



To,

Listing Compliance Department,  
The National Stock Exchange of India Ltd.,  
(Through NEAPS)

**Symbol: EMIL**

**Series: EQ**

**ISIN: INE02YR01019**

Listing Compliance Department  
BSE Limited  
(Through BSE Listing Centre)  
**Scrip Code: 543626**

Dear Sir/Madam,

**Sub: Proceedings of the 07<sup>th</sup> Annual General Meeting (“AGM”) held on Thursday, 25<sup>th</sup> September 2025**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are submitting herewith the Proceedings of the Seventh AGM of Electronics Mart India Limited (“the Company”), which was held on Thursday, 25<sup>th</sup> September 2025, at 12:30 p.m. (IST) and concluded at 01:34 p.m. (IST) through Video-conferencing/ other audio-visual means.

In this regard, please find enclosed the following: -

- **Annexure-I:** Proceedings of the 07<sup>th</sup> AGM;
- **Annexure-II:** The Chairman’s speech delivered at the AGM;
- **Annexure-III:** CEO’s presentation to the shareholders.

We request you to kindly take the above information on record.

Thanking You,

For and on behalf of

**Electronics Mart India Limited**

**Rajiv Kumar**

Company Secretary and Compliance Officer

Date: 25<sup>th</sup> September 2025

Place: Hyderabad

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Next to Telephone Bhavan, Secretariat Road,  
Saifabad, Hyderabad - 500004

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Opp. NIMS Hospital, Punjagutta Main Road,  
Hyderabad - 500082. Ph : 040-23230244

Zonal Office : 35 - Link Road, Lajpat Nagar III,  
New Delhi - 110024. Ph : 011-45546292

**ELECTRONICS MART INDIA LIMITED | CIN No.: L52605TG2018PLC126593**

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## ANNEXURE-I

### SUMMARY OF PROCEEDINGS OF 07<sup>TH</sup> ANNUAL GENERAL MEETING

The 07<sup>th</sup> Annual General Meeting (“AGM/Meeting”) of the Members of Electronics Mart India Limited (“the Company”) was held on Thursday, 25<sup>th</sup> September 2025 at 12:30 P.M. (IST) through Video Conference/ other Audio-Visual Means (“VC/OAVM”).

Mr. Pavan Kumar Bajaj, Chairman and Managing Director of the Company, chaired the proceedings of the Meeting.

The details of the members present at the Meeting were as follows:

CATEGORY	PROMOTER & PROMOTER GROUP	PUBLIC	TOTAL
In-person	-	-	-
Through proxy or authorized representatives	-	-	-
VC	03	41	44
<b>TOTAL</b>	<b>03</b>	<b>41</b>	<b>44</b>

<b>DIRECTORS, INVITEES AND IN ATTENDANCE</b>	
1.	Mr. Pavan Kumar Bajaj – joined over VC from Hyderabad (Chairman and Managing Director)
2.	Mr. Karan Bajaj – joined over VC from Hyderabad (Whole-time Director, Chief Executive Officer, Chairperson of Finance Committee)
3.	Mrs. Astha Bajaj - joined over VC from Hyderabad (Whole-time Director, Chairperson of Corporate Social Responsibility Committee)
4.	Mr. Gurdeep Singh – joined over VC from New Delhi (Independent Director, Chairperson of Audit Committee)
5.	Mr. Mirza Ghulam Muhammad Baig - joined over VC from USA (Independent Director, Chairperson of Nomination & Remuneration Committee and Risk Management Committee)
6.	Mrs. Jyotsna Angara - joined over VC from USA (Independent Director, Chairperson of Stakeholders’ Relationship Committee and Environment, Social & Governance Committee)

**7.** Mr. Premchand Devarakonda - joined over VC from Hyderabad  
(Chief Financial Officer)

**8.** Mr. Rajiv Kumar - joined over VC from Hyderabad  
(Company Secretary & Compliance Officer)

**9.** Mr. Sandeep Singh Jolly – joined over VC from Hyderabad  
(Chief Operating Officer)

#### **OTHER REPRESENTATIVES**

**1. Statutory Auditors** – representative of *Walker Chandiock & Co LLP, Chartered Accountants*

*Mr. Sanjay Kumar Jain – Partner, joined over VC from Hyderabad*

**2. Secretarial Auditor** – representative of *VSSK & Associates, Company Secretaries*

*Mr. Vinod Sakaram – Partner, joined over VC from Hyderabad*

**3. Scrutinizer**

*Mr. Vinod Sakaram – Practising Company Secretary, joined over VC from Hyderabad*

#### **QUORUM OF THE MEETING**

A total of 44 members representing 25,17,01,242 equity shares attended the Meeting.

