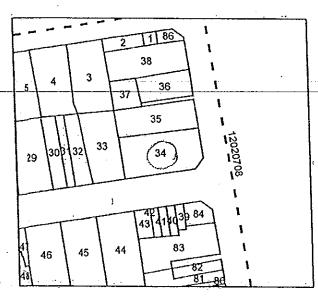
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KINGDOM OF CAMBODIA សតិ សាសនា គ្នារមធាត្យគ្នា Nation - Religion - King





អត្តសញ្ញារណប៉ណ្ណសញ្ជាតិខ្មែរ Khmer Identity Card



ជីអាធាញជាដុ ខំណ កិវីអាហាជាពិនារិងប្រធាធាយប្រជុំឧសគរ័រដូនិ អ្នកក្លែងអក្តសញ្ញាណប័ណ្ណនឹងក្រុវផ្តន្ទារទាសតាមច្បាប់

APPENDIX 'B'

Comparison Method of Ref. V15-678 (A)

Property Detail	Subject Property (SP)	Comp 1	Comp 2	Сотр 3	Comp 4
Property Type	A parcel of land accommodating a double- storey, detached house with an attle roof	A parcel of land	2-storey-flat	3storey-shophouse	2-storey-detached house
Location	Refer to comparable plan	Refer to comparable plan	Refer to comparable plan	Refer to comparable plan	Refer to comparable plan
Land Area (sq.m)	253	145	182	230	112
Frontage (meter)	Frontage 14m	6,6m x 22m	20m x 30m		4m x 28m
Building area (sq.m)	•	-	128 sq.m	250 sq.m	336 sq.m
Type of information :	Valuation	Asking	Asking	Asking	Asking
Date of Information	14-Jun-17	Jun-17	Jun-17	Jun-17	71-01JC
Source	1	F	owner	Owner	Owner
Building Cost New	***************************************	I	\$250	\$250	\$250
Total Building Cost New		7	\$32,000	\$62,500	\$84,000
Bullidng age (Year)	randi chandrakaran khrand amahkul makradarka ndon akatrap amaradra da dakalam anta amaran akakun amara.		3-yoar	3-year	3-year
Deprication building cost			%9	%9	%9
Building Cost after Deprication @ 2% per yea:		T	\$30,080	\$58,750	\$78,960
Amount (USD)		\$1,300,000	000'026\$	\$1,400,000	\$670,000
Land Cost :	ė	***************************************	\$919,920	\$1,341,250	\$591,040
Analyzed (USD psm)	F	\$8,953 psm	\$5,055 psm	\$5,832 psm	\$5,277 psm
Negotlation		-25%	*10%	-15%	-10%
Market/Time		%0	%0	%0	%0
Adjustoment Base		\$6,715 psm	\$4,549 psm	\$4,957 psm	\$4,749 psm
Location Road condition	Paved road		•	•	
Reason		Similar	Similar	Similar	Similar
Distance from town/commercial area	SP is located about 450 meters due north- west of National institute of Education	-20%	1	•	•
Reason		Comp is better	Similar	Similar	Similar
Physical Characteristics	239	7008	7806		%3C.
Dance	odravania de discressaminaren (mercen) de de la compania del compania de la compania de la compania del compania de la compania del la compania de la compania del la compania de la compa	Coor is batter	minimum menter de la parter. Como le bartar	CAMP is botton	Comp le better
Frontson	ниничения применения применения применения применения применения применения применения применения применения п	50 Min 13	TOWN OF ALL PROPERTY OF THE PR	5%	5%
Reason	1111 - A British	Comp is inferior	Similar	Como la inferior	Comp is inferior
Shape	Rectangular in shape			appenguarien er en	storet teritorre et entreret terretien for address et de tronfisit de de de marken entre et de de de de marken Besein de la companya
Reason		Simiar	Similar	Similar	Simlar
Lot type	Corner lot	5%	5%	2%	2%
Reason		Comp Is inferior	Comp is inferior	Comp is inferior	Comp is inferior
Terrain	Slightly higher than frontage road level	rafora dhamba erbailida del bilada est arabilista esta frakresta destitut esta esta esta esta esta esta esta est			_
Reason		Similar	Similar	Similar	Siniar
Title	Hard title	- Indiana	Cimiar	SIMILA	Circles
Teome	Framework Commencer Commen			- Annual	The state of the s
Reason	P.O	Similar	Similar	Similar	Smlar
Total adjustment		-40%	-15%	-15%	-15%
Adjusted Value		\$4,029 psm	\$3,867 psm	\$4,213 psm	\$4,037 psm
Weighted comparable	100%	25%	25%	25%	25%
	\$4,036	\$1,007	\$967	\$1,053	\$1,009
	Aroa (sq.m) 557	USD/sq.m	Market Value	Eorcod Sale Value	
	1		A and A service A		

