

**Week 2**

# **MICROECONOMIC THEORY**

## **ECON 323 502/503**

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## Review

- Three basic assumptions of preferences: completeness, transitivity, and more is better than less
- Indifference curve and indifference map (downward sloping parallel thin curves)
- Utility function

## Chapter 3.1 Consumer Preferences

### Utility and Utility Function

Make sure you know how to plot the following two types of indifference curves:

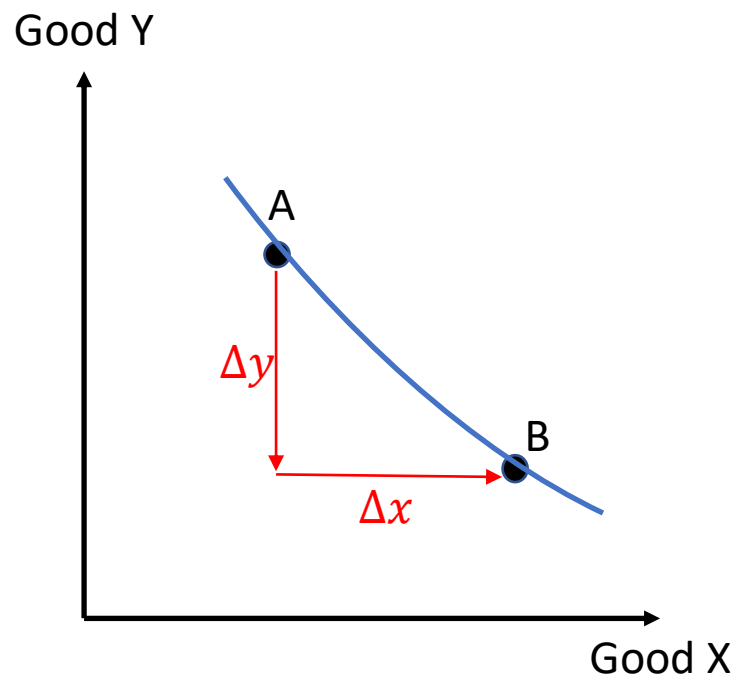
If the utility function is of the form  $U(x, y) = ax + by$  with  $a, b > 0$ , then the indifference curves are downward sloping straight lines.

If the utility function is of the form  $U(x, y) = cx^a y^b$  with  $a, b, c > 0$ , then the indifference curves are downward sloping curves that bend in towards the origin.

## Chapter 3.1 Consumer Preferences

### The Shape of Indifference Curves

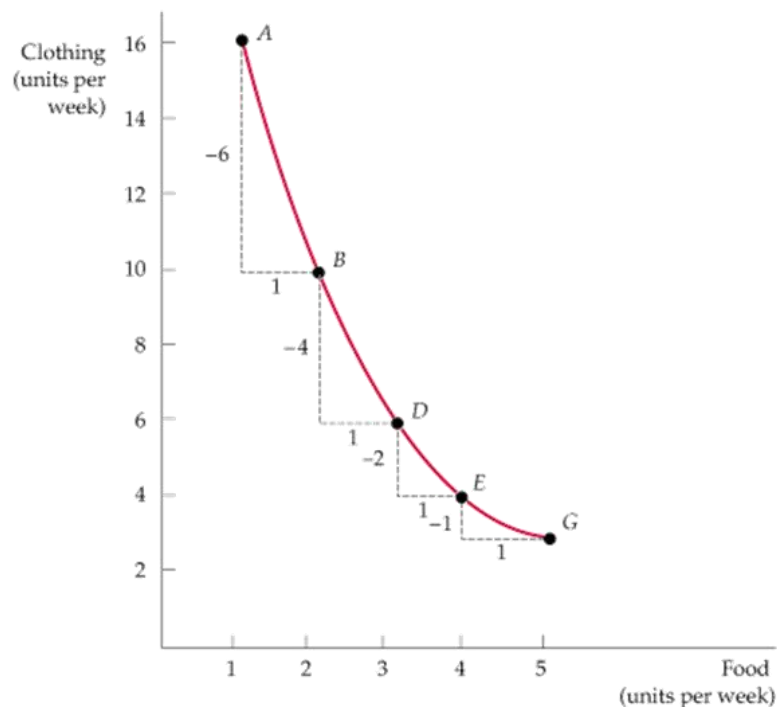
- The **absolute value of the slope** of an indifference curve measures the consumer's marginal rate of substitution (MRS) between two goods X and Y.
- $MRS = \left| \frac{\Delta y}{\Delta x} \right| = -\frac{\Delta y}{\Delta x}$ .
- **The MRS of good X** (variable on the horizontal axis) **for good Y** (variable on the vertical axis) is the maximum amount of Y that a person is willing to give up to obtain one additional unit of X.
- We may denote it by  $MRS_{xy}$  to clearly indicate that X is on the horizontal axis and Y is on the vertical axis.



