

Week 2

MICROECONOMIC THEORY

ECON 323 502/503

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Review

- Three basic assumptions of preferences: completeness, transitivity, and more is better than less
- Indifference curve and indifference map (downward sloping parallel thin curves)
- Utility function

Chapter 3.1 Consumer Preferences

Utility and Utility Function

Make sure you know how to plot the following two types of indifference curves:

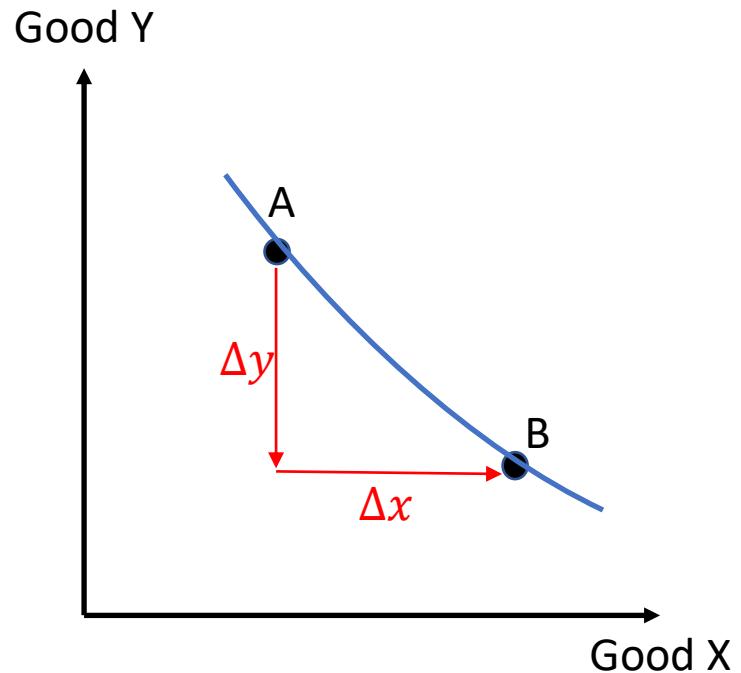
If the utility function is of the form $U(x, y) = ax + by$ with $a, b > 0$, then the indifference curves are downward sloping straight lines.

If the utility function is of the form $U(x, y) = cx^a y^b$ with $a, b, c > 0$, then the indifference curves are downward sloping curves that bend in towards the origin.

Chapter 3.1 Consumer Preferences

The Shape of Indifference Curves

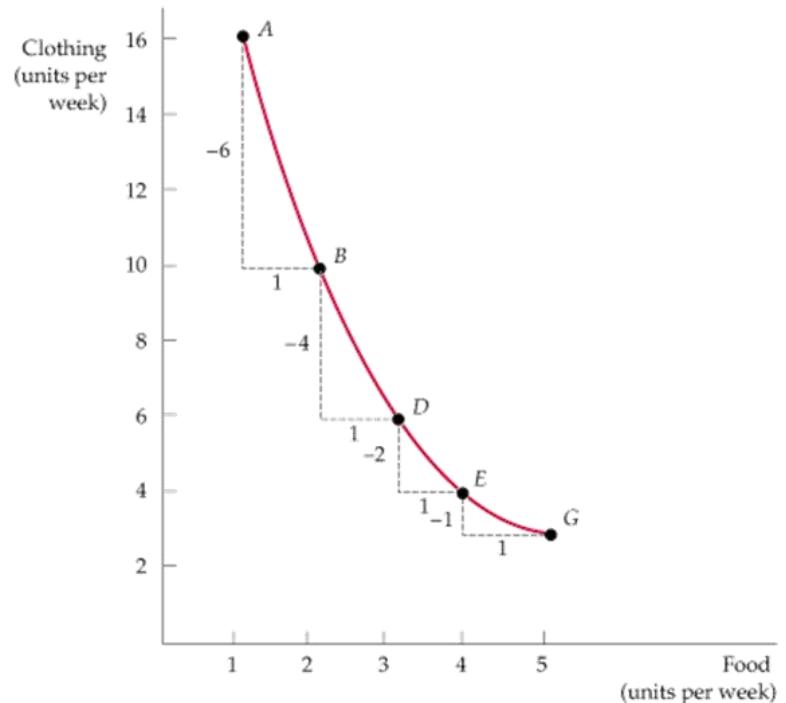
- The **absolute value of the slope** of an indifference curve measures the consumer's marginal rate of substitution (MRS) between two goods X and Y.
- $$\text{MRS} = \left| \frac{\Delta y}{\Delta x} \right| = - \frac{\Delta y}{\Delta x}.$$
- **The MRS of good X (variable on the horizontal axis) for good Y (variable on the vertical axis)** is **the maximum amount of Y that a person is willing to give up to obtain one additional unit of X.**
- We may denote it by MRS_{XY} to clearly indicate that X is on the horizontal axis and Y is on the vertical axis.



