An aerial photograph of a city and a golf course. The city is in the background, with various buildings and a large stadium. The golf course is in the foreground, with green fairways and a winding river. The sky is clear and blue.

Unit 1

Consumer Behavior (Ch. 4)

9/4

ECON 323 – MICROECONOMIC THEORY – DR. STRICKLAND

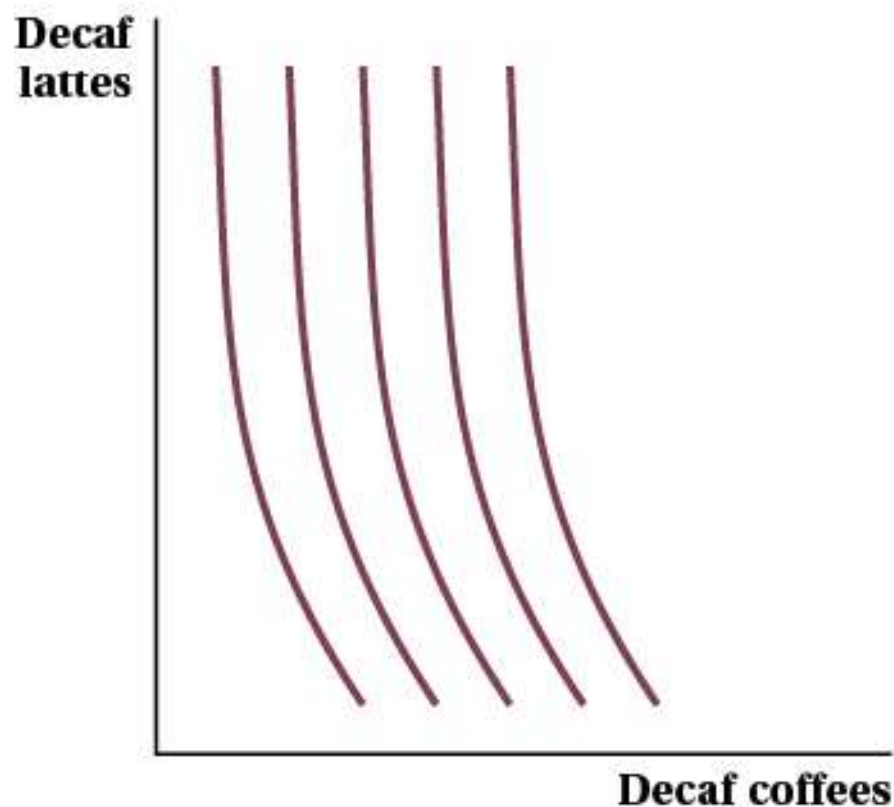
Curvature of Indifference Curves



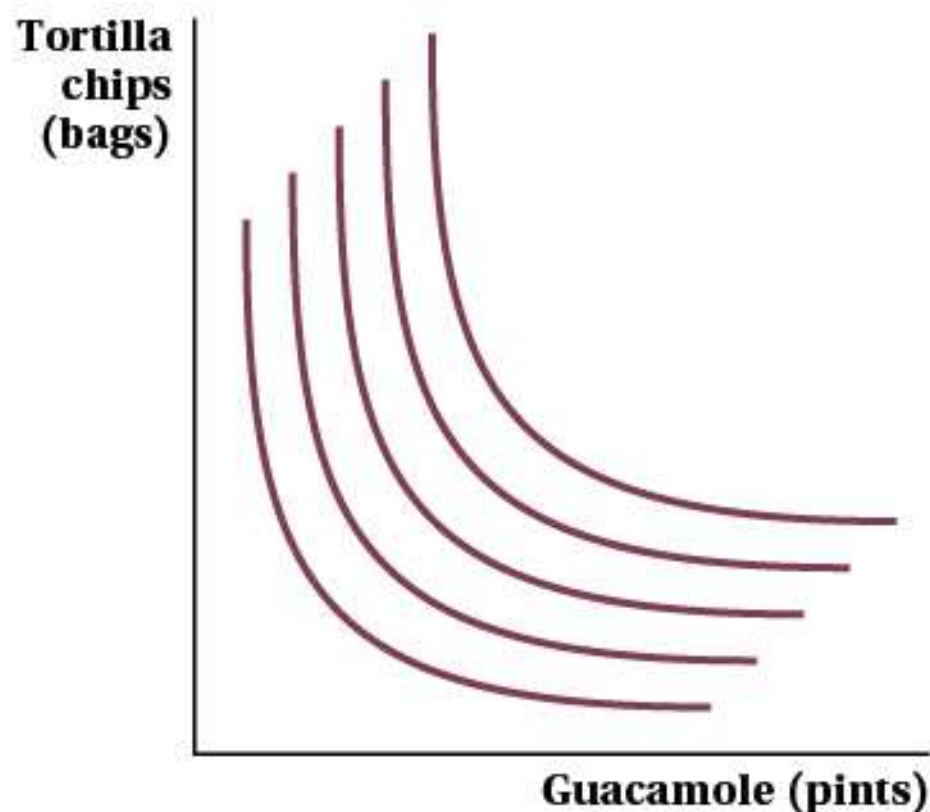
* IMPERFECT SUBSTITUTES

$$* U = x^a y^b$$

(a) Almost Straight Indifference Curves

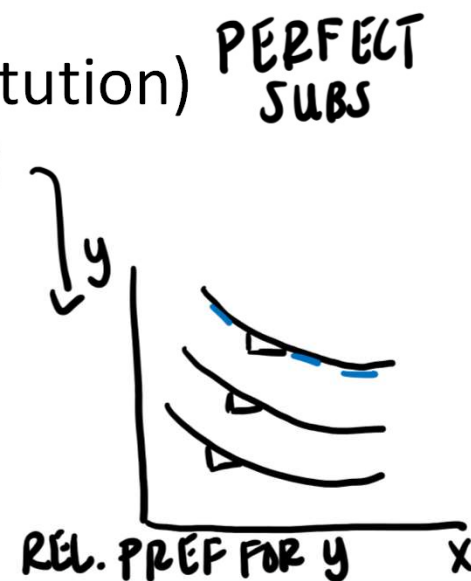


(b) Very Curved Indifference Curves



A dermatologist puts 1oz of sunscreen on her body every 2 hours she is in the sun. Consider a graph of her indifference curves, where ounces of sunscreen is on the x-axis and time in the sun is on the y-axis. Her indifference curves are most likely:

- ☒ A. To be L-shaped **PERFECT COMPS**
