

Name:

Section # (or time)

Order to Cash: Assignment 3

Words placed in this box apply to the ENTIRE PROCESS: * You should put words here if you think they can apply across the ENTIRE process or if they could appear in at least 3 different places.

Words placed in this box apply DO NOT APPLY to the represented OTC PROCESSES: *These words are related to the Procure to Pay process.

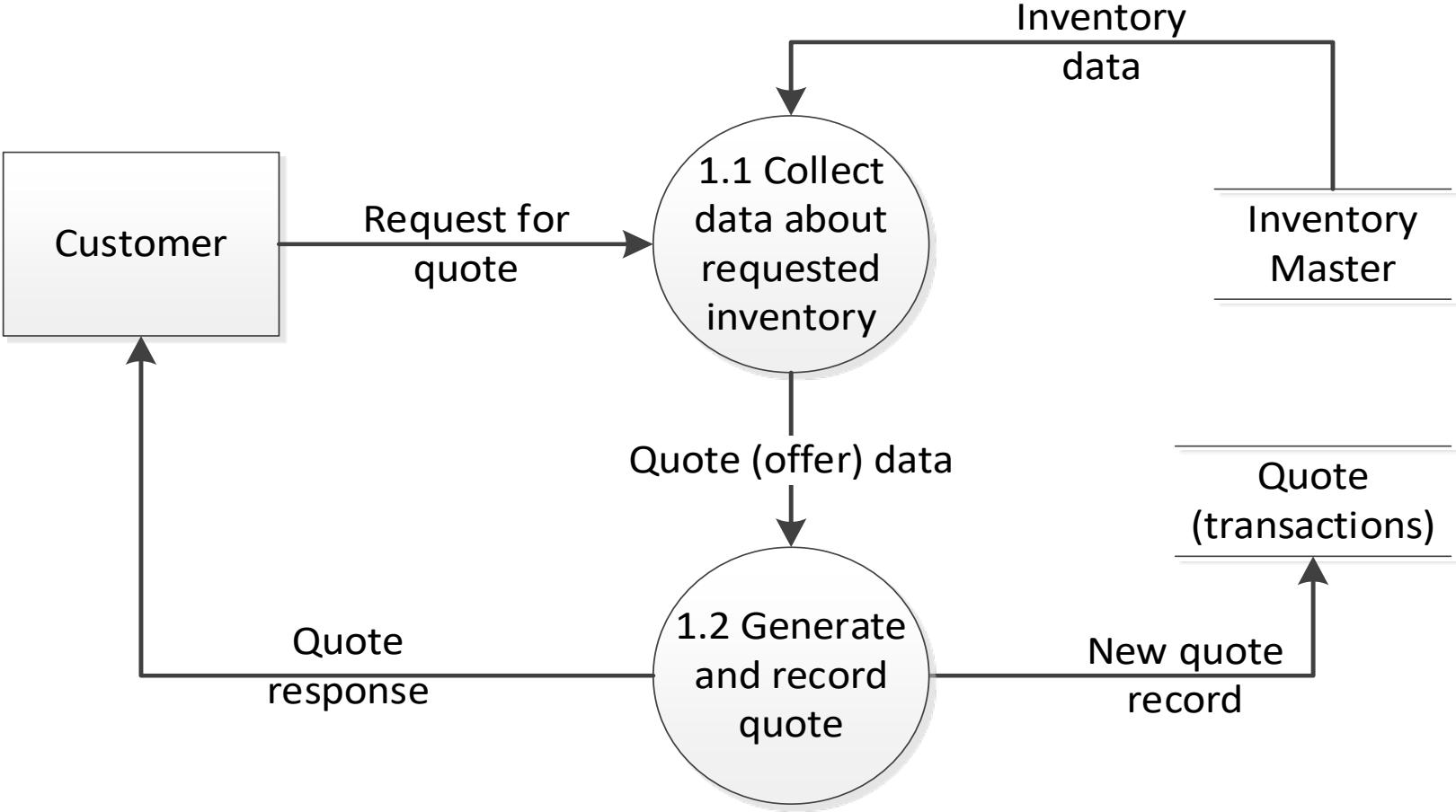
For this assignment, points will be given for each correct placement of these terms on the appropriate DFD (or in the boxes on first page as appropriate). Because of the way this is taught in class, this assignment is graded on accuracy and feedback will be given ONLY in the form of answers marked as correct or incorrect (unlike assignment 2 which had corrections/additional notes).

