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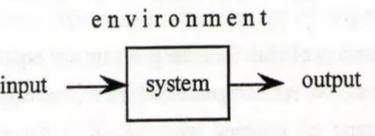
UNIT 1
THE SYSTEM ANALYST
AND INFORMATION
SYSTEM DEVELOPMENT

The System Analyst and Information Systems

- Introduction
- The System Analyst
- The Software Development Life Cycle & Deliverables
- Project Identification & Initiation
- Feasibility Analysis
- Introduction to Requirements Determination
- Analysis Phase
- Requirements Determination
- Regirement elicitation techniques

What is a system?

- A system is "An organized collection of parts (or subsystems) that are highly integrated to accomplish an overall goal".
- The system has various inputs, which go through certain processes to produce certain outputs, which together, accomplish the overall desired goal for the system.



System Analysis:

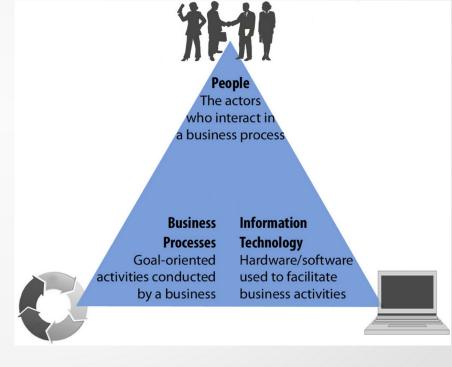
- It is a process of collecting and interpreting facts, identifying the problems, and decomposition of a system into its components.
- It is conducted for the purpose of studying a system or its parts in order to identify its objectives.
- It is a problem solving technique that improves the system and ensures that all the components of the system work efficiently to accomplish their purpose.

System Design:

- It is a process of planning a new business system or replacing an existing system by defining its components or modules to satisfy the specific requirements.
- System Design focuses on how to accomplish the objective of the system.
- System Analysis and Design (SAD) mainly focuses on
 - Systems
 - Processes
 - Technology

Information System (IS):

- An information system is defined as the software that helps to organize and analyze data.
- The purpose of an information system is to turn raw data into useful information that can be used for decision making in an organization.

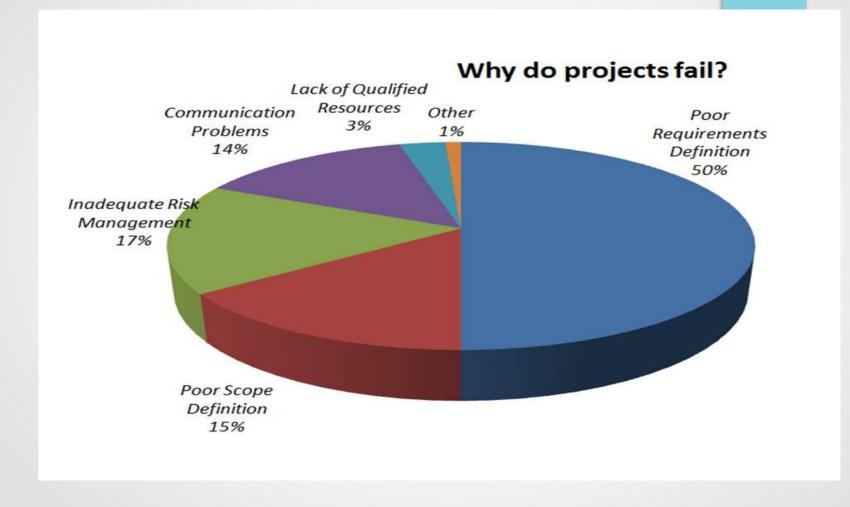


Systems Development Life Cycle (SDLC):

 A process of determining how an Information System (IS) can support business needs, designing the system, building it, and delivering it to users.



- The fundamental four-stage systems development life cycle (planning, analysis, design, and implementation) is established as the basic framework for the IS development process.
- The first steps in the process are to identify a project that will deliver value to the business and to create a system request that provides the basic information about the proposed system.
- Next, the analysts perform a feasibility analysis to determine the technical, economic, and organizational feasibility of the system.



