

## DESCRIPTION STRATEGIES FOR NAIVE AND EXPERT USERS

Cécile L. Paris  
Department of Computer Science  
Columbia University  
New York, NY 10027

### Abstract

It is widely recognized that a question-answering system should be able to tailor its answers to the user. One of the dimensions along which this tailoring can occur is with respect to the level of knowledge of a user about a domain. In particular, responses should be different depending on whether they are addressed to naive or expert users. To understand what those differences should be, we analyzed texts from adult and junior encyclopedias. We found that two different strategies were used in describing complex physical objects to juniors and adults. We show how these strategies have been implemented on a test database.

### INTRODUCTION

Whether the purpose of a natural language program is to ease man-machine interactions [Kaplan 82; Hayes and Reddy 79] or to model human communication [Lehnert 78], it must take into consideration certain characteristics of the person engaged in the interaction. In an interaction between people, the goals, beliefs, intentions, knowledge and past experience of the participants will play a role in how they communicate with each other [Cohen and Perrault 79], [Perrault and Allen 80]. Similarly, those characteristics should play a role in the way a computer system interacts with a user. In particular, a question-answering program that provides access to a large amount of data to many different users will be most useful if it can tailor its answers to each user.

We are interested here in how the level of knowledge (or expertise) of the user affects an answer. As an example of this kind of tailoring in a naturally occurring conversation, an explanation of how a car engine works aimed at a child will be different than one aimed at an adult, and an explanation adequate for a music student is probably not quite sufficient for a student in mechanical engineering. In this paper, we study the strategies used in natural language to describe physical objects to two different types of users: naive and expert. By naive and expert, we refer to how familiar a user is about the domain of the database as opposed to how experienced the user is with the question/answering system. When the database is complex, it becomes important to vary the level and the kind of details included in the answer in order to provide an answer that can be best understood by the user.

We plan to use this distinction in the question-answering program for RESEARCHER, a system being developed at Columbia University. RESEARCHER reads, remembers, and generalizes from patents abstracts written in English [Lebowitz 83]. The abstracts describe complex physical objects in which spatial and functional relations are important. Thus, we are interested in characterizing spatial strategies that can be used for experts and novices about certain physical objects. We give details in the paper of the current implementation of description strategies on a test database of object descriptions.

### OUR DOMAIN

Our goal is to characterize some of the strategies employed to describe complex physical objects and see whether these strategies are different for naive and experts users. To investigate this problem, we have looked at texts from encyclopedias (both adult and junior) and high school physics textbooks<sup>1</sup>. The texts we have studied are about physical objects performing a function (such as telephones and telescopes), and generally do not exceed several paragraphs in length. These texts make the distinction between naive and expert readers and have been widely used for a number of years for those audiences. They provide examples of different descriptive strategies that actually occur in natural language. Thus, a question-answering system should be able to reproduce them<sup>2</sup>.

Studying texts from encyclopedias gives us the advantage of being able to compare descriptions of identical objects aimed at two distinct audiences. On the average, a younger audience has had less opportunity to gather experience and knowledge about any particular domain. Thus a younger audience as a whole is more naive about a domain than an adult audience. Hence, these texts give us a good starting point for studying the differences between the

<sup>1</sup>We studied about fifteen examples from each encyclopedia and textbook.

<sup>2</sup>Our goal, however, is not to study how effective these texts are for different human readers. If further psychological research shows that other distinctions are appropriate, they could be incorporated. The distinction based on encyclopedias and textbooks is really the only available at this point.

- 
- 1) The hand-sets introduced in 1947 consist of a receiver and a transmitter in a single housing available in black or colored plastic.
- 2) The transmitter diaphragm is clamped rigidly at its edges 3) to improve the high frequency response.
- 4) The diaphragm is coupled to a doubly resonant system 5) -a cavity and an air chamber- 6) which broadens the response. 7) The carbon chamber contains carbon granules, 8) the contact resistance of which is varied by the diaphragm's vibration.
- 9) The receiver includes a ring-shaped magnet system around a coil and a ring shaped armature of anadim Permendur. 10) Current in the coil makes the armature vibrate in the air gap. 11) An attached phenolic-impregnated fabric diaphragm, shaped like a dome, 12) vibrates and sets the air in the canal of the ear in motion.