NOTE: If a word is already documented where it belongs, you must HIGHLIGHT IT (or circle it) for credit. PLACE EACH TERM OR CONCEPT WHERE IT IS REPRESENTED AND/OR WHERE IT MUST BE CONSIDERED.

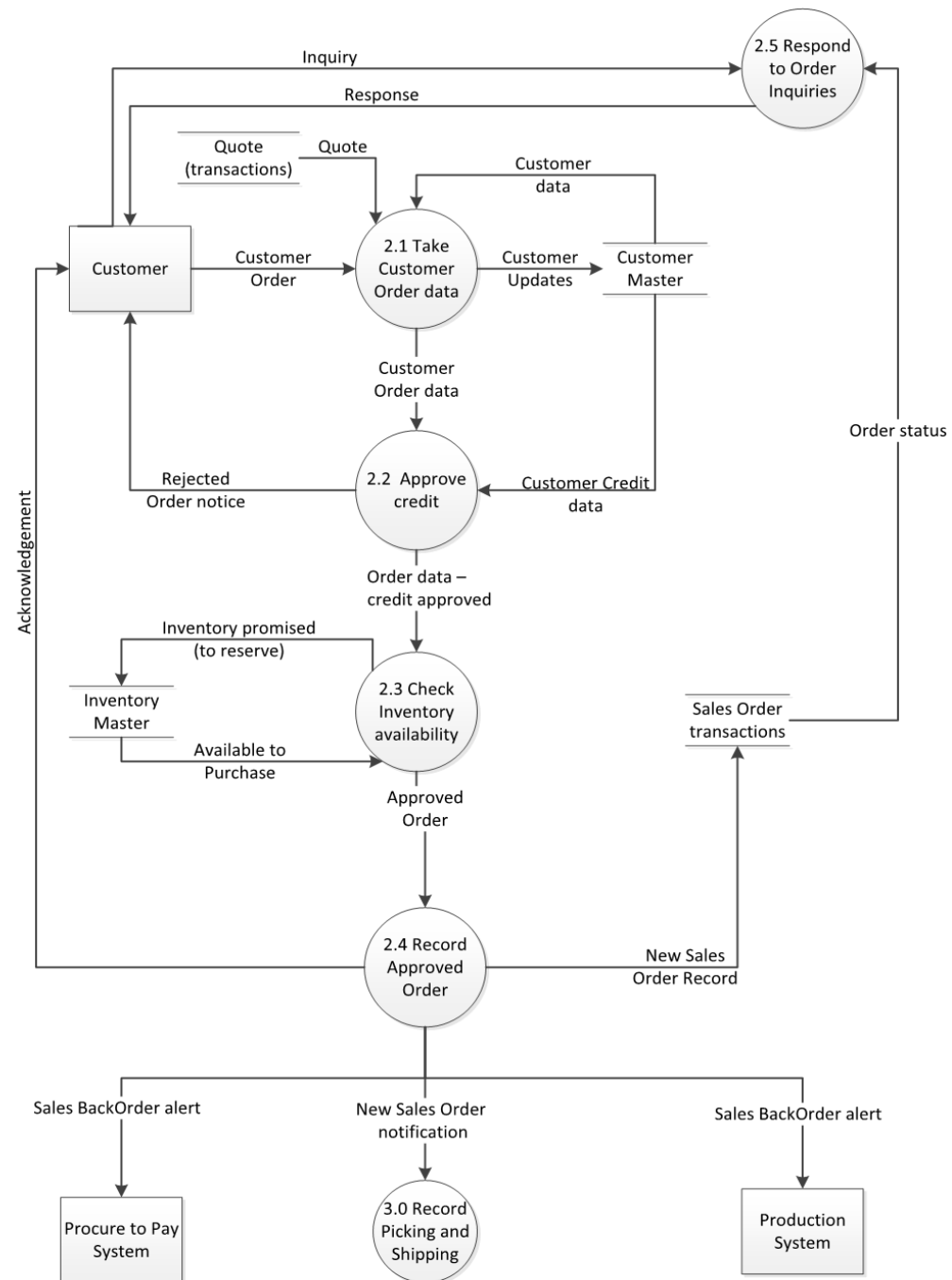
Words to document (may appear more than once):