Examples of Project Failures:

- More than 100 flights to and from London's Heathrow airport were disrupted on 16th Feb, 2020 due to technical issues affecting departures and check-in systems.
- In the first week of July 2019, users across the globe where not able to upoad photos on Facebook, Instagram or Whatsapp due to technical gliches. They announced then it was a routine maintainance.
- On 6th Dec 2018, more than 30 million O2 users in UK lost access to their data services after a software issue that happened due to unable to use 3G and 4G services.

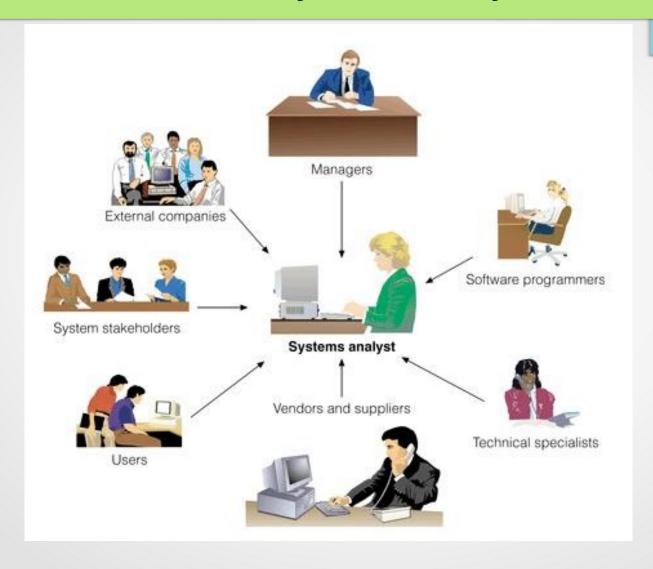
The System Analysts

- Plays key role in Information Systems development projects.
- Assists and guides the project team
- Must understand how to apply technology to solve business problems.
- Serves as change agents who identify the organisational improvements, design systems to implement those changes, and train and motivate others to use the systems.

The System Analysts

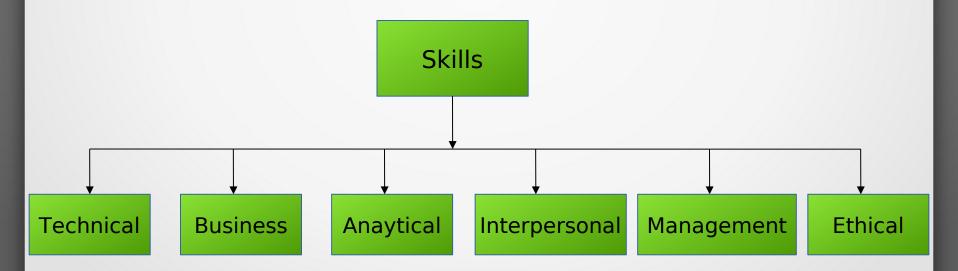
- A systems analyst, also known as business technology analyst.
- An information technology professional who specializes in analyzing, designing and implementing information systems.

The System Analysts



Systems Analyst Skills

- New Information systems introduce change to the organization and its people.
- A successful organizational change effort is one of the most difficult jobs to do.
- These skills can be divided into six categories:



Systems Analyst Skills

Technical – understand technical environment and the new system's technology foundation, and the way in which both can be fit into an integrated technical solution.

Business – understand hw IT can be applied to business situations and to ensure that the IT delivers real business value.

Analytical – understand the problem solving for organisational and project levels and they put their analytical skills to the test regularly.

Systems Analyst Skills

Interpersonal – need to communicate effectively, oneon-one with users and business managers and with programmers.

Management - manage people with whom they work, and they must manage the pressure and risks associated with unclear situations.

Ethical - must be fair, honest and ethical with other project team members, managers, and system users. Maintain confidentiality and trust with all people.

Various Roles of System Analyst

In large organizations, a project team will incorporate several analyst with different roles but in small organization, a single anlayst plays several roles.

- System Analyst
- Business Analyst
- Requirements Analyst
- Infrastructure Analyst
- Change Management Analyst
- Project Manager role



System Analyst Role

- Focuses on the IS issues surrounding the system.
- Develops ideas and suggestions for ways that IT can support and improve business processes helps design new business processes supported by IT.
- Designs the new information system, and ensures that all IS standards are maintained.
- The systems analyst will have significant training and experience in analysis and design and in programming.

