

**Mr. Cheav Seng &  
Mdm. Lay Yeang**

**Paint and Construction Materials**

**Revenue**

Sale

Cost of Goods Sold

**Gross Profit**

**Admin & Operating expenses**

- Salary expense

- Utilities

- Telephone

- Rental

- Other expenses

**Total Admin & Operating expenses**

**Earnings before Interest and Tax**

**Monthly Average EBIT**

Tax expense

**Monthly Profit/(loss) for the period**

**Income Statement**

**Income Projection**

	31 Dec 2012	31 Dec 2013	30 Apr 2014	31 Dec 2014	31 Dec 2015	31 Dec 2016
	12-mths (USD)	12-mths (USD)	4-mths (USD)	12-mths (USD)	12-mths (USD)	12-mths (USD)
Revenue	457,920.00	480,816.00	165,080.16	504,856.80	173,334.17	530,099.64
Sale	366,336.00	384,652.80	132,064.13	403,885.44	138,667.33	424,079.71
Cost of Goods Sold						
<b>Gross Profit</b>	<b>91,584.00</b>	<b>96,163.20</b>	<b>33,016.03</b>	<b>100,971.36</b>	<b>34,666.83</b>	<b>106,019.93</b>
<b>Admin &amp; Operating expenses</b>						
- Salary expense	7,632.00	8,013.60	2,751.34	8,414.28	2,888.90	8,834.99
- Utilities	2,544.00	2,747.52	943.32	2,884.90	990.48	3,029.14
- Telephone	530.00	572.40	196.52	601.02	206.35	631.07
- Rental	6,000.00	6,000.00	2,000.00	6,000.00	6,000.00	6,000.00
- Other expenses	10,939.20	11,486.16	3,943.58	12,060.47	4,140.76	12,663.49
<b>Total Admin &amp; Operating expenses</b>	<b>27,645.20</b>	<b>28,819.68</b>	<b>9,834.76</b>	<b>29,960.66</b>	<b>14,226.49</b>	<b>31,158.70</b>
<b>Earnings before Interest and Tax</b>	<b>63,938.80</b>	<b>67,343.52</b>	<b>23,181.28</b>	<b>71,010.70</b>	<b>20,440.34</b>	<b>74,861.23</b>
<b>Monthly Average EBIT</b>	<b>5,328.23</b>	<b>5,611.96</b>	<b>5,795.32</b>	<b>5,917.56</b>	<b>1,703.36</b>	<b>6,238.44</b>
Tax expense	-	-	-	-	-	-
<b>Monthly Profit/(loss) for the period</b>	<b>5,328.23</b>	<b>5,611.96</b>	<b>5,795.32</b>	<b>5,917.56</b>	<b>1,703.36</b>	<b>6,238.44</b>



**Cheav Seng**

**Mr. Cheav Seng and Mdm. Lay Yeang**  
**Summary of Sales / Purchases Invoices.**

Day / Month	Feb-14	Mar-14	Apr-14
1	1,420.00	1,150.00	1,200.00
2	1,405.80	1,173.00	1,176.00
3	1,391.74	1,196.46	1,152.48
4	1,377.82	1,220.39	1,129.43
5	1,364.05	1,244.80	1,106.84
6	1,350.41	1,269.69	1,084.70
7	1,336.90	1,295.09	1,063.01
8	1,323.53	1,320.99	1,041.75
9	1,310.30	1,347.41	1,020.92
10	1,297.19	1,374.36	1,000.50
11	1,284.22	1,401.84	980.49
12	1,271.38	1,429.88	960.88
13	1,258.67	1,458.48	941.66
14	1,246.08	1,487.65	-
15	1,233.62	1,517.40	-
16	1,320.00	1,460.00	-
17	1,333.20	1,503.80	1,200.00
18	1,346.53	1,548.91	1,224.00
19	1,360.00	1,595.38	1,248.48
20	1,373.60	1,643.24	1,273.45
21	1,387.33	1,692.54	1,298.92
22	1,401.21	1,743.32	1,324.90
23	1,415.22	1,795.62	1,351.39
24	1,429.37	1,849.48	1,378.42
25	1,443.66	1,904.97	1,405.99
26	1,458.10	1,962.12	1,434.11
27	1,472.68	2,020.98	1,462.79
28	1,487.41	2,081.61	1,492.05
29	-	2,144.06	1,521.89
30	-	2,208.38	1,552.33
31	-	2,274.63	-
<b>Total</b>	<b>38,100.03</b>	<b>49,316.48</b>	<b>33,027.38</b>

  
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**Cheav Seng**