



Your win-win
partner

Ref: V15-646

CONTENTS

		PAGE
EXE	CUTIVE SUMMARY	
1.0	INTRODUCTION	1
	1.1 Terms of Reference	2
	1.2 Date of Valuation	2
2.0	PROPERTY DESCRIPTION	2
	2.1 General Description	. 2
	2.2 Building Description	5
	2.3 Property Photos	6
3.0	SWOT ANALYSIS	8
	3.1 Internal Factors	8
	3.2 External Factors	8
4.0	OCCUPANCY STATUS	9
5.0	TITLE PARTICULARS	9
6.0	BASES OF VALUATION	·. 9
	6.1 Market Value	9
	6.2 Forced Sale Value	10
	6.3 Fire Insurance Value	10
7.0	VALUATION METHODOLOGY	10
8.0	OPINION OF VALUE	11
APP	ENDICES	

V15-646

EXECUTIVE SUMMARY

Purpose of Valuation :

Financing.

Date of Valuation

20 May 2015.

Type of Property

2 adjoining ground floor of 5-storey flats.

Address

: Nos. 67Eo and 71Eo, Street 118, Commune of

Phsar Chas, District of Doun Penh, Capital City of

Phnom Penh, Kingdom of Cambodia.

Location

: Fronts onto Street 118 and is located approximately

350 meters due east of Preah Ang Duong Hospital and 600 meters due north-east of Central Market.

Legal Description

: Certificate of Real Estate Ownership No. 6347, Lot

No. 3, Page No. 39, Commune of Phsar Chas, District of Doun Penh, Capital City of Phnom Penh,

Kingdom of Cambodia.

Building Area (GFA)

111.34 sq.m.

Registered Owner(s) :

Kheng Kong and Sok Eng.

Market Value

USD600,000 (Six hundred thousand US dollars).

Forced Sale Value

USD420,000 (Four hundred twenty thousand US

dollars).

Fire Insurance Value :

USD28,000 (Twenty eight thousand US dollars).

1.0 Introduction

Property valuation is the process of forming an opinion of value-in-exchange under certain assumptions. Supply and demand within the property market as a whole and in specific submarkets will be changing all the time and therefore a valuation is a snapshot estimate of exchange price at a particular point in time. In our valuation practice, we use 5 common property valuation methods as follow:

Comparison Method

This approach considers the sales of similar or substitute properties and related market data, and establishes a market value estimated by adjustments made for differences in factors (such as time element, location, frontage, shape, size, lot type, tenure and other relevant factors) that affect value.

Cost Method

This approach considers the possibility that, as a substitute for the purchase of a given property, one could construct another property that is either a replica of the original or could offer comparable utility.

In practice, the approach also involves an estimate of depreciation for older or less functional properties where the estimated cost of a new replacement is likely to exceed the price that would be paid for the subject property.

Investment Method

This approach considers the net income that a property might generate, typically in the form of rent, and this income is capitalized using an appropriate yield at a suitable target rate of return.

Profits Method

This approach is most appropriate for properties occupied as business premises and in essence, attempts to determine the net operating profit from the trading accounts which is then capitalized using an appropriate yield.

Residual Method

This approach is used to estimate land value remaining from value of the completed development, measured in terms of Gross Development Value, after deduction of the costs of creating the development, Gross Development Cost, and the Developer's Profit requirement.

V15-646 Page | 1

1.1 Terms of Reference

We have been instructed by RHB Indochina Bank Limited (City Mall Branch) to ascertain the current **Market Value**, **Forced Sale Value** and recommended **Fire Insurance Value** of the as subject property for **Financing** purpose.

1.2 Date of Valuation

The date of valuation is 20 May 2015. The site inspection of the subject property was carried out with the assistance of owner.

2.0 PROPERTY DESCRIPTION

2.1 General Description

Type of property

The subject property is 2 adjoining ground floor of 5-storey flats.

Address

Nos. 67Eo and 71Eo, Street 118, Commune of Phsar Chas, District of Doun-Penh, Capital City of Phnom Penh, Kingdom of Cambodia.

Utilities/facilities

Public electricity, water supply and drainage system have been connected to the subject property.