Business Analyst Role

- Focuses on the business issues surrounding the system.
- Helps to identify the business value that the system will create, develops ideas for improving the business processes, and helps design new business processes and policies.
- The business analyst will have business training and experience, plus knowledge of analysis and design.

Requirements Analyst Role

- Focuses on eliciting the requirements from the stakeholders associated with the new system.
- Plays most critical role as needs to understand the client requierements.
- The analyst, can understand the business well, are excellent communicators and are highly skilled with requirements acquicition techniques

Infrastrucure Analyst Role

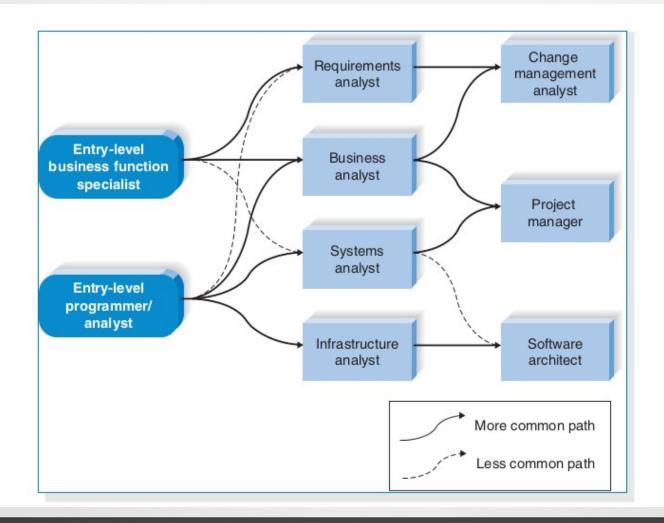
- Focuses on technical issues surrounding the ways the system will interact with the organization's technical infrastructure.
- Ensures that new IS conforms to organizational standards and helps to identify infrastructure changes that will be needed to support the system..
- He has training and experience in
 - Networking
 - Database Administration
 - Hardware and Software products
- An experienced infrastructure anlayst may have the role of software architect.

Change Management Analyst Role

- Focuses on the people and management issues surrounding the system installation.
- Ensures tha adequate documentation and support are avaiable to users, provides user training on the new system.
- Develops strategies to overcome resistance to change.
- The change management analyst will have the significant training in organizational behavior and expertise in change management.

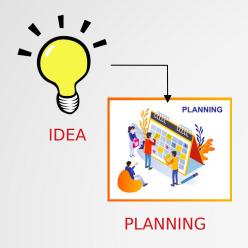
Project Manager Role

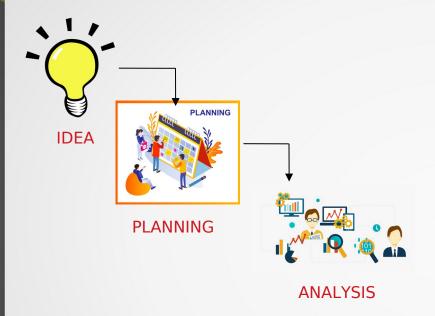
- Ensures that the project is completed on time and within budget and that the system delivers the expected value to the organization.
- A experienced system analyst who has acquired specialized project management knowledge and skills.

