

Supplier brochure – Footwear OEM/Private Label

From: Hong Kong Tai Yuk Trading Limited (Canadian-owned)

Contact: Mingjin Xia, Vice President (Operation)

Email: hk.taiyu.xia@gmail.com

Tel: +1 584-888-3688

Website: <https://saigefootwear.vercel.app/>

Company Profile

Hong Kong Tai Yuk Trading Limited is a Canadian-owned Hong Kong company operating an **Integrated Footwear Supply Platform**. We combine **owned capacity in Mainland China** with **qualified partner manufacturing in Southeast Asia**, managed under a unified governance model to deliver end-to-end services from design to delivery.

1. Organization & Capabilities


- Five Core Teams: Buyer Interface; R&D; QC & Testing / Product Compliance; Planning & Delivery Assurance; Logistics & EDI¹.
- Footprint: China (owned/long-term partner facilities) + Southeast Asia (audited partner capacity).
- Product Focus: Everyday athletic/casual footwear, with deep expertise in vulcanized and cold-cement constructions.
- Quality & Compliance: Rigorous product safety, chemical, and social responsibility controls; third-party testing/audits; alignment with client RSL/MSL and sustainability programs.
- Delivery & Cost: Parallel development and data-driven planning to ensure consistent quality, competitive landed costs, **and** replenishment reliability.

2. Value We Deliver

- Quality-led, consistent manufacturing outcomes
- Transparent milestones and faster development/replenishment cycles
- Ethical and sustainable sourcing support, including material alternatives and traceability

3. What's Inside

- Executive Summary
- Company & Ownership
- Compliance & Certifications
- Manufacturing Capabilities
- Quality Control Framework
- Operations & Logistics
- Proposed Assortment & Initial Target Price Bands
- Sustainability & Ethical Sourcing
- Commercial Terms




Hong Kong Tai Yuk Trading Limited

Shoes that last — made with care, shared with the world.

Every Step Counts.

We are defined by high craftsmanship, proven compliance, and true flexibility — an Integrated Footwear Supply Platform delivering quality responsibly and adapting to every brand's vision.



¹ EDI: Electronic Data Interchange.

1) Executive Summary

- **Scope:** OEM/private label for Men/Women/Kids: casual, athleisure, sandals.
- **Integrated Footwear Supply Platform:** China owned capacity + qualified **Southeast Asia** options; **one governance** for specs, chemistry, testing, and performance.
- **Teams:** Buyer Interface · R&D · QA/Testing & Compliance · Planning & Delivery · Logistics & EDI → one interface, one standard.
- **Speed & value:** Development **12 – 18 days** · P/O **45–60 days** · **OTIF² ≥ 98%** (target) · **clear cost bands** · **flexible MOQs³** · multi-origin resilience for tariff/COO⁴.
- **Readiness:** Packaging/labeling/testing aligned with major international retailers; **open costing** and **Tier - 2 alignment** available.
- **Sample photos:**



² OTIF: On-Time In-Full.

³ MOQ: Minimum Order Quantity.

⁴ COO: Country of Origin.

2) Company & Ownership

- **Entity:** Hong Kong Tai Yuk Trading Limited (Hong Kong) — fully Canadian-owned.
- **Heritage:** 30+ years footwear manufacturing for tier-one global retailers.
- **Operations:** The factory located in No.1 Fuqiang Road, Jize County, Handan City, Hebei Province, annual capacity approximate 5M pairs, across vulcanized and cold-cement processes.
- **Model: Platform** = trading + owned manufacturing + **Southeast Asian qualified capacity** (as needed).



3) Compliance & Certifications

- **Quality management:** ISO 9001 (vulcanized & cold-cement); AQL at IQC / IPQC / FQC / OQC.⁵
- **Sustainability: Higg Index** (FEM / FSLM verified); **RCS scope** for recycled-material programs.
- **Social & labor:** Audited facilities; **no child/forced labor**; CAPA tracked.
- **Chemical & testing:** RSL/MRSL⁶ program; third-party labs (SGS/BV/ITS) to applicable national/regional regulations and brand CTRs⁷.
- **Platform governance:** Central QC & Testing / Product Compliance / Delivery-Assurance teams unify specs, labs, and OTIF documentation to keep one standard across factories.
- **Copies of HIGG/ ISO 9001/RCS (scans):**



⁵ AQL: Acceptance Quality Limit; IQC: Incoming Quality Control; IPQC: In-Process Quality Control; FQC: Final Quality Control; OQC: Outgoing Quality Control.

