# 0053 How Dominant Leaders Go Wrong

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## 1. How Dominant Leaders Go Wrong

A leader's hyperindividualist 过度个人主义 approach /can foster 促进;助长 a **zero-sum 零和的** mindset 观念模式;思维倾向 in which people believe they can progress /only at the expense of others.

We found that /participants 参与者 who had watched a dominant leader /were more prone to express (v.) a zero-sum mindset /and less likely to help others, compared with participants who had just watched a prestige 声望;威望 leader. Gender 性别 had no effect: dominant 首要的;占支配地位的;占优势的;显著的 men and women as bosses /reduced helpfulness /and increased zero-sum thinking among participants.

### Example 1. 标题

### prestige

- (a.) that brings respect and admiration; important 令人敬仰的; 受尊重的; 重要的
- [U] the respect and admiration that sb/sth has because of their social position, or what they have done 威信;声望;威望

### 要点:

威权型领导, 其带来的负面影响是: 会给下面的人, 带来"零和博弈"的思维. 即, 他们会变得更不可能帮助别人, 而相信"只有牺牲掉他人, 自己才能致富".

我们发现,与刚刚看过"声望型"领导者的参与者相比,看过"强势"领导者的参与者,更容易表现出零和心态,也不太可能帮助他人。性别没有影响:作为老板无论男女,都减少了参与者的乐于助人,并增加了他们的"零和思维"思想。

## 2. How Dominant Leaders Go Wrong

A leader's hyperindividualist approach can foster a zero-sum mindset in which people believe they can progress only at the expense of others.

We found that participants who had watched a dominant leader were more prone to express a zero-sum mindset and less likely to help others, compared with participants who had just watched a prestige leader. Gender had no effect: dominant men and women as bosses reduced helpfulness and increased zero-sum thinking among participants.