- ☐ B. To have a constant MRS (marginal rate of substitution) **PERFECT SUBS**
- ☐ C. To be curved and relatively flat **IMPERFECT SUBS**
- ☐ D. To have a constant slope **PERFECT SUBS**



The Consumer's Income and the Budget Constraint



In addition to preferences, consumers also have budgets

- Goods cost money!
- Income is limited!

Budget constraint: the entire set of consumption bundles a consumer can purchase when spending all their income.

$$BC: I = P_x \cdot X + P_y \cdot Y$$

The Consumer's Income and the Budget Constraint



$$BC: I = P_x \cdot X + P_y \cdot Y$$

$$I = \$50, P_m = \$5, P_L = \$10$$

Joey's

$$BC: \underline{50 = 5M + 10L}$$

LASAGNA
(L)

$$5 = \frac{50}{10}$$

$$\text{slope} = \frac{-P_m}{P_L} = \frac{-5}{10} = -\frac{1}{2} = -0.5$$

UNAFFORDABLE/
INFEASIBLE

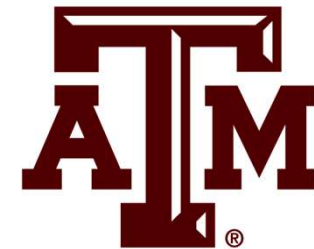
AFFORDABLE/
FEASIBLE

BC

$$10 = \frac{50}{5}$$

MEATBALL SUBS
(m)

