

RHB INDOCHINA BANK LIMITED

Date **08-Dec-2016**

Credit Risk Rating Sheet for Individuals (Version May 2011)

Borrower(s)	Mr. Ath Sophorn and Mdm. Mom Chantheary	Branch	PPM
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Borrower Credit Rating	Score (A) (total annual income)	Weight (B)	Total Score (A X B)
1.1 Debt Service Ratio (Total Monthly Gross Income / Total Debt Servicing) = <u>3.14</u> times 5 and above 4 to less than 5 3 to less than 4 Below 3 No document	<u>Below USD50K</u> 4 3 2 1 1	<u>More than USD50K</u> 5 4 3 2 1	<u>Below USD50K</u> 200 150 100 50 50
		Score (C)	Weight (D)
1.2 Years of good conduct of borrowing with RHBIBL Above 2 years 1 year to less than 2 years 6 months to less than 1 year No borrowing Unsatisfactory conduct		3 2 1 0 -3	30 20 10 0 -30
1.3 Net worth (Total Assets – Total Liabilities) Above USD300K Above USD100K to USD300K Above USD50K to USD100K USD50K and below Unsubstantiated net worth		4 3 2 1 0	10 40 30 20 10 0
1.4 Age – Years Above 35 to 55 Above 30 to 35 Above 25 to 30 / above 55 to 65* Above 18 to 25 Below 18 / above 65 * Note : Government servants retire at the age of 65		4 3 2 1 0	10 40 30 20 10 0
1.5 Financial Statements Audited by qualified professional Unaudited Unsubstantiated / No documents		4 2 0	10 40 20 0
Total Borrower Credit Rating Score			170 (Y)

Security Rating		Score (E)	Weight (F)	Total Score (E X F)
2.1	Security Coverage (Margin of Advance)			
	Less than 40%	4	30	120
	40% to less than 50%	3		90
	50% to less than 60%	2		60
	60% to less than 70%	1		30
	Above 70%	0		0
2.2	Type of Security			
	Fixed Deposit / Bank Guarantee	5	20	100
	Shop Houses / Factories / Industrial Buildings / Residential Houses	4		80
	All Types of Vacant Development Land	2		40
	All Types of Cultivated / Vacant Agricultural Land	1		20
	Debenture / Guarantor / Clean	0		0
2.3	Penalty Factors			
	In the case of property:-			
	Within flooding vicinity			-40
	Mortgage/ownership of property could be subject to legal dispute (eg : owner of the property is the beneficiary of the deceased is stated in the title deed)			-40
Total Security Rating Score				140 (Z)

3.0 Overall Credit Risk Rating Score	
Annual Income below USD50,000	$\frac{(170 + 140) \times 100}{570} = 54.39 \%$
Annual Income above USD50,000	$\frac{(Y + Z) \times 100}{620} = \%$

CREDIT SCORING CLASSIFICATION CRITERIA

No.	Credit Scoring	Credit Risk Grade
1	80% and above	1 = Excellent
2	70% to 79%	2 = Strong
3	60% to 69%	3 = Adequate
4	50% to 59%	4 = Minimum / Pass with condition
5	40% to 49%	5 = Watch list
6	Below 40%	6 = Unacceptable
7	Special Mention	7 = Special Mention*
8	Sub-standard	8 = Sub-standard*
9	Doubtful	9 = Doubtful*
10	Bad / Loss	10 = Bad / Loss*

* Classifications of Special Mention, Sub-standard, Doubtful and Bad/Loss is subject to the criteria as per NBC's Prakas on loan classification.