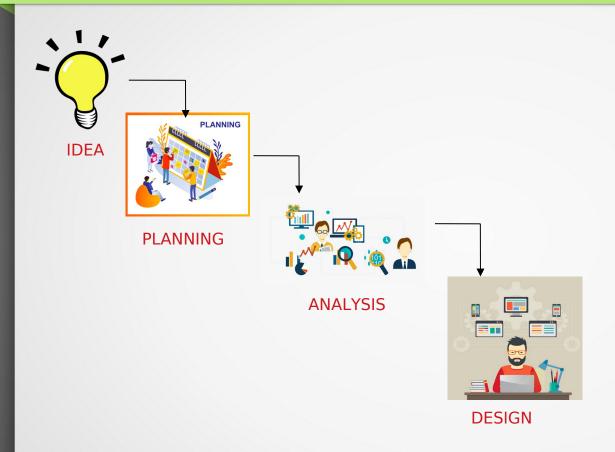


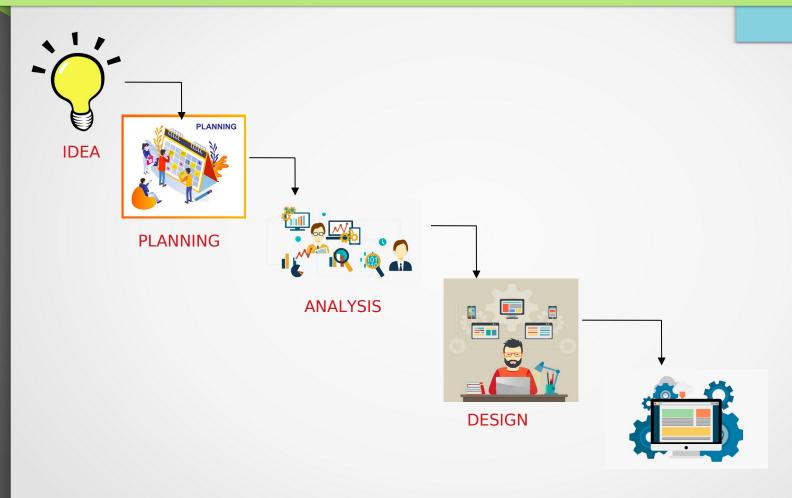
- SDLC is the process of determining how an IS can support business needs, designing the system, building it, and delivering it to users.
- The key person in the SDLC is the systems analyst, who analyzes the business situation, identifies opportunities for improvements, and designs an information system to implement the improvements.
- The primary goal is to create value for the organization, which for most companies means increasing profits.
- It is also called as Software Development Process.



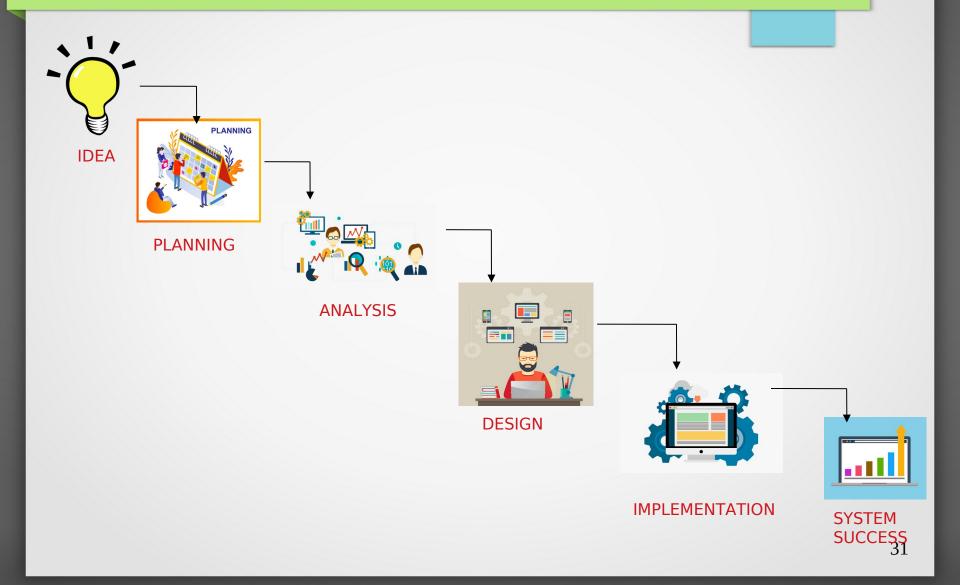


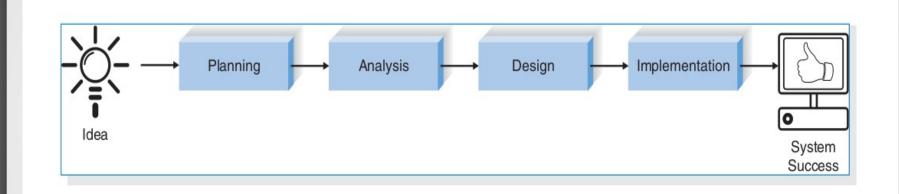






IMPLEMENTATION





- Building an information system using the SDLC follows a similar set of four fundamental phases:
 - Planning
 - Analysis
 - Design
 - Implementation

Each phase is itself composed of a series of steps, which rely on techniques that produce deliverables (specific documents and files that explain various elements of the system).