Zoning

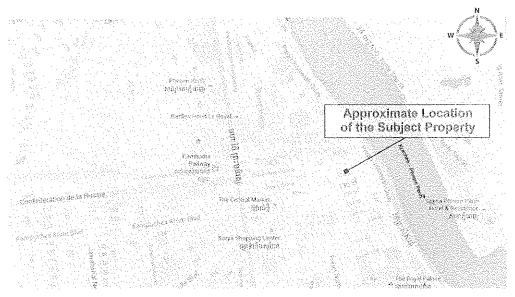
Our investigation and enquiry conducted with Commune of Phsar Chas, revealed that the subject property is located within an area designated for mixed use.

However, at the date of our inspection we note that the subject property is currently located within commercial area.

Location

It fronts onto Street 118 and is located approximately 350 meters due east of Preah Ang Duong Hospital and 600 meters due north-east of Central Market.

It is accessible from Central Market via Street 130, Street 15 and thence turning onto Street 118, totally travelling about 600 meters.



APPROXIMATE LOCATION OF SUBJECT PROPERTY



LOCATION OF SUBJECT PROPERTY CAPTURED FROM GOOGLE EARTH

Neighborhood

Within 1 kilometer radius from the subject property, there school, market, hospital, government institutions, entertainment center, pagoda and residences.

V15-646 Page | 3

Landmark

Old Market is located about 100 meters due north of the subject property.

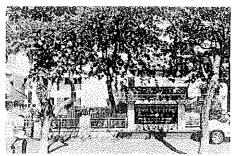
Phnom Penh Municipal Department of Education Youth and Sport is located about 340 meter due south-west of the subject property.

Preah Ang Duong Hospital is located about 350 meters due west of the subject property.

Central Market is located about 600 meters due south-west of the subject property.



PREAH ANG DUONG HOSPITAL



PHNOMP PENH MUNICIPAL DEPARTMENT OF EDUCATION YOUTH AND SPORT

Site Boundaries

	Description
North	Abuts onto neighbouring lot.
South	Abuts onto Street 118
East	Abuts onto neighbouring lot.
West	Abuts onto neighbouring lot.

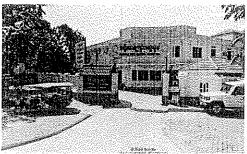
Landmark

Old Market is located about 100 meters due north of the subject property.

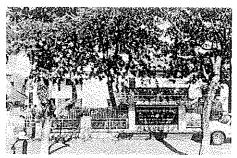
Phnom Penh Municipal Department of Education Youth and Sport is located about 340 meter due south-west of the subject property.

Preah Ang Duong Hospital is located about 350 meters due west of the subject property.

Central Market is located about 600 meters due south-west of the subject property.



PREAH ANG DUONG HOSPITAL



PHNOMP PENH MUNICIPAL DEPARTMENT OF EDUCATION YOUTH AND SPORT

Site Boundaries

	Description
North	Abuts onto neighbouring lot.
South	Abuts onto Street 118
East	Abuts onto neighbouring lot.
West	Abuts onto neighbouring lot.

2.2 **Building Description**

The building specifications and finishes are as follows:

Reinforced concrete frameworks. Structure

Ceramic tiles. Floor Wall Cement plaster.

Cement plaster and PCV strips. Ceiling

Concrete flat roof. Roof

Metal frame incorporating glass panels. Doors

Windows Metal casement incorporating glass panels.

Concrete staircase incorporating concrete handrail. Vertical access

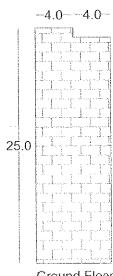
Accommodation Guesthouse.

Based on our physical site measurement, the subject property has an approximate gross floor area of 196 sq.m. However, we have adopted the building area stipulated in the title deed which is 111.34 sq.m.

Main floor area (MFA) 196 sq.m. Ancillary floor area (AFA) 0 sq.m.

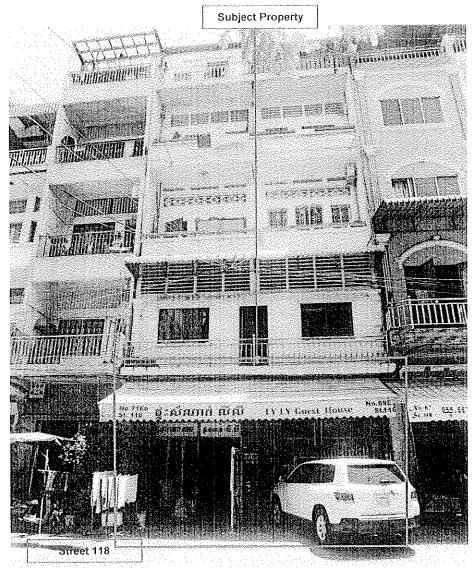
Gross floor area (GFA) 196 sq.m.

