An aerial photograph of a city landscape. In the foreground, there's a road intersection with several lanes. To the left of the road is a large, well-maintained golf course with green fairways and a small pond. The middle ground shows a mix of residential and commercial buildings, including some larger structures that could be schools or government buildings. The background shows more city buildings under a clear blue sky. A semi-transparent dark rectangle is overlaid on the center of the image, containing the text.

# Unit 1

## Consumer Behavior (Ch. 4)

### 9/2

**ECON 323 – MICROECONOMIC THEORY – DR. STRICKLAND**

# Announcements



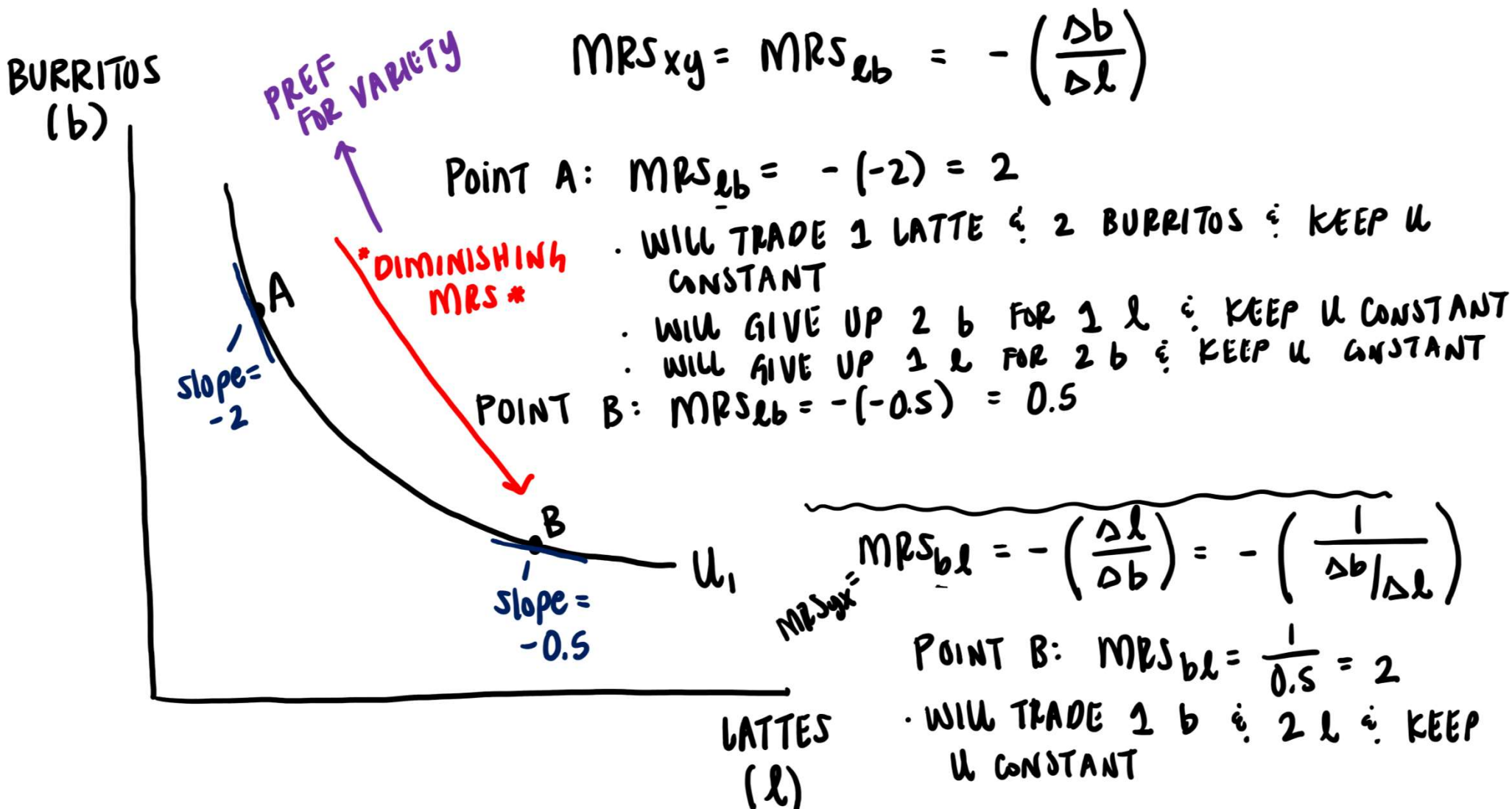
Fix your Student ID in iClicker

- This should be your TAMU UIN

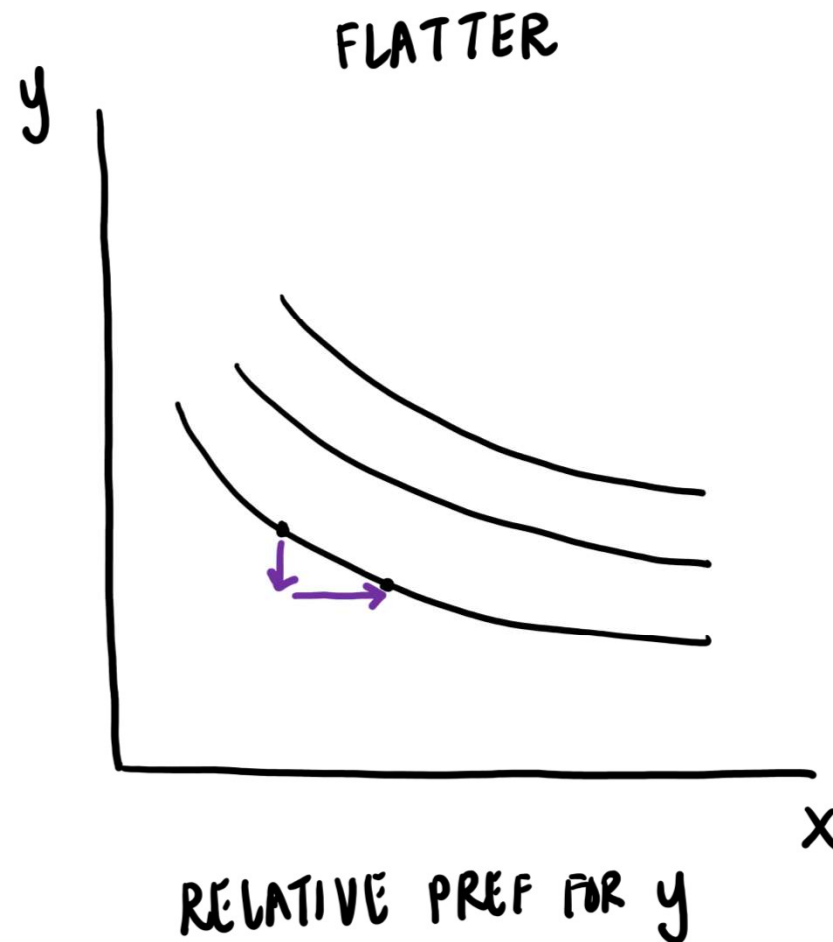
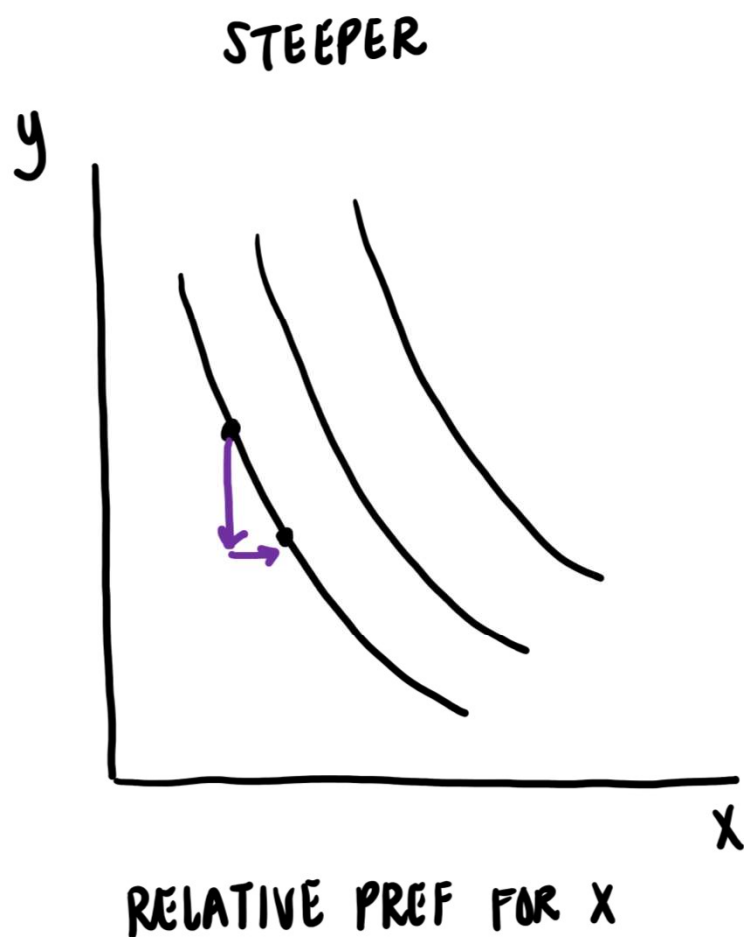
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# Marginal Rate of Substitution