⁶ RSL: Restricted Substances List; MRSL: Manufacturing Restricted Substances List.

⁷ CTR: Customer Test Requirements.

4) Manufacturing Capabilities

- **Lines & processes:** 4 vulcanized + 2 cold-cement lines; cutting & stitching → lasting → foxing/bonding → vulcanizing / cold-cement → finishing & packing.
- **Specialist teams with clear accountability:** R&D, QC/testing, product compliance, and delivery-assurance teams oversee their respective stages under ERP control.
- **Same standards in Southeast Asia:** the same spec pack, chemistry controls, and performance scorecards are mirrored to qualified Southeast Asia partners — so **quality and efficiency remain the same.**



5) Quality Control Framework

- **Quality Gates & traceability:** IQC → IPQC → FQC → OQC with 24-month lot records.
- **CTQs⁸ & testing:** fit/bond/flex/abrasion/color/chemistry to SATRA/ASTM & brand CTR; GS1 & carton/transit checks.
- **CAPA & supplier controls:** NCR⁹ → root cause → owner/date → verification; FAI¹⁰, start-up audit, SPC¹¹ on critical bonds, retain samples.
- **Platform governance:** One specialist pack across facilities, run by central QC/Testing & Product Compliance teams; mirrored to qualified Southeast Asia partners.



⁸ CTQ: Critical to Quality.

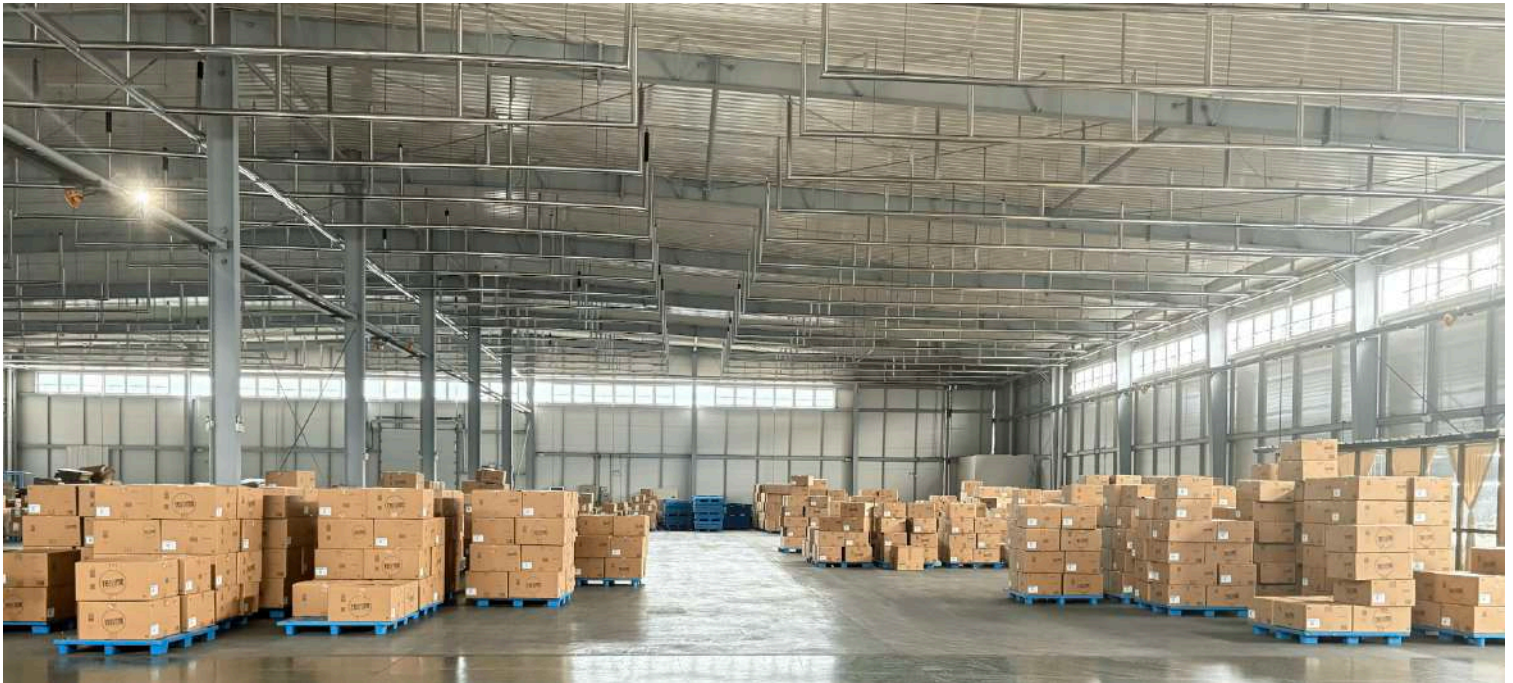
⁹ NCR: Non-Conformance Report.