Sketched floor layout plan of the building is attached as follow:

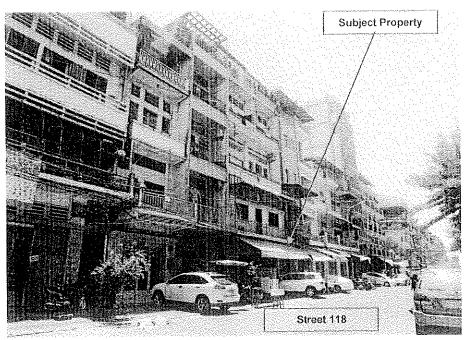


Ground Floor

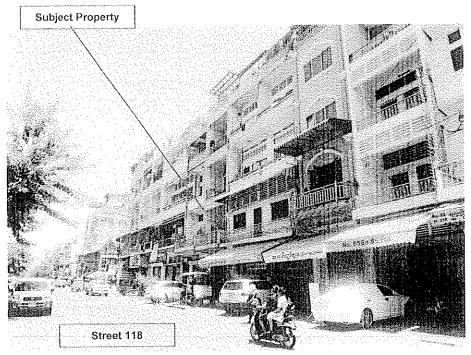
2.3 Property Photos



VIEW FROM SOUTHERN ANGLE



VIEW FROM SOUTH-WESTERN ANGLE



VIEW FROM SOUTH-EASTERN ANGLE



VIEW OF GROUND FLOOR

3.0 SWOT ANALYSIS

The analysis groups key pieces of information into two main categories which are briefly described as follow:

3.1 Internal Factors

Strengths	Weaknesses
- It fronts onto paved road	- The subject property is currently
- The terrain of the subject site is	under building title
generally flat	- It has limited parking lot
	- The building erected on site is a
	little old
	* ×

3.2 External Factors

Threats
- Nil

V15-646 Page | 8

8.0 OPINION OF VALUE

Based on our investigation and analysis, it is our opinion that the market value, forced sale value and recommended fire insurance value of the subject property as of 20 May 2015 are estimated to be as follows:

Market Value

USD600,000 (Six hundred thousand US dollars).

Forced Sale Value

USD420,000 (Four hundred twenty thousand US dollars).

Fire Insurance Value

USD28,000 (Twenty eight thousand US dollars).

For and on behalf of Key Real Estate Co., Ltd

CHARLES C. VILLAR

Chief Executive Officer

Professional Certificate

No. R-10-079-03

VONN SAVAT

Officer In-Charge

Valuation Department

No. V-10-079-02

3.2 External Factors

Opportunities	[hreata
 It is located within high density of population with 5 kilometers radius It has alternative accessibilities It can easily be converted into office, restaurant, shop and other workable business activities 	- Block B of the subject property is currently held under building title

4.0 OCCUPANCY STATUS

At the date of our inspection, we noted that subject property is currently owner occupied and being operated as a restaurant named 'KFC'.

5.0 TITLE PARTICULARS

Title particulars extracted from the copied title document provided to us by the client are as follow:

Legal Description	-	Certificate	of	Real	Estate	Ownership	No.
,		12040408-0					
		B), Lot No.	106	, Villag	e of 8, C	commune of	Teuk
		Laak I, Di	strict	of Tu	uol Kork	, Capital C	lity of
		Phnom Per	ıh, K	ingdom	of Cam	bodia.	

;	Lot No	. 106 (Block A):
	North	- Back lane.
	South	- Road.
	East	- Road.
	West	- Lot No. 107.
	;	North South East

Title No	Ò.	PP 23742 (Block B):
North	ь	Back lane.
South	,,,	Street 128.
Fast		House No. 753 E1.

West - House No. 757 E1.

Type of Land : Lot No. PP 23742 (Block B):. Construction.

Land Area

: Lot No. 106 (Block A):

106 sq.m.

Building Area

: Title No. PP 23742 (Block B):

53.28 sq.m.

Registered Owner

: Chhin Soravy.

Summary of Evidence and Court Judgement

Lot No. 106 (Block A):

Purchased.