The Chairman welcomed all the members and called the Meeting to order as the requisite quorum was present. The Chairman introduced all the Directors and Management Team present at the Meeting and informed that Auditors also joined the Meeting through VC. All the Directors of the Company attended the Meeting.

The Chairman addressed the Members, took the Integrated Annual Report, including AGM Notice, on read, provided general instructions of the Meeting, and put all the resolutions as set out in the Notice to vote. He then provided an overview of the Company's financial highlights for the financial year ended March 31, 2025. He outlined key milestones achieved during the year, shared strategic insights, and presented the Company's future roadmap, particularly in relation to emerging opportunities. The Chairman also took the opportunity to acknowledge and express gratitude for the contributions of all employees and stakeholders, whose dedication and support were instrumental in the Company's achievements during the year.

The Chairman then requested Mr. Karan Bajaj, Wholetime Director & CEO, to present an overview of the Company's business and financial performance, and share insights on the strategic outlook of the Company.

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Mr. Karan Bajaj, Wholetime Director & CEO, then addressed the Meeting and spoke on the Company's theme for the year - "**Fuelled by Experience, Growing with Trust**". He presented a detailed summary of the Company's operational and financial performance and also highlighted key developments related to the Company's Environmental, Social, and Governance (ESG) initiatives. He then elaborated on the Company's Corporate Social Responsibility programmes for FY 2024-25 and shared insights on the future business outlook.

Thereafter, the Meeting was open for the Q&A session. On the invitation of the Moderator, Members who had registered themselves as speakers addressed the Meeting through VC/OAVM and shared their views/questions on the Company's business, expansion plans, and catering opportunities, such as GST rate cuts. The Speakers were given appropriate time to ask their questions, which were answered by the CEO at the end. Thereafter, CEO gave the Closing remarks, and the e-voting facility was opened for 15 minutes after the Meeting.

The following 03 Resolutions were proposed to be passed at the 07<sup>th</sup> AGM and the detailed Explanatory Statement setting out material information with respect to Special Business formed a part of the Notice of the AGM:

SL. NO.	PARTICULARS	TYPE OF RESOLUTION
<b>ORDINARY BUSINESS</b>		
1.	Adoption of Audited Standalone and Consolidated Financial Statements together with the Reports of the Auditors and Board thereon for the Financial Year ended on March 31, 2025.	ORDINARY RESOLUTION
2.	Appointment of Mrs. Astha Bajaj (DIN: 07899784) as a Director, who is liable to retire by rotation and being eligible, offers herself for re-appointment	ORDINARY RESOLUTION
<b>SPECIAL BUSINESS</b>		
3.	Appointment of M/s VSSK & Associates (Firm Registration Number: P2015TL044700) as the Secretarial Auditors of the Company for the first term of five years from FY 2025-26 till FY 2029-30	ORDINARY RESOLUTION

The Company had appointed Mr. Vinod Sakaram, Practising Company Secretary (ACS: 23285 and COP No.: 8345), as the Scrutinizer for orderly conducting and scrutinizing the process of remote e-voting held prior and e-voting during the Annual General Meeting.

The e-voting results, along with the consolidated Scrutinizer's Report, shall be submitted to the Stock Exchanges and the same shall be available on the website of the Company, KFin Technologies Ltd, and the Stock Exchanges.

The Meeting concluded at 01:34 P.M. (IST) after being open for e-voting to be completed for 15 minutes.



All the resolutions as set forth in the Notice of 07<sup>th</sup> AGM shall be deemed to be passed on Thursday, 25<sup>th</sup> September 2025, subject to receipt of requisite votes.

The Voting Results and Scrutinizer's Report as required under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and Companies Act, 2013, will be submitted separately in due course.

For and on behalf of  
**Electronics Mart India Limited**

**Rajiv Kumar**  
Company Secretary and Compliance Officer

Date: 25<sup>th</sup> September 2025

Place: Hyderabad



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### Chairman's Speech

My Dear Shareholders,

It gives me immense pleasure to welcome you all to the 07<sup>th</sup> Annual General Meeting of Electronics Mart India Limited for the financial year ended 31<sup>st</sup> March 2025.

As I reflect on our journey this past year, I do so with a sense of pride, gratitude, and clarity. Pride in our accomplishments, gratitude for the trust and support of our stakeholders, and clarity in our vision for the future.

