

An aerial photograph of a city landscape. In the foreground, there is a large green golf course with a winding path and a small pond. A multi-lane road curves through the middle of the image, leading towards a city skyline in the background. The sky is clear and blue, suggesting a bright day. The overall scene is a mix of natural and urban environments.

# Unit 2

## Supply in a Competitive Market (Ch. 8)

### 10/21

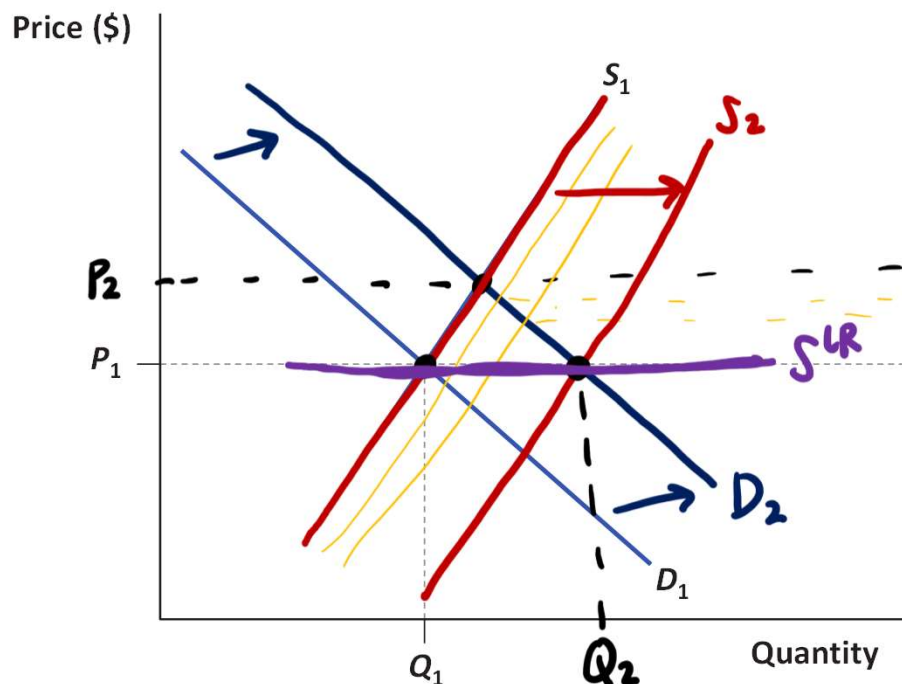
**ECON 323 – MICROECONOMIC THEORY – DR. STRICKLAND**

# Deriving the long-run equilibrium

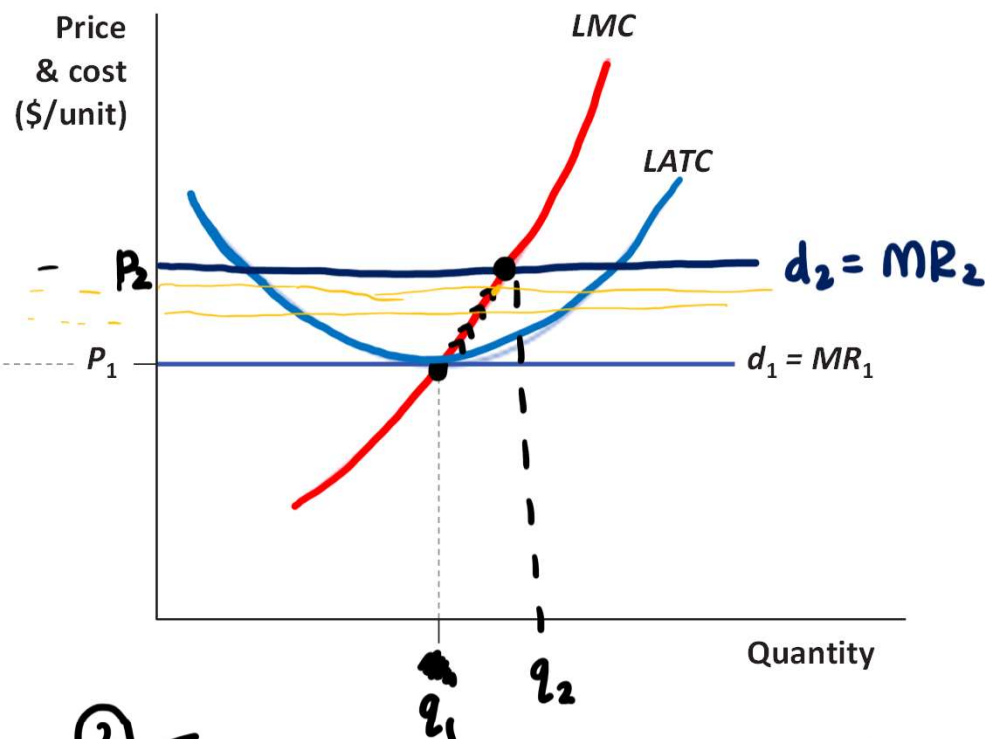


$$\pi = (P - ATC) \cdot Q$$

(a) Industry



(b) Representative Firm



① INITIALLY IN LR EQUIL:  $P_1 = LATC$  ( $\pi = 0$ )

