

Ankor Meas Phone Shop
Summary of Sales / Purchases Invoices.

Day / Month	Aug-13	Sep-13	Oct-13
1	-		
2	2,087.20		
3	745.00	4,568.00	3,245.00
4	2,440.00	1,485.00	
5	1,710.00	328.00	
6	1,320.00	535.00	
7	2,241.00	2,875.89	4,960.00
8	-	4,952.00	5,921.00
9	3,583.00	658.00	9,735.00
10	469.00	2,552.51	5,751.00
11	275.00	4,968.00	6,544.00
12	2,349.00	3,395.00	1,835.00
13	7,786.34	4,300.00	910.00
14	6,784.81	2,298.00	8,019.00
15			2,940.00
16	6,171.00	2,294.00	1,052.00
17	766.44	1,985.00	2,256.00
18	1,252.00	3,344.00	3,535.00
19		4,667.00	1,560.00
20	4,915.84		
21		3,426.00	4,614.00
22			3,276.00
23	4,155.84	4,086.00	
24	79.00	1,714.00	440.00
25	3,502.00	6,945.00	3,153.00
26	5,009.00	708.00	2,200.00
27	4,343.00	11,292.00	3,062.00
28	11,140.00	3,153.00	3,458.00
29	1,356.00		2,964.00
30	6,622.00	5,276.00	5,936.00
31	3,584.00		
Total	84,686.47	81,805.40	87,366.00



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Revenue

- Telephone
- Accessory & Spare Part
- Total Revenue

Cost of Goods Sold

- Telephone, Accessory & Spare Part
- Gross Profit**

Admin & Operating expenses

- Salary expense
- Utilities expense
- Other expenses

Total Admin & Operating expenses**Earnings before Interest and Tax****Monthly Average EBIT**

Tax expense

Monthly Profit/(loss) for the period**Income Statement****Income Projection**

	31 Dec 2011	31 Dec 2012	31 Dec 2013	31 Dec 2014	31 Dec 2015	31 Dec 2016
12-mths (USD)	12-mths (USD)	12-mths (USD)	12-mths (USD)	12-mths (USD)	12-mths (USD)	12-mths (USD)
Revenue	725,423.90	771,727.56	812,344.80	893,579.28	947,194.04	1,004,025.68
- Telephone	181,355.97	192,931.89	203,086.20	223,394.82	236,798.51	251,006.42
- Accessory & Spare Part						
- Total Revenue	906,779.87	964,659.45	1,015,431.00	1,116,974.10	1,183,992.55	1,255,032.10
Cost of Goods Sold						
- Telephone, Accessory & Spare Part	725,423.90	771,727.56	812,344.80	893,579.28	947,194.04	1,004,025.68
Gross Profit	181,355.97	192,931.89	203,086.20	223,394.82	236,798.51	251,006.42
Admin & Operating expenses						
- Salary expense	6,480.00	6,720.00	7,200.00	7,920.00	8,395.20	8,898.91
- Utilities expense	4,200.00	4,410.00	4,630.50	5,093.55	5,399.16	5,723.11
- Other expenses	6,000.00	6,300.00	6,615.00	7,276.50	7,713.09	8,175.88
Total Admin & Operating expenses	16,680.00	17,430.00	18,445.50	20,290.05	21,507.45	22,797.90
Earnings before Interest and Tax	164,675.97	175,501.89	184,640.70	203,104.77	215,291.06	228,208.52
Monthly Average EBIT	13,723.00	14,625.16	15,386.73	16,925.40	17,940.92	19,017.38
Tax expense	-	-	-	-	-	-
Monthly Profit/(loss) for the period	13,723.00	14,625.16	15,386.73	16,925.40	17,940.92	19,017.38

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