As the requisite quorum is present, I now call the meeting to order. The notice of this AGM, along with the Annual and BRSR Reports for the financial year 2024-25, has been sent to the members. I would now like to take this opportunity to introduce my esteemed colleagues on the Board, who are joining us virtually today:

- Mrs. Astha Bajaj, Whole-time Director
- Mr. Gurdeep Singh, Independent Director
- Mrs. Jyostna Angara, Independent Director
- Mr. Karan Bajaj, Whole-time Director and Chief Executive Officer
- Mr. MGM Baig, Independent Director.
- Mr. Premchand Devarakonda, the Chief Financial Officer, Mr. Rajiv Kumar, the Company Secretary, and Mr. Sandeep Singh Jolly, the Chief Operating Officer, have also joined us virtually from their respective places.

I also welcome the representatives of the Auditors and Scrutinizer who are attending this meeting through the VC facility.

In accordance with the applicable provisions and circulars issued by MCA & SEBI, as this Annual General Meeting is being conducted through video conferencing, the facility for appointment of a proxy by members is not applicable. Furthermore, for the ease and convenience of members, all statutory registers and documents referred to in the AGM notice are available for electronic inspection on the KFin Technologies e-voting portal and will remain accessible until the conclusion of the meeting.

The Company has provided members with the opportunity to share their comments, feedback, and queries, and has also facilitated prior registration for those wishing to speak at this AGM. We sincerely value your input and are committed to addressing all relevant queries. In the interest of ensuring the smooth conduct of this meeting, responses to the questions will be provided collectively after all registered speakers have expressed their views and queries. Where appropriate, similar questions will be grouped and addressed together to avoid repetition.

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**KITCHEN  
STORIES**

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Allow me to take you through the Company's key achievements, financial performance, notable milestones, and our progress on the path of sustainability.

FY 2024–25 has been a year of strategic expansion and disciplined execution. I am happy to share that:

- Revenue grew by 10.81% YoY, reaching 69,648 million rupees.
- EBITDA stood at 4,506 million rupees, with a margin of 6.47%.
- Profit After Tax came in at 1,601 million rupees, maintaining a 2% PAT margin.
- We successfully crossed the 200-store milestone, adding 44 new stores across Telangana, Andhra Pradesh, and the NCR, including a new specialised store, in collaboration with "The Charcoal Project" in Hyderabad.

These figures are more than numbers – they are a reflection of our execution capabilities, customer loyalty, and strategic foresight.

As we continue to evolve beyond the boundaries of conventional retail, we are now forging strategic and meaningful collaborations with leading builders and developers to shape the homes of tomorrow. By designing model residences and equipping them with our range of advanced home appliances and electronic solutions across entire residential projects, we are doing more than supplying products – we are co-creating intelligent, modern living experiences.

We remain conscious of our role in creating responsible and sustainable value.

None of these would be possible without the dedication of our employees, the trust of our customers, the support of our vendor partners, and the confidence of our shareholders. I thank each one of you. Together, we will continue to make EMIL not just a retail destination but a lifestyle partner that is admired, trusted, and loved across India.

With that, I now invite your Whole-time Director and Chief Executive Officer, Mr. Karan Bajaj, to present an overview of the Company's business performance, financial highlights, and strategic outlook for the future. Over to you, Karan.

Sd/-  
**Pavan Kumar Bajaj**  
**Chairman & Managing Director**  
**(DIN: 07899635)**

**Date: 25.09.2025**

**Place: Hyderabad**

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# WELCOME TO THE 7<sup>th</sup> AGM