- It is important to understand that the SDLC is a process of gradual refinement.
- The deliverables produced in the analysis phase provide a general idea what the new system will do.
- These deliverables are used as input to the design phase, which then refines them to produce a set of deliverables that describes in much more detailed terms exactly how the system should be built.
- These deliverables in turn are used in the implementation phase to guide the creation of the actual system.
- Each phase refines and elaborates on the work done previously.

SDLC - Planning

- Focus:
 - Why build this system?
 - How to structure the project?
- Primary Outputs:
 - System request with feasibility study
 - Project plan
- Fundamental process
 - WHY an information system should be built and determining how the project team will go about building it.
- Two Steps in Planning:
 - Project Initiation
 - Project Management

SDLC - Planning

Project initiation:

- Systems' business value is identified
- Most ideas for new systems come from outside the IS area in the form of a system request.

System request – presents a brief summary of business need and it explains how a system that supports the need will create business value.

The IS department works together with the person or department generating the request (project sponsor) to conduct a feasibility analysis.

SDLC - Planning

Feasibility analysis – decide whether project should be undertaken. Key aspects are:

- The technical feasibility (Can we build it?)
- The economic feasibility (Will it provide business value?)
- The organizational feasibility (If we build it, will it be used?)

The system request and feasibility study are presented to an information systems approval committee (steering committee) which decides whether the project should be undertaken or not.

SDLC - Planning

Once the project is approved, it enters Step 2: **project management.**

- During project management, the project manager creates a work plan, staffs the project, and puts techniques in place to help the project team control and direct the project through the entire SDLC.
- The deliverable for project management is a project plan that describes how the project team will go about developing the system.

SDLC - Analysis

Focus:

- WHO will use the system,
- WHAT the system will do
- WHEN it will be used
- Primary Outputs:
 - System proposal
- Fundamental process
 - Project team investigates current system
 - Identifies improvement opportunities
 - Develops concept of new system.
- Steps in Analysis:
 - Analysis strategy
 - Requirements gathering
 - Proposal plan

SDLC - Analysis

Analysis strategy:

- Is to guide project team efforts
- A study of the current system (called the as-is system) and its problems, and envisioning ways to design a new system (called the to-be system).

Requirements Gathering:

- Analysis of this information with input from the project sponsor and many other peopleleads to the development of a concept for a new system.
- System concept through requirement statements is used to develop a set of business analysis models.
- The set typically includes models that represent the data and processes necessary to support the business process.

SDLC - Analysis

System proposal:

- Analyses, system concepts, requirements and models are combined into a document called system proposal.
- The project sponsor and other decision makers decide whether to move the project further or not.

The system proposal is the initial design for the new system.

- Focus:
 - How will this system work?
- Primary Outputs:
 - System specification
- Fundamental process
 - Design physical system
 - Design architecture
 - Design interface
 - Design problems
 - Design database and files
- Steps in Analysis:
 - Design strategy
 - Architecture design
 - Database and file specifications
 - Program design

- How the system will operate in terms of the h/w, s/w and n/w infrastructure, the user interface, forms, and reports that will be used; and the specific programs, databases, and files that will be needed.
- The steps in the design phase determine exactly how the system will operate. The design phase has

Design strategy:

 This clarifies whether the system will be developed by the company's own programmers or outsourced to another firm or whether the company will buy an existing software package.

Architecture design & Interface design:

- Architecture design for the system that describes the hardware, software, and network infrastructure that will be used.
- Interface design specifies how the users will move through the system.

Database and file specifications:

 These define exactly what data will be stored and where they will be stored.

Program Design:

 The analyst team develops the program design, which defines the programs that need to be written and exactly what each program will do.

