

• Record will be selected by team wise on Dashboard.

FORMULAS:

INCENTIVE BASED REVENUE = TEAM VCC Share Amount (with Remarks for Finance "Offer Accepted" & "Onboarded")

EXCLUDED REVENUE SHARE = TEAM Consultant's Take Amount (with Remarks for Finance "Offer Accepted" & "Onboarded") except for **TEAM CONSULTANT**

COMPANY REVENUE: = Incentive Based Revenue + Clean Revenue

TARGET VS REVENUE = TEAM Incentive Based Revenue divided by TEAM Target

 (GRAND TOTAL) TAGRGET VS REVENUE = Grand Total Incentive Based Revenue divided by Grand Total Target

OF ONGOING (CIP) = Total number of active endorsements under Mid & Final Stage per TEAM

TOTAL ONGOING (CIP) = SPR amount of active endorsements under Mid & Final Stage per TEAM

- Given formula's is applying successfully .
- Update Google Sheet condition now we can fetch 7000 record from our google sheet

• JDL Search Keyword Function - SD-TECH keyword search according to position title