SEPTEMBER 25<sup>th</sup>, 2025



Performance highlights



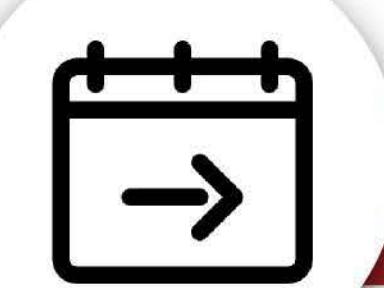
Key strategic initiatives



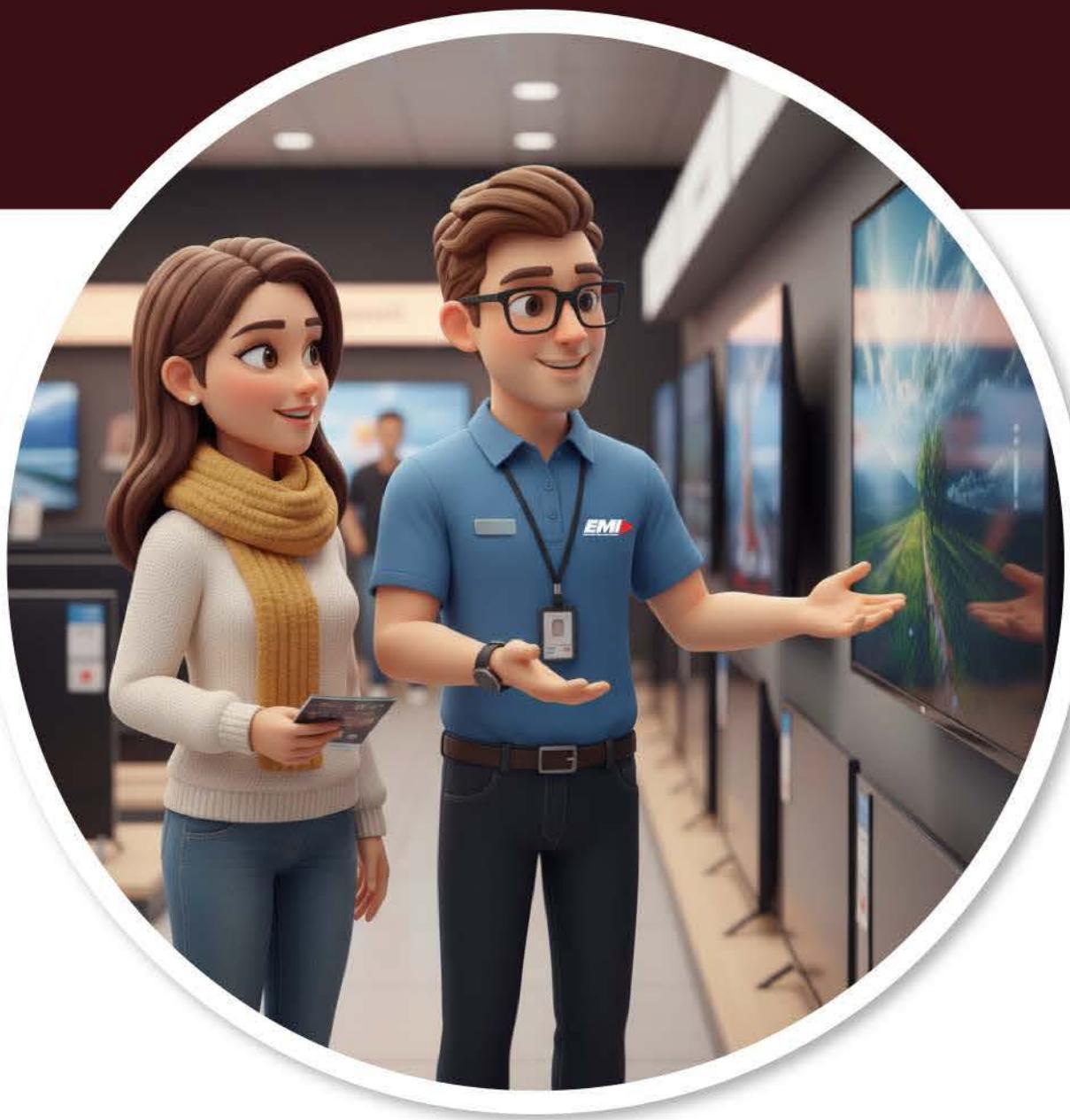
Financial summary



Sustainability & CSR



The next phase



**'FUELLED BY EXPERIENCE,  
GROWING WITH TRUST'**

# EMIL'S RETAIL OUTLET- MBOs

Telangana & Andhra Pradesh

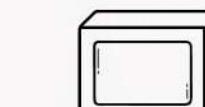
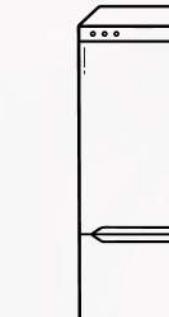
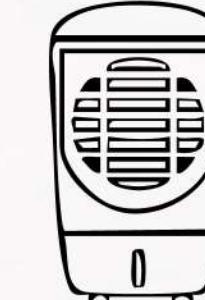
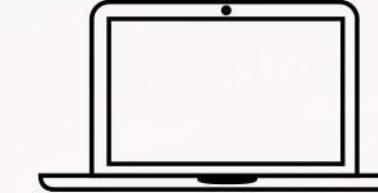
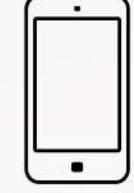
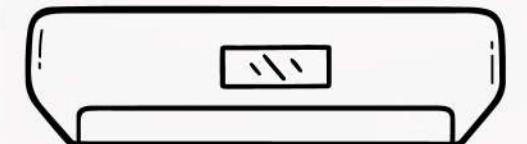


