



Building Connections 2014: A Networker's Guide to Personal, Business, and Career Growth in the Social Media Age

By Dominic Wolff

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Is networking a bit of a drag for you? Do you want to use networking as a competitive advantage? Want to know how to build relationships and connections to grow your career, leads, client base, and business opportunities? Networking isn t always easy, especially when you d rather be home browsing the Internet than be out schmoozing strangers. Even when you re a people person, you probably can t afford to squeeze in the time to make several phone calls a week or go to regular networking events. Networking might not even land you a job right away because you still have to set things in motion, get people to talk about you, or try to influence HR staff to create a position for you. The good news is that, in this day and age, networking doesn t have to mean face-to-face interactions and in-person meetings, because communication can be mediated by technology. And the connections you build can be just as wellentrenched as those you create in the offline world. There s even better news: in his...



Reviews

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