The Effects of Price or Income Changes on the Budget Constraint

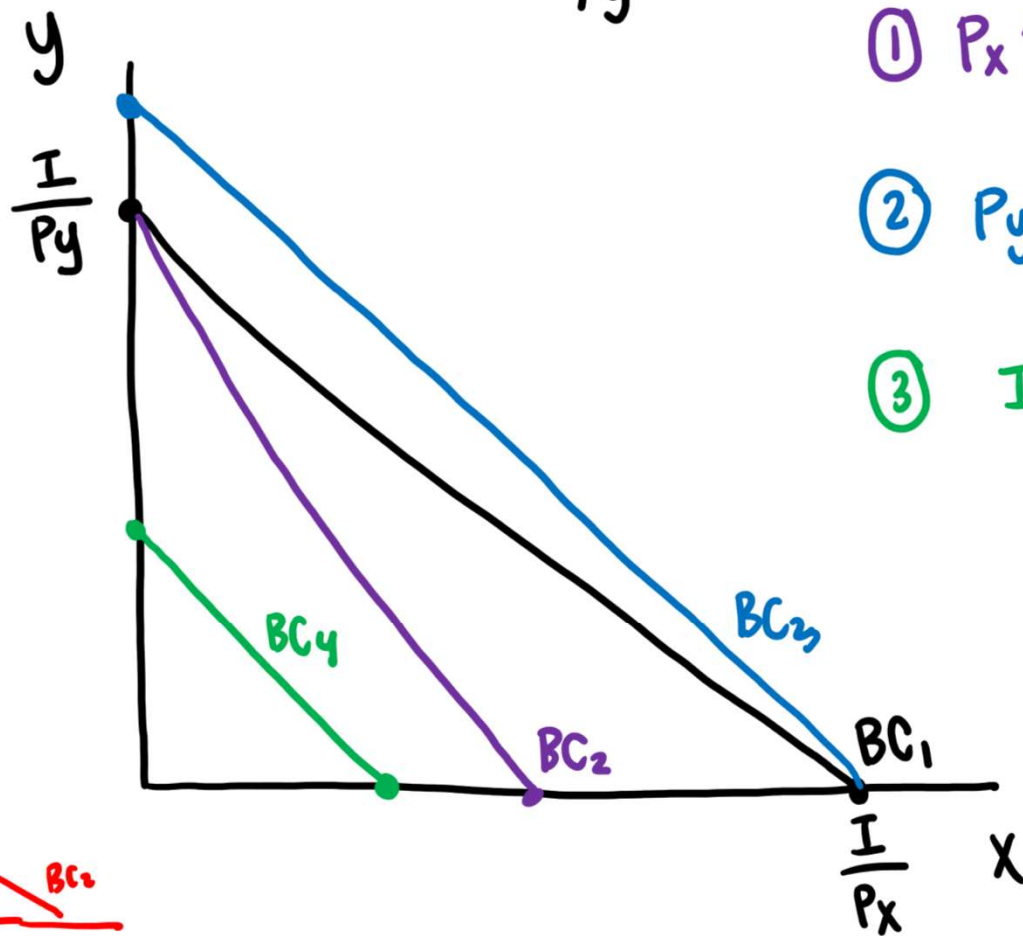


$$\text{slope} = -\frac{P_x}{P_y}$$

① $P_x \uparrow \Rightarrow BC_1$ ROTATES INWARD TO BC_2

② $P_y \downarrow \Rightarrow BC_1$ ROTATE OUTWARD TO BC_3

③ $I \downarrow \Rightarrow BC_1$ SHIFT INWARD TO BC_4



Consumer Choice: Utility Maximization

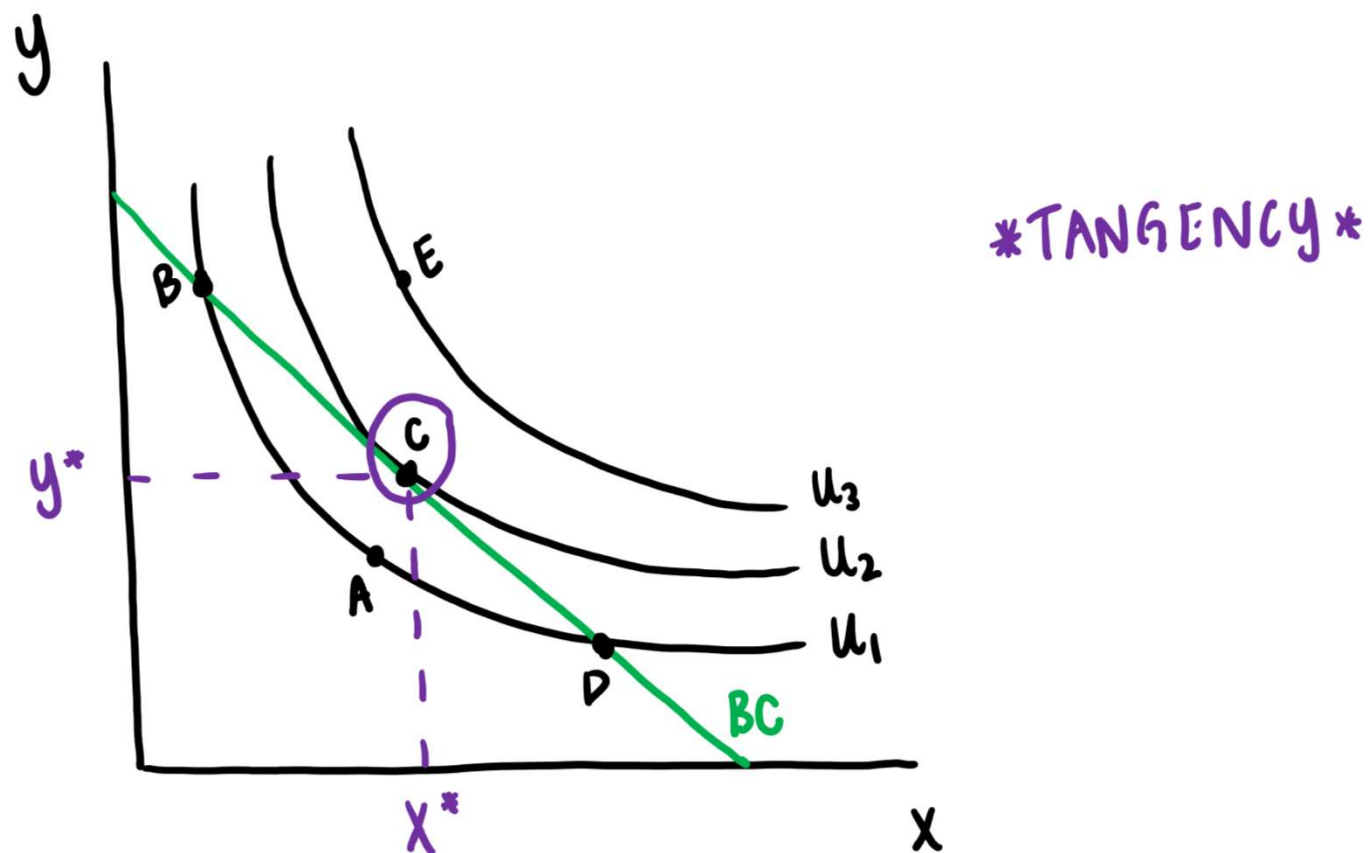


Choice depends on preferences and budgets

- Preferences → utility and indifference curves
- Budgets → budget constraint

This is a **constrained optimization problem**: how do consumers maximize utility subject to income and market prices?

Consumer Choice: Utility Maximization



Consumer Choice: Utility Maximization



The tangency condition is key to solving many of these problems

- Slopes of the indifference curve and budget constraint are equal

$$\text{slope IC} = \text{slope BC}$$

$$-MRS_{xy} = -\frac{P_x}{P_y}$$

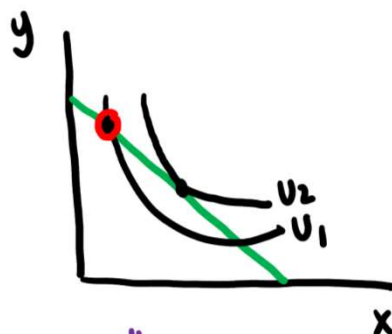
$$MRS_{xy} = \frac{P_x}{P_y}$$

$$\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$$

"WHAT IS
UTILITY
MAXIMIZING?"

$$\Rightarrow \frac{MU_x}{P_x} = \frac{MU_y}{P_y}$$

"IS THIS
UTILITY MAXIMIZING?"



• WHAT IF:

$$\frac{MU_x}{P_x} > \frac{MU_y}{P_y} ?$$