Delhi-NCR



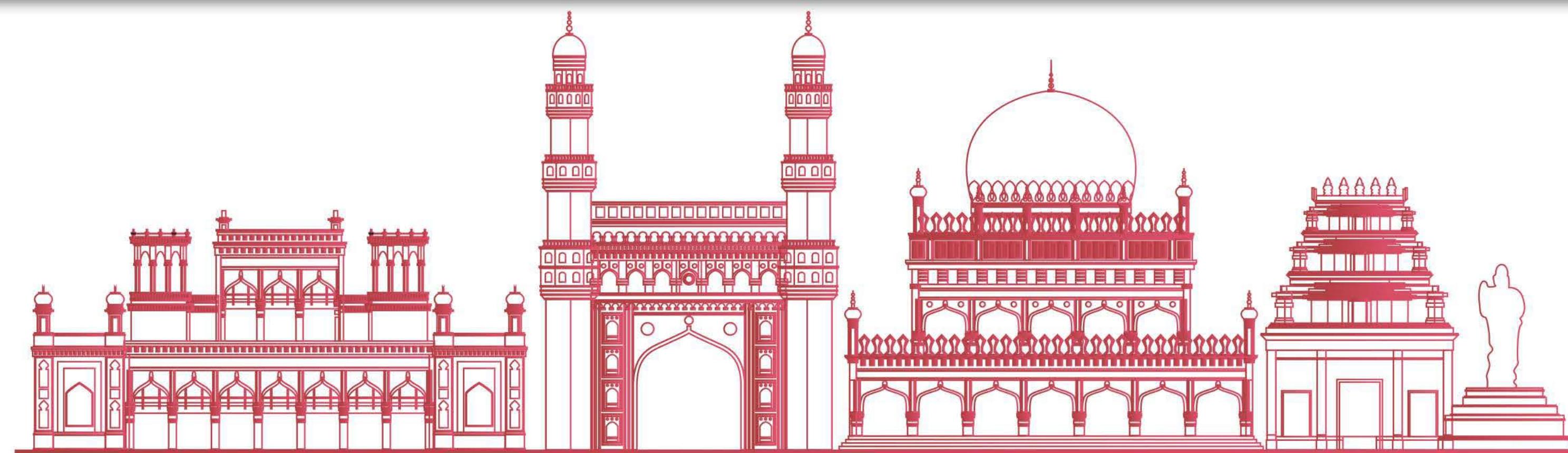


FOR YEARS, WE HAVE BEEN  
THE GO-TO NAME FOR  
EVERYTHING IN ELECTRONICS



## THE EMIL DIFFERENCE

With every new store, we speak the local language, understand local preferences, and serve communities, not just markets.



## ENABLERS OF AGILITY

- **Tech-enabled operations**
- **Cost-efficient structures**
- **Workforce capability**

Together, these strengths keep us responsive, resilient, and execution-sharp.



# OPERATING HIGHLIGHTS

## Q1 FY25

Strong uptick in consumer spending, hot summer boosted cooling categories.

## Q2 FY25

Heavy rains in the South impacted demand; we anticipated the drag, adjusted, and saw a rebound.

## Q3 FY25

14 new stores opened; network expansion accelerated.

## Q4 FY25

Crossed a major milestone, 200 stores.



