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Reviews

*Completely among the finest ebook We have at any time read through. it was actually writtern really properly and helpful. You are going to like just how the writer compose this publication.
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AGENTS AUCTIONS GUIDE- TOP 10 TIPS TO SUCCESSFULLY LIST PROPERTY FOR AUCTION



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Sqrol Publications, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.YOU VE CHOSEN THIS PROFESSION BECAUSE YOU VE HEARD THAT YOU CAN EARN BIG MONEY, BUT YOU HAVEN T SEEN ANY OF THAT YET? THEN READ ON! Hi my name is Maria Lawrance with over 21 years experience as one of Sydney s leading auctioneers personally having sold over \$44 million in properties in just the last 20 months alone. Oh, by the way, the average sale price in my area is \$400,000 - so that s a lot of properties! In this book I want to dispel any myths you have about LISTING PROPERTIES for auction while letting you in on all the secrets Top Auction Listing Agents and Auctioneers work with every day. I want you to enjoy your work more whilst you strive to get the very best price for your vendors. Throughout the pages of this book you will learn . -Selling methods available to you and how the Auction sale process works -How to become the very best agent you can be and what marketing strategy to use -How to prepare your owners for the auction day and how to deal with pre-auction day offers -Getting the reserve price right and what to expect on Auction day Plus, at the end of each chapter I will give you tips to make it simple for you to know exactly what to do. You know there are others in your profession out there that are taking home six figures EVERY YEAR, but you re not one of them! How come? You work hard, you put the hours in, but somehow, it just doesn t seem to come together for you! Let me let you...



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