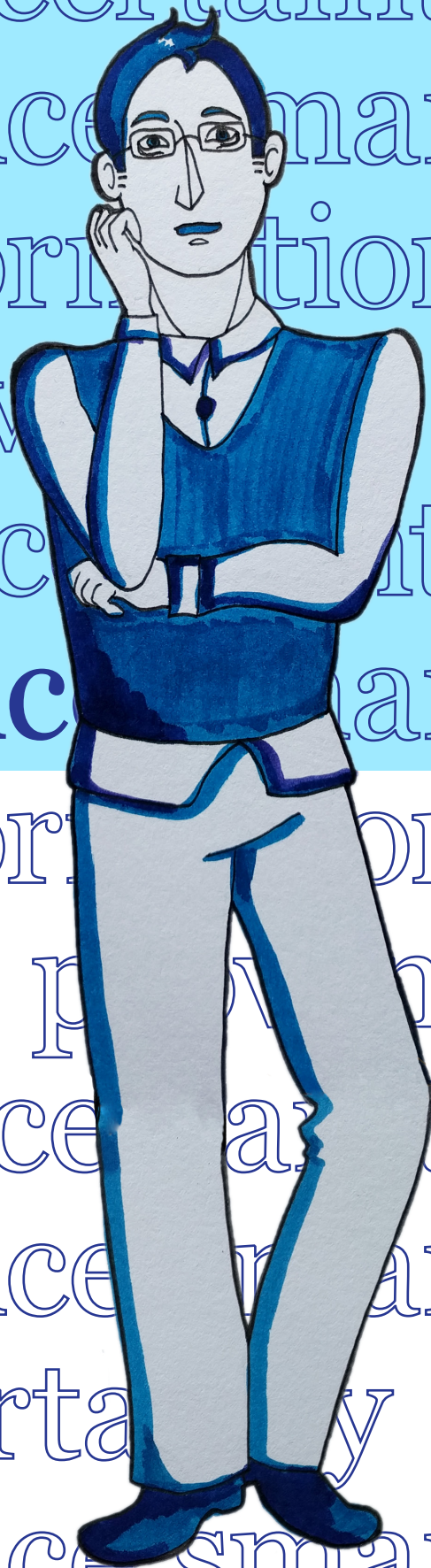


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The Scientist

As typically the most knowledgeable, Scientists are driven by information, understanding, ideas, facts, data. They are very analytical people, who apply gaining knowledge and understanding situations to great detail to life and people. Because of their calm, collected and self-regulating nature Scientists are great for giving advice and keeping track of situations. But they have little tolerance for people who are ignorant or ill-informed.

You better approach them by knowing your facts and don't overload your statement by too much unproven emotion-based theories.

The more considered your statement will be, the more credit you will get from a Scientist.

Scientists typically aren't too aware of their emotional side. Because of that, their tolerance for overusing nonverbal signals is very low. They see too much body language as a distraction from the actual facts. So, better keep your gestures, mimic and tone of voice on a minimum level when talking to a Scientist. They'll appreciate it.

The Scientist

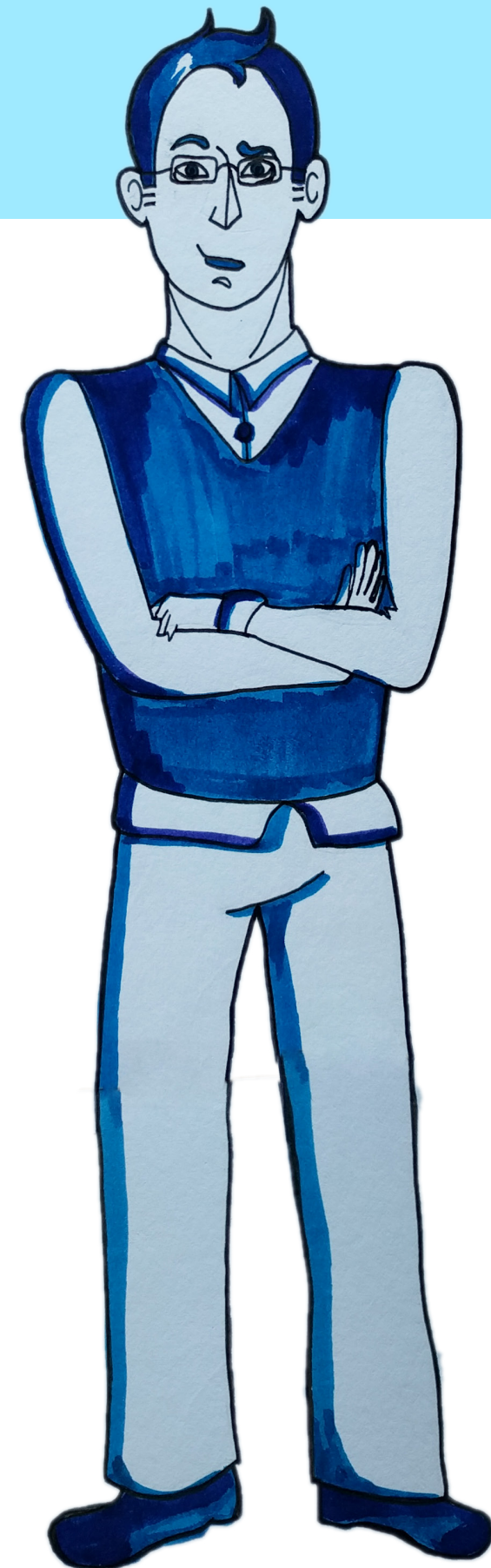


Facial expressions

Scientists are focused on facts and concepts. You will mostly find them absorbed in thoughts. If they frown or look aside during a talk, it does not necessarily show disinterest or inauthenticity, but helps with catching a thought more deeply. They are just concentrated.

It goes along with pursed lips to reconsider alternatives. Also chin/face stroking is seen often, when they are thinking and contemplating.

A raised brow, on the other hand, is a sign of doubt. It says 'You don't impress me' and shows a skeptical and superior attitude towards the communication partner.



The Scientist



Gestures

Scientists are quite often seen with crossed arms. Although crossing arms might represent discomfort, in their case, it means comfort by leading the concentration towards inner thoughts. Because of focusing mostly on their inner thoughts, Scientists show restrained arm movements.

They dislike caring/calming gestures. For them it is just distracting and unnecessary for concentration.

When someone makes an argument, they usually present in both opposing sides, to appear more objective. The hand forms a scale, balancing weight of each argument. Starting with presenting the weaker argument and contradicting the opposite statement by raising their other hand higher.

The Scientist



Clothes

Scientists' clothes are mostly practical and 'business casual'. But in order to represent their intellectualism they also might appear nerdy.



Walk

Walking for a Scientist is just a necessary process to change location. Their walk is targeted and quick.