#### 1. Constituency

*Depth-attributive for the transmitter*  
*(Description of the transmitter)*

- 2. Depth-Attributive
- 3. Cause-effect
- 4. Depth-Attributive
- 5. Depth-Identification
- 6. Cause-effect
- 7. Depth-Attributive
- 8. Cause-effect

*Depth-attributive for the receiver*  
*(Description of the receiver)*

- 9. Depth-Attributive
- 10. Cause-effect
- 11. Attributive
- 12. Cause-effect

Figure 1: Constituency Schema Example

---

descriptions given to naive users and those given to experts in the domain. To minimize the effects of stylistic differences on our results, we chose texts from several different encyclopedias in each audience category.

## THE TEXTUAL ANALYSIS

We began by analyzing the different texts using methods developed by other researchers ([Hobbs 78a], [Hobbs 80], [Mann 84], [McKeown 82]). We decomposed paragraphs in terms of their primitive rhetorical structure in an attempt to find a consistent structure in each group of texts. The analysis showed the adult encyclopedia descriptions to be mainly in terms of the sub-parts of the object being described. These texts can be characterized by one of the textual structures posited in [McKeown 82], the *constituency schema*. This structure is presented in the next section. On the other hand, no schema or other organizing structure consistently accounted for the descriptions in the junior encyclopedia texts. In looking for other types of organizing strategies, we discovered that the main strategy in describing objects to a naive user is to trace through the process that allows the object to perform its function.

### Strategy for the Adults

The descriptions from the adult encyclopedias tend to follow the pattern established by the constituency schema, one of the textual structures defined in [McKeown 82]. In her work on natural language generation, McKeown studied the problems of what to say and how to organize text coherently. She

examined texts and transcripts, classifying each sentence as one of a set of rhetorical predicates<sup>3</sup> and found that some combinations of predicates were more likely to occur than others. Moreover, for each discourse situation, some combination would be the most appropriate one. Those standard combinations were encoded as schemas which are associated with a particular discourse situation. One of these schemas is the constituency schema which is used to describe an object (or concept) in terms of its subparts and their properties. The constituency schema is shown below<sup>4</sup>. (For a given entity, *Constituency* is the description of its sub-parts or sub-types, and the *attributive* predicate gives properties associated with it.)

---

<sup>3</sup>Rhetorical predicates characterize the structural purpose of a sentence and have been discussed by a variety of linguists [Grimes 75] [Hobbs 78b]. Some examples are *constituency* (description of sub-parts or sub-types), *attributive* (providing detail about an entity or event) and *analogy* (the making of an analogy).

<sup>4</sup>We have altered McKeown's constituency schema slightly by making the first predicate optional instead of mandatory: in the texts studied, the main parts of the object were not necessarily immediately listed. We are using McKeown's notation: "{}" indicate optionality, "/" indicates alternatives, "+" indicates that the item may appear 1-n times, and "\*" indicates that the item may appear 0-n times. Finally, ":" is used to represent classification of ambiguous propositions.

I. 1) When one speaks into the transmitter of a modern telephone, these sound waves strike against an aluminium disk or diaphragm and cause it to vibrate back and forth in just the same way the molecules of air are vibrating.

II. 2) The center of this diaphragm is connected with the carbon button originally invented by Thomas A. Edison. 3) This is a little brass box filled with granules of carbon composed of especially selected and treated coal. 4) The front and back of the button are insulated.

III. 5) The talking current is passed through this box so that the electricity must find its way from granule to granule inside the box. 6) When the diaphragm moves inward under the pressure from the sound waves the carbon grains are pushed together and the electricity finds an easier path. 7) Thus a strong current flows through the line. 8) When a thin portion of the sound wave comes along, the diaphragm springs back, allowing the carbon particles to be more loosely packed, and consequently less current can find its way through. 9) So a varying or undulating current is sent over the line whose vibrations exactly correspond to the vibrations caused by the speaker's voice. 10) This current then flows through the line to the coils of an electromagnet in the receiver.

IV. 11) Very near to the poles of this magnet is a thin iron disc.

V. 12) When the current becomes stronger it pulls the disc toward it. 13) As a weaker current flows through the magnet, it is not strong enough to attract the disk and it springs back. 14) Thus the diaphragm in the receiver is made to vibrate in and out....