- ACH (Automated Clearing House)
- Available To Purchase
- Backorder
- Balance Forward Approach
- Bill Of Lading
- Closed Sales Order
- Closed Sales Invoice
- Customer Relationship Management (CRM) Software
- Cycle Billing
- Economic Order Quantity
- Electronic Funds Transfer (EFT)
- Enterprise Resource Planning (ERP)
- Financial Electronic Data Interchange (FEDI)
- General Authorization
- Lockbox (or electronic lockbox)
- Monthly or Periodic (Customer) Statements
- Open Sales Invoice
- Order Acknowledgement
- Purchase Requisition
- Picking Slip/Ticket
- Receiving Report
- Remittance Advice
- Remittance List
- Request for Proposal
- Return Material Authorization (RMA)
- Shipping Notice
- Specific Authorization
- Specific Invoice Method
- Stockout
- Turnaround Document
- Two-way Match
- Unapplied Cash
- Valid Open Sales Order

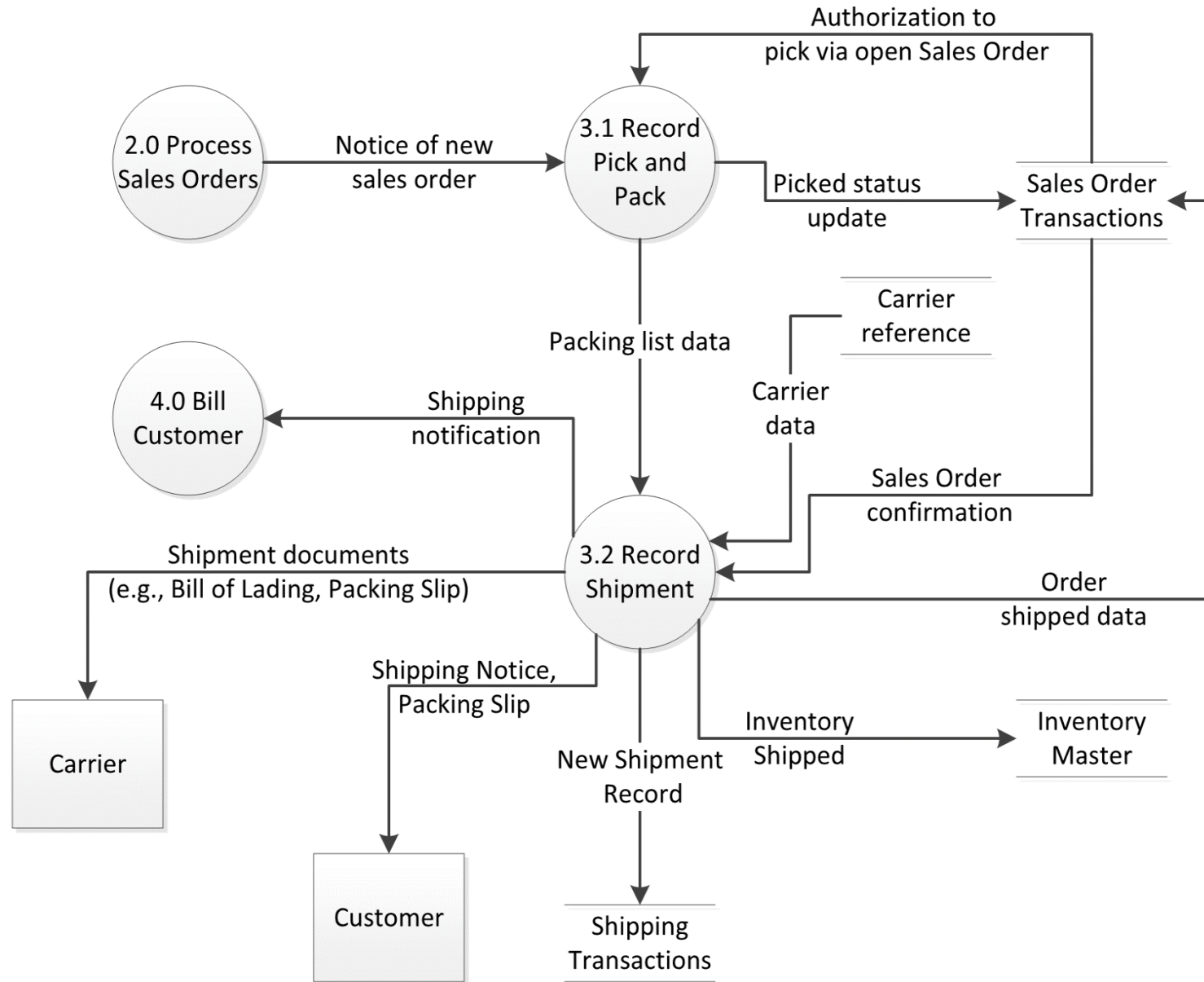
Level 1 Data Flow Diagram for Process Quote Requests (Process #1)