Title No. PP 23742 (Block B):

The State definitively sold house No. 755E1 to Taing Gech Hieng in accordance with sub-decree No. 25 O.N.Kr dated 22 April 1989 and in accordance with the written approval of Phnom

Penh Court dated 13 January 1997.

Taing Gech Hieng definitively sold it to Kong Hann

Chean, letter dated 6 January 2006.

Kong Hann Chean definitively sold it to Chhin

Soravy, letter dated 28 May 2005.

Photocopies of the aforesaid title deeds are attached as Appendix 'A'.

6.0 BASES OF VALUATION

The bases of valuation adopted are as follow:

6.1 Market Value

It is defined as the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

Market Value is understood as the value of a property estimated without regard to cost of sale or purchase, and without offset for any associated taxes.

6.2 Forced Sale Value

It is the amount that may reasonably be received from the sale of a property under forced sale conditions that do not meet all the criteria of a normal market transaction. It is a price which arises from disposition under extraordinary or atypical circumstances, usually reflecting an inadequate marketing period without reasonable publicity.

Forced Sale is an inappropriate mode of sale reflecting an unwilling seller condition, and/or disposal under compulsion or duress.

The recommended Forced Sale Value is arrived based on assumptions that the disposal of the property is carried out in a manner reflecting the position of an unwilling seller under conditions of compulsion or duress without an adequate period of marketing for the sale of such property.

6.3 Fire Insurance Value

It is the recommended total cost of reinstatement / reproduction of the building(s) erected on the site including costs of demolition and debris clearance plus the professional fees.

The recommended Fire Insurance Value for building does not include advice on cover for loss of rent or benefits, or cost of use of alternative premises during their period of reconstruction. Clients are therefore advice to seek guidance from professional insurance consultants in respect of their insurance needs.

7.0 VALUATION METHODOLOGY

In arriving at our opinion of the market value, we have used **Comparison Method** and/or **Cost Method** to value the Subject Property.

Using the Comparison Method, we have considered the sales of similar or substitute properties and related market data, and establishes a market value estimated by adjustments made for differences in factors (such as time element, location, frontage, shape, size, lot type, tenure and other relevant factors) that affect value.

Detail worksheet and comparable plan are attached as Appendix 'B'.

^{*} Worksheet: Market Value Analysis

8.0 OPINION OF VALUE

Based on our investigation and analysis, it is our opinion that the market value, forced sale value and recommended fire insurance value of the subject property as at 15 January 2014 are estimated to be as follow:

Block A:

Market Value

USD698,000 (Six hundred and ninety eight thousand US dollars).

Forced Sale Value

USD558,000 (Five hundred and fifty eight thousand US dollars).

Fire Insurance Value

USD135,000 (One hundred and thirty five thousand US dollars).

Block B;

Market Value

USD85,000 (Eighty five thousand US dollars).

Forced Sale Value

USD68,000 (Sixty eight thousand US dollars).

Fire Insurance Value

USD14,000 (Fourteen thousand US dollars).