# EMIL'S PRESENCE

## MBO Brands (# Stores)

**BAJAJ ELECTRONICS**  
151

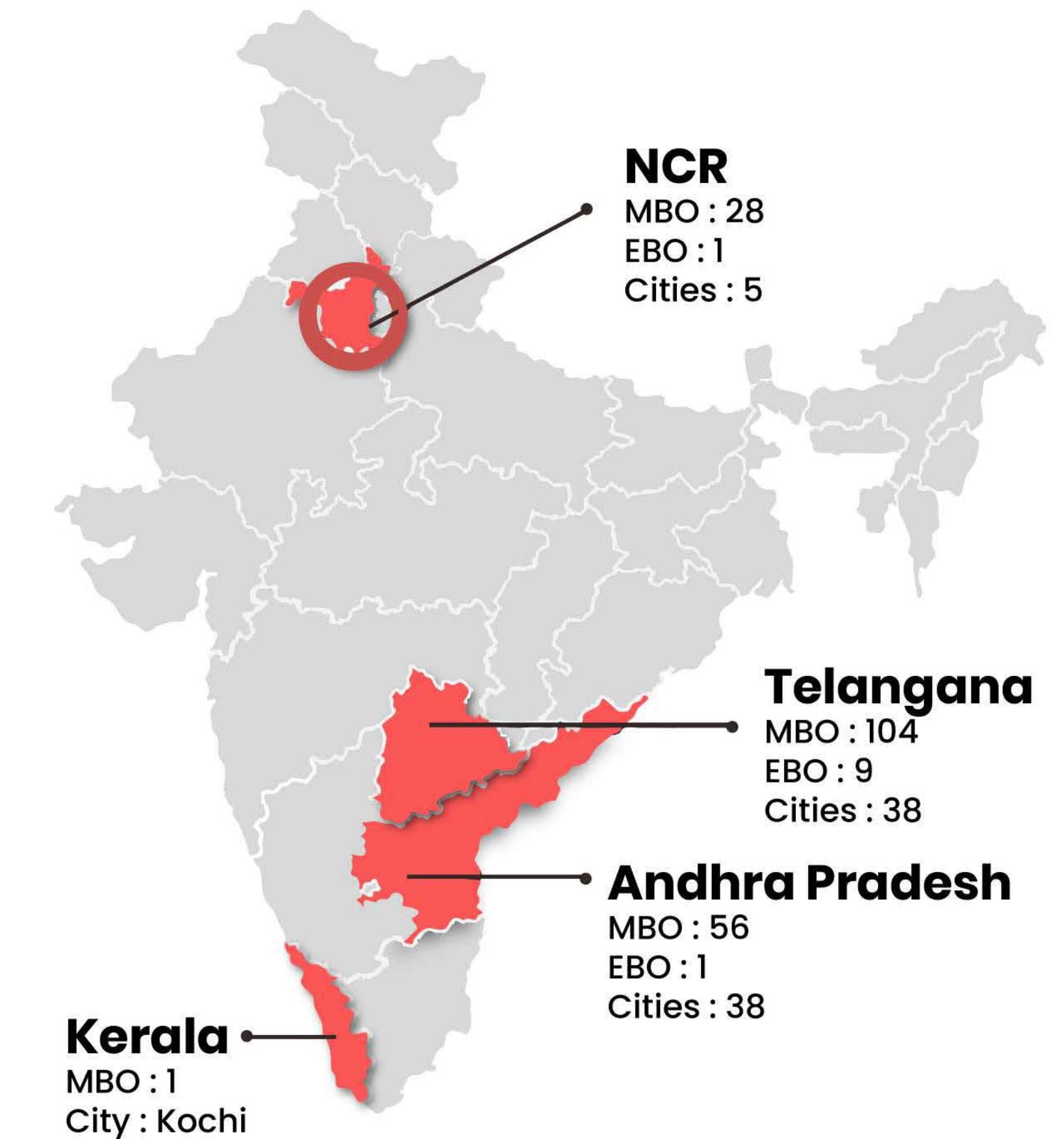
**ELECTRONICS MART**  
25

**KITCHEN STORIES**  
FROM THE HOUSE OF BAJAJ ELECTRONICS  
6

**AUDIO & BEYOND**  
3

**EASY KITCHENS**  
3

**The Charcoal Project**  
1





As per CRISIL Report (published last year), the consumer durables retail industry is expected to grow at **10–12% CAGR till FY2027.**

- Key drivers:
  - Technology advancements
  - Changing consumer behaviors.
  - Supportive government policies.

# STRATEGIC FORMATS



Kitchen Stories



Easy Kitchens

# STRATEGIC FORMATS

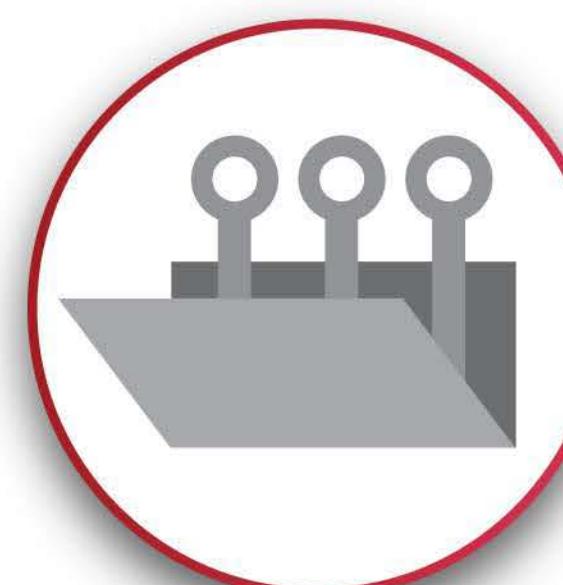


Audio & Beyond



The Charcoal Project

# OPERATIONAL EXCELLENCE



IMPROVED LOGISTICS

ADVANCED INVENTORY SYSTEMS



LEAN, EFFICIENT FRAMEWORK



# FINANCIAL PERFORMANCE OVERVIEW

## REVENUE GROWTH

+10.81%  
YoY

₹1,601  
million

## PROFIT AFTER TAX (PAT)



## FINANCIAL HIGHLIGHTS

REVENUE (FY 2024-25)

₹69,648  
million

₹4,506  
million

EBITDA (FY 2024-25)