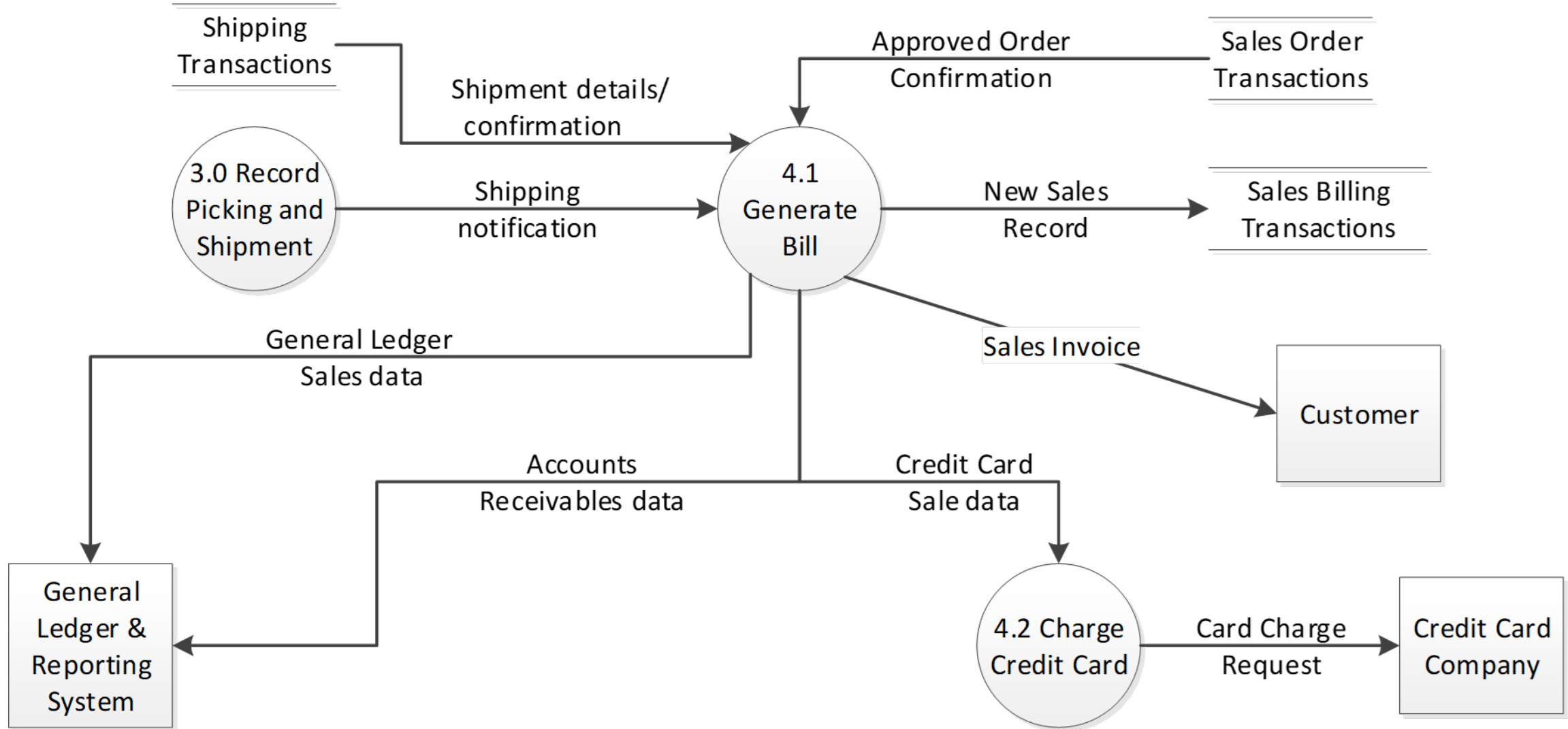
Level 1 Data Flow Diagram for Process Sales Orders (Process #2)



Level 1 Data Flow Diagram for Record Picking and Shipping (Process #3)



Level 1 Data Flow Diagram for Bill Customer (Process #4)



Level 1 Data Flow Diagram for Record Cash Collections (Process #5)