Chapter 3.1 Consumer Preferences

The Shape of Indifference Curves

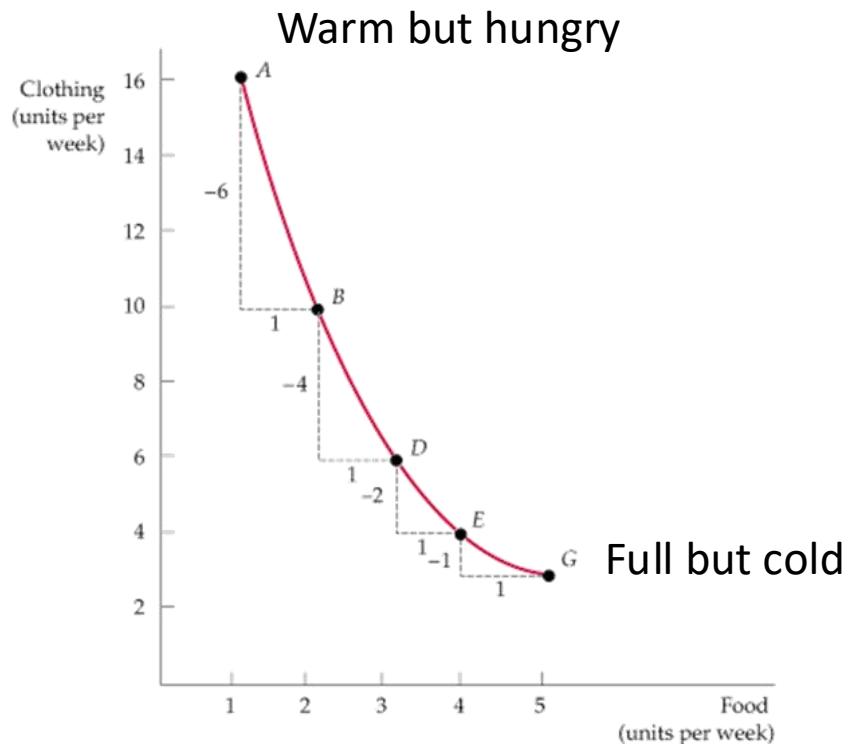
- In this picture, the indifference curve bows in towards the origin.
- When F increases, MRS_{FC} decreases.
- In this case, we say the preference satisfies the assumption of diminishing marginal rate of substitution.
- This is our fourth basic assumption about preferences.



Chapter 3.1 Consumer Preferences

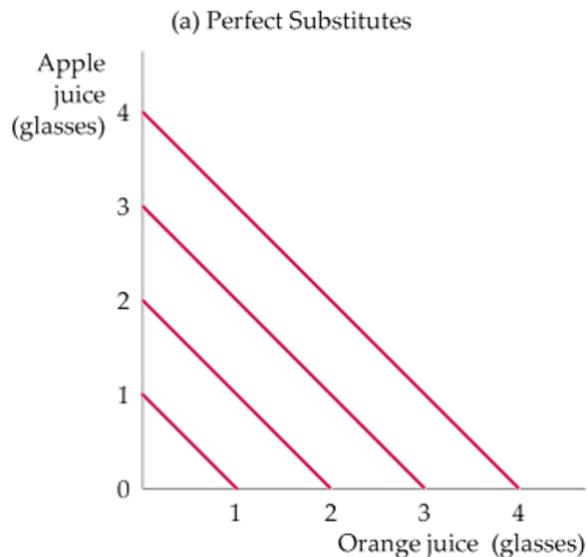
The Shape of Indifference Curves

- Why is the assumption of diminishing marginal rate of substitution is reasonable?
- When F is low but C is high,
 - Warm but hungry
 - Willing to give up a lot of clothing in exchange for one additional unit of food
 - MRS is high
- When F is high but C is low,
 - Full but cold
 - Not willing to give up a lot of clothing in exchange for one additional unit of food
 - MRS is low