①  $\uparrow D$  to  $D_2 \Rightarrow \uparrow P$  to  $P_2$

②  $\uparrow P$  to  $P_2 \Rightarrow \uparrow d$  to  $d_2 \Rightarrow \uparrow q$  to  $q_2$   
( $\pi > 0$  IN SR B/C  $P_2 > ATC$ )

③  $\pi > 0 \Rightarrow$  FIRMS ENTER IN LR  $\Rightarrow$   
 $\uparrow S$  UNTIL  $\pi = 0$  ( $P = LATC$ )

\* LR EQUIL PRICE = MIN LATC

# Long-run supply when costs are not constant



Previous example reflects a **constant-cost industry**

Some industries may be:

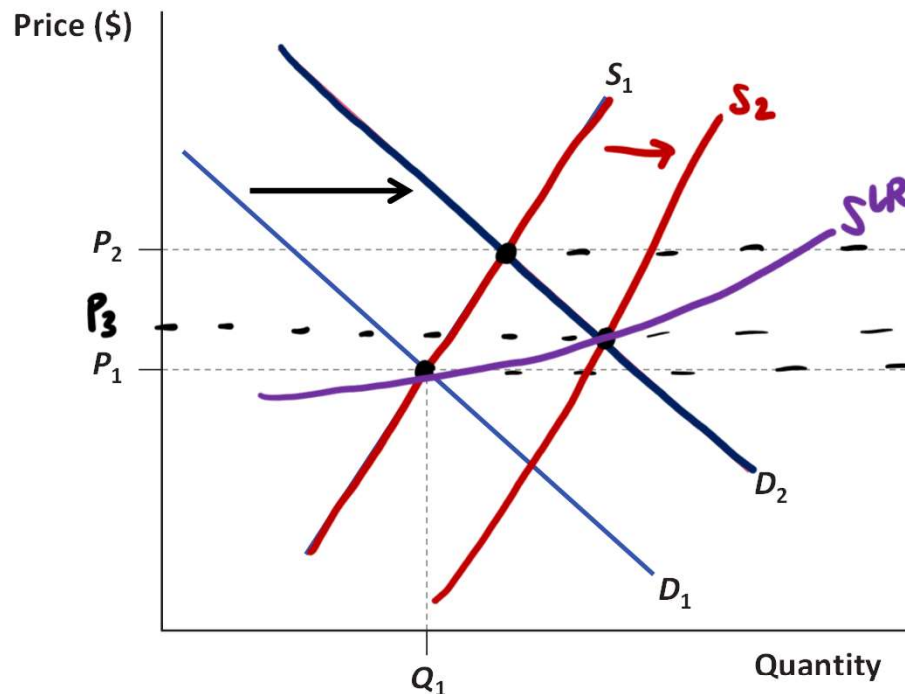
- **Increasing-cost**:  $TC \uparrow$  w/ INDUSTRY OUTPUT  
e.g. OIL PRODUCTION  
 $\Rightarrow$  LR INDUSTRY SUPPLY UPWARD SLOPING
- **Decreasing-cost**:  $TC \downarrow$  w/ INDUSTRY OUTPUT  
e.g. ELECTRIC VEHICLES  
 $\Rightarrow$  LR INDUSTRY SUPPLY & DOWNWARD SLOPING