Figure 2: Text from a junior encyclopedia

#### Constituency Schema

##### {Constituency}

Cause-effect / Attributive \*

{ Depth-identification / Depth-attributive

{ Particular Illustration / Evidence}

{ Comparison , Analogy } }<sup>+</sup>

{ Amplification / Explanation

/ Attributive / Analogy }

Consider for example the description of a telephone from an adult encyclopedia [Collier 62] shown in Figure 1<sup>5</sup>. In the first sentence, the telephone is described in terms of its **constituency** (or sub-parts): the transmitter, the receiver and the housing. From sentence 2 to 8, **attributive** information (or properties) as well as functional information (cause-effect) about the transmitter are given<sup>6</sup>. Finally, the receiver in turn is described from sentence 9 to 12, using both **attributive** and **cause-effect** information.

<sup>5</sup>For clarity, the original one paragraph text has been divided into three paragraphs.

<sup>6</sup>The reader who is familiar with this type of analysis will note that several properties of the transmitter are in turn **identified** and described using **attributive** information which is a form of **schema recursion**.

#### Entries in the junior encyclopedia and high school text books

In texts aimed toward younger audiences, an object is mainly described in terms of the functions of its parts. The description traces through the process information instead of an enumeration of its sub-parts, as is usually the case in the adult descriptions. The parts are mentioned only when they need to be, that is, when the description of the mechanical process calls for them. As an example of this phenomenon, consider the description of a telephone shown in Figure 2, taken this time from the encyclopedia junior [Britannica-Junior 63]<sup>7</sup>:

We see that the theme of this text is the mechanical process description shown in bold face. That process description gets interrupted when descriptive information can be included concerning a sub-part that was just mentioned as part of the process description. Such information is shown in indented italics in the example.

Furthermore, we see that, in the junior encyclopedia, not only is the description made mainly through a process trace, but there are no large gaps in

<sup>7</sup>the original entry contained the two paragraphs. The second one has been divided for clarity

---

; Description of the TELEPHONE based on the Constituency schema.	
; ANEMX are the unique identifiers for the object frames.	
; The Constituency Schema was filled by stepping through an ATM.	
answer :	
ANEM1 (TELEPHONE)	: The telephone is a device. It consists of a transmitter, a housing, a line and a receiver.
{*IDENTIFICATION* (VARIANT-OF: DEVICE*))	
{*CONSTITUENCY* (ANEM2 (TRANSMITTER))	
(ANEM16 (HOUSING))	
(ANEM16 (LINE))	
(ANEM17 (RECEIVER)))	
ANEM2 (TRANSMITTER)	: The transmitter is a kind of transmitter.
{*IDENTIFICATION* (VARIANT-OF: TRANSMITTER*))	
{*CONSTITUENCY* (ANEM3 (DOUBLY-RESONANT-SYSTEM))	
(ANEM3 (DIAPHRAGM-T)))	
ANEM16 (HOUSING)	: The housing is a type of cover;
{*IDENTIFICATION* (VARIANT-OF: COVER*))	
{*CONSTITUENCY*)	
ANEM5 (LINE)	: the line is a wire;
{*IDENTIFICATION* (VARIANT-OF: WIRES))	
{*CONSTITUENCY*)	
ANEM17 (RECEIVER)	: The receiver is a kind of receiver.
{*IDENTIFICATION* (VARIANT-OF: RECEIVERS))	
{*CONSTITUENCY* (ANEM22 (DIAPHRAGM-T))	
(ANEM21 (AIR-GAP))	
(ANEM18 (ELECTROMAGNET)))	

Figure 3: Printout of the Constituency Schema Example

the chain of inferences. Almost everything is spelled out. Consider the third paragraph of the text given above where every step is explained:

**"The talking current is passed through this box SO THAT the electricity must find its way FROM GRANULE TO GRANULE inside the box."**

From there, the writer goes on to explain how the electricity passes through the carbon box, once again stepping through the process, spelling out the consequences of each step:

**"When the diaphragm moves inward under the pressure from the sound waves the carbon grains are pushed together and the electricity finds an easier path. THUS a strong current flows through the line."**

Contrast this detailed process description with the description given for an adult:

**"The carbon chamber contains carbon granules, the contact resistance of which is varied by the diaphragm's vibration".**

Other differences occurred between the junior and adult entries as well. In general, more visual information was included in the text for the junior, so as to render the description more vivid. For example, the carbon button in the telephone description is described as "a little brass box filled with carbon of especially selected and treated coal" in the junior

encyclopedia, in contrast to "the carbon chamber contains granules" in the adult encyclopedia, similarly, the junior entry for light bulbs describes a filament as a "fine tungsten filament wound in very small coils", whereas the adult encyclopedia mentions only "a coiled tungsten filament."