For and on behalf of

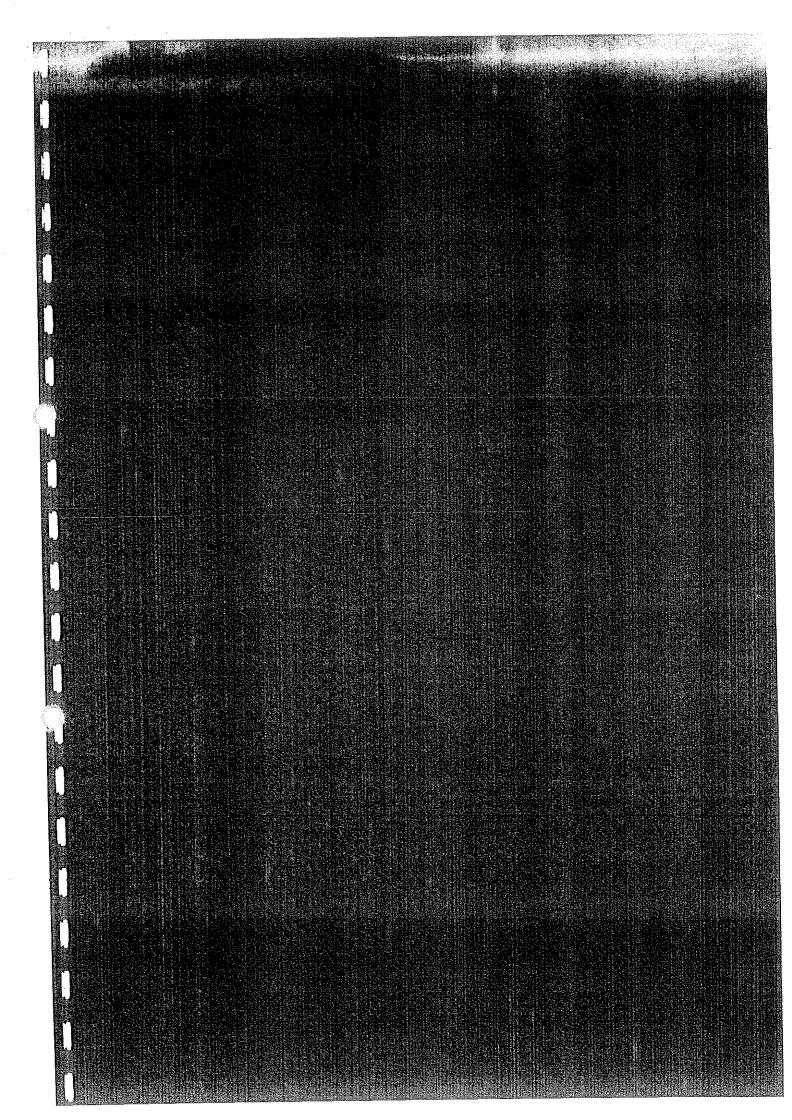
Key Real Estate Co., Ltd

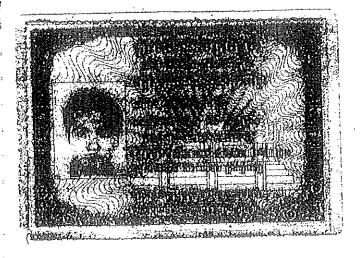
KHAN SOVANNAROTH

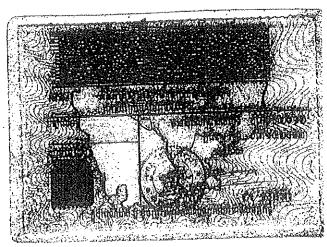
Deputy General Manager

Professional Certificate

No. 014SHV.OH





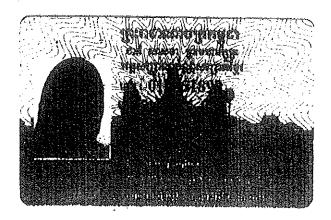


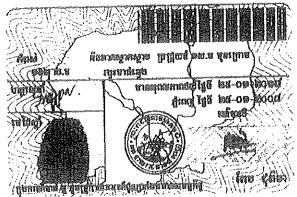


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Comparison Method of Ref: V14-056 (Block A)

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\$3,000	A1 000	300	\$3,500
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%05 as		25%	25%
The state of the s		40%	35%
	\$6,384	384	\$5,434
Adjusted Value			

Adopted Market Value \$5,440 \$577,000 \$404,000 Reconciliation Value \$5,439 \$577,000

> Per square meter: Amount (USD):

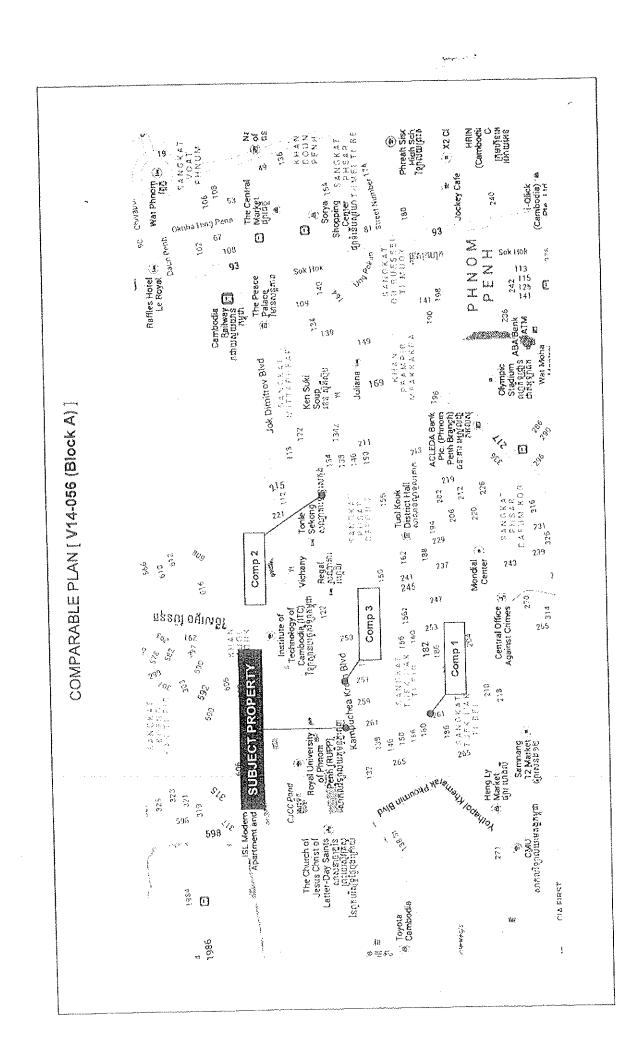
Forced Sale Value (FSV):