# Steepness of Indifference Curves





# Marginal Rate of Substitution & Marginal Utility



A consumer's willingness to trade depends on each good's **relative marginal utility**  
( $mu$ )

- **Marginal utility**: the extra utility a consumer gets from consuming one more unit of a good



$$A \rightarrow B : \Delta u = 0$$

$$\Delta u = \Delta x \cdot mu_x + \Delta y \cdot mu_y = 0$$

$$\Delta x \cdot mu_x = -\Delta y \cdot mu_y$$

$$-\frac{\Delta y}{\Delta x} = \frac{mu_x}{mu_y}$$

$$* \boxed{MRS_{xy} = \frac{mu_x}{mu_y}}$$

# Let's practice!



Assume Stanley's utility function for pretzels ( $P$ ) and days off ( $D$ ) is given by  $U = 4P^2 + D^2$ . His marginal utility for pretzels is  $MU_P = 8P$  and his marginal utility for days off work is  $MU_D = 2D$ .

## Answer the following:

- Write an equation for Stanley's  $MRS_{PD}$ .
- Would bundles of ( $P=2$  and  $D=2$ ) and ( $P=1$  and  $D=4$ ) be on the same indifference curve?
- Is Stanley's  $MRS_{PD}$  diminishing?



# Let's practice!



$$U = 4P^2 + D^2, MU_P = 8P, MU_D = 2D$$

(a)  $MRS_{PD} = ?$

$$MRS_{PD} = \frac{MU_P}{MU_D} = \frac{8P}{2D} = \boxed{\frac{4P}{D}}$$

$$MRS_{PD} = -\left(\frac{\Delta D}{\Delta P}\right) = \frac{MU_P}{MU_D}$$

(b) BUNDLE A:  $(P=1, D=4)$

$$\begin{aligned} &\downarrow \\ U &= 4(1)^2 + (4)^2 \\ &= 4 + 16 = 20 \end{aligned}$$

BUNDLE B:  $(P=2, D=2)$

$$\begin{aligned} &\downarrow \\ U &= 4(2)^2 + (2)^2 \\ &= 16 + 4 = 20 \end{aligned}$$

**Yes**



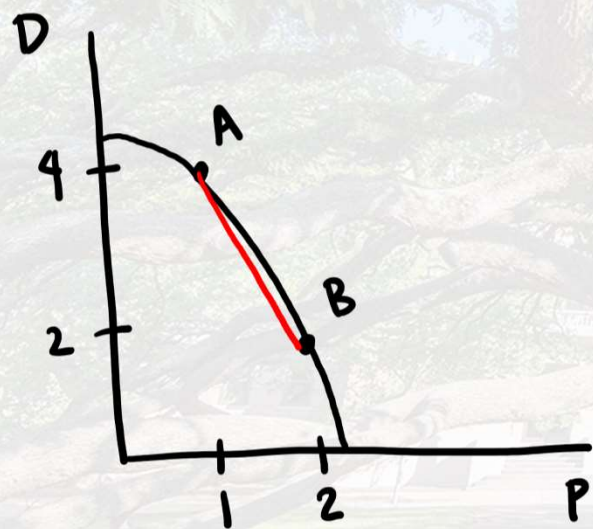
# Let's practice!



$$U = 4P^2 + D^2 \quad MU_P = 8P, MU_D = 2D$$

(c)  $MRS_{PD}$  DIMINISHING?

