# Welcome to Machine Learning: Data Foundation + Algorithms & Applications!

#### While we are waiting to start...

- 1. Check the event link in your calendar for the "Check In" box. Click the box. You have 24 hours to check in or you will be marked as a no show.
- 2. Download and unzip the two course material zip files from the Google drive link in the class meeting invite
  - 1. Unzip the sf-ml-five-day.zip into your home directory
  - 2. Unzip the data.zip into ~/sf-ml-five-day/src
  - 3. Confirm that ~/sf-ml-five-day/src/data exists and has data files inside it

## Machine Learning: Data Foundation + Algorithms & Applications

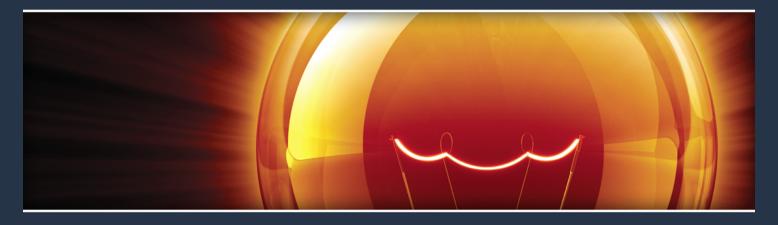
### Schedule

Start and Stop: 9am to 5pm

Lunch: Noon to 1pm

Breaks as needed (usually every 60-75 mins or so)





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## Technology Training with sales force



## The Machine Learning Journey at sales force

- Learn how Einstein works and make it work for your products: solve problems and build innovative products with Machine Learning (Trailhead)
  - Provides a foundation on Machine Learning and related topics
- Machine Learning: Data Foundation (2-day ILT)
  - Focuses on the theory of Machine Learning with the goal of creating a shift in mindset
- Machine Learning: Algorithms & Applications (3-day ILT)
  - Takes deeper dive into Machine Learning algorithms and provides and opportunity for hands-on application

## This course was created by DevelopIntelligence with participation from your sales *f* orce experts:

- Lidor Avigad, Senior Manager, Software Engineering
- Ana Bertran, Principal Data Scientist, Infrastructure Analytics
- Justin Donaldson, Principal Data Scientist
- Tejaswini Ganapathi, Data Engineer

#### **Project Sponsors**

- Indira Uppuluri
- Jayesh Govindarajan

#### Program Manager

Michael Kohanfars

### Goals

- 1. Understand the role of Machine Learning
- 2. Where Machine Learning fits into Information Technology strategies
- 3. Technical and business drivers
- 4. What it takes to be Data-Driven
- 5. Basic workflows for experimentation and deployment
- 6. Difference between Supervised and Unsupervised learning
- 7. Visualization strategies for understanding
- 8. How Machine Learning is being used at sales force
- 9. How Machine Learning can go wrong
- 10. Deepen your understanding of Machine Learning
- 11. Understand the process
- 12. More familiarity with tools
- 13. Practice various aspects of the approach
- 14. Familiarity with Algorithms
- 15. Importance of Data Cleansing

## Video: Machine Learning At Salesforce with Justin Donaldson