Chapter 3.1 Consumer Preferences

Perfect Substitutes and Perfect Complements

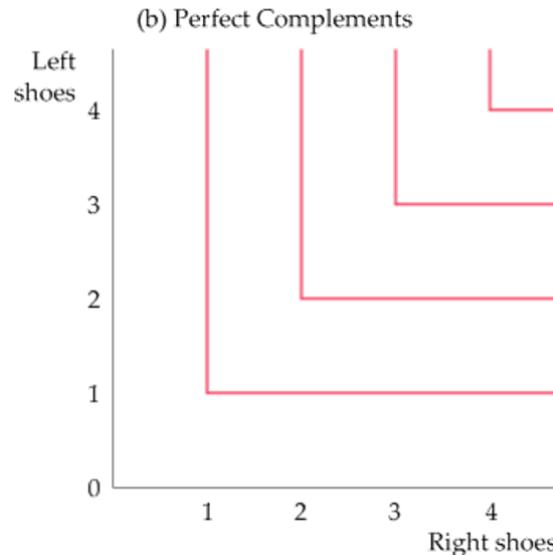


- A consumer only cares about the total glasses of juice he/she consumes, rather than whether the juice is apple juice or orange juice.
- Violate the assumption diminishing MRS.

- Definition: Two goods are said to be perfect substitutes if the MRS is constant.
- Notice that MRS does not have to be 1. (e.g. 2 wings vs 1 drumstick)
- E.g. Linear utility function: $U(x, y) = ax + by$

Chapter 3.1 Consumer Preferences

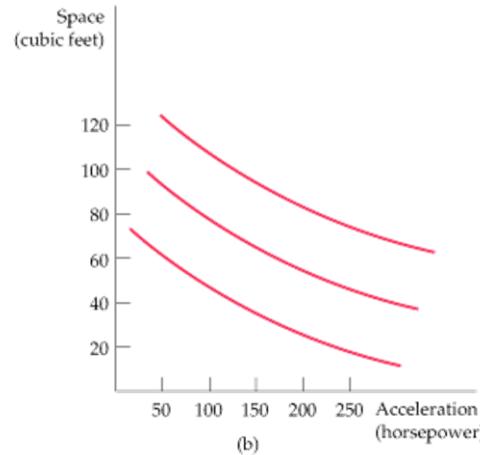
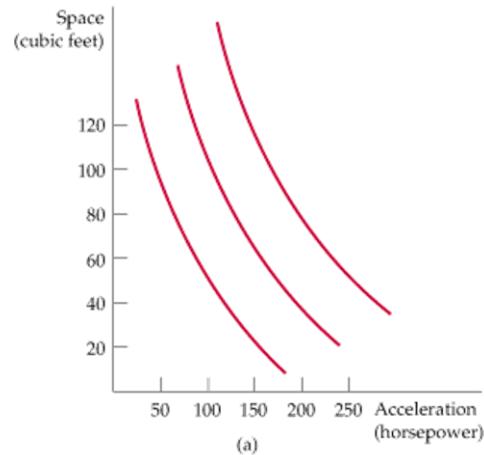
Perfect Substitutes and Perfect Complements



- A consumer only wants to consume the two goods in certain proportion, leftover good is of no value
- Violate the assumption diminishing MRS.

- Definition: Two goods are said to be perfect complements if the MRS is either zero or infinity.
- Notice that the kinks do not have to be on 45-degree line. (1 espresso vs 2 milk)