## Chapter 3.1 Consumer Preferences

### The Shape of Indifference Curves

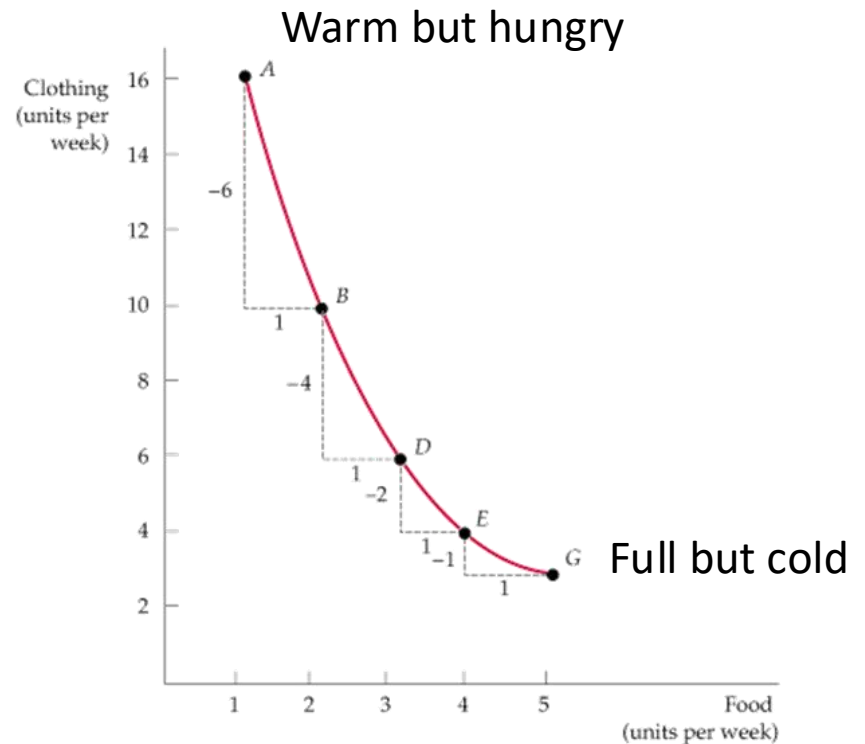
- In this picture, the indifference curve bows in towards the origin.
- When  $F$  increases,  $MRS_{FC}$  decreases.
- In this case, we say the preference satisfies **the assumption of diminishing marginal rate of substitution**.
- This is our fourth basic assumption about preferences.



# Chapter 3.1 Consumer Preferences

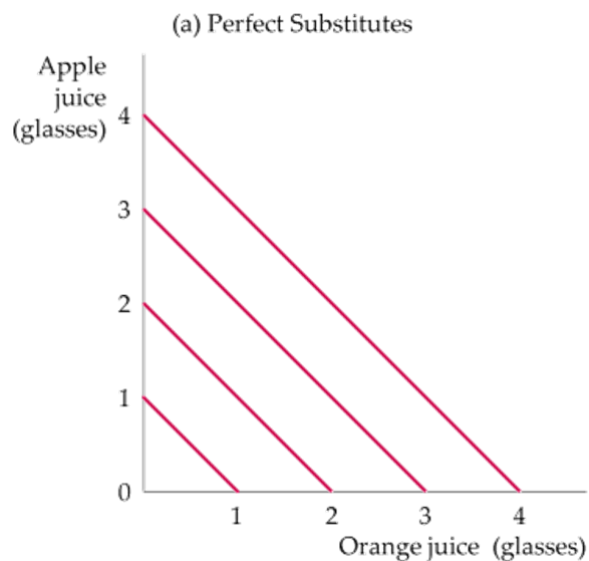
## The Shape of Indifference Curves

- Why is the assumption of diminishing marginal rate of substitution is reasonable?
- When F is low but C is high,
  - Warm but hungry
  - Willing to give up a lot of clothing in exchange for one additional unit of food
  - MRS is high
- When F is high but C is low,
  - Full but cold
  - Not willing to give up a lot of clothing in exchange for one additional unit of food
  - MRS is low