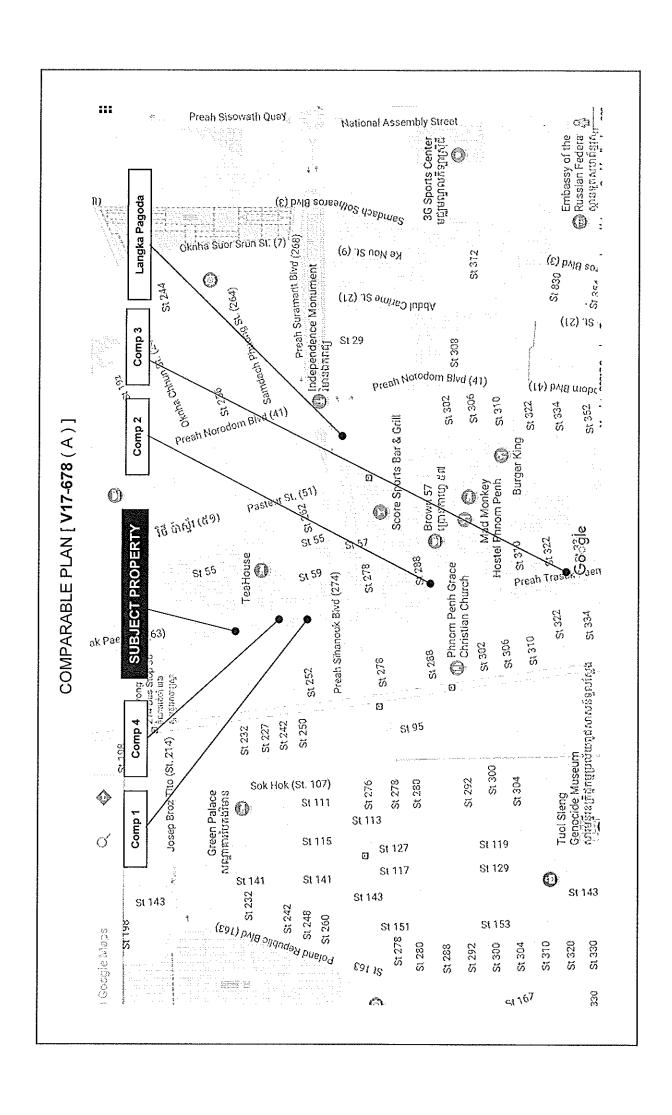
Cost Method - V17-678 (A)

Titled Land area: Frontage: 557 sqm \$4,000 psm 14.0 meters

\$2,228,000

\$159,143 per meter front

Structure I	Identification	Dìr	n	MFA (sqm)	AFA (sqm)	GFA (sqm)	Cost After Depriciation	Building Cost Afte Depriciation	
		Width		Length			-	····.	
Basement	Α	10,00	x	23.50	235.00		235.00	\$220	\$51,700
Ground floor	8	-	x	-	258.50		258.50	\$380	\$98,230
	С	1.00	x	4.50		4.50	4.50	\$20	\$90
Terrace	Đ	3.00	х	16.50		49.50	49.50	\$30	\$1,485
First Floor	E	-	x	-	252.50		252.50	\$380	\$95,950
Balcony	F	1.00	x	4.50		4.50	4.50	\$20	\$90
Second Floor	G	3.50	x	10.00	35.00		35.00	\$240	\$8,400
A single-storey office	Н	4.20	x	5.50		23.10	23.10	\$240	\$5,544
				· ···	781	82	863	\$303.00	\$261,489
							Tota	Demolition Cost: al Building Value:	\$8,630 \$261,489
							Rec	onciliation Value:	\$2,489,489
Adopted Market Value:									\$2,489,000
Forced Sale Value (FSV) - (80%	% of MV):								\$1,991,000
Fire Insurance Value (FIV):								····	\$270,000



APPENDIX 'C'









ទិញ្ញាមិនម័ន្រទិទ្ធាស៊ីទ:ទាយក់ផ្តែ PROFESSIONAL CERTIFICATE ស្រ

> អ្រសួខសេដ្ឋអិច្ច និខ សិរញ្ញុខត្ថិ សូមបញ្ជាក់ថា

លោក នុច ចិនម៉ែតនភា (Mr. TOUCH BIN BEAKNA) សញ្ញាតិ ខ្មែរ

កើតថ្ងៃទី ០៩ ខែ សីហា ឆ្នាំ ១៩៩០ អត្តលេខៈ V-10-079-03

m

អ៊ីងខ្លួនរយ៉ម្រែងខាតាឌុធ្លើអគលខឧដ្ដ (Alnet)

វិញ្ញាបនប័ត្រវិជ្ជាជីវៈនេះ មានសុពលភាព ០១ ឆ្នាំ គិតចាប់ពីថ្ងៃចុះហត្ថលេខានេះតទៅ ។

រាជធានីភ្នំពេញ ថ្ងៃទី*ឩ൨*ៈខែ.*ភុភស*្រៈឆ្នាំ២០១៦



សំគាល់: អ្នកកាន់វិញ្ញាបនប័ត្រវិជ្ជាជីវៈត្រូវអនុវត្តទៅតាមប្រកាសស្ដីពីការផ្ដល់វិញ្ញាបនប័ត្រវិជ្ជាជីវៈ និងអាជ្ញាបណ្ណផ្នែកសៅកម្ម វាយតម្លៃ និងសេវាកម្មអចលនវត្ថុ និងសៀវភៅបន្ទុកស្ដីពីលក្ខខណ្ឌអនុវត្តវិញ្ញាបនប័ត្រវិជ្ជាជីវៈសំរាប់សេវាកម្ម វាយតម្លៃ និងសេវាកម្ម អចលនវត្ថុ ព្រមទាំងបទប្បញ្ញាតិដែលមានជាធរមាននៅព្រះរាជាណាចក្រកម្ពុជា ។