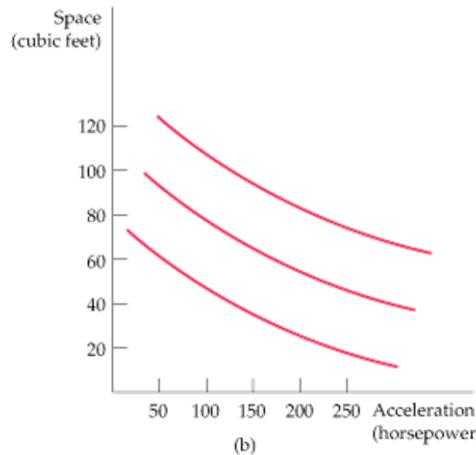
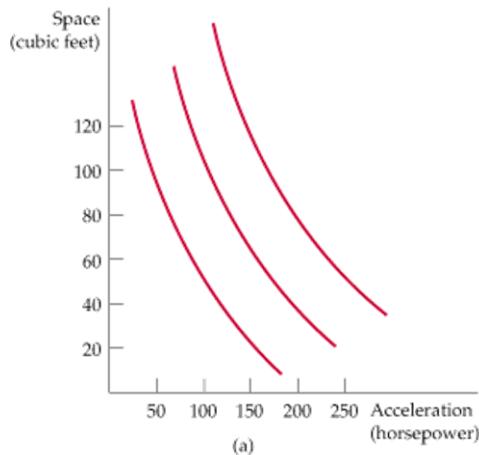
Bonus Quiz Question 1: Among the following two indifference maps, one belongs to a Ford Explorer (larger space) owner, and one belongs to a Mustang (strong acceleration) owner. Among (a) and (b), which one is more likely to belong to a Ford Explorer owner? (Hint: Use the meaning of MRS)



Bonus Quiz Question 2: Suppose Martha can make bread with 1 teaspoon of yeast and 2 cups of flour. Martha likes more bread, but leftover yeast or flour is not useful to her. In this case, her indifference curves look like ____.

- A. Right angles
- B. Downward sloping straight lines
- C. Curves bending in towards the origin
- D. Upward sloping straight lines

Bonus Quiz Q1: Among the following two indifference maps, one belongs to a Ford Explorer (larger space) owner, and one belongs to a Mustang (strong acceleration) owner. Among (a) and (b), which one is more likely to belong to a Ford Explorer owner? (Hint: Use the meaning of MRS)



Solution: (b). A Ford Explorer owner is more likely to care a lot about space. This consumer is not willing to give up too much space in exchange for additional acceleration. Hence, MRS of should be low.

Bonus Quiz Q2: Suppose Martha can make bread with 1 teaspoon of yeast and 2 cups of flour. Martha likes more bread, but leftover yeast or flour is not useful to her. In this case, her indifference curves look like ____.

- A. Right angles
- B. Downward sloping straight lines
- C. Curves bend in towards the origin
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Solution: A. Yeast and flour are perfect complements in this example. Notice that the consumption ratio of perfect complements does not have to be 1:1.

Chapter 3.1 Consumer Preferences

Marginal Utility and Marginal Rate of Substitution

If you are given utility functions instead, how to compute MRS?

- First, let's introduce a concept called marginal utility.
- Definition: **marginal utility (MU)** is the additional satisfaction obtained from consuming **one** additional unit of some good. Namely, it is the **rate** at which utility level increases when the consumption of some good increases.
- Marginal utility of Good X: $MU_x = \frac{\Delta U(x,y)}{\Delta x}$
- Marginal utility of Good Y: $MU_y = \frac{\Delta U(x,y)}{\Delta y}$
- I will provide the numerical value/function form of the marginal utility when needed.

Chapter 3.1 Consumer Preferences

Computing Marginal Utility from Utility Functions (Optional)

Mathematically, MU_x is the **partial derivative** of $U(x, y)$ with respect to x . Namely, if you view $U(x, y)$ as a function of x only and view y as a constant number, MU_x is the derivative of $U(x, y)$ with respect to x .

Example: $U(x, y) = x^{0.5}y^{0.5}$.

- When computing MU_x , view y as a constant number and x as the variable.
Compute derivative.
- Then $MU_x = 0.5x^{-0.5}y^{0.5}$

- When computing MU_y , view x as a constant number and y as the variable.
Compute derivative.
- Then $MU_y = 0.5x^{0.5}y^{-0.5}$

Chapter 3.1 Consumer Preferences

Computing Marginal Rate of Substitution from Marginal Utility

Given that marginal utility is introduced, we have the following mathematical **definition** of MRS:

$$MRS = \frac{MU_x}{MU_y}.$$

Why? (Optional, two slides later)