# SUSTAINABILITY

**BOLD INITIATIVE: TRANSITIONING SIX RETAIL STORES TO SOLAR POWER.**

INSTALLED CAPACITY (AS OF 31 MAR 2025)

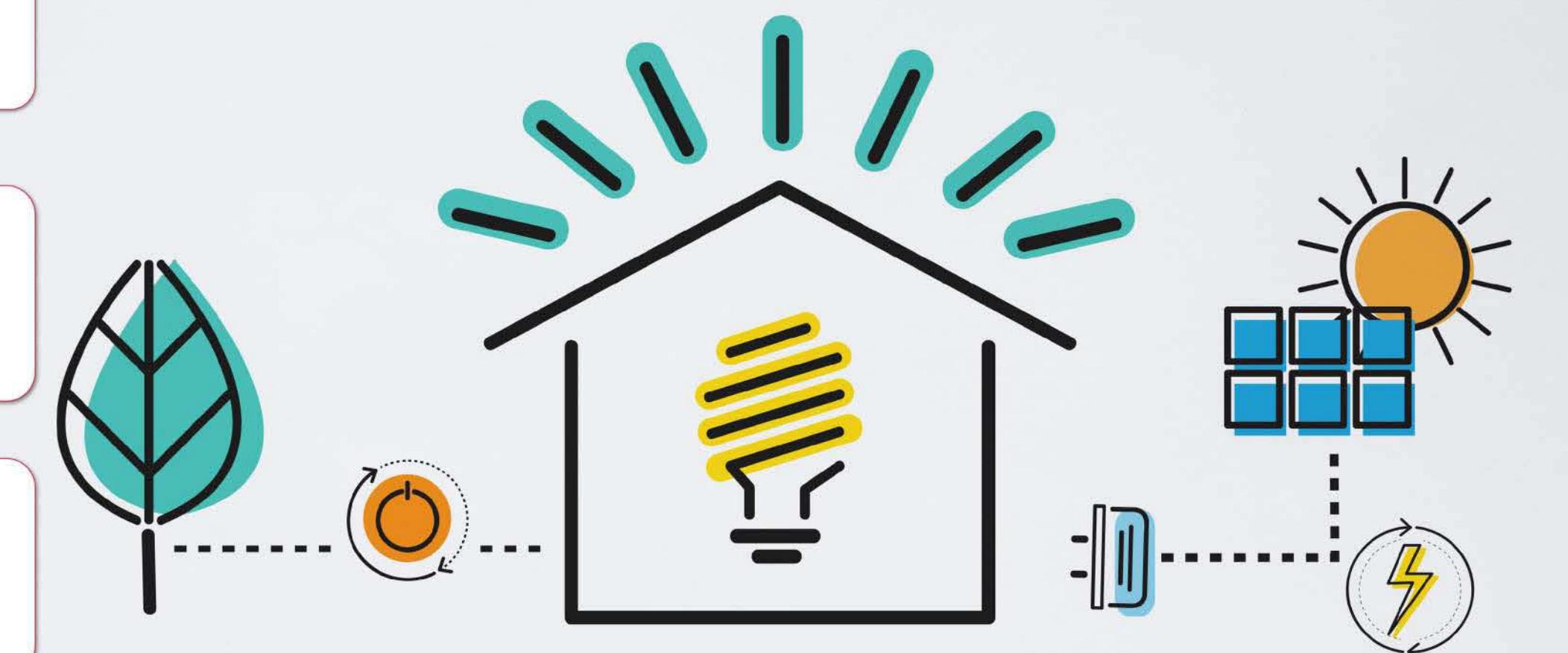
**187 kW**

ESTIMATED CO<sub>2</sub> SAVINGS

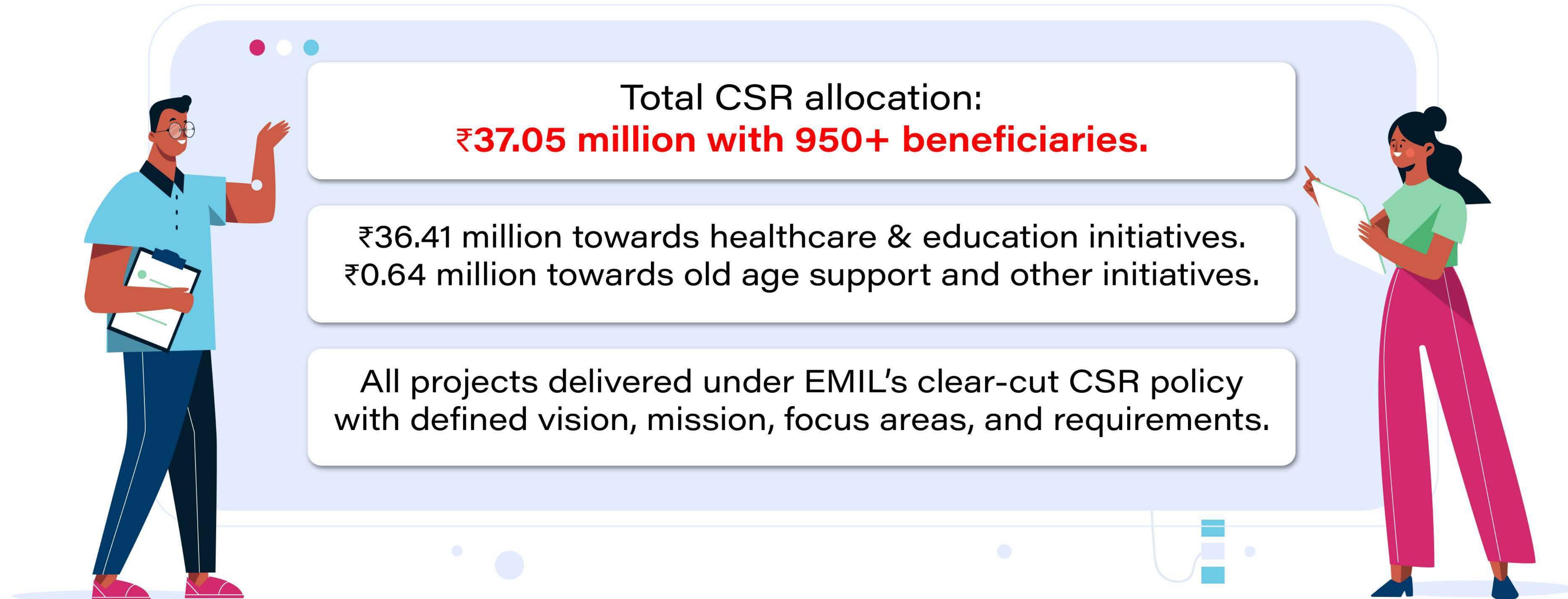
**193,079  
KG**

ENERGY OUTPUT FROM RENEWABLES

**227,152  
kWh**



# CSR PERFORMANCE (FY 2024-25)



Total CSR allocation:  
**₹37.05 million with 950+ beneficiaries.**

₹36.41 million towards healthcare & education initiatives.  
₹0.64 million towards old age support and other initiatives.

All projects delivered under EMIL's clear-cut CSR policy  
with defined vision, mission, focus areas, and requirements.

# CSR ACTIVITIES



Constructed a new classroom  
at Government School



Spent for educational  
initiatives at the Government  
School



Donation of equipment to a  
Government Hospital