WILL $\uparrow x$ and $\downarrow y$

$$\text{UNTIL } \frac{MU_x}{P_x} = \frac{MU_y}{P_y}$$

Let's practice!



Kevin gets utility from soda (S) and hotdogs (H); his utility function is given by $\underline{U = S^{0.5}H^{0.5}}$. His marginal utility for soda is $\underline{MU_S = 0.5S^{-0.5}H^{0.5}}$. His marginal utility for hot dogs is $\underline{MU_H = 0.5S^{0.5}H^{-0.5}}$. Kevin's income is $\underline{\$12}$, and the prices of sodas and hotdogs are $\underline{\$2}$ and $\underline{\$3}$, respectively.

Answer the following:

What is Kevin's utility-maximizing bundle of sodas and hotdogs?

Let's practice!

$$= \frac{0.5 H^{0.5}}{S^{0.5}}$$

EXPONENT RULES:

$$X^{-n} = \frac{1}{X^n}$$

$$\frac{X^n}{X^m} = X^{n-m}$$



$$U = S^{0.5} H^{0.5}, MU_S = 0.5 S^{-0.5} H^{0.5}, MU_H = 0.5 S^{0.5} H^{-0.5}, I = \$12, P_S = \$2, P_H = \$3$$

① TANGENCY CONDITION: $MRS_{xy} = \frac{P_x}{P_y}$

$$MRS_{SH} = \frac{P_S}{P_H} \Rightarrow \frac{MU_S}{MU_H} = \frac{P_S}{P_H}$$

$$\frac{0.5 S^{-0.5} H^{0.5}}{0.5 S^{0.5} H^{-0.5}} = S^{-0.5-0.5} \cdot H^{0.5-(-0.5)}$$

$$= S^{-1} \cdot H^1 = \frac{H}{S}$$

$$\frac{H}{S} = \frac{2}{3} \Rightarrow 3H = 2S \Rightarrow H = \frac{2}{3} S$$

"OPTIMAL CONSUMPTION RATIO"
(OCR)