## Chapter 3.1 Consumer Preferences

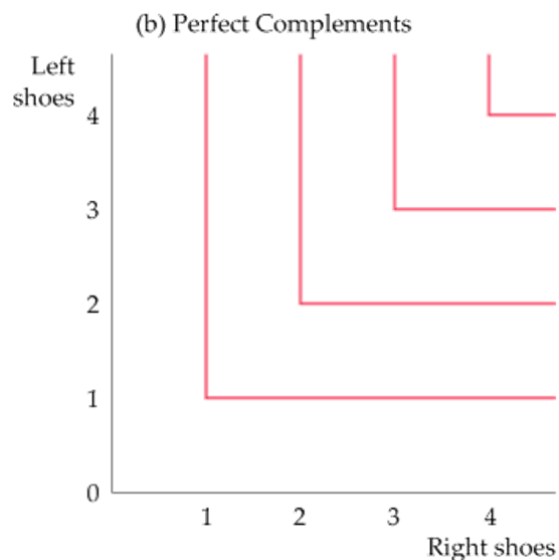
### Perfect Substitutes and Perfect Complements



- A consumer only cares about the total glasses of juice he/she consumes, rather than whether the juice is apple juice or orange juice.
  - Violate the assumption diminishing MRS.
- 
- Definition: Two goods are said to be perfect substitutes if the MRS is constant.
  - Notice that MRS does not have to be 1. (e.g. 2 wings vs 1 drumstick)
  - E.g. Linear utility function:  $U(x, y) = ax + by$

## Chapter 3.1 Consumer Preferences

### Perfect Substitutes and Perfect Complements

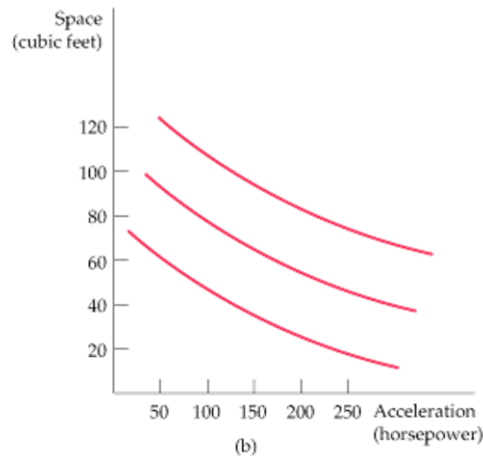
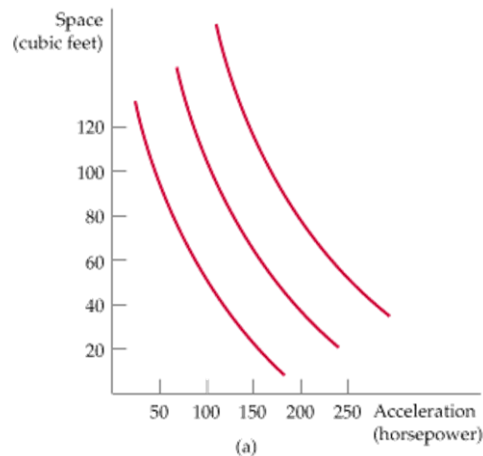


- A consumer only wants to consume the two goods in certain proportion, leftover good is of no value
- Violate the assumption diminishing MRS.

- Definition: Two goods are said to be perfect complements if the MRS is either zero or infinity.
- Notice that the kinks do not have to be on 45-degree line. (1 espresso vs 2 milk)



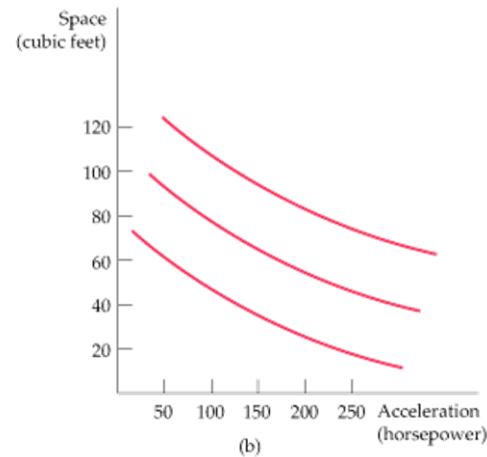
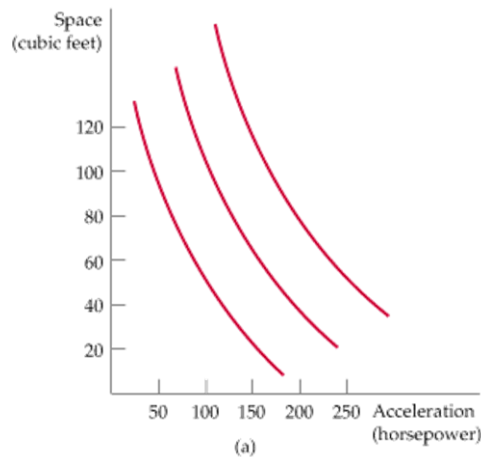
Bonus Quiz Question 1: Among the following two indifference maps, one belongs to a Ford Explorer (larger space) owner, and one belongs to a Mustang (strong acceleration) owner. Among (a) and (b), which one is more likely to belong to a Ford Explorer owner? (Hint: Use the meaning of MRS)