# DEMAND OUTLOOK



GST reforms on electronics & electrical goods and income tax relaxations have increased disposable income.

Expect accelerated demand in mobiles, appliances, and premium electronics.

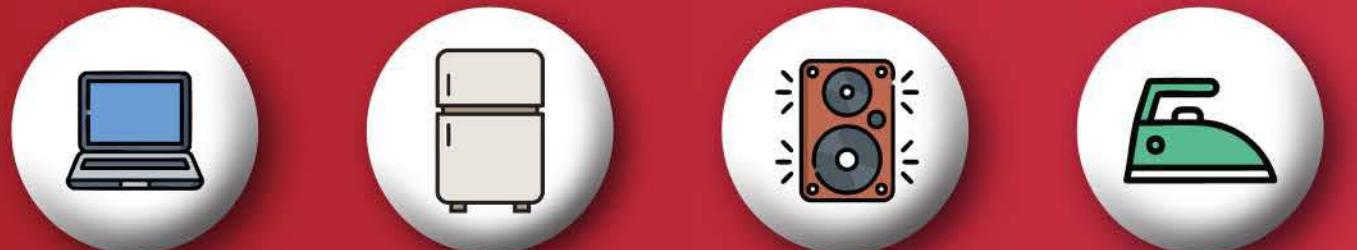


Expand our market share & redefine consumer experiences.

EMIL is positioned to remain focused on customer-centric affordability programs and sustainable practices that align with evolving consumer preferences.

# WAY FORWARD

POSITION EMIL AS THE  
**TRUSTED DESTINATION**  
FOR EVERY INDIAN HOUSEHOLD'S  
ELECTRONIC NEEDS





Our achievements are a direct result of meeting our **customers** expectations and providing an **enjoyable shopping experience** across all our stores; backed by a sustainable model, experienced promoters, and a high-caliber management team.



*Thank You*

to our customers, shareholders, employees, partners,  
suppliers, channel partners, and associates.