System specification is a collection of deliverables handed to programming team for implementation

At the end of the design phase, the feasibility analysis and project plan are reexamined and revised, and another decision is made by the project sponsor and approval committee about whether to terminate the project or continue.

SDLC-Implementation

- Focus:
 - Delivery and support of completed system
- Primary Outputs:
 - Installed system
- Fundamental process
 - Construct system
 - Install system
 - Maintain system
 - Post-implementation
- Steps in Analysis:
 - System construction
 - Installation
 - Support plan

SDLC- Implementation

- Final phase in SDLC
- System is actually built
- Longest and most expensive phase

System construction:

- The system is built and tested to ensure that it performs as designed.
- Since the cost of fixing bugs can be immense, testing is one of the most critical steps in implementation.

System installation -

- Old system is turned off and the new one is turned on.
- Most important aspects of conversion is the training plan.

System Plan:

- The analyst team establishes a support plan for the system.
- This plan usually includes a formal or informal postimplementation review, as well as a systematic way for identifying major and minor changes needed for the system.

PROJECT IDENTIFICATION & INITIATION

Where do project ideas come from?

- A project is identified when someone in the organization identifies a business need to build a new system.
- New business initiatives and strategies may be created and a system to support them is required, or
- A merger or acquisition may require systems to be integrated.
- Identified so as to use IT in competitive ways in business
- Include emerging technology in businesses
- introduce them into the marketplace as a first mover.

Business process management (BPM)

- is a methodology used improve end-to-end business processes.
- BPM helps to achieve several important benefits.
- BPM generally follows a continuous cycle of systematically creating, assessing, and altering business processes.
- Business analysts, with their in-depth business knowledge, play a particularly important role in business process management

Advantages of Business process management:

- Enhanced process agility
- Improved process alignment with industry "best practices"
- Increased process efficiencies

BPM generally follows a continuous cycle of systematically creating, assessing, and altering business processes.

Role of Business Analyst in BPM:

- Defining and mapping the steps in a business process,
- Creating ways to improve on steps in the process that add value,
- Finding ways to eliminate or consolidate steps in the process that don't add value,
- Creating or adjusting electronic workflows to match the improved process maps.

Business Process Automation (BPA):

- Foundation of IT systems.
- New Technology components are used

Business Process Improvement (BPI):

- Business Process Improvement results from studying the business processes, creating new, redesigned processes to improve the process workflows, and/or utilizing new technologies enabling new process structures
- Make moderate changes to the organization's operations and can improve efficiency

Business Process Reengineering (BPR):

- Business Process Management may also reveal the need for the complete revamping of the organization's business processes, termed Business Process Reengineering (BPR).
- Changing tehe fundamental way in which organization operates.

Business Process Improvement

- On-going effort
- Improvement of existing process
- Limited organizational change
- Requires an incremental change in mind-set

Business Process Reengineering

- Project-based effort
- Build process from scratch (whiteboard)
- Greater organizational change
- Requires a fundamental change in mind-set

Project Sponsor:

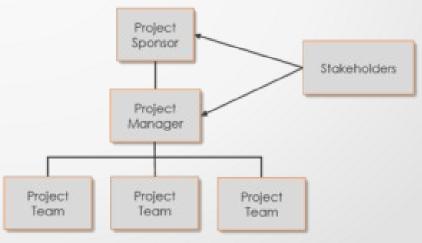
- The project sponsor is that person or group who owns the project.
- Every project has one.
- They are the reason for the project.
- While they don't manage the day-to-day operations of a project, they are above the project manager in terms of project hierarchy.
- Most likely, the project sponsor has been involved with the project from the very beginning.
- They were the one who helped conceive it and advocated for it.

Project Sponsor:

- The project sponsor can vary according to the project.
- For example, a government project is going to have a state official as project sponsor who will work with the construction company's project manager.

However, in an IT project, the project sponsor might be the chief

information officer.



Difference between Project Sponsor and Project Manager:



Business Requirements:

- The business needs drives business requirements.
- Which describe the reasons for developing the system and outline the benefits it will provide the organization.
- These requirements need to be explained at the approval committee and, the project team understand what the business expects from the final product.
- Business requirements summarize the features and capabilities the IS will have to include.

