



Sales Casanova: Woo Your Way to Financial Success!

By Michael Todd Jewell

Createspace, United States, 2015. Paperback. Book Condition: New. 203 x 133 mm. Language: English . Brand New Book ***** Print on Demand *****.Are you ready for more than just a j-o-b (what some people call just-over-broke)? You know: employment that is time consuming, strength zapping and mind numbing . and that also, by the way, severely limits your income. You can have more than that. You can woo your way to riches through Sales Success! .A man lived more than two centuries ago who was famous as a lover-perhaps the greatest lover the world has ever known. What is less commonly talked about today is his success as a salesperson. The man s name was Giacomo Casanova. The principles and techniques Casanova used to successfully sell himself (and after all, isn t that ultimately what we are all selling anyway?) can still be applied today in order sell any product or service, in corporate or retail sales, to achieve outstanding sales results and steer you on the path to financial success. Within these pages, you will find the keys to learning how to treat your customers like the significant people they are in your life in order to achieve optimum...



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