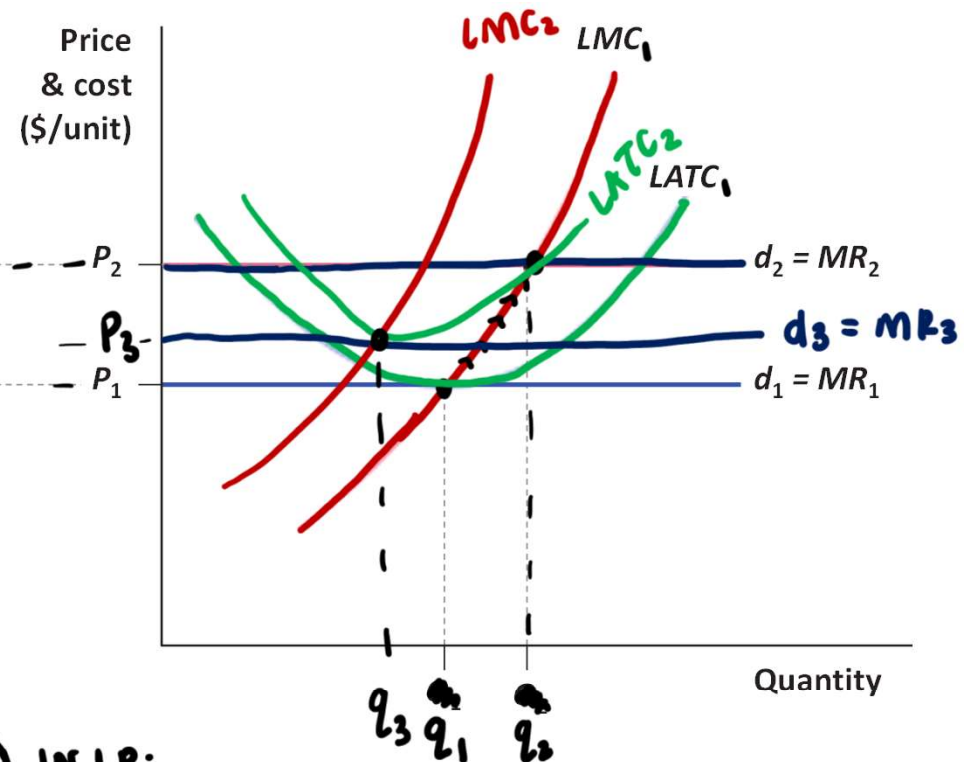
# Deriving the long-run equilibrium in an increasing-cost industry



(a) Industry



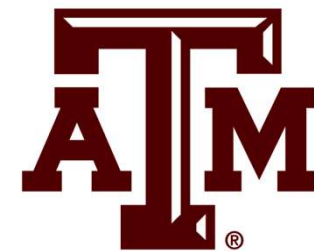
(b) Representative Firm



- ① INITIALLY IN LR EQUIL ( $\pi = 0$ )
- ①  $\uparrow D$  to  $D_2 \Rightarrow \uparrow P$  to  $P_2$
- ②  $\uparrow P$  to  $P_2 \Rightarrow \uparrow d$  to  $d_2 \Rightarrow \uparrow q$  to  $q_2$   
(IN SR  $\pi > 0$  B/C  $P_2 > ATC$ )

- ③ IN LR:  
FIRMS ENTER B/C  $\pi > 0 \Rightarrow \uparrow S$   
AND COSTS OF FIRM  $\uparrow$   
(OCCURS UNTIL EQN  $\pi = 0$ )

# Cost differences in perfect competition



We have also been assuming that all firms have **identical** costs

Some firms may have lower production costs due to:

- Different prices for inputs
- Special knowledge that increases efficiency
- Superior location or access to superior resources

These more efficient producers earn a special type of return called **economic rent** "UNEARNED INCOME/SURPLUS"

- the return to a specialized input above what the firm paid for it

# Cost differences in perfect competition



Example: Carport and Sweet Eugene's sell an identical good (coffee)

Suppose Carport's location is a source of **economic rent**

- Carport earns \$2,000 more per week than Sweet Eugene's
  - **Greater accounting profit**

What is Carport's opportunity cost of its location?