- The project sponsor has the insights needed to determine the business value that will be gained from the system, in both tangible and intangible ways.
- Tangible value can be quantified and measured easily
- An Intangible value results from an intuitive belief that the system provides important, but hard-to-measure, benefits to the organization (e.g., improved customer service, a better competitive position)

Once the project sponsor identifies a project that meets an important business need and identify the business requirements and business value of the system, it is time to formally initiate the project initiation begins by preparing a system request.

System Request

System Request:

- A system request is a document that describes the business reasons for building a system and the value that the system is expected to provide.
- Most system requests include five elements:
 - project sponsor
 - business need
 - business requirements
 - business value
 - special issues

| Element | Description | Examples |
|----------------------------------|--|--|
| Project Sponsor | The person who initiates the project and who serves as the primary point of contact for the project on the business side | Several members of the finance department Vice president of marketing IT manager Steering committee CIO CEO |
| Business Need | The business-related reason for initiating the system | Increase sales Improve market share Improve access to information Improve customer service Decrease product defects Streamline supply acquisition processes |
| Business Requirements | The business capabilities that the system will provide | Provide online access to information Capture customer demographic information Include product search capabilities Produce management reports Include online user support |
| Business Value | The benefits that the system will create for the organization | 3% increase in sales 1% increase in market share Reduction in headcount by 5*FTEs \$200,000 cost savings from decreased supply costs \$150,000 savings from removal of existing system |
| Special Issues or Constraints | Issues that are relevant to the implementation of the system that need to be known by the approval committee | Government-mandated deadline for May 30 System needed in time for the Christmas holiday season Top-level security clearance needed by project team to work with data |

FEASIBILITY STUDY

Feasibility analysis

- Once the need for the system and its business requirements have been defined, the approval committee may authorize the systems analyst to prepare a more detailed business case to better understand the proposed information system project.
- Feasibility analysis guides the organization in determining whether to proceed with the project.
- Feasibility analysis also identifies the important risks associated with the project that must be managed if the project is approved.
- As with the system request, each organization has its own process and format for the feasibility analysis.

Feasibility analysis

- Three areas of feasibility analysis
 - Technical feasibility
 - Economic feasibility
 - Organizational feasibility

Result of feasibility study deliverable that is submitted to the approval committee at the end of project initiation.

CAN WE BUILD IT?

- Issues for Technical Feasibility:
 - Familarity with application
 - Familarity with technology
 - Project Size
 - Compatibility

 The extent to which the system can be successfully designed, developed, and installed by the IT group.

 Technical feasibility analysis is, in essence, a technical risk analysis that strives to answer the question:

"Can we build it?"

 Many risks can endanger the successful completion of the project.

Familiarity with the application

- When analysts are unfamiliar with the business application area, they have a greater chance of misunderstanding the users or missing opportunities for improvement.
- The risks increase dramatically when the users themselves are less familiar with an application.

Familiarity with the technology

- Risk increases dramatically when the technology itself is new.
- When the technology is not new but the organization has lack of experience then expertise is available from outside vendors.

Project size

- Whether measured as the number of people on the development team, the length of time it will take to complete the project, or the number of distinct features in the system.
- Larger projects present more risk, because they are more complicated to manage.

Compatibility:

- Project teams need to consider the compatibility of the new system with the technology that already exists in the organization.
- New technology and applications need to be able to integrate with the existing environment for many reasons.
- They may rely on data from existing systems, they may produce data that feed other applications, and they may have to use the company's existing communications infrastructure.

Economic Feasibility

Also called a cost-benefit analysis.

"Should we build the system?"

- Economic feasibility is determined by identifying costs and benefits associated with the system, assigning values to them, calculating future cash flows, and measuring the financial worthiness of the project.
- As a result of this analysis, the financial opportunities and risks of the project can be understood.
- Organizations have limited capital resources and multiple projects will be competing for funding.

- The more expensive the project, the more rigorous and detailed the analysis should be.
- The costs and benefits can be broken down into four categories:
 - Development costs
 - Operational costs
 - Tangible benefits
 - Intangible benefits

Development Costs

- Development costs are those tangible expenses that are incurred during the creation of the system, such as salaries for the project team, hardware and software expenses, consultant fees, training, and office space and equipment.
- Development costs are usually thought of as one-time costs.