Bonus Quiz Question 2: Suppose Martha can make bread with 1 teaspoon of yeast and 2 cups of flour. Martha likes more bread, but leftover yeast or flour is not useful to her. In this case, her indifference curves look like \_\_\_\_.

- A. Right angles
- B. Downward sloping straight lines
- C. Curves bending in towards the origin
- D. Upward sloping straight lines

Bonus Quiz Q1: Among the following two indifference maps, one belongs to a Ford Explorer (larger space) owner, and one belongs to a Mustang (strong acceleration) owner. Among (a) and (b), which one is more likely to belong to a Ford Explorer owner? (Hint: Use the meaning of MRS)



Solution: (b). A Ford Explorer owner is more likely to care a lot about space. This consumer is not willing to giving up too much space in exchange for additional acceleration. Hence, MRS of should be low.

Bonus Quiz Q2: Suppose Martha can make bread with 1 teaspoon of yeast and 2 cups of flour. Martha likes more bread, but leftover yeast or flour is not useful to her. In this case, her indifference curves look like \_\_\_\_.

- A. Right angles
- B. Downward sloping straight lines
- C. Curves bend in towards the origin
- D. Upward sloping straight lines

Solution: A. Yeast and flour are perfect complements in this example. Notice that the consumption ratio of perfect complements does not have to be 1:1.

## Chapter 3.1 Consumer Preferences

### Marginal Utility and Marginal Rate of Substitution

If you are given utility functions instead, how to compute MRS?

- First, let's introduce a concept called marginal utility.
- Definition: **marginal utility (MU)** is the additional satisfaction obtained from consuming **one** additional unit of some good. Namely, it is the **rate** at which utility level increases when the consumption of some good increases.
- Marginal utility of Good X:  $MU_x = \frac{\Delta U(x,y)}{\Delta x}$
- Marginal utility of Good Y:  $MU_y = \frac{\Delta U(x,y)}{\Delta y}$
- I will provide the numerical value/function form of the marginal utility when needed.

## Chapter 3.1 Consumer Preferences

### Computing Marginal Utility from Utility Functions (Optional)

Mathematically,  $MU_x$  is the **partial derivative** of  $U(x, y)$  with respect to  $x$ . Namely, if you view  $U(x, y)$  as a function of  $x$  only and view  $y$  as a constant number,  $MU_x$  is the derivative of  $U(x, y)$  with respect to  $x$ .

Example:  $U(x, y) = x^{0.5}y^{0.5}$ .

- When computing  $MU_x$ , view  $y$  as a constant number and  $x$  as the variable.  
Compute derivative.
- Then  $MU_x = 0.5x^{-0.5}y^{0.5}$
  
- When computing  $MU_y$ , view  $x$  as a constant number and  $y$  as the variable.  
Compute derivative.
- Then  $MU_y = 0.5x^{0.5}y^{-0.5}$

## Chapter 3.1 Consumer Preferences

### Computing Marginal Rate of Substitution from Marginal Utility

Given that marginal utility is introduced, we have the following mathematical **definition** of MRS:

$$MRS = \frac{MU_x}{MU_y}.$$

Why? (Optional, two slides later)