¹⁰ FAI: First Article Inspection.

¹¹ SPC: Statistical Process Control.

6) Operations & Logistics

- **Systems & onboarding:** ERP; portal ASN¹²/EDI; weekly tracker.
- **Warehouse:** Zoned storage; humidity/temperature + anti-mold; **FIFO**¹³; sealed dry loading.
- **Shipping:** Weekly **FCL/LCL**¹⁴; consolidation; **FOB/CIF/DDP**; international lanes (incl. North America).
- **Store-ready & governance:** **GS1** labels/tickets applied in-factory; **delivery-assurance** tracks **OTIF & docs**; playbook mirrored to qualified Southeast Asia partners.



¹² ASN: Advance Ship Notice.

¹³ FIFO: First In, First Out.

¹⁴ FCL: Full Container Load; LCL: Less than Container Load.

7) Proposed Assortment & Target Price Bands (Initial)

Line	Category	Upper / Sole	MOQ	Lead-time	FOB Price (USD)
W-A1	Women Athleisure – Knit Lace-Up	Knit / EVA–RB	2,500	65d	\$6.0–6.6
W-A2	Women Athleisure – Knit Slip-on	Knit / EVA–RB	2,500	65d	\$6.0–6.6
W-C1	Women Court Sneaker	PU / TPR (Cup sole)	2,500	65d	\$8.6–9.0
W-C2	Women Mini Platform Sneaker	PU / TPR (Platform)	2,500	65d	\$8.6–9.0
W-B1	Women Cozy Boot	Microfiber / TPR	2,500	65d	\$8.6–9.0
M-C1	Men Lace-Up Sneaker	PU / TPR	2,500	65d	\$8.6–9.0
K-S1	Kid Girls Slip-on (Canvas)	Canvas / RB (vulcanized)	2,500	65d	\$5.8–6.3
K-C1	Kid Girls Casual Sneaker	PU / TPR	2,500	65d	\$5.7–6.0
K-C2	Kid Girls Quick-Close Sneaker	PU / TPR	2,500	65d	\$7.7–8.0
A-V1	Adult Canvas Vulcanized	Canvas / RB (vulcanized)	2,500	65d	\$6.3–8.2

*Note: Prices shown are preliminary FOB estimates. Final pricing will be confirmed upon finalized specs, materials, order quantity, testing/compliance, and delivery schedule—please contact us for a detailed quote.

8) Sustainability & Ethical Sourcing

- **Environmental controls:** RCS recycled content; VOC¹⁵/dust end-of-pipe; energy-efficient equipment.
- **Social & labor:** Audited facilities; legal hours; no child/forced labor; safety training.
- **Governance & reach:** Tracked via Higg FEM/FSLM; RSL/MRSL with SGS/BV/ITS; compliance team aligns to customer **Codes of Conduct** — same playbook mirrored to qualified Southeast Asia partners.



9) Commercial Terms (platform-wide: China & Southeast Asia)

- **Payment & Incoterms:** Follow customer standard; LC/DP/OA¹⁶ subject to approval; FOB default, CIF/DDP available.
- **Pricing & MOQ:** Retail-ready cost bands; flexible MOQs (final by style/material/origin); **open costing (BOM+CM)**¹⁷ on request; Tier-2 nominated/equivalent supported.
- **Warranty & claims:** Workmanship warranty; single-interface CAPA with traceable lot docs.
- **IP¹⁸ & tooling:** NDA¹⁹ ready; IP respected; **tooling ownership per agreement;** dedicated molds/lasts on confirmed volumes.

¹⁵ VOC: Volatile Organic Compounds.

¹⁶ LC: Letter of Credit; DP: Documents against Payment; OA: Open Account.

¹⁷ BOM: Bill of Materials; CM: Conversion Margin.

¹⁸ IP: Intellectual Property.

¹⁹ NDA: Non-Disclosure Agreement.