Finalized Sheet - V14-056 (Block A)

11104912550			The second secon	water the spice of the second	
Subject Property		Area (Sq.m)	USD/sq.m	Amount	
Land		106	\$5,440	\$576,640	
Buildings				200,400	
Ground-First	MFA	268	\$360	\$96,480	
floor	AFA		**	eno 160	
	GFA	268		\$96,480	
Second floor	MFA	69	\$360	\$24,840	
	AFA		ü		
	GFA	69		\$24,840	
Total:	MFA	337	\$360	\$121,320	
rotein	AFA	es.	**	المنظمة التراجية المنظمة المنظ المنظمة التراجية المنظمة المنظ	
•	GFA	337	\$360	\$121,320	
Total Building Value	: :				\$121,320
Reconciliation Value:					\$697,960
Adopted Market Val	ue:				\$698,000
Forced Sale Value (F	The last of the la	f MV):	And the second s		\$558,000
Fire Insurance Value					\$135,000

Property Detail		Comp	Comp 2	1223
	First floor of 3-storey flat	First floor of 3-storey flat	First floor of 3-storey flat	Second floor of 3-storey flat
Address / Location : C	St. 128, Village of 8, Commune of Teuk Laak I, District of Tuol Kork, Capital City of Phnom Penh, Kingdom of Cambodia.	St. 128, Village of 8, Commune of Teuk Laak I, District of Tuol Kork, Capital City of Phnom Penh, Kingdom of Cambodia.	St. 128, Village of 8, Commune of Teuk Laak I, District of Tuol Kork, Capital City of Phnom Penh, Kingdom of Cambodia.	St. 128, Village of 8, Commune of Teuk Laak I, District of Tuol Kork, Capital City of Phnom Penh, Kingdom of Cambodia.
er year old a service and company of company) and the service	er de de la computación dela computación de la c	AAA	64	06
Building Area (sq.m)	53.28	Criston Askind	Current Asking	Current Asking
Type of Information	The second secon		OWDER	Owner
Source	Valuation on 15 Jan 2014	CWIEL & An Don	\$50,000	\$60,000
Asking amount (USD)	F	200,000 RO/	-5%	-5%
Negotiation / Market	***************************************	6.43.700	\$47,500	\$57,000
Adjustement Base		20,1014		
Other factors	A COMPANY OF THE PROPERTY OF T	TO A S.	40%	40%
Location	ta dalif ir passan kundada anda anda anda anda anda anda and	0//0	7/01	e proposition de la comparable de la compa
Building size		0/C	0/5	300
Building condition :		30%	SO FO	py (supery) type a medice for extended and all of mappings (superix) type per manuscript and an extended in medical form
The second secon	and the state of t	(general and the second control on an administrate state of the second control of the sec	and a medicine and a sedemand debits without the problem in many contract and medicine in the problem in the problem is the problem.
· Of type		56/6	5%	5%
Title	A SECTION AND AND ADMINISTRATION OF THE PROPERTY ADMINISTRATION OF THE PROPERTY AND ADMINISTRATION OF THE PROPERTY ADMINI	4000	20%	20%
Commercial use		700%	20%	75%
Total adjustment		000 FT\$	\$80,750	\$99,750

	Reconcination value	
Amount (USD):	\$84,930	\$82°,000
Forced Sale Value (FSV):		\$68,000



COMPARABLE PLAN [V14-056 (Block B)]

