

Andrew Wang

Chief Operating Officer (COO) at Tech in Asia

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Summary

N/A

Experience

Chief Operating Officer at Tech in Asia

May 2015 - Present

VP, Business Development, Sales & Events at Tech in Asia

October 2014 - April 2015 (7 months)

- I manage a team base out of Singapore, Indonesia and Japan.
- My team main focus is to grow Tech in Asia's sales and events business. We are also responsible for the growth of TiA's startup community.
- Organize Startup Asia Singapore, Tokyo and Jakarta.
- Help corporations to enter the startup ecosystem.
- Connect startups with investors.
- Engage developers via hackathon and workshop.

Head of Japan, Business Development at Tech in Asia

January 2014 - December 2014 (1 year)

- Connect Japan and the rest of Asia in the startup ecosystem.
- Develop strategies for large Japanese companies to increase more brand awareness in the startup scene.
- Help startups to gain more exposure to the markets outside of Japan.
- Connect investors with startups across Asia.
- Organize Startup Asia Tokyo Conference to connect people at handshake level.

- Reach out to developers and provide them with platforms (hackathon, workshop) to create new app and software.

Business Development Manager at Tech in Asia

August 2012 - January 2014 (1 year 6 months)

- Develop strategies for startups and corporate companies to increase brand awareness and brand engagement in Asia's technology ecosystem through Tech in Asia's platform.
- Tech in Asia Meetup in Singapore, Indonesia, Vietnam, Thailand, Japan, Taiwan, China, Hong Kong and Malaysia.
- Connecting with startups, investors, corporate companies and developers in Asia. Aim to help and value add the above group of people in the startup ecosystem.
- Plan, organise, execute the entire operation for Startup Asia Singapore Conference. My goal is to help brands develop marketing solutions. Providing an avenue for startups or developers to find strategic business partnership or investment.
- Sourcing good content for Tech in Asia Meetup.

Owner

April 2011 - May 2012 (1 year 2 months)

- Design, develop and implement strategic initiatives and business plans for the company.
- Organize and manage the execution of various organizational policies and programs.
- ####• Oversee the day-to-day operation of the company; Supervising the manager and administrative staff.
- Acquire and build strategic client relationships; Handle customers' enquiries and complaints.
- Manage company accounts, marketing directions and human resources.
- Motivate, train and mentor staff and tutors to deliver a high level of customer service and quality lessons.

Social Media Account Executive at SingTel

July 2011 - August 2011 (2 months)

- Develop social media strategy for SME.

- Manage client's account and back-end work.

- Perform sales duties.

Cadet

January 2007 - June 2007 (6 months)

- Awarded the prestigious 'Best Cadet 2006'.
- Created curriculum and teaching material for the company's school and community project.
- Deeply involved in learning about the social work sector, different characteristic and traits --# units of social work, appropriate social communication skills and body language.
- Spearheaded community projects for P.O.D Youth Cafe#.
- Planned and organize community involvement projects for students to participate in schools and elderly home.

Administrative Executive at DBS Bank

March 2006 - June 2006 (4 months)

- Provided assistance in the administrative procedures for the "Treasury-Department".
- Assisted in the loan and credit procedures in the department.
- Participated in the dissemination of mail postal information for the department.

Education

Singapore Institute of Management

Bachelor of Business, Economics & Finance, 2007 - 2011

Serangoon Junior College

GCE "A" Level, Math, Chemistry, Economics, 2003 - 2004

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[Contact Andrew on LinkedIn](#)