Another major difference was that the junior encyclopedia texts had a higher degree of redundancy while the adult encyclopedia ones were quite concise. We refer to the junior telephone example again to illustrate this point: sentences 5 and 6 explained how the electricity is made to flow easily through the box. Sentence 7 is a recapitulation of that phenomenon. Finally, sentence 8 explains the reverse effect.

Finally, we observed that expository style and vocabulary differed considerably in the two types of texts studied. Future research will attempt to characterize these phenomena.

## COMPUTATIONAL USE OF THE STRATEGIES

The strategies are currently implemented on a test database composed of object descriptions from the encyclopedias. The representation of an object thus contains all the information included for that particular object in both encyclopedias. The two

<sup>8</sup>This excerpt is taken from an adult encyclopedia.

---

```

; The process information gets picked up and printed out for a naive user.
; &MIX are the unique identifiers to the frames corresponding to the
; meta-relations the program is tracing.

*(print-process (get-process '&mem1)

&REL3 (P-SPEAKS-INTO):
  subject : (&MEM27) [ONE] ; When one speaks into the
  object : (&MEM2) [TRANSMITTER] ; transmitter of a telephone.

====> &MR0 (M-CAUSES)

&REL4 (P-HITS):
  subject : (&MEM28) [SOUNDWAVES] ; the sound waves hit
  object : (&MEM3) [DIAPHRAGM-T] ; the diaphragm of the transmitter.

-----
&REL4 (P-HITS):
  subject : (&MEM28) [SOUNDWAVES] ; This causes
  object : (&MEM3) [DIAPHRAGM-T]

====> &MR1 (M-CAUSES)

&REL5 (P-VIBRATES): ; the diaphragm to vibrate
  subject :
  object : (&MEM3) [DIAPHRAGM-T]

-----
&REL5 (P-VIBRATES):
  subject :
  object : (&MEM3) [DIAPHRAGM-T]

====> &MR2 (M-EQUIVALENT-TO) ; in the same manner as
&REL8 (P-VIBRATES) ; the molecules of air
  subject :
  object : (&MEM26) [AIR-MOLECULES] are vibrating.

```

Figure 4: Printout of the Process Trace

---

strategies presented dictate what information to include from the knowledge base, based on the constituency schema or the process trace as shown in Figures 3, 4 and 5<sup>9</sup>.

#### Knowledge-based representation

We use a frame-based knowledge representation [Wasserman and Lebowitz 83; Wasserman 85] in which the basic frame represents an object. These structures are the entities in a generalization hierarchy. In addition to the generalization, or *instance-of* links, there exist two additional kinds of links joining entities: *part-of* links, which indicate an entity is a part of a larger structure, and *relations*, which convey information about spatial or functional relationships. Finally, there are *causal* links between relations called *meta-relations*.

<sup>9</sup>Further work is needed to fully implement the schema predicates and add more descriptive information.

#### Implementation of the adult encyclopedia strategy

For an adult, the program fills the constituency schema, as shown in Figure 3<sup>10</sup>. The predicates contained in the schema define the type of information to be taken from the database. The figure shows the final output. The entities are represented by their unique identifier &MEMX, and the predicates are the starred items (e.g. \*IDENTIFICATION\*). The hypothetical english output is included in the comments.

The *identification* predicate represents the more general concept of which the present object is an instance. Because the test database includes only the information contained in the texts read, the hierarchy may not be complete for all objects. As an example, a *transmitter* was never defined in terms of a more general device, and thus has no super-ordinate. The *constituency* predicate gives the components of an entity, if there are any

<sup>10</sup>See [McKeown 82] for details of a similar system.

