

# An Introduction to Data Mining

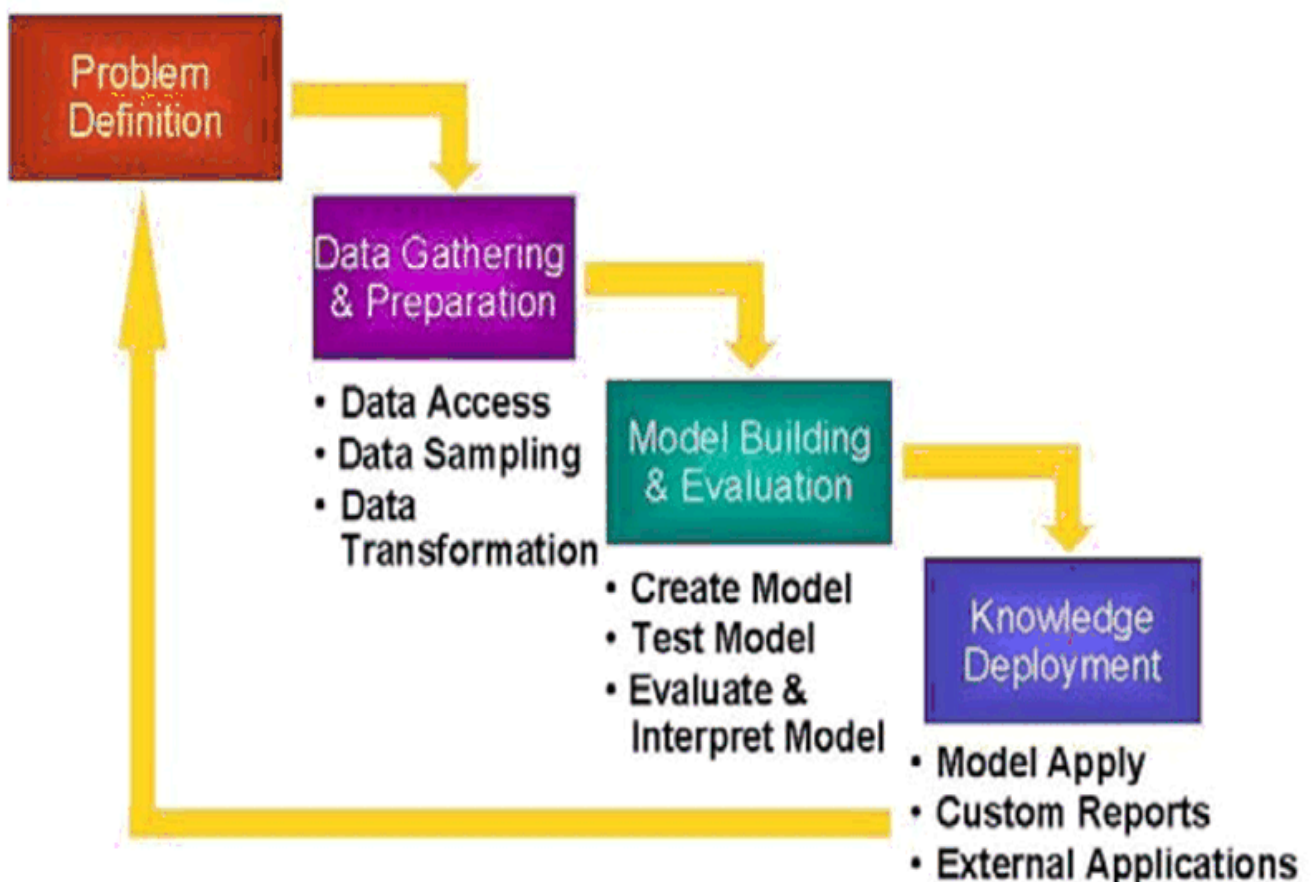
## Overview

Data mining, *the extraction of hidden predictive information from large databases*, is a powerful new technology with great potential to help companies focus on the most important information in their data warehouses. Data mining tools predict future trends and behaviors, allowing businesses to make proactive, knowledge-driven decisions. Data mining tools can answer business questions.

Data mining is the practice of automatically searching large stores of data to discover patterns and trends that go beyond simple analysis. Data mining uses sophisticated mathematical algorithms to segment the data and evaluate the probability of future events. Data mining is also known as Knowledge Discovery in Data (KDD).

The key properties of data mining are:

- Automatic discovery of patterns
- Prediction of likely outcomes
- Creation of actionable information
- Focus on large data sets and databases



The steps for data mining process are:

1. **Business Understanding:** Understand the project objectives and requirements from a business perspective, and then convert this knowledge into a data mining problem definition and a preliminary plan designed to achieve the objectives.
2. **Data Understanding:** Start by collecting data, then get familiar with the data, to identify data quality problems, to discover first insights into the data, or to detect interesting subsets to form hypotheses about hidden information.
3. **Data Preparation:** Includes all activities required to construct the final data set (data that will be fed into the modeling tool) from the initial raw data. Tasks include table, case, and attribute selection as well as transformation and cleaning of data for modeling tools.
4. **Modeling:** Select and apply a variety of modelling techniques, and calibrate tool parameters to optimal values. Typically, there are several techniques for the same data mining problem type. Some techniques have specific requirements on the form of data. Therefore, stepping back to the data preparation phase is often needed.
5. **Evaluation:** Thoroughly evaluate the model, and review the steps executed to construct the model, to be certain it properly achieves the business objectives. Determine if there is some important business issue that has not been sufficiently considered. At the end of this phase, a decision on the use of the data mining results is reached.
6. **Deployment:** Organize and present the results of data mining. Deployment can be as simple as generating a report or as complex as implementing a repeatable data mining process.