## Chapter 3.1 Consumer Preferences

### Marginal Utility and Marginal Rate of Substitution

$$MRS = \frac{MU_x}{MU_y}.$$

Example: When  $MU_x = y^2$  and  $MU_y = 2xy$ ,

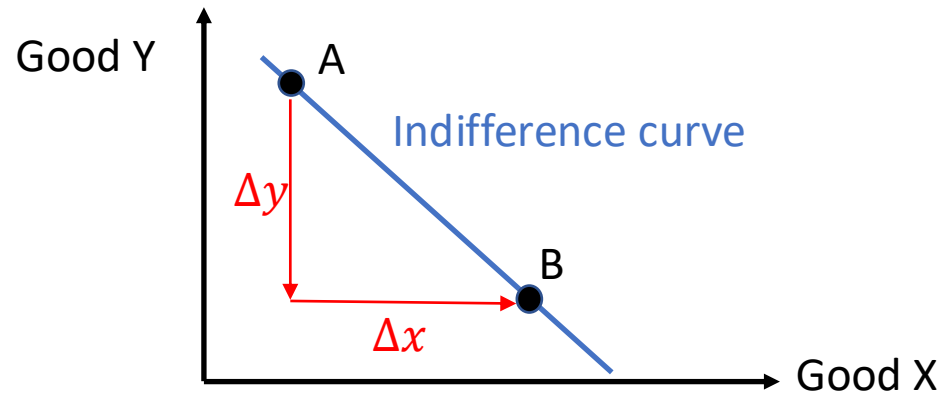
- then  $MRS = \frac{MU_x}{MU_y} = \frac{y}{2x}$ .

Example: When  $MU_x = 0.5x^{-0.5}y^{0.5}$  and  $MU_y = 0.5x^{0.5}y^{-0.5}$ ,

- then  $MRS = \frac{MU_x}{MU_y} = \frac{0.5x^{-0.5}y^{0.5}}{0.5x^{0.5}y^{-0.5}} = \left(\frac{0.5}{0.5}\right)\left(\frac{x^{-0.5}}{x^{0.5}}\right)\left(\frac{y^{0.5}}{y^{-0.5}}\right) = x^{-1}y = \frac{y}{x}$ .

## Chapter 3.1 Consumer Preferences

Why is  $MRS = \frac{MU_x}{MU_y}$ ? (Optional, read on your own first!)

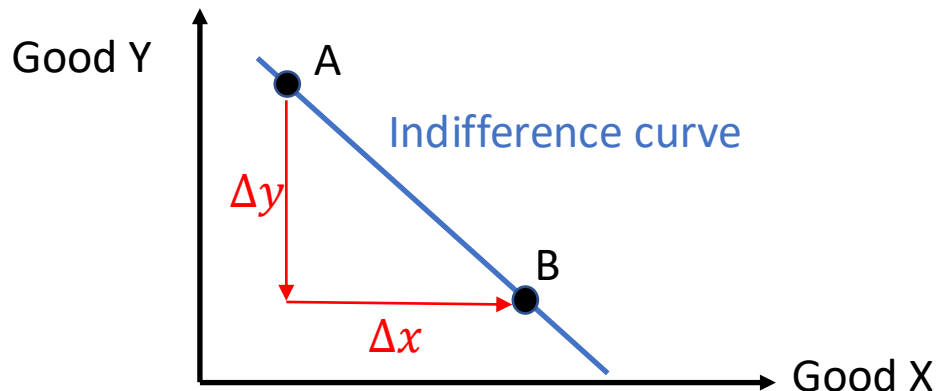


- Pick any two close points A and B on the same indifference curve. Suppose the consumption of Good X is changed by  $\Delta x$ , consumption of Good Y by  $\Delta y$ .
- $\Delta x$  additional Good X changes the utility by roughly
- $MU_x \cdot \Delta x$
- $\Delta y$  additional Good X changes the utility by roughly
- $MU_y \cdot \Delta y$
- The total effect is  $MU_x \cdot \Delta x + MU_y \cdot \Delta y$ .



## Chapter 3.1 Consumer Preferences

Why is  $MRS = \frac{MU_x}{MU_y}$ ? (Optional, read on your own first!)



- As A and B are on the same indifference curve,  $MU_x \cdot \Delta x + MU_y \cdot \Delta y = 0$ .
- Move  $MU_x \cdot \Delta x$  to RHS:  $MU_y \cdot \Delta y = -MU_x \cdot \Delta x$
- Divide both sides by  $\Delta x$ :  $MU_y \frac{\Delta y}{\Delta x} = -MU_x$
- Then divide both sides by  $MU_y$ :  $\frac{\Delta y}{\Delta x} = -\frac{MU_x}{MU_y}$
- Since  $MRS = \left| \frac{\Delta y}{\Delta x} \right|$  by definition,  $MRS = \left| \frac{\Delta y}{\Delta x} \right| = \left| -\frac{MU_x}{MU_y} \right| = \frac{MU_x}{MU_y}$