---

```

; now the program takes each relation which can be divided into substeps
; and traces through that each step.
; In this case, &REL5 (P-VIBRATES) can be broken up
; into &REL6 (P-MOVES-FORWARD) and &REL7 (P-MOVES-BACKWARD).

&REL18 (P-INCREASES): ; The increased sound waves
    subject : intensity
    object : (&MEM28) [SOUNDWAVE-INTENSITY]

    ==> &MR3 (M-CAUSES) ; causes

&REL6 (P-MOVES-FORWARD): ; the diaphragm
    subject : to move forward
    object : (&MEM3) [DIAPHRAGM-T]

-----
&REL6 (P-MOVES-FORWARD):
    subject :
    object : (&MEM3) [DIAPHRAGM-T]

    ==> &MR4 (M-CAUSES) ; which causes

&REL26 (P-COMPRESSES): ; the granules in the carbon
    subject : chamber to be compressed.
    object : (&MEM12) [GRANULE]

-----
&REL26 (P-COMPRESSES):
    subject :
    object : (&MEM12) [GRANULE]

    ==> &MR5 (M-CAUSES) ; As a result,
&REL22 (P-DECREASES): ; their contact resistance
    subject : decreases.
    object : (&MEM13) [CONTACT-RESISTANCE]

-----
&REL22 (P-DECREASES):
    subject :
    object : (&MEM13) [CONTACT-RESISTANCE]

    ==> &MR6 (M-CAUSES) ; and causes

&REL24 (P-INCREASES): ; the current to increase.
    subject :
    object : (&MEM31) [CURRENT-INTENSITY]

; The programs traces through in the same manner for each relation having
; substeps.

```

Figure 5: Printout of the Process Trace (cont'd)

---

### Junior encyclopedia strategy

For the junior, the strategy dictates to follow the cause-effects links in the knowledge base in order to trace the process. In our representation, these causal links are named meta-relations (In the figure, they are represented by the identifiers &MRX, &RELX correspond to the relations, i.e the spatial or functional links between entities). The program traces through the meta-relations, picking the process information as shown in Figure 4. When a relation can be broken into substeps, the program then traces through those sub-steps (see Figure 5).

### Future Work

There are several theoretical issues that need to be addressed. In our test database, the problem of deciding in what order relations occur does not arise. However, for an arbitrary database, knowing where to begin describing a process may be more difficult. Similarly, the process may not be as sequential as the ones we examined so far, and, as a result, we plan on further study of how to organize the information. Furthermore, in our test database, we don't need to consider how deep into the substeps the process description should go, but this issue exists for an arbitrary database. Finally, we have looked at the two ends of a spectrum (naive and expert), but, for users not at either of these ends, we must consider how to combine these strategies.

We have started to address the problem of generating natural language for the descriptions. We have begun the augmentation of an English surface generator [McKeown 82] that, using a functional grammar [Kay 79], takes the output of the textual component to translate it into English sentences<sup>11</sup>. However, how this program may interface with the strategies remains to be studied.

## CONCLUSION

It is important to tailor a system's response to the level of expertise of the user. By studying texts aimed at two different levels of readers, we have found that two different strategies were used in describing physical objects, depending on whether the description was for an adult or for a junior. For an adult, an object is described with its sub-parts and their properties; for a junior, the description traces through the mechanical process which renders the object functional.

The two strategies presented account for the main differences found between the adult and junior entries. This turns out not to consist of merely giving more details for the expert as is often thought [Wallis and Shortliffe 82]. In the adult entries, details given are mainly about the sub-parts and their properties and less about the mechanical process involved. When the process mechanism is mentioned at all, it is done very briefly. In the junior entries, process mechanism is more important than sub-parts and given in more detail. Parts are introduced either after or at the same time as their function is defined, and, as a consequence, are always defined when presented. Furthermore, since the process mechanism follows every step of the causal chain, descriptions for the novice tend to include more detail about functional information than descriptions for the expert. We have shown how formalization of the strategies allows for the development of question-answering systems which can tailor their responses to the user, given his level of expertise about the domain<sup>12</sup>.

## ACKNOWLEDGMENTS

We would like to thank Kathy McKeown and Michael Lebowitz for helping in both the research and the writing of this paper. This research was supported in part by the Defense Advanced Research Projects Agency under contract N00039-84-C-0165.

