

# Supplier brochure – Footwear OEM/Private Label

From: Hong Kong Tai Yuk Trading Limited (Canadian-owned)

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## **Company Profile**

Hong Kong Tai Yuk Trading Limited is a Canadian-owned Hong Kong company operating an Integrated Footwear Supply Platform. We combine owned capacity in Mainland China with qualified partner manufacturing in Southeast Asia, managed under a unified governance model to deliver end-to-end services from design to delivery.

## 1. Organization & Capabilities

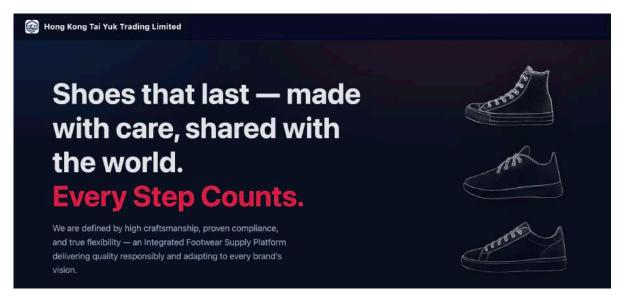
- Five Core Teams: Buyer Interface; R&D; QC & Testing / Product Compliance; Planning & Delivery Assurance; Logistics & EDI<sup>1</sup>.
- Footprint: China (owned/long-term partner facilities) + Southeast Asia (audited partner capacity).
- Product Focus: Everyday athletic/casual footwear, with deep expertise in vulcanized and cold-cement constructions.
- Quality & Compliance: Rigorous product safety, chemical, and social responsibility controls; third-party testing/audits; alignment with client RSL/MSL and sustainability programs.
- Delivery & Cost: Parallel development and data-driven planning to ensure consistent quality, competitive landed costs, and replenishment reliability.

#### 2. Value We Deliver

- Quality-led, consistent manufacturing outcomes
- Transparent milestones and faster development/replenishment cycles
- Ethical and sustainable sourcing support, including material alternatives and traceability

#### 3. What's Inside

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<sup>&</sup>lt;sup>1</sup> EDI: Electronic Data Interchange.

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#### 1) Executive Summary

- Scope: OEM/private label for Men/Women/Kids: casual, athleisure, sandals.
- Integrated Footwear Supply Platform: China owned capacity + qualified Southeast Asia options; one governance for specs, chemistry, testing, and performance.
- Teams: Buyer Interface · R&D · QA/Testing & Compliance · Planning & Delivery · Logistics & EDI → one interface, one standard.
- Speed & value: Development 12 18 days · P/O 45–60 days · OTIF<sup>2</sup> ≥ 98% (target) · clear cost bands · flexible MOQs<sup>3</sup> · multi-origin resilience for tariff/COO<sup>4</sup>.
- Readiness: Packaging/labeling/testing aligned with major international retailers; open costing and Tier 2 alignment available.
- Sample photos:













<sup>&</sup>lt;sup>2</sup> OTIF: On-Time In-Full.

<sup>&</sup>lt;sup>3</sup> MOQ: Minimum Order Quantity.

<sup>&</sup>lt;sup>4</sup> COO: Country of Origin.



## 2) Company & Ownership

- Entity: Hong Kong Tai Yuk Trading Limited (Hong Kong) fully Canadian-owned.
- **Heritage:** 30+ years footwear manufacturing for tier-one global retailers.
- **Operations:** The factory located in No.1 Fuqiang Road, Jize County, Handan City, Hebei Province, annual capacity approximate 5M pairs, across vulcanized and coldcement processes.
- Model: Platform = trading + owned manufacturing + Southeast Asian qualified capacity (as needed).









#### 3) Compliance & Certifications

- Quality management: ISO 9001 (vulcanized & cold-cement); AQL at IQC / IPQC / FQC / OQC.<sup>5</sup>
- Sustainability: Higg Index (FEM / FSLM verified); RCS scope for recycled-material programs.
- Social & labor: Audited facilities; no child/forced labor; CAPA tracked.
- Chemical & testing: RSL/MRSL<sup>6</sup> program; third-party labs (SGS/BV/ITS) to applicable national/regional regulations and brand CTRs<sup>7</sup>.
- Platform governance: Central QC & Testing / Product Compliance / Delivery-Assurance teams unify specs, labs, and OTIF documentation to keep one standard across factories.
- Copies of HIGG/ ISO 9001/RCS (scans):







<sup>&</sup>lt;sup>5</sup> AQL: Acceptance Quality Limit; IQC: Incoming Quality Control; IPQC: In-Process Quality Control; FQC: Final Quality Control; OQC: Outgoing Quality Control.

