

minghao teoh

Head of BD, Jobs at Tech in Asia

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Summary

About me: Entrepreneurial, adventurous, fun-loving, spirited, spend much time in Indonesia, hustler, passionate, love sports, enjoy competition, hate to lose(nobody likes it, right?), like Dota but bad in it, Arsenal fan since 18.

Experience

Head of BD, Jobs at Tech in Asia

May 2016 - Present

Tech in Asia has ventured into recruitment to help companies hire tech talents. We want to help tech companies hire good talents and vice versa, good talents to find jobs and companies they want to work in.

Head of Business Development, Indonesia at Tech in Asia

June 2011 - April 2016 (4 years 11 months)

Take charge of business development and manage a team of 30 staff in Indonesia. Job scope of business development in TiA involves networking, joining events, meeting startups, investors, and corporates folks to explore potential collaborations.

Intern at Travelogy.com Pte Ltd

May 2011 - June 2011 (2 months)

Intern

Owner

2007 - April 2011 (4 years 4 months)

Co-founded Friends! Learning Centre and ran the centre for 5 years before selling it off as a going concern. In the 5 years, i took charge of the centre's marketing, sales and accounting. Being a start up, there's huge constraints in funds. Bootstrapping and devising low cost effective marketing campaigns are important survival skills. Guerilla marketing tactics and blue ocean strategies are some important skills i acquired in my course of work.

Education

Singapore Institute of Management

Accounting, Accounting, 2009 - 2011

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