## References

- [Britannica-Junior 63]
 

Britannica Junior Encyclopedia  
Encyclopedia Britannica Incorporation  
1963; William Benton Publisher
- [Cohen and Perrault 79]
 

Cohen, P. R. and Perrault, C. R.  
Elements of a Plan-Based Theory of  
Speech Acts.  
*Cognitive Science* 3:177 - 212, 1979.
- [Collier 62]
 

Collier's Encyclopedia.  
The Crowell-Collier Publishing  
Company 1962; William Halsey  
editorial director.
- [Grimes 75]
 

Grimes, J. E.  
*The Thread of Discourse*.  
Mouton, The Hague, 1975.
- [Hayes and Reddy 79]
 

Hayes, P. and Reddy, R.  
Graceful Interaction in Man-Machine  
Communication.  
In *Proceedings of the IJCAI*.  
International Joint Conferences on  
Artificial Intelligence, 1979.
- [Hobbs 78a]
 

Hobbs, J.  
*Why is a Discourse Coherent?*  
Technical Report 176, SRI  
International, 1978.
- [Hobbs 78b]
 

Hobbs, J.  
*Coherence and Coreference*.  
Technical Note 168, SRI International,  
1978.  
Menlo Park, California.
- [Hobbs 80]
 

Hobbs, J. and Evans, D.  
Conversation as Planned Behavior  
*Cognitive Science* 4(4):349 - 377, 1980
- [Kaplan 82]
 

Kaplan, S. J.  
Cooperative Responses from a Portable  
Natural Language Query System.  
*Artificial Intelligence* 2(19), 1982.
- [Kay 79]
 

Kay, Martin.  
Functional Grammar.  
In *Proceedings of the 5th meeting of  
the Berkeley Linguistics Society*.  
Berkeley Linguistics Society, 1979.

---

<sup>11</sup>Determining the level of expertise of the user is another research problem which we have been studying ([Paris 84]).

<sup>12</sup>Determining the level of expertise of the user is another research problem which we have been studying ([Paris 84]).

- [Lebowitz 83] Lebowitz, M.  
**RESEARCHER: An Overview.**  
In *Proceedings of the Third National Conference on Artificial Intelligence*. American Association of Artificial Intelligence, Washington, DC, 1983.
- [Lehnert 78] Lehnert, W. G.  
*The Process of Question Answering.*  
Lawrence Erlbaum Associates, Hillsdale, N. J., 1978.
- [Mann 84] Mann, W.C.  
*Discourse Structure for Text Generation.*  
Technical Report ISI/RR-84-127, Information Sciences Institute, February, 1984.  
4676 Admiralty Way/ Marina del Rey/California 90292-6695.
- [McKeown 82] McKeown, K.  
*Generating Natural Language Text in Response to Questions About Database Structure.*  
PhD thesis, University of Pennsylvania May, 1982.  
Also a Technical report, No MS-CIS-82-05, University of Pennsylvania, 1982.
- [Paris 84] Paris, C. L.  
Determining the Level of Expertise.  
In *Proceedings of the First Annual Workshop on Theoretical Issues in Conceptual Information Processing* Atlanta, Georgia, 1984
- [Perrault and Allen 80] Perrault R. C and Allen J. F  
A Plan-Based Analysis of Indirect Speech Acts.  
*American Journal of Computational Linguistics* 6(3-4), 1980.
- [Wallis and Shortliffe 82] Wallis, J.W. and Shortliffe, E.H.  
*Explanatory Power for Medical Expert Systems: Studies in the Representation of Causal Relationships for Clinical Consultation.*  
Technical Report STAN-CS-82-923, Stanford University, 1982.  
Heuristics programming Project, Department of Medicine and Computer Science.
- [Wasserman 85] Wasserman, K.  
*Unifying Representation and Generalization: Understanding Hierarchically Structured Objects*  
PhD thesis, Columbia University Department of Computer Science, 1985.
- [Wasserman and Lebowitz 83] Wasserman, K. and Lebowitz, M.  
Representing Complex Physical Objects.  
*Cognition and Brain Theory* 6(3) 333 - 352, 1983.