Chapter 3.1 Consumer Preferences

Marginal Utility and Marginal Rate of Substitution

$$MRS = \frac{MU_x}{MU_y}.$$

Example: When $MU_x = y^2$ and $MU_y = 2xy$,

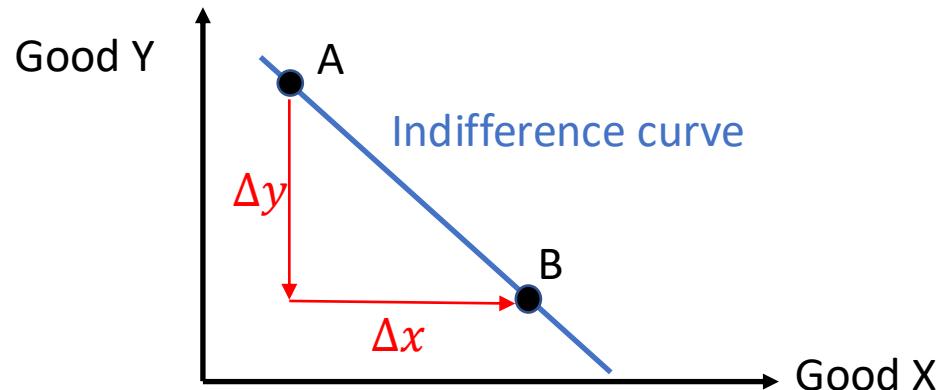
- then $MRS = \frac{MU_x}{MU_y} = \frac{y}{2x}$.

Example: When $MU_x = 0.5x^{-0.5}y^{0.5}$ and $MU_y = 0.5x^{0.5}y^{-0.5}$,

- then $MRS = \frac{MU_x}{MU_y} = \frac{0.5x^{-0.5}y^{0.5}}{0.5x^{0.5}y^{-0.5}} = (\frac{0.5}{0.5})(\frac{x^{-0.5}}{x^{0.5}})(\frac{y^{0.5}}{y^{-0.5}}) = x^{-1}y = \frac{y}{x}$.

Chapter 3.1 Consumer Preferences

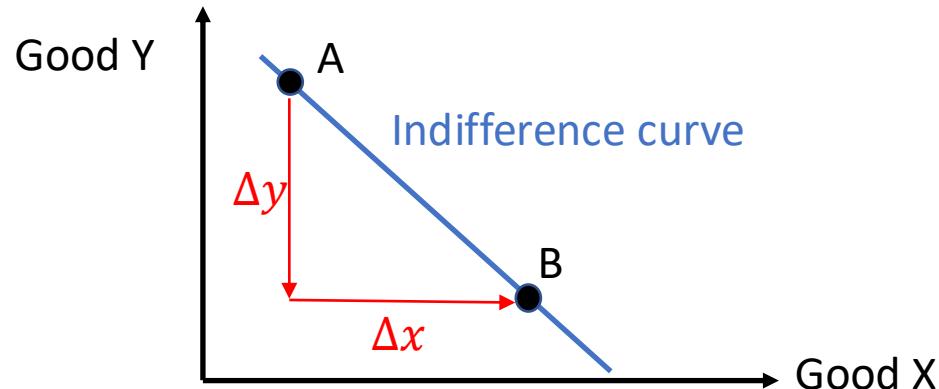
Why is $MRS = \frac{MU_x}{MU_y}$? (Optional, read on your own first!)



- Pick any two close points A and B on the same indifference curve. Suppose the consumption of Good X is changed by Δx , consumption of Good Y by Δy .
- Δx additional Good X changes the utility by roughly $MU_x \cdot \Delta x$
- Δy additional Good X changes the utility by roughly $MU_y \cdot \Delta y$
- The total effect is $MU_x \cdot \Delta x + MU_y \cdot \Delta y$.

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Why is $MRS = \frac{MU_x}{MU_y}$? (Optional, read on your own first!)



- As A and B are on the same indifference curve, $MU_x \cdot \Delta x + MU_y \cdot \Delta y = 0$.
- Move $MU_x \cdot \Delta x$ to RHS: $MU_y \cdot \Delta y = -MU_x \cdot \Delta x$
- Divide both sides by Δx : $MU_y \frac{\Delta y}{\Delta x} = -MU_x$
- Then divide both sides by MU_y : $\frac{\Delta y}{\Delta x} = -\frac{MU_x}{MU_y}$
- Since $MRS = \left| \frac{\Delta y}{\Delta x} \right|$ by definition, $MRS = \left| \frac{\Delta y}{\Delta x} \right| = \left| -\frac{MU_x}{MU_y} \right| = \frac{MU_x}{MU_y}$