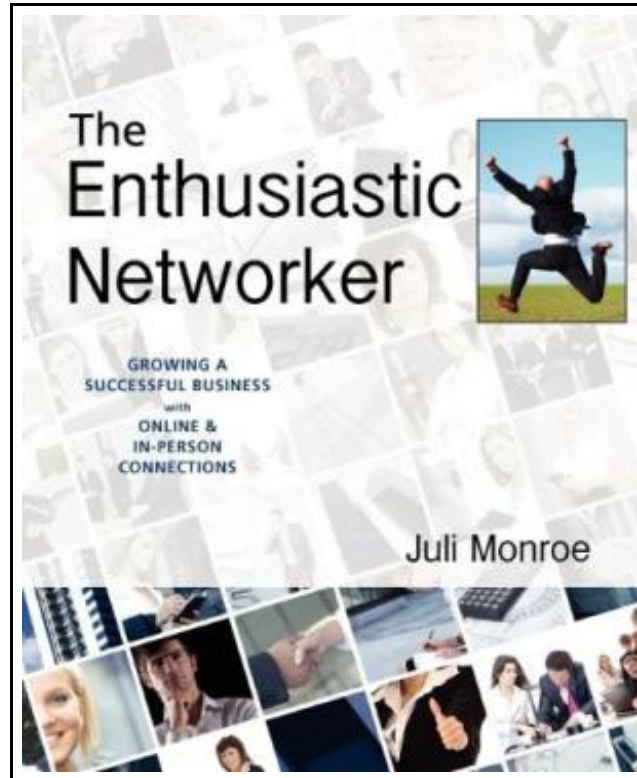


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Crispin Books, United States, 2011. Paperback. Book Condition: New. 234 x 188 mm. Language: English . Brand New Book ***** Print on Demand *****.Networking means different things to different people. Some may think it s about collecting cards and contacts. Others may think it only happens in person . . . in places like golf courses or exclusive clubs or business luncheons. Still others think it mostly happens online, and they avoid the face-to-face aspect. Only a few understand that networking is about multiple ways of meeting new people and building strong, fruitful relationships. Done the right way, your growing network relationships will nurture both your business and personal needs. The goal of this book: to help you choose the right strategic direction, take the right steps, and communicate a clear and effective message to everyone you meet. With the help you ll find here, you will find better ways to discover, develop, and refine your unique networking presence and voice. Networking also can, and should, be fun. Let s face it . . . the best networker is an Enthusiastic Networker! Themes: Business Development Networking Juli Monroe helps others find their own voice and their own path to building business relationships. For many years, Juli has been mentoring business owners and sales people in the Washington, D.C. area, helping them develop relationship marketing skills to promote themselves and their businesses effectively.



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