- Selling the location to Sweet Eugene's

**Economic rent is included in opportunity cost**

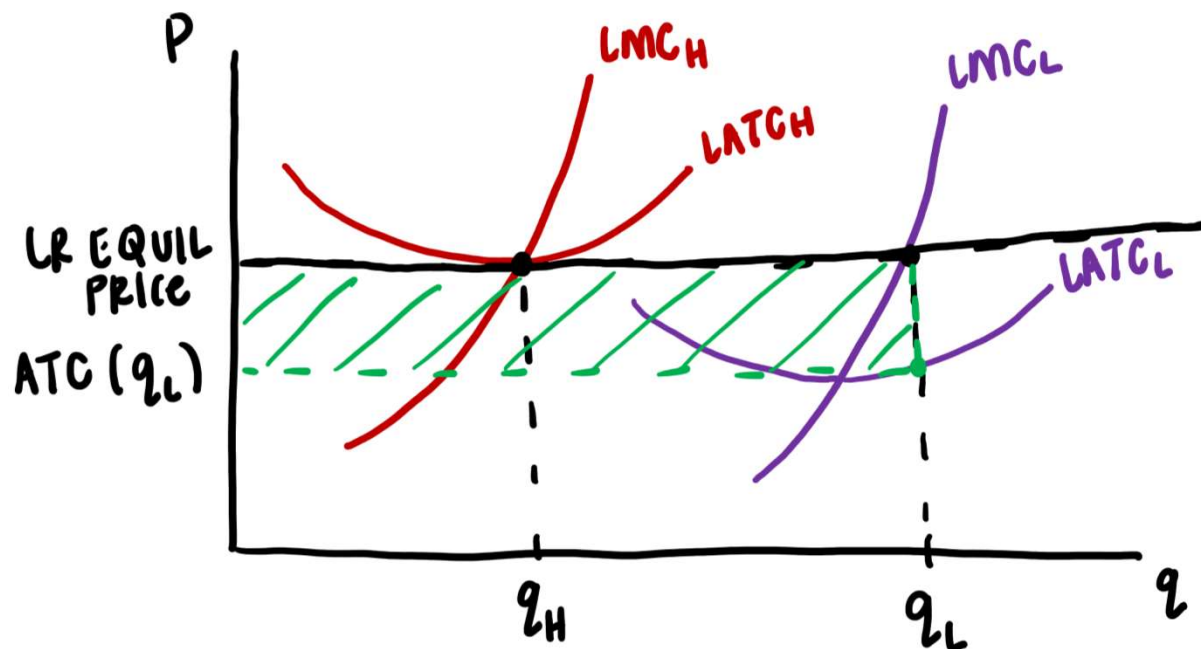
- Economic profit is **no higher** than if Carport did *not* have the favorable location


# Cost differences in perfect competition



**Key takeaway:** the long-run market price equals the minimum ATC of the highest-cost firm remaining in the industry.

- This highest-cost firm makes zero (economic) profit and zero producer surplus
- Other (lower-cost) firms earn a greater accounting profit and greater producer surplus relative to the high-cost firm. This extra return is economic rent.



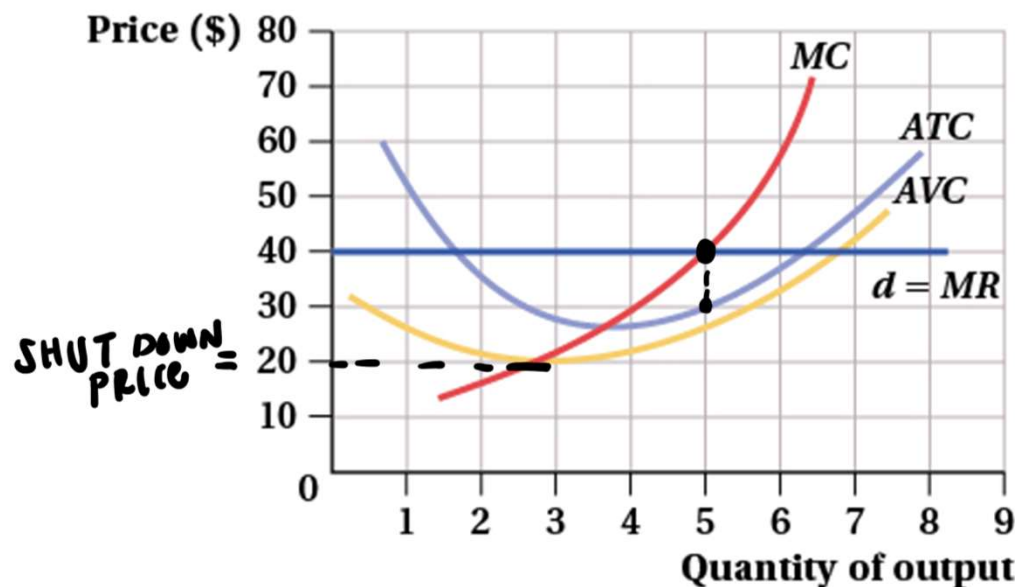
  
GREATER  
ACCOUNTING PROFIT  
→ ECON. RENT =  
 $(P - ATC_L) \cdot q_L$

# iClicker



Which of the following statements is TRUE?

SHUT DOWN IF:  
 $TR < VC$   
 $P < AVC$



$$\pi = TR - TC$$

$$= (P - ATC) \cdot Q$$

- X A. Profit is negative at the current profit-maximizing output level  $P = MR = MC$   
 $q^* = 5, \pi > 0$
- X B. In the short run, the firm will shut down if the price falls below \$26
- X C. In long run equilibrium, the firm will face a higher market price  $LR \text{ equil } P = \min ATC$   
 $= \sim \$26$
- (D) In the short run, the firm will operate as long as the market price is at least \$20