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<sup>&</sup>lt;sup>6</sup> RSL: Restricted Substances List; MRSL: Manufacturing Restricted Substances List.

<sup>&</sup>lt;sup>7</sup> CTR: Customer Test Requirements.



### 4) Manufacturing Capabilities

- Lines & processes: 4 vulcanized + 2 cold-cement lines; cutting & stitching → lasting → foxing/bonding → vulcanizing / cold-cement → finishing & packing.
- Specialist teams with clear accountability: R&D, QC/testing, product compliance, and delivery-assurance teams oversee their respective stages under ERP control.
- Same standards in Southeast Asia: the same spec pack, chemistry controls, and performance scorecards are mirrored to qualified Southeast Asia partners so quality and efficiency remain the same.











### 5) Quality Control Framework

- Quality Gates & traceability: IQC → IPQC → FQC → OQC with 24-month lot records.
- CTQs<sup>8</sup> & testing: fit/bond/flex/abrasion/color/chemistry to SATRA/ASTM & brand CTR; GS1 & carton/transit checks.
- CAPA & supplier controls:  $NCR^9 \rightarrow root \ cause \rightarrow owner/date \rightarrow verification; FAI^{10}, start-up audit, SPC^{11} on critical bonds, retain samples.$
- Platform governance: One specialist pack across facilities, run by central QC/Testing & Product Compliance teams; mirrored to qualified Southeast Asia partners.









<sup>&</sup>lt;sup>8</sup> CTQ: Critical to Quality.

<sup>&</sup>lt;sup>9</sup> NCR: Non-Conformance Report.

<sup>&</sup>lt;sup>10</sup> FAI: First Article Inspection.

<sup>&</sup>lt;sup>11</sup> SPC: Statistical Process Control.



## 6) Operations & Logistics

- Systems & onboarding: ERP; portal ASN<sup>12</sup>/EDI; weekly tracker.
- Warehouse: Zoned storage; humidity/temperature + anti-mold; FIFO<sup>13</sup>; sealed dry loading.
- Shipping: Weekly FCL/LCL<sup>14</sup>; consolidation; FOB/CIF/DDP; international lanes (incl. North America).
- Store-ready & governance: GS1 labels/tickets applied in-factory; delivery-assurance tracks OTIF & docs; playbook mirrored to qualified Southeast Asia partners.



<sup>&</sup>lt;sup>12</sup> ASN: Advance Ship Notice.

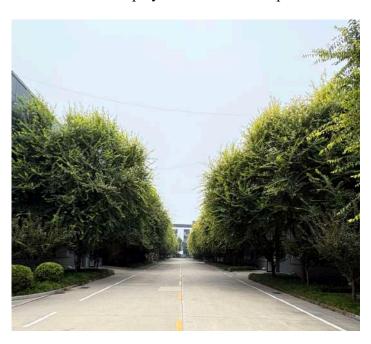
<sup>&</sup>lt;sup>13</sup> FIFO: First In, First Out.

<sup>&</sup>lt;sup>14</sup> FCL: Full Container Load; LCL: Less than Container Load.



#### 7) Sustainability & Ethical Sourcing

- Environmental controls: RCS recycled content; VOC<sup>15</sup>/dust end-of-pipe; energy-efficient equipment.
- Social & labor: Audited facilities; legal hours; no child/forced labor; safety training.
- Governance & reach: Tracked via Higg FEM/FSLM; RSL/MRSL with SGS/BV/ITS; compliance team aligns to customer Codes of Conduct same playbook mirrored to qualified Southeast Asia partners.





## 8) Commercial Terms (platform-wide: China & Southeast Asia)

- **Payment & Incoterms:** Follow customer standard; LC/DP/OA<sup>16</sup> subject to approval; **FOB** default, **CIF/DDP** available.
- Pricing & MOQ: Retail-ready cost bands; flexible MOQs (final by style/material/origin); open costing (BOM+CM)<sup>17</sup> on request; Tier-2 nominated/equivalent supported.
- Warranty & claims: Workmanship warranty; single-interface CAPA with traceable lot docs.
- IP<sup>18</sup> & tooling: NDA<sup>19</sup> ready; IP respected; tooling ownership per agreement; dedicated molds/lasts on confirmed volumes.

<sup>&</sup>lt;sup>15</sup> VOC: Volatile Organic Compounds.

<sup>&</sup>lt;sup>16</sup> LC: Letter of Credit; DP: Documents against Payment; OA: Open Account.

<sup>&</sup>lt;sup>17</sup> BOM: Bill of Materials; CM: Conversion Margin.

<sup>&</sup>lt;sup>18</sup> IP: Intellectual Property.

<sup>&</sup>lt;sup>19</sup> NDA: Non-Disclosure Agreement.