→ AS  $P \uparrow$  &  $D \downarrow$ ,  $MRS_{PD} \downarrow$



BUNDLE A:  $(P=1, D=4)$

$$MRS_{PD} = \frac{4P}{D} = \frac{4(1)}{4} = 1$$

BUNDLE B:  $(P=2, D=2)$

$$MRS_{PD} = \frac{4P}{D} = \frac{4(2)}{2} = 4$$

**NO**  $MRS_{PD}$  is  $\uparrow$



# Curvature of Indifference Curves: Perfect Substitutes



- \* WILLING TO TRADE AT A CONSTANT RATE
- \* TOTAL CONSUMPTION MATTERS

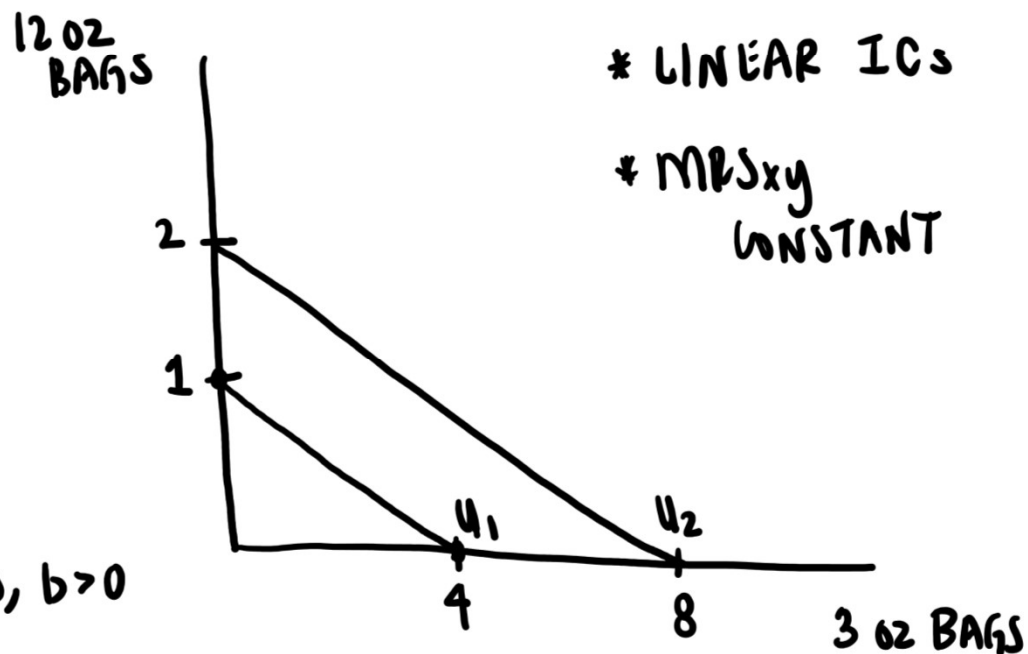
ex. 1: WANT 12 oz CHIPS

1 12 oz BAG OR 4 3 oz BAGS

ex. 2: WANT 24 oz CHIPS

2 12 oz BAGS OR 8 3 oz BAGS

\* UTILITY FUNCTION:  $U = ax + by$ ,  $a > 0$ ,  $b > 0$



# Curvature of Indifference Curves: Perfect Complements



\* CONSUMES GOODS TOGETHER IN FIXED PROPORTION

ex. KEVIN WANTS 1 HOT DOG WITH EVERY 0.5 HR AT BEACH



\* L-SHAPED ICs

\*  $MRS_{xy} = 0$

\* UTILITY FUNCTION:

$$U = \min \{ax, by\}, \quad a > 0, b > 0$$

$$\text{ex. } U = \min \{4, 1\} = 1$$