Operational Costs

- Operational costs are those tangible costs that are required to operate the system, such as the salaries for operations staff, software licensing fees, equipment upgrades, and communications charges.
- Operational costs are usually thought of as ongoing costs.

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Tangible benefits:

- Tangible benefits include revenue that the system enables the organization to collect, such as increased sales.
- In addition, the system may enable the organization to avoid certain costs, leading to another type of tangible benefit: cost savings.
- For example, if the system produces a reduction in needed staff, lower salary costs result.
- Similarly, a reduction in required inventory levels due to the new system produces lower inventory costs. In these examples, the reduction in costs is a tangible benefit of the new system.

Intangible benefits:

- Intangible costs and benefits are more difficult to incorporate into the economic feasibility analysis because they are based on intuition and belief rather than on "hard numbers."
- For example, increased market share of an organization.

| Development Costs | Operational Costs |
|----------------------------|-----------------------------|
| Development team salaries | Software upgrades |
| Consultant fees | Software licensing fees |
| Development training | Hardware repairs |
| Hardware and software | Hardware upgrades |
| Vendor installation | Operational team salaries |
| Office space and equipment | Communications charges |
| Data conversion costs | User training |
| Tangible Benefits | Intangible Benefits |
| Increased sales | Increased market share |
| Reductions in staff | Increased brand recognition |
| D - 1 - 1: 1 - 1 1 1 | Higher quality products |
| Reductions in inventory | |
| Reductions in IT costs | Improved customer service |

"How well the system ultimately will be accepted by its users and incorporated into the ongoing operations of the organization?"

"If we build it, will they come?"

- The most difficult feasibility dimension to assess.
- How well the goals of the project align with business objectives.

Two important issues for Organizational feasibility:

- Strategic alignment
- Stakeholder analysis

Strategic Alignments

- The fit between the project and business strategy—the greater the alignment, the less risky the project will be, from an organizational feasibility perspective.
- Many projects fail if the IT department alone initiates them and there is little or no alignment with businessunit or organizational strategies.

Stakeholder analysis

- A stakeholder is a person, group, or organization that can affect a new system.
- The most important stakeholders in the introduction of a new system are
 - The project champion
 - System users
 - Organizational management

The Project Champion

- The champion is a high-level executive and is usually, but not always, the project sponsor who created the system request.
- The champion supports the project by providing time and resources (e.g., money) and by giving political support within the organization by communicating the importance of the system to otherorganizational decision makers.
- More than one champion is preferable because if the champion leaves the organization, the support could leave as well.
- Champions provide day-to-day support for the system

Organizational Management

- Organizational management needs to support the project.
- Gives belief that the system will make a valuable contribution and that necessary resources will be made available.
- Ideally, management should encourage people in the organization to use the system and to accept the many changes that the system will likely create.

System Users

- System users who ultimately will use the system once it has been installed in the organization.
- User participation should be promoted throughout the development process to make sure that the final system will be accepted and used, by getting users actively involved in the development of the system

| | Role | To Enhance Organizational Feasibility |
|------------------------------|---|---|
| Champion | A champion: Initiates the project Promotes the project Allocates his or her time to the project Provides resources | Make a presentation about the objectives of the project and the proposed benefits to those executives who will benefit directly from the system. Create a prototype of the system to demonstrate its potential value. |
| Organizational Management | Organizational managers: • Know about the project • Budget enough money for the project • Encourage users to accept and use the system | Make a presentation to management about the objectives of the project and the proposed benefits. Market the benefits of the system, using memos and organizational newsletters. Encourage the champion to talk about the project with his or her peers. |
| System Users | Users: • Make decisions that influence the project • Perform hands-on activities for the project • Ultimately determine whether the project is successful by using or not using the system | Assign users official roles on the project team. Assign users specific tasks to perform, with clear deadlines. Ask for feedback from users regularly (e.g., at weekly meetings). |

- The final feasibility study helps organizations make wiser and important investements regarding IS.
- Forces project teams to consider technical, economical and organizational factors.
- Feasibility study may